

## Summary of March 31, 2001 Results

### Highlights of March 31, 2001 Results

(Billions of yen)	Year ended March 31, 2001		Year ended March 31, 2000	Forecast for March 31, 2001 Results*2
	(a)	(a) - (b)	(b)	
Net operating profit	166.7	+11.3	155.4	160.0
Credit costs	329.5	+125.2	204.3	200.0
Ordinary income	▲13.1	▲101.1	88.0	50.0
Net income	▲9.8	▲41.3	31.5	30.0

\*1. This figure includes additions to the general reserve for possible loan losses (Please note that the addition for the fiscal year ended March 31, 2001 was ¥1.9 billion.)

\*2. These forecast figures were issued at the time (November 2000) of the announcement of the interim results for the six months ended September 30, 2000.

### I. Expansion in Income from Retail Banking: Our stable revenues from retail banking are at the highest level since the merger

**Performance in core business rose markedly**

- ⇒ Net operating income rose ¥11.3 billion over the previous fiscal year, to ¥166.7 billion.
- ⇒ Net operating income, excluding gain/loss from bonds and before additions to the general reserve for possible loan losses, was up ¥31.2 billion from the year ended March 31, 1998 (three years prior) and amounted to ¥164.5 billion.

**High-quality loan assets rose steadily**

- ⇒ Housing loans were up ¥320.8 billion for the year to ¥6,152.8 billion (before securitization).
- ⇒ Investment trusts moved to the ¥ 224.4 billion level over the previous year.

### II. Reduction in Risk Factors: More severe self-assessments, accelerated reduction in stock investments for relationship purposes

**Self-assessments of credits were conducted more strictly to give greater assurance of financial soundness**

- ⇒ Self-assessments were made more strict for customers previously classified as "Normal" and "Special Watch" especially for those in industries with higher risk.
- ⇒ The Bank maintained a coverage ratio for loans classified as "Unrecoverable" or lower in credit quality.

**The Bank accelerated the reduction of investments made in stocks of customer for relationship purposes**

- ⇒ These investments were reduced ¥289.4 billion fiscal 2000, to ¥1,802.8 billion

### III. Implementation of Structural Reforms: Closure of all overseas branches accompanying the conclusion of a tie-up for overseas operations

※Note: Figures in Outline No. 1 to 4 are on a nonconsolidated basis.

## I. Expansion in Income from Retail Banking

The Asahi Bank, Ltd.

### ○ Steady Expansion in Income from Retail Banking

(Billions of yen)	Fiscal March 2001 (a)	Fiscal March 2000 (b)	Fiscal March 1999 (c)	Fiscal March (d)
Net operating profit ( <i>gyomujuneki</i> )	<b>166.7</b>	155.4	83.8	156.4
Net operating profit (less provision for reserve for possible loan losses)	168.6	157.0	157.0	144.8
Net operating profit less provision for reserve for possible loan losses (Including gains or losses on trading of bonds)	164.5	158.7	143.8	133.3
Gross operating profit (Domestic operations)	<b>396.7</b>	384.2	376.3	371.2

(Billions of yen)	Change (a) – (b)	Change (a) – (c)	Change (a) – (d)
Net operating profit ( <i>gyomujuneki</i> )	<b>+11.3</b>	+82.9	+10.3
Net operating profit (less provision for reserve for possible loan losses)	+11.6	+11.6	+23.8
Net operating profit less provision for reserve for possible loan losses (Including gains or losses on trading of bonds)	+5.8	+20.7	<b>+31.2</b>
Gross operating profit (Domestic operations)	<b>+12.5</b>	+20.4	+25.5

(Billions of yen)	Fiscal March 2001		Fiscal March 2000 (b)	First Half of Fiscal March 2001
	(a)	(a) – (b)		
Gross operating profit (Domestic operations)	396.7	<b>+12.5</b>	384.2	194.2
Interest income	358.0	<b>▲0.3</b>	358.3	178.6
Loan/deposit income	362.1	+3.5	358.6	179.0
Fees and commissions	31.5	<b>+3.0</b>	28.5	16.5

### ○ Steady Increase in High-Quality Retail Banking Assets Sustains Performance in Our Core Business

(Billions of yen)	Fiscal March 2001		Fiscal March 2000 (b)	First Half of Fiscal March 2001
	(a)	(a) – (b)		
Consumer loans (before securitization)	6,404.3	+302.8	6,101.5	6,230.3
(after securitization)	6,377.0	+275.5	6,101.5	6,230.3
Housing loans (before securitization)	6,152.8	<b>+320.8</b>	5,832.0	5,970.5
Owner-occupied (before securitization)	4,425.5	+259.2	4,166.3	4,290.3

Note: A portion of housing loan assets were securitized in the latter half of fiscal 2000.

(Billions of yen)	Fiscal March 2001		Fiscal March 2000 (b)	First Half of Fiscal March 2001
	(a)	(a) – (b)		
Funds held with the Bank by individual customers	12,806.9	+493.3	12,313.6	12,529.4
Deposit by individuals	12,439.4	<b>+324.2</b>	12,115.2	12,245.8
Yen deposits	12,329.3	+288.0	12,041.3	12,131.7
Foreign currency deposits	110.1	+36.2	73.9	114.1
Investment trust	224.4	<b>+161.1</b>	63.3	152.7

**II. Reduction in Risk Factors**

○ To Provide Greater Assurance of Financial Soundness the Bank Increased the Strictness of its Self-Assessments

(Billions of yen)	Fiscal March 2001		Fiscal March 2000 (b)	Forecast for Fiscal March 2002*2
	(a)	(a) - (b)		
Total nonperforming loans (including provision for reserve for possible loan losses)	<b>329.5</b>	+125.2	204.3	<b>200.0</b>

(Billions of yen)	Fiscal March 2001		Fiscal March 2000 (b)	First Half of Fiscal March 2001
	(a)	(a) - (b)		
Risk managed loans	1,261.2	+403.6	857.6	868.0
<b>Financial Reconstruction Law total</b>	1,269.3	+405.7	863.6	874.5
Construction industry	181.1	+154.9	26.2	94.0
Real estate industry	441.5	+138.0	303.5	282.7
Unrecoverable	174.8	▲11.9	186.7	179.9
Risk	653.9	+150.3	503.6	476.6
<b>Unrecoverable or lower in quality</b>	<b>828.8</b>	+138.4	690.4	<b>656.5</b>
Coverage ratio for unrecoverable or lower in quality	<b>81.3%</b>	▲1.9%	83.2%	85.6%

(Billions of yen)	Fiscal March 2001		September 30, 2000 ①
	②	②-①	
<b>Balance of loans classified as Unrecoverable or lower in quality</b>	481.1	▲175.4	<b>656.5</b>

(Billions of yen)	Latter half of fiscal March 2000 ②-①
<b>Final disposal by liquidation or restructuring</b>	▲28.5
<b>Final disposal by securitization or direct writeoffs</b>	▲89.2
<b>Recovery through contractual repayment and other means</b>	▲57.7
<b>Actual amount of nonperforming loans placed off the balance sheets</b>	▲175.4

Abandonment of claims because of bankruptcy or rehabilitation under civil code  
Direct writeoffs through bulk sale or methods other than abandonment  
Recovery through repayment under the loan contract, disposal of collateral, or other means  
(For further details, please see page 15 of the explanatory materials provided)

(Billions of yen)	March 31, 2001 ③	March 31, 2001 +③
<b>New claims classified as Unrecoverable or lower in credit quality</b>	347.7	<b>828.8</b>

○ Accelerated Reduction in Stocks Held for Relationship Purposes ⇒ During the period, ¥289.4 billion in stocks held for relationship purposes were reduced, and the Bank is moving to reducing these to within the limits of its capital.

(Billions of yen)	March 31, 2001		March 31, 2000 (b)	September 30, 2000
	(a)	(a) - (b)		
<b>Stocks held for relationship purposes</b>	1,802.8	▲289.4	2,092.2	1,995.0
Unrealized gain/loss at the balance sheet date	▲62.8	▲595.7	532.9	191.7
(Reference) Unrealized gain/loss on bonds	18.2	+8.3	9.9	10.6

### III. Implementation of Structural Reforms

The Asahi Bank, Ltd.

- The Bank will close all overseas branches following the conclusion of a basic operating tie-up for overseas operations with the Bank of Tokyo-Mitsubishi

Clarify management stance	<p><b>Management group to be reduced by 10, as follows:</b>          Directors: from 10 to 6          Executive Officers: from 22 to 18          Auditors: From 6 to 4</p> <p><b>Reduction in compensation of directors (by an average of 20%)</b></p>
Reduce stock investments for customer relationship purposes	<p>Planned reduction of ¥500 billion in fiscal 2001</p> <p>Since the beginning of fiscal 2001, a reduction of ¥ 100 billion has already been made. Ultimately, the balance will be reduced to one third level of the current level.</p>
Review of international operations	<p><b>A basic agreement with Tokyo-Mitsubishi to be signed today.</b></p> <p><b>As a result of this agreement, the Bank will close all overseas branches from fiscal 2001 through the first half of fiscal 2002</b></p>
Review of transactions with large corporations	<p>The Bank will review its policy for transactions with these companies on an individual basis and limit relationships to those companies where it is the main or sub-main bank.</p>
Reduction in personnel	<p><b>Further reductions of 2,000 personnel will be carried out by fiscal 2005, bringing the number of staff down to 7,500</b></p>
Review of transactions with large corporations	<p><b>The Bank will reduce the number of branches/offices from 318, as of March 31, 2001, by about 15% over the coming two years.</b></p>
Increase efficiency of associated companies	<p>The Bank will conduct a full review of management-level personnel at associated companies. And will also reduce employees and non-personnel expenses</p>
<p><b>The Bank's Goal: A Reduction in Annual Expenses of ¥20 Billion</b></p>	

#### Supplementary Information: Outlook for Year Ending March 31, 2002 and Dividends

(Billions of yen)	Forecast for full year ending March 31, 2002	
	Forecast for interim term ending September 30, 2001	
Net operating profit	80	170
Credit costs	40	80
Ordinary income	25	60
Net income	15	36
Cash dividends per common share	¥ 1.5	¥ 3
Cash dividends per preferred share	1/2 amount specified in issue conditions	As specified in issue conditions

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Nonconsolidated/ Consolidated

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Nonconsolidated

# I Results for Fiscal Year Ended March 31, 2001

## (1) Statements of operations

[Non-consolidated]

(Millions of yen, %)

	Fiscal year ended	Change	Fiscal year	Interim period
	March 31, 2001		ended March 31, 2000	ended September 30, 2000
Gross operating profit	424,283	16,436	407,847	205,128
Gross operating profit from domestic operations	396,727	12,519	384,208	194,271
Interest income	358,048	(258)	358,306	178,643
Fees and commissions	31,503	2,957	28,546	16,577
Trading income	2,140	633	1,507	893
Other operating income	5,035	9,187	(4,152)	(1,842)
Gain or loss on trading of Japanese government bonds	4,711	8,871	(4,160)	(1,627)
Gross operating profit from international operations	27,556	3,917	23,639	10,856
Interest income	16,009	1,611	14,398	5,884
Fees and commissions	2,065	22	2,043	1,120
Trading income	2,315	2,039	276	831
Other operating income	7,166	246	6,920	3,020
Gain or loss on trading of foreign government bonds	(645)	(3,088)	2,443	(249)
Expenses	255,626	4,787	250,839	127,758
Personnel expenses	108,907	127	108,780	55,053
Nonpersonnel expenses	131,906	4,814	127,092	65,870
Tax expenses	14,812	(155)	14,967	6,834
Net operating profit (less provision for reserve for possible loan losses)				
Excluding gains or losses on trading of bonds	164,592	5,867	158,725	79,246
Including gains or losses on trading of bonds	168,657	11,649	157,008	77,369
Provision for reserve for possible loan losses	1,900	300	1,600	(3,200)
Net operating profit	166,757	11,349	155,408	80,569
Gains or losses on trading of bonds	4,065	5,782	(1,717)	(1,877)
Other gains or losses	(179,869)	(112,552)	(67,317)	(53,017)
Gains or losses on securities	187,244	34,352	152,892	88,475
Gains on sale of securities	197,458	(212,789)	410,247	92,723
Losses on sale of securities	2,269	(158,512)	160,781	965
Losses on devaluation of securities	7,944	(88,629)	96,573	3,282
Disposal of nonaccrual loans	327,615	124,829	202,786	109,403
Write-off of claims	114,849	49,187	65,662	51,535
Provision to specific reserve for losses	134,203	84,199	50,004	45,376
Losses on sales to Cooperative Credit Purchasing Company, Limited	11,538	(4,361)	15,899	992
Provision to reserve for contingent liabilities related to loans sold	12,128	(10,428)	22,556	10,758
Debt forgiveness	28,800	(9,200)	38,000	—
Losses from the sale of other claims	2,924	(615)	3,539	560
Transfer to reserve for losses incurred from supporting certain borrowers	22,000	15,397	6,603	—
Write-offs for foreign loans	1,587	1,587	—	451
Provision to specific reserve for losses on certain overseas loans	(416)	(937)	521	(270)
Tokyo tax on gross bank income	4,300	4,300	—	2,100
Unfunded liabilities for prior service indemnities	58,549	58,549	—	49,419
Profit accruing from the establishment of the trust	21,117	21,117	—	21,117
Other	2,234	19,656	(17,422)	(1,686)
Ordinary income	(13,112)	(101,203)	88,091	27,552
Extraordinary gains or losses	(7,324)	(948)	(6,376)	(3,174)
Gains or losses on disposition of real estate/premises and equipment	(7,521)	(1,033)	(6,488)	(3,342)
Gains on disposal of real estate/premises and equipment	99	(74)	173	44
Losses on disposal of real estate/premises and equipment	7,620	959	6,661	3,387
Income, inhabitants and enterprise taxes	10,368	8,193	2,175	34,025
Income taxes deferred	(20,964)	(68,944)	47,980	(24,827)
Net (interim) income	(9,841)	(41,399)	31,558	15,178

[Consolidated]

(Millions of yen, %)

	Fiscal year ended March 31, 2001	Change	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
Interest income	381,717	1,059	380,658	188,303
Fees and commissions	67,298	1,963	65,335	33,803
Trading income	4,455	2,671	1,784	1,725
Other operating income	11,380	11,031	349	1,446
Expenses	275,080	(357)	275,437	136,053
Expenses for possible loan losses	349,801	118,507	231,294	115,305
Write-off of claims	115,921	47,824	68,097	51,922
Provision to specific reserve for losses	134,555	114,742	19,813	45,552
Provision to general reserve for losses	618	(11,168)	11,786	(2,719)
Other	98,707	(32,890)	131,597	20,548
Stock-related gains or loss	189,448	28,441	161,007	86,019
Equity in net loss of affiliated companies	(429)	(44)	(385)	(192)
Other	(40,737)	(32,770)	(7,967)	(33,501)
Ordinary profit	(11,747)	(105,798)	94,051	26,247
Extraordinary gains or losses	(7,481)	8,040	(15,521)	(3,279)
Income before income taxes	(19,228)	(97,757)	78,529	22,967
Income, inhabitants and enterprise taxes	11,807	(6,262)	18,069	34,701
Income taxes deferred	(22,945)	(52,407)	29,462	(26,662)
Minority interest in net loss	(249)	158	(407)	38
Net interim income	(7,841)	(39,245)	31,404	14,889

Note: Consolidated gross operating profit = (interest income – interest expenses) + (fees and commissions – fees and commissions, expenses) + (trading income – trading expenses) + (other operating income – other operating expenses)

(Reference)

(Billions of yen, %)

	Fiscal year ended March 31, 2001	Change	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
Consolidated net operating profit	168.4	7.0	161.4	81.4

Note: Consolidated net operating profit = nonconsolidated net operating profit + ordinary profit of subsidiaries – internal transactions + equity in gains/loss of affiliated companies

(Number of consolidated companies)

	Fiscal year ended March 31, 2001	Change	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
Companies accounted for by the equity method	2	(2)	4	3

(2) Net operating profit

[Non-consolidated]

(Millions of yen)

	Fiscal year ended March 31, 2001	Change	Interim period ended September 30, 2000	Fiscal year ended March 31, 2000
Net operating profit per employee (thousands of yen)	14,243	1,319	12,924	6,186
Net operating profit (after provision for reserve for possible loan losses)	166,757	11,349	155,408	80,569
Net operating profit per employee (thousands of yen)	14,083	1,291	12,792	6,442

Note: Number of employees is based on the number of registered employees.

**(3) Interest rate spreads (domestic operations)****[Non-consolidated]**

(%)

	Fiscal year ended March 31, 2001	Change	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
	I. Interest on funds invested (A)	1.85	(0.15)	2.00
(1) Average interest rate of loans and bills discounted (domestic operations)	2.09	(0.06)	2.15	2.05
(2) Average interest rate on marketable securities	1.05	(0.27)	1.32	1.18
II. Average interest rate on procured funds (B)	1.39	(0.10)	1.49	1.44
(1) Average interest rate of deposits and negotiable CDs	0.21	0.00	0.21	0.17
(2) Average interest rate on external debt	0.99	(0.04)	1.03	1.02
III. Net interest margin (A-B)	0.45	(0.06)	0.51	0.46

Note: External debt = call money + bills sold + borrowed money

**(4) Gains or losses on marketable securities****[Non-consolidated]**

(Millions of yen)

	Fiscal year ended March 31, 2001	Change	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
	I. Gains or losses on bonds	4,065	5,782	(1,717)
Gains on sales of bonds	17,657	(1,231)	18,888	3,011
Gains on redemption of bonds	—	(2,977)	2,977	—
Losses on sales of bonds	13,536	(8,816)	22,352	4,860
Losses on redemption of bonds	—	(1,204)	1,204	—
Losses on devaluation of bonds	55	29	26	28
II. Gains or losses on stocks	187,244	34,352	152,892	88,475
Gains on sales of stocks	197,458	(212,789)	410,247	92,723
Losses on sales of stocks	2,269	(158,512)	160,781	965
Losses on devaluation of stocks	7,944	(88,629)	96,573	3,282

**(5) BIS capital ratio****1) Consolidated capital ratio****[Consolidated]**

(Millions of yen, %)

	As of March 31, 2001	Change	As of March 31, 2000	As of September 30, 2000
	(1) Capital ratio	11.14%	(0.66%)	11.80%
(2) Tier I	1,230,703	(15,460)	1,246,163	1,253,174
(3) Tier II	957,264	(86,031)	1,043,295	995,403
1. Unrealized gains on securities	—	—	—	—
2. Land revaluation differences	94,676	(3,726)	98,402	96,435
3. Procurement of capital through issuance of preferred stock	708,190	(91,425)	799,615	756,400
(4) Deducted items	2,943	1,944	999	999
(guarantees for fund-raising activities of other financial institutions)	999	—	999	999
(5) Owned capital (2) + (3) - (4)	2,185,024	(103,435)	2,288,459	2,247,578
(6) Risk-adjusted assets	19,612,853	220,764	19,392,089	19,543,248

**2) Non-consolidated capital ratio****[Non-consolidated]**

(Millions of yen, %)

(1) Capital ratio	11.41%	(0.56%)	11.97%	11.73%
(2) Owned capital	2,161,259	(111,525)	2,272,784	2,231,273
(3) Risk-adjusted assets	18,937,656	(48,750)	18,986,406	19,021,636



(Reference)

Capital ratio after adding net valuation of other securities

[Consolidated]

(Millions of yen, %)

	As of March 31, 2001	As of September 30, 2000
(1) Capital ratio	10.82%	11.91%
(2) Owned capital	2,116,213	2,343,845
(3) Risk-adjusted assets	19,544,043	19,672,609

**(6) ROE**

[Non-consolidated]

(%)

	Fiscal year ended March 31, 2001	Change		Fiscal year ended March 31, 1999	Interim period ended September 30, 1999
Net operating profit ROE	16.6	1.2		15.4	15.8
Net income ROE	—	—		2.7	2.5

Net operating profit (or net income) – preferred shareholders' dividends

Note: ROE=

$$\frac{\text{Net operating profit (or net income) – preferred shareholders' dividends}}{[(\text{Total assets at the beginning of the period} - \text{preferred shares outstanding at the beginning of the period (par value)}) + (\text{Total assets at end of period} - \text{preferred shares outstanding at end of period (par value)})] \div 2}$$

## II Loans and Bills Outstanding

### (1) Risk-managed loans

[Non-consolidated]

(Millions of yen, %)

	As of March 31, 2001	Change from March 31, 1999	As of March 31, 2000	As of September 30, 2000
Loans to borrowers in legal bankruptcy	76,163	2,731	73,432	77,811
Past due loans (for more than 6 months)	744,566	133,547	611,019	572,234
Loans past due over 3 months	100,784	15,864	84,920	97,771
Restructured loans	339,741	251,479	88,262	120,187
Risk-managed loans, total	1,261,256	403,621	857,635	868,004
Balance of loans	20,327,355	(220,070)	20,547,425	20,488,594
Risk-managed loans/Balance of loans	6.20	2.03	4.17	4.23

[Consolidated]

(Millions of yen, %)

Loans to borrowers in legal bankruptcy	85,060	8,530	76,530	80,557
Past due loans (for more than 6 months)	845,424	197,964	647,460	605,942
Loans past due over 3 months	123,516	34,726	88,790	102,215
Restructured loans	346,575	251,177	95,398	120,921
Risk-managed loans, total	1,400,576	492,396	908,180	909,637
Balance of loans	20,616,328	34,594	20,581,734	20,522,283
Risk-managed loans/Balance of loans	6.79	2.38	4.41	4.43

### (2) Reserve for possible loan losses

[Non-consolidated]

(Millions of yen, %)

Reserve for possible loan losses	416,570	17,790	398,780	387,887
General reserve for possible loan losses	129,600	1,900	127,700	124,500
Specific reserve for possible loan losses	282,333	15,605	266,728	259,230
Special reserve for certain overseas loans	4,636	285	4,351	4,156
Reserve for contingent liabilities related to loans sold	37,654	(26,419)	64,073	61,582
Reserve for losses incurred from supporting certain borrowers	22,000	15,397	6,603	6,603
Total	476,225	6,769	469,456	456,072

[Consolidated]

(Millions of yen, %)

Reserve for possible loan losses	472,334	13,548	458,786	449,446
General reserve for possible loan losses	154,397	9,120	145,277	142,568
Specific reserves for possible loan losses	313,300	4,144	309,156	302,721
Special reserve for certain overseas loans	4,636	285	4,351	4,156
Reserve for contingent liabilities related to loans sold	37,654	(26,419)	64,073	61,582
Reserve for losses incurred from supporting certain borrowers	—	(6,603)	6,603	6,603
Total	509,989	(19,473)	529,462	517,632

**(3) Percentage of reserves to total risk-managed loans (based on total reserves)****[Non-consolidated]**

(%)

	As of March 31, 2001	Change from March 31, 2000	As of March 31, 2000	As of September 30, 2000
Before partial direct write-off	52.3	(11.8)	64.1	63.5
After partial direct write-off	33.0	(13.4)	46.4	44.6

**[Consolidated]**

(%)

Before partial direct write-off	54.0	(13.0)	67.0	66.9
After partial direct write-off	33.7	(16.8)	50.5	49.4

**(4) Loan disclosure according to the Financial Reconstruction Law****[Non-consolidated]**

(Millions of yen)

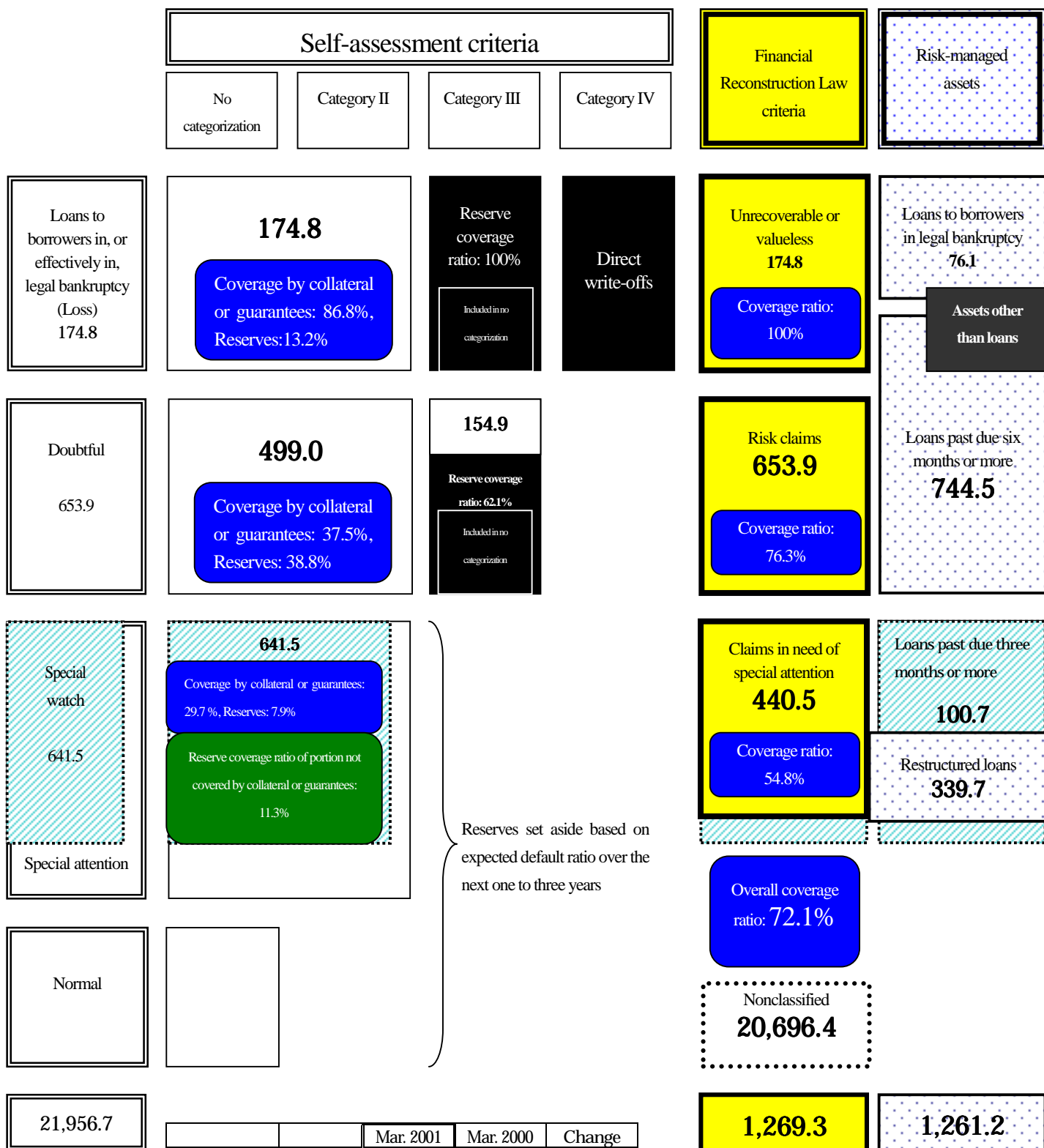
	As of March 31, 2001	Change from March 31, 2000	As of March 31, 2000	As of September 30, 2000
Unrecoverable	174,895	(11,870)	186,765	179,939
Risk	653,945	150,283	503,662	476,604
Special attention	440,526	267,343	173,183	217,958
Financial Reconstruction Law total (A)	1,269,366	405,755	863,611	874,501
Nonclassified	20,696,413	(371,187)	21,067,600	21,021,909
Financial Reconstruction Law total	21,965,779	34,568	21,931,211	21,896,411
Total reserves	416,570	17,790	398,780	387,887
Coverage ratio	32.8	(13.3)	46.1	44.3

**[Consolidated]**

(Millions of yen)

Unrecoverable	225,885	11,680	214,205	197,975
Risk	744,428	188,422	556,006	531,929
Special attention	470,092	285,904	184,188	223,136
Financial Reconstruction Law total (A)	1,440,405	486,006	954,399	953,041

(5) Nonperforming Loans under Self-Assessment, Financial Reconstruction Law, and Risk-Managed Loan Criteria and Coverage Ratios (Non-consolidated) (Billions of yen)



		Mar. 2001	Mar. 2000	Change
Unrecoverable or valueless	Balance	174.8	186.7	-11.9
	Coverage ratio	100.0%	100.0%	0.0%
Risk claims	Balance	653.9	503.6	150.3
	Coverage ratio	76.3%	77.0%	-0.7%
Claims in need of attention	Balance	440.5	173.1	267.4
	Coverage ratio	54.8%	60.8%	-6.0%
Total disclosed claims	Balance	1,269.3	863.6	405.7
	Coverage ratio	72.1%	78.7%	-6.6%

Notes: 1. Amounts of claims disclosed are rounded down to the nearest unit.

2. Amounts for special watch borrowers include the full amount of exposure of all types outstanding to these borrowers.

3. The amount of reserves does not include reserves for assistance to designated borrowers.

\*1. The reserve coverage ratio for the portion of loans to special watch borrowers not covered by collateral or guarantees

\*2. The coverage ratio for special watch borrowers is computed using collateral, guarantees, other security, and reserves against these claims.

**(6) Coverage of loans disclosed under the Financial Reconstruction Law**  
**[Non-consolidated]**

(Billions of yen)

		As of March 31, 2001	Coverage	Coverage	
				Guarantees/ collateral	Reserves
Unrecoverable	Amount	174.8	174.8	151.8	23.0
	Coverage ratio (%)				
Risk	Amount	653.9	498.9	245.4	253.5
	Coverage ratio (%)				
Special attention	Amount	440.5	241.2	190.4	50.8
	Coverage ratio (%)				
Total	Amount	1,269.3	914.9	587.6	327.3
	Coverage ratio (%)				

Coverage of borrowers classified as "Doubtful" or with lower credit standing	81.3%
--	-------

		As of September 30, 2000	Coverage	Coverage	
				Guarantees/ collateral	Reserves
Unrecoverable	Amount	179.9	179.9	166.8	13.1
	Coverage ratio (%)				
Risk	Amount	476.6	381.9	140.0	241.9
	Coverage ratio (%)				
Special attention	Amount	217.9	162.5	117.6	44.9
	Coverage ratio (%)				
Total	Amount	874.5	724.3	424.4	299.9
	Coverage ratio (%)				

Coverage of borrowers classified as "Doubtful" or with lower credit standing	85.6%
--	-------

(Billions of yen)

		As of March 31, 2000	Coverage	Coverage	
				Guarantees/ Collateral	Reserves
Unrecoverable	Amount	186.7	186.7	174.4	12.3
	Coverage ratio (%)				
Risk	Amount	503.6	387.9	138.8	249.1
	Coverage ratio (%)				
Special attention	Amount	173.1	105.2	84.1	21.1
	Coverage ratio (%)				
Total	Amount	863.6	679.8	397.3	282.5
	Coverage ratio (%)				

Coverage of borrowers classified as "Doubtful" or with lower credit standing	83.2%
--	-------

## (7) Loans and bills discounted by industry

### 1) Industry breakdown of total loans and bills discounted

[Non-consolidated]

(Millions of yen)

	March 31, 2001		March 31, 2000	
		%		%
Domestic branches (excluding the JOM)	19,557,407	100.00	19,441,021	100.00
Manufacturing	2,663,445	13.62	2,610,011	13.43
Agriculture	15,843	0.08	17,274	0.09
Forestry	1,236	0.01	1,741	0.01
Fishing	1,584	0.01	2,131	0.01
Mining	26,007	0.13	25,730	0.13
Construction	1,082,941	5.54	1,118,245	5.75
Electricity, gas, heating, water	83,118	0.42	93,124	0.48
Transportation and communications	604,357	3.09	528,850	2.72
Retail, wholesale, and food services	2,732,488	13.97	2,761,460	14.20
Financial and insurance services	945,135	4.83	1,039,592	5.35
Real estate	2,089,101	10.68	2,186,475	11.25
Services	1,943,240	9.94	1,860,326	9.57
Local governments	395,067	2.02	428,976	2.21
Others	6,973,845	35.66	6,767,086	34.80
International operations and offshore transactions	769,948	—	1,106,404	—
Total	20,327,355	—	20,547,425	—

### 2) Nonperforming loan disclosure by industry

[Non-consolidated]

(Billions of yen)

	Risk-managed loans		Financial Reconstruction Law standards	
	March 31, 2001	March 31, 2000	March 31, 2001	March 31, 2000
Domestic branches (excluding the JOM)	1,235.6	841.6	1,243.5	847.2
Manufacturing	87.8	72.2	88.1	72.7
Agriculture	1.2	1.3	1.2	1.3
Forestry	—	—	—	—
Fishing	—	—	—	—
Mining	0.4	—	0.4	—
Construction	177.4	25.9	181.1	26.2
Electricity, gas, heating, water	0.0	0.0	0.0	0.0
Transportation and communications	7.0	5.7	7.0	5.8
Retail, wholesale, and food services	136.3	139.5	137.5	140.6
Financial and insurance services	23.1	30.9	23.1	30.9
Real estate	440.9	302.8	441.5	303.5
Services	225.0	147.8	225.8	148.9
Local governments	—	—	—	—
Others	136.0	115.0	137.3	117.0
International operations and offshore transactions	25.5	16.0	25.8	16.3
Total	1,261.2	857.6	1,269.3	863.6

### 3) Loans to consumers

[Non-consolidated]

(Millions of yen)

	As of March 30, 2001	Change from September 30, 2000	Change from, March 30, 2000	As of September 30, 2000	As of March 31, 2000
	Total loans to consumers	6,404,363	174,061	302,776	6,230,302
Housing loans	6,152,820	182,234	320,817	5,970,586	5,832,003
Other loans	251,543	(8,173)	(18,042)	259,716	269,585

#### 4) Ratio of loans to small- and medium-sized corporations and individuals

[Non-consolidated]

(Millions of yen, %)

	As of	Change from	Change from		As of March
	September 30,				
	2001*				
Ratio of loans to small- and medium-sized corporations and individuals	77.33	0.09	0.34	77.24	76.99
Total loans from domestic branches	19,557,407	(75,153)	116,386	19,632,560	19,441,021
Loans to small- and medium-sized corporations	15,124,846	(41,282)	(157,077)	15,166,128	14,967,769

\* before securitization

#### (8) Loans to entities overseas by country

##### 1) Certain overseas loans

[Non-consolidated]

(Millions of yen, countries)

	As of March 31,	Change from	As of	As of
	2001			
		March 31, 2000		
Total loans	24,340	1,563	22,777	21,815
Number of targeted countries	2	(3)	5	4

##### 2) Loans by country

[Non-consolidated]

(Millions of yen)

Indonesia	35,254	1,291	33,963	31,576
Risk-managed loans	—	(2,227)	2,227	1,079
Thailand	41,553	(7,650)	49,203	40,690
Risk-managed loans	7,717	(24)	7,741	6,731
Singapore	31,973	3,889	28,084	30,570
Risk-managed loans	—	(371)	371	—
China	27,928	(3,149)	31,077	24,264
Risk-managed loans	2,928	(113)	3,041	2,642
Korea	14,694	(13,679)	28,373	14,419
Risk-managed loans	—	(469)	469	125
Hong Kong	53,969	2,908	51,061	42,555
Risk-managed loans	7,063	6,923	140	6,162
Other	36,858	(1,495)	38,353	38,370
Risk-managed loans	—	(1)	1	—
Loans to Asia	242,231	(17,883)	260,114	222,444
Risk-managed loans	17,710	3,720	13,990	16,741
Mexico	824	(414)	1,238	943
Risk-managed loans	—	—	—	—
Other	8,047	(1,869)	9,916	8,372
Risk-managed loans	—	—	—	—
Loans to Latin America	8,871	(2,283)	11,154	9,315
Risk-managed loans	—	—	—	—
Loans to Russia	—	—	—	—
Risk-managed loans	—	—	—	—

### 3) Overseas risk-managed loans and coverage ratio

[Non-consolidated]

(Billions of yen, %)

		As of March 31, 2001	Change from	As of March 31, 2000	As of September 30, 2000
			March 31, 2000		
Asia	Risk-managed loans	17.7	3.7	14.0	16.7
	Specific reserve	10.2	(0.8)	11.0	6.3
	Reserve ratio	57.8	(20.8)	78.6	37.6
The Americas	Risk-managed loans	6.3	4.4	1.9	3.0
	Specific reserve	0.0	0.0	—	0.0
	Reserve ratio	0.0	0.0	—	1.6
Europe	Risk-managed loans	1.5	1.5	—	—
	Specific reserve	—	—	—	—
	Reserve ratio	—	—	—	—
Other	Risk-managed loans	—	(0.1)	0.1	—
	Specific reserve	—	(0.1)	0.1	—
	Reserve ratio	—	(100.0)	100.0	—
Overseas Total	Risk-managed loans	25.5	9.5	16.0	19.7
	Specific reserve	10.2	(0.9)	11.1	6.3
	Reserve ratio	40.1	(29.3)	69.4	31.9

Note: "Specific Reserves" include reserve for possible loan losses on individual (specific) loans and the specific reserve for overseas loans.



### III Supplementary Data

#### (1) Total funds and interest rates

##### 1) Total funds (as of period end)

(Millions of yen, %)

	As of March 30, 2001	Change from March 31, 2000	As of March 31, 2000	As of September 30, 2000
Loans and bills discounted	20,327,355	(220,070)	20,547,425	20,488,594
Domestic operations	19,466,807	118,347	19,348,460	19,545,304
Housing loans (percentage of which is accounted for by domestic operations)	6,125,540 31.4	293,537 1.3	5,832,003 30.1	5,970,586 30.5
International operations	860,547	(338,418)	1,198,965	943,289
Deposits	20,444,811	298,548	20,146,263	20,427,785
Domestic operations	18,705,083	76,823	18,628,260	19,014,753
Liquid deposits	7,946,822	630,684	7,316,138	7,311,399
Time deposits	10,539,017	(416,200)	10,955,217	11,565,849
Other	219,242	(137,663)	356,905	137,505
International operations	1,739,728	221,726	1,518,002	1,413,032

##### 2) Total funds (average balance for the period)

(Millions of yen)

	Fiscal year ended March 31, 2001	Change from March 31, 2000	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
Loans and bills discounted	20,182,738	(375,982)	20,558,720	20,204,999
Domestic operations	19,129,613	507,939	18,621,674	19,116,620
International operations	1,053,125	(883,921)	1,937,046	1,088,379
Deposits	20,497,276	(27,642)	20,524,918	20,522,185
Domestic operations	18,896,068	136,198	18,759,870	19,051,945
International operations	1,601,208	(163,839)	1,765,047	1,470,239

##### 3) Interest rates

(%)

	Fiscal year ended March 31, 2001	Change from March 31, 2000	Fiscal year ended March 31, 2000	Interim period ended September 30, 2000
Average interest rate of loans and bills discounted (domestic operations)	2.09	(0.06)	2.15	2.05
Average interest rate of deposits and negotiable CDs (domestic operations)	0.20	(0.01)	0.21	0.18
Loan deposit spread (domestic operations)	1.89	(0.04)	1.93	1.87
Average interest rate on invested funds (domestic operations)	1.85	(0.15)	2.00	1.91
Average interest rate on procured funds (domestic operations)	0.38	(0.09)	0.47	0.42
Average interest spread (domestic operations)	1.46	(0.06)	1.52	1.48
Net interest margin (domestic operations)	0.45	(0.06)	0.51	0.46
Average interest spread (international operations)	0.68	0.08	0.60	0.58
Net interest margin (international operations)	(0.19)	(0.02)	(0.17)	(0.39)
Average interest margin (all branches)	1.39	(0.05)	1.44	1.41
Overall Net interest margin (all branches)	0.39	(0.05)	0.44	0.39

#### 4 ) Breakdown of consumer, corporate and other deposits

(Billion yen)

	March 31, 2001	Change from March 31, 2000	March 31, 2000	September
				30, 2000
Consumer deposits	12,331.9	288.1	12,043.8	12,133.5
Liquid deposits	4,519.2	407.3	4,111.9	4,245.2
Time deposits	7,809.0	(119.5)	7,928.5	7,885.6
Corporate deposits	5,609.6	398.8	5,210.8	5,783.0
Liquid deposits	3,068.4	444.5	2,623.9	2,855.0
Time deposits	2,448.5	(26.3)	2,474.8	2,852.2
Deposits from other entities (financial institutions, local governments)	763.2	(610.4)	1,373.6	1,098.2
Total deposits (domestic operations)	18,705.0	76.8	18,628.2	19,014.7

**(2) Unrealized gains or losses on securities****1) Criteria for evaluation of securities****(a) Securities**

Trading account securities	Market value (difference from book value treated as income or loss)
Securities to be held to maturity	Disposal original purchase value
Other securities	Original purchase or disposal original purchase value
Securities of subsidiaries and associated companies	Original purchase value

**(b) Securities held in money trusts**

Money trust for asset management	Market value (difference from book value treated as income or loss)
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**2) Unrealized gains or losses****[Non-consolidated]**

(Millions of yen)

	As of March 31, 2001				As of March 31, 2000		
	Unrealized gains or losses	Change from previous period	Unrealized gains	Unrealized losses	Unrealized gains or losses	Unrealized gains	Unrealized losses
Securities to be held to maturity	—		—	—			
Securities of subsidiaries and associated companies	—		—	—			
Other	(116,687)		138,267	254,954			
Stocks	(118,778)		116,035	234,813			
Bonds	18,243		20,261	2,018			
Other	(16,152)		1,970	18,122			
Total	(116,687)	(667,108)	138,267	254,954	550,421	610,722	60,300
Stocks	(118,778)	(651,765)	116,035	234,813	532,987	591,310	58,322
Bonds	18,243	8,294	20,261	2,018	9,949	11,731	1,781
Other	(16,152)	(23,636)	1,970	18,122	7,484	7,680	195

## Notes:

As of March 31, 2001, figures include not only securities but also certificates of deposit included in cash and due from banks.

The value of securities at March 31, 2001, is based on market value at the balance sheet date, except for the value of stocks, which is based on the average value over the one-month period prior to the balance sheet date.

As of March 31, 2001, the amount of the evaluation difference related to other securities was (70,560) million.

(For reference)

Unrealized gains or losses as of March 31, 2001

(Millions of yen)

	Unrealized gains or losses	Unrealized gains or losses	
		Unrealized gains	Unrealized losses
Stock	(62,818)	142,503	205,321

[Consolidated]

(Millions of yen)

	As of March 31, 2001				As of March 31, 2000		
	Unrealized gains or losses	Change from previous period	Unrealized gains	Unrealized losses	Unrealized gains or losses	Unrealized gains	Unrealized losses
Securities to be held to maturity	1		1	0			
Other	(113,697)		143,174	256,871			
Stocks	(116,577)		120,132	236,709			
Bonds	19,052		21,071	2,018			
Other	(16,172)		1,970	18,142			
Total	(113,696)	(668,206)	143,175	256,871	554,510	617,151	62,640
Stocks	(116,577)	(653,275)	120,132	236,709	536,698	597,292	60,594
Bonds	19,053	8,657	21,071	2,018	10,396	12,178	1,781
Other	(16,171)	(23,586)	1,970	18,142	7,415	7,680	264

Notes:

As of March 31, 2001, figures include not only securities but also certificates of deposit included in cash and due from banks. The value of securities at March 31, 2001, is based on market value at the balance sheet date, except for the value of stocks, which are based on the average value over the one month period prior to the balance sheet date.

As of March 31, 2001, the amount of the evaluation difference related to other securities was (69,123) million.

### (3) Employees and officers

[Non-consolidated]

(People)

	As of March 31, 2001	Change from March 31, 2000	As of March 31, 2000	As of September 30, 2000
Officers	16	(21)	37	16
Employees	11,841	(307)	12,148	12,506

Note: Number of employees is based on the number of registered employees.

### (4) Branches

[Non-consolidated]

(Branches)

Domestic branches *1	318	(11)	329	325
Overseas branches	8	(1)	9	8
Overseas subsidiaries/affiliates *2	6	(3)	9	7

Notes:

\*1. Excludes sub-branches and agencies

\*2. Four of these companies are currently in the process of being liquidated.

## (5) Liability for severance indemnities

### 1) Accrued liabilities for severance indemnities

[Non-consolidated]

(Millions of yen)

		Fiscal year ended March, 2001
Accrued liabilities for severance indemnities (Beginning of the period)	(A)	392,641
(Discount rate)		(3.5%)
Current market value of pension assets (beginning of the period)	(B)	235,806
Reserve for severance payments (beginning of the period)	(C)	25,246
Unfunded liabilities for prior service indemnities	(A-B-C)	131,588
Amount covered by establishment of trust	(D) *	40,290
Amount remaining (beginning of the period)	(A-B-C-D)	91,298
Amount amortized during the interim period (Years for the amortization)	(E)	18,259 (5 years)
Remaining amount requiring amortization (end of the interim period)	(A-B-C-D-E)	73,038

Note: The profit accruing separately from the establishment of the trust of 21,117 million is included in other current income.

(Reference)

[Consolidated]

(Millions of yen)

		Fiscal year ended March, 2001
Accrued liabilities for severance indemnities (Beginning of the period)	(A)	394,744
Current market value of pension assets (beginning of the period)	(B)	235,806
Reserve for severance payments (beginning of the period)	(C)	27,224
Unfunded liabilities for prior service indemnities	(A-B-C)	131,712
Amount covered by establishment of trust	(D) *	40,413
Amount remaining (beginning of the period)	(A-B-C-D)	91,299
Amount amortized during the interim period	(E)	18,260
Remaining amount requiring amortization (end of the interim period)	(A-B-C-D-E)	73,038

Note: The profit accruing separately from the establishment of the trust of 21,216 million is included in other current income.

### 2) Severance payment costs

[Non-consolidated]

(Millions of yen)

	Fiscal year ended March 31, 2001
Severance payment costs	68,570
Employment costs	9,011
Interest costs	13,742
Expected asset management income	(12,733)
Amount to be disposed of due to change in accounting standards	58,549

(For reference)

[Consolidated]

(Millions of yen)

	Fiscal year ended March 31, 2001
Severance payment costs	69,187

## 6. Questions from the lead media company

### (1) Nonperforming loans

(Billions of yen)

	Nonperforming loans self-assessment				
	Unrecoverable (A)	Risk (B)	(A)+(B)	Special attention (C)	(A)+(B)+(C)
March 31, 2000	186.7	503.6	690.4	—	—
March 31, 2001	174.8	653.9	828.8	—	—

(Billions of yen)

	Loan disclosure according to the Financial Revitalization Law	
	Special attention	Total
March 31, 2000	173.1	863.6
March 31, 2001	440.5	1,269.3

### Balance of new nonperforming loans

(Please refer to the Announcement of Nonperforming Loans Placed Off the Balance Sheets on page 21)

	Disposal of nonperforming loans	
	Before transfer to general reserve	After transfer to general reserve
March 31, 2000	202.7	204.3
March 31, 2001	327.6	329.5

Final amount of nonperforming loans disposed	(Please refer to the Announcement of Nonperforming Loan Placed Off the Balance Sheets on page 21.)
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### (2) Abandoned Claims

	Abandoned claims	Number of claims	Main contractor
March 31, 2001	28.8	1	Kyodo Mortgage Acceptance Co. Ltd.

Note: In addition to the above 4 claims with a total value of ¥7.5 billion were accounted for in reserves for prior years.

### (3) Cross Shareholdings

(Billions of yen)

	Cross holdings sold	Planned sales of cross-holdings
March 31, 2001	350.0	Planned for fiscal 2001: 500 billion (including 300 billion in the first half)

### (4) Loans

Shown on page 11 of explanatory materials

#### 1) Loans to small and medium-sized companies

#### 2) Balance of loans and nonperforming loans outstanding to borrowers in distribution (wholesaling/retailing), construction,

Shown on page 10 of explanatory materials

and real estate

(5) Net operating profit

(Billions of yen)

	Before transfer to general reserve	Before transfer to general reserve (Excluding gains or losses on trading of bonds)	After transfer to general reserve
March 31, 2000	157.0	158.7	155.4
March 31, 2001	168.6	164.5	166.7

(6) Tokyo and Osaka bank taxes

1)

[Non-consolidated]

(Billions of yen)

	Year ended March 31, 2001
Tokyo tax on gross bank income	4.3
Osaka tax on gross bank income (expected amount to be paid )	0.8

**IV Forecast for the fiscal year ending March 31, 2001****[Non-consolidated]**

(Billions of yen)

	Forecast for the fiscal year ending March 31, 2002			For the fiscal year ended March 31, 2001
	For the interim period ending September 30, 2001		Change from March 31, 2001	
Total income	350.0	700.0	(172.0)	872.0
Net operating profit	80.0	170.0	3.3	166.7
Disposal of nonaccrual loans	40.0	80.0	(247.6)	327.6
Ordinary net insome	25.0	60.0	73.1	(13.1)
Net income	15.0	36.0	45.8	(9.8)

**[Consolidated]**

(Billions of yen)

	Forecast for the fiscal year ending March 31, 2002			For the fiscal year ended March 31, 2001
	For the interim period ending September 30, 2001		Change from March 31, 2001	
Total income	400.0	800.0	(143.7)	943.7
Ordinary net income	25.0	60.0	71.7	(11.7)
Net income	15.0	36.0	43.8	(7.8)



## Nonperforming Loans Placed Off the Balance Sheets

(1) Portion placed off the balance sheets in the first half of fiscal 2000

1) Borrowers classified as “Doubtful” or with lower credit standing

(Billions of yen)

	As of September 30, 2000	As of March 31, 2001	Change from September 30, 2000
Unrecoverable	179.9	156.4	(23.4)
Risk	476.6	324.6	(151.9)
Total	656.5	481.1	(175.4)

2) Loans placed of the balance sheets

	Latter half of fiscal 2000	
Liquidation type disposal	(10.5)	Abandonment because of bankruptcy or special liquidation
Restructuring type disposal	(17.9)	Private abandonment of claims and abandonment because of application of the Company Rehabilitation Law, Restructuring under the Civil Code, Composition Law, or Company Liquidation Law
Securitization	(41.9)	Bulk sale
Direct write-offs	(47.3)	Direct write-offs other than the types listed above and partial direct write-offs
Other	(57.7)	Recovery of claims, improvement in the conditions in the borrowers industry (reclassification to a better credit ranking)
Total	(175.4)	

4) Portion in the latter half of fiscal 2000 (New nonperforming loans)

	Latter half of fiscal 2000
Unrecoverable	18.4
Risk	329.3
Total	347.7

Note: The amount of claims newly classified as “Doubtful” or lower in credit standing in the second half of fiscal 2000.

(Reference) Balance of claims classified as “Doubtful” or lower in credit standing at the end of the second half of fiscal 2000.

	March 31, 2001
Unrecoverable	174.8
Risk	653.9
Total	828.8