



April 28, 2017

Company Name: Resona Holdings, Inc.

Director, President and Representative Executive Officer: Kazuhiro Higashi
(Code No.: 8308, 1st Section of the Tokyo Stock Exchange)

Announcement Regarding the Revision of Earnings Targets for the Fiscal Year 2016

Resona Holdings, Inc. revised its earnings targets for the fiscal year 2016 (full year target) which it announced on Nov. 11, 2016 as detailed below based upon its recent business trend.

1. Revision of the Earnings Targets

Consolidated Earnings Targets of the Fiscal Year 2016 (Full Year Targets) (April 1, 2016 - March 31, 2017)

| | Net Income Attributable to Owners of the Parent | Net Income per Share of Common Stock |
|--|--|---|
| | (Billion Yen) | (Yen) |
| Previous targets (A) (Announced on Nov. 11, 2016) | 170.0 | 70.56 |
| Revised targets (B) | 161.0 | 66.69 |
| Change (B – A) | (9.0) | - |
| Rate of change (%) | (5.2) | - |
| (Reference) Fiscal year 2015 | 183.8 | 89.71 |

2. Reason for Revising the Consolidated Earnings Targets

Previous target of net income attributable to owners of the parent is revised downward since the actual net operating profit of group banks is estimated to be lower than the previous target mainly due to lower-than-expected financial product sales and net gains on bonds amid highly volatile financial market environment.

Further details will be announced when Resona Holdings announces its business results.

[REFERENCE INFORMATION]

(1) Earnings Targets of Group Banks for Fiscal Year 2016

- Actual net operating profit for a total of group banks is estimated to be Y190.5 billion, Y33.5 billion lower than the previous target mainly due to lower-than-expected financial product sales and net gains on bonds and other factors.
- Income before income taxes for a total of group banks is estimated to be Y201.5 billion, Y14.5 billion lower than the previous target from mixture of following factors.
 - Booking of a gain from reversal of credit expenses (a gain of Y23.5 billion from the previous target) from low level of new bankruptcy and downward migration
 - Actual net operating profit decrease
 - Lower-than-expected net gains on stock (down Y5.5 billion from the previous target)
- As a result of above, net income for a total of group banks is estimated to be Y143.5 billion, down Y10.0 billion from the previous target.

Earnings targets reported herein are based on the data available as of the date on which this material is announced. Please be aware that actual results may differ from the targets due to various factors.

(Billion Yen)

| | (Approx) | | | | | |
|---|----------|----------------|-------------|-------------------|-----------------------------|---------------------|
| | Resona | Saitama Resona | Kinki Osaka | Group Banks Total | Change from Previous target | Year-on-year change |
| Gross operating profit | 352.0 | 122.0 | 43.0 | 517.5 | (35.0) | (54.5) |
| Operating expenses | (214.5) | (75.0) | (37.5) | (327.0) | +1.5 | (0.7) |
| Actual net operating profit* | 137.5 | 47.0 | 5.5 | 190.5 | (33.5) | (55.1) |
| Income before income taxes | 142.5 | 49.5 | 9.5 | 201.5 | (14.5) | (19.2) |
| Net income | 101.0 | 34.5 | 7.5 | 143.5 | (10.0) | (19.8) |
| Net gains on stocks (including futures) | (0.5) | 2.5 | 1.0 | 3.0 | (5.5) | +4.8 |
| Credit expenses, net | 14.5 | 0.5 | 2.5 | 18.0 | +23.5 | +41.4 |

Note: Actual net operating profit: Net operating profit before transfer to general reserve for possible loan losses and expenses related to problem loan disposal in the trust account.

(2) Classified Claims under the Financial Reconstruction Act Criteria (Total of Group Banks)

(Billion Yen)

| [Banking and trust accounts] | Mar. 31, 2017 | Mar. 31, 2016 | Change |
|--|---------------|---------------|---------|
| Classified claims under FRA criteria (A) | 395.4 | 434.9 | (39.5) |
| Unrecoverable or valueless claims | 63.6 | 77.7 | (14.0) |
| Risk claims | 235.1 | 248.1 | (12.9) |
| Special attention loans | 96.6 | 109.1 | (12.5) |
| Normal claims | 28,792.5 | 28,263.3 | +529.2 |
| Total claims (B) | 29,188.0 | 28,698.3 | +489.7 |
| NPL ratio (A)/(B) | 1.35% | 1.51% | (0.16)% |

(3) Estimated Unrealized Gain/ (Loss) on Available-for-Sale Securities (Total of Group Banks)

(Billion Yen)

| | Mar. 31, 2017 | | Mar. 31, 2016 | | Change | |
|--------------------------------|---------------|----------------------------|---------------|----------------------------|------------|----------------------------|
| | B/S Amount | Net unrealized gain/(loss) | B/S Amount | Net unrealized gain/(loss) | B/S Amount | Net unrealized gain/(loss) |
| Available-for-sale securities* | 2,958.7 | 555.4 | 2,919.9 | 460.1 | +38.7 | +95.2 |
| Bonds | 1,429.1 | (2.6) | 1,696.5 | 14.6 | (267.4) | (17.3) |
| Stocks | 911.6 | 563.2 | 797.9 | 446.4 | +113.7 | +116.8 |
| Other | 617.9 | (5.2) | 425.4 | (0.8) | +192.4 | (4.3) |

Note: The figures presented in the table above include securities, negotiable certificates of deposit (NCDs) included in "cash and due from banks" and a portion of "monetary claims bought." The presented figures only include marketable securities.

Earnings targets reported herein are based on the data available as of the date on which this material is announced. Please be aware that actual results may differ from the targets due to various factors.