# STATUS OF CAPITAL ADEQUACY/ BASEL DATA SECTION

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# SCOPE OF CONSOLIDATION

■ Differences and reasons for such differences between those companies belonging to the Corporate Group (hereinafter, the Holding Company Group) that calculate their capital adequacy ratio according to Article 15 of Notification 20, 2006, issued by the Financial Services Agency (hereinafter, Notification on Consolidated Capital Adequacy), which is based on the method stipulated in "Standards for Bank Holding Companies to Examine the Adequacy of its Capital Based on Assets, Etc. held by it and its Subsidiaries" pursuant to Article 52-25 of the Banking Act and those companies included within the scope of consolidation (hereinafter, Scope of Consolidation) based on Article 5 of the Regulations for Preparation of Consolidated Financial Statements.

Asahi Servicos e Representacoes Ltda. is not included in the scope of consolidation under the provisions of Article 5-2 of the Regulations for Preparation of Consolidated Financial Statements, but, based on Article 15 of the Notification on Consolidated Capital Adequacy, this company is included in the Holding Company Group for calculation of the consolidated capital adequacy ratio.

### ■ Number, names, and principal business activities of the major consolidated subsidiaries in the Holding Company Group

Number of consolidated subsidiaries: 29 Names and principal business activities of consolidated subsidiaries: As shown below

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Company Name	Principal Business Activities
Resona Bank, Ltd.	Banking and trust banking business
Saitama Resona Bank, Ltd.	Banking business
Kansai Mirai Bank, Ltd.	Banking business
The Minato Bank, Ltd.	Banking business
Kansai Mirai Financial Group, Inc.	Supervision of subsidiaries' operations and other ancillary businesses
Resona Guarantee Co., Ltd.	Credit guarantee
Kansai Mirai Guarantee Co., Ltd.	Credit guarantee
Resona Kessai Service Co., Ltd.	Collection of bills and receivables, and factoring
Resona Card Co., Ltd.	Credit card administration and credit guarantee
Resona Capital Co., Ltd.	Private equity business
Resona Asset Management Co., Ltd.	Investment management business
Resona Research Institute Co., Ltd.	Business consulting services
Resona Business Service Co., Ltd.	Business Process Outsourcing Services and Placement Services
P.T. Bank Resona Perdania	Banking business
P.T. Resona Indonesia Finance	Finance leasing
Resona Merchant Bank Asia, Ltd.	Financing business and consulting services
13 other companies	

■ Names, total assets, and net assets as shown on the balance sheets, and principal business activities of affiliated companies engaging in financial businesses as specified in Article 21 of the Notification on Consolidated Capital Adequacy

■ Names, total assets, and net assets as shown on the balance sheets and principal business activities of companies that belong to the Holding Company Group but are not included within the Scope of Consolidation for accounting purposes and companies that do not belong to the Holding Company Group but are included within the Scope of Consolidation for accounting purpos-

Companies that belong to the Holding Company Group but are not included within the Scope of Consolidation for accounting purposes (Billions of yen)

Company Name	Total Assets	Net Assets	Principal Business Activities
Asahi Servicos e Representacoes Ltda.	0.0	0.0	Research, provision of information

Companies that do not belong to the Holding Company Group but are included within the Scope of Consolidation for accounting purposes

None

# ■ Restrictions on transfer of funds or capital within the Holding Company Group

None

None

■ Names of other financial institutions, etc. (other financial institutions as specified in Article 18, Paragraph 6, Item 1 of the Notification on Consolidated Capital Adequacy), that are included among bank subsidiaries, etc., with capital below the amount stipulated in capital adequacy regulations, and the total amounts by which the capital of these financial institutions are below the stipulated amount

# Structure of Capital and Capital Adequacy

**CAPITAL** 

The capital structure of Resona Holdings is as shown below. Please note that the capital ratio is calculated based on the "Notification on Consolidated Capital Adequacy," and is computed on a consolidated basis. The amounts of credit risk-weighted assets are calculated by the Advanced Internal Ratings-Based (hereinafter, A-IRB) approach. In addition, the amount equivalent to operational risk is calculated by The Standardized Approach, and the amount equivalent to market risk by the Standardized approach.

### ■ Consolidated Capital Adequacy Ratio (Japanese Domestic Standard)

(Millions of yen, %)

Items	As of March 31, 2020	As of March 31, 2019
Core Capital: instruments and reserves	AS OF WATCH ST, 2020	As of Malcitot, 2018
Directly issued qualifying common stock or preferred stock mandatorily convertible into common stock capital plus		
related capital surplus and retained earnings	1,733,490	1,636,775
of which: capital and capital surplus	50,472	50,472
of which: retained earnings	1,720,062	1,614,908
of which: treasury stock (–)	12,880	4,213
of which: earnings to be distributed (-)	24,164	24,392
of which: other than the above		_
Accumulated other comprehensive income included in Core Capital	(42,345)	(43,428)
of which: foreign currency translation adjustments	(1,942)	(4,823)
of which: remeasurements of defined benefit plans	(40,402)	(38,605)
Subscription rights to acquire common stock or preferred stock mandatorily convertible into common stock		_
Adjusted non-controlling interests (amount allowed to be included in Core Capital)	100,350	120,154
Reserves included in Core Capital: instruments and reserves	29,023	37,568
of which: general reserve for possible loan losses	3,664	30,472
of which: eligible provisions	25,358	7,095
Eligible Non-cumulative perpetual preferred stock subject to transitional arrangement included in Core Capital: instruments and reserves	_	_
Eligible capital instrument subject to transitional arrangement included in Core Capital: instruments and reserves	60,488	97,065
Capital instrument issued through the measures for strengthening capital by public institutions included in Core	00,400	91,000
Capital: instruments and reserves	_	_
45% of revaluation reserve for land included in Core Capital: instruments and reserves	10,556	13,842
Non-controlling interests included in Core Capital subject to transitional arrangements	120,841	116,136
Core Capital: instruments and reserves (A)	2,012,406	1,978,114
Core Capital: regulatory adjustments	_,,	.,
Total intangible fixed assets (net of related tax liability, excluding those relating to mortgage servicing rights)	34,545	28,178
of which: goodwill (including those equivalent)		
of which: other intangible fixed assets other than goodwill and mortgage servicing rights	34,545	28,178
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax	,	
liability)	4,411	9,169
Shortfall of eligible provisions to expected losses	_	
Gain on sale related to securitization transactions	3,638	670
Gains and losses due to changes in own credit risk on fair valued liabilities	_	<u> </u>
Net defined benefit asset	22,565	13,439
Investments in own shares (excluding those reported in the Net Assets)	236	706
Reciprocal cross-holdings in relevant capital instruments issued by Other Financial Institutions		_
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolida-		
tion ('Other Financial Institutions'), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the 10% threshold)		
Amount exceeding the 10% threshold on specified items		<u> </u>
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions		
of which: mortgage servicing rights		
of which: Horigage servicing rights of which: deferred tax assets arising from temporary differences (net of related tax liability)		
Amount exceeding the 15% threshold on specified items		
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions		
of which: mortgage servicing rights		
of which: deferred tax assets arising from temporary differences (net of related tax liability)		_
Core Capital: regulatory adjustments (B)	65,396	52,164
Total capital		02,101
Total capital ((A)-(B)) (C)	1,947,009	1,925,949
Risk weighted assets	1,0 11,000	-,,-=-,
Credit risk weighted assets	16,136,646	17,881,439
Total of items included in risk weighted assets subject to transitional arrangements	58,649	61,522
of which: Other Financial Institutions Exposures	- 50,049	- 01,022
of which: other than the above	58,649	61,522
Amount equivalent to market risk x 12.5	52,322	62,872
Amount equivalent to operational risk x 12.5	1,102,733	1,117,768
Credit risk weighted assets adjustments	136,072	
Amount equivalent to operational risk adjustments	-	
Total amount of risk weighted assets (D)	17,427,775	19,062,080
Capital adequacy ratio (consolidated)	,,	, ,
Capital adequacy ratio (consolidated) ((C)/(D))	11.17	10.10

Note: The Company receives agreed procedure services from Ernst & Young ShinNihon LLC as an external audit on calculating the consolidated capital adequacy ratio, in accordance with the Japanese Institute of Certified Public Accountants Practical Guidelines on Professional Services No. 4465 "Practical Guidelines on Agreed Procedure Services for Calculation of Capital Adequacy Ratio and Leverage Ratio." This service is not part of the audit on consolidated and non-consolidated financial statements or audit on internal control over financial reporting. This service is not to express an opinion or conclusion about the capital adequacy ratio itself or internal control system related to calculating the capital adequacy ratio. It involves Ernst & Young ShinNihon LLC conducting procedures within the scope agreed with the Company and reporting the results to the Company.

### ■ Capital Requirements for Credit Risk

(Millions of yen)

—		(
As of March 31	2020	2019
Capital requirements for credit risk	1,123,346	1,215,959
Standardized Approach	45,087	423,083
IRB Approach	1,073,941	789,123
Corporate exposures (excluding specialized lending)	735,184	545,168
Specialized lending	21,758	20,479
Sovereign exposures	9,055	5,962
Bank exposures	16,913	11,244
Residential mortgage exposures	173,890	120,895
Qualifying revolving retail exposures	6,536	6,110
Other retail exposures	67,768	47,991
Purchased receivables exposures	18,279	12,494
Other IRB exposures	24,553	18,776
Securitization exposures	4,318	3,752
Capital requirements for credit risk of equity exposures in the IRB Approach	60,297	74,315
Market-Based Approach (Simple Risk Weight Method)	7,138	22,367
PD/LGD Approach	44,340	43,235
Exposure related to the fund-raising methods of other financial institutions other than equity		
exposure	8,818	8,712
Other	0	0
Capital requirements for exposures relating to equity investments in funds	58,608	90,329
Look-through approach	57,404	89,703
Mandate-based approach	_	_
Simple approach 250%	83	303
Simple approach 400%	890	_
Fall-back approach 1,250%	230	322
Capital requirements for CVA risk	7,571	6,611
Capital requirements for exposure to the Central Counterparty	428	528
Exposure related to portions of specified items that cannot be included in regulatory adjustment	35,987	37,849
Amount of items included in risk weighted assets subject to transitional arrangements	4,691	4,921
Floor adjustment	10,885	_
Total	1,301,817	1,430,515

Note: Capital requirements are calculated by multiplying credit risk-weighted assets by 8%.

### ■ Capital Requirements for Market Risk

(Millions of yen)

As of March 31	2020	2019
Standardized approach	4,185	5,029
Interest rate risk	2,665	3,572
Equity risk	_	_
Foreign exchange risk	180	186
Commodity risk	<del>-</del>	_
Option transactions	1,340	1,270

Note: Capital requirement for market risk is calculated in accordance with the following formula; Amount equivalent to market risk x 12.5 x 8%

### ■ Capital Requirements for Operational Risk

(Millions of yen)

As of March 31	2020	2019
The Standardized Approach	88,218	89,421

Note: Capital requirement for operational risk is calculated in accordance with the following formula; Amount equivalent to operational risk x 12.5 x 8%

### ■ Total Consolidated Capital Requirement

(Millions of yen)

As of March 31	2020	2019
Total consolidated capital requirement	1,394,222	1,524,966

Note: Total consolidated capital requirement is calculated by multiplying the Total amount of risk-weighted assets by 8%.

# Main Features of Regulatory Capital Instruments (Japanese Domestic Standard)

The financial instruments for raising capital are as listed below:

### **■** Common Stock

Issuer	Instrument type	Amount recognized in core capital (Millions of yen)	Dividends/ coupons (only officially announced items)	Outline of provisions for conversion to another type of instru- ment for raising capital or for repayment when certain condi- tions are met
Resona Holdings, Inc.	Common Stock	1,733,490	_	_
Kansai Mirai Financial Group, Inc., P.T. Bank Resona Perdania, others	Non-controlling Interests	221,192	_	_

## ■ Subordinated Debt

Issuer	Instrument type	Amount recognized in core capital (Note 1) (Millions of yen)	Dividends/coupons (only officially announced items)	Date of repayment	Outline of any special provision(s) making redemption possible for certain specified reasons	Outline of any special provision(s) for step-up interest rates or any other provision that would increase the likelihood of redemption.
Resona Bank, Ltd.	No. 7 Unsecured Subordinated Bonds	3,962	Fixed 1.606%	September 28, 2020	_	_
Resona Bank, Ltd.	No. 8 Unsecured Subordinated Bonds	5,846	Fixed 1.878%	June 1, 2021	_	_
Resona Bank, Ltd.	No. 9 Unsecured Subordinated Bonds	20,000	Fixed 2.442%	December 22, 2026	_	_
Resona Bank, Ltd.	No. 11 Unsecured Subordinated Bonds	13,685	Fixed 1.780%	March 15, 2022	_	_
Resona Bank, Ltd.	No. 12 Unsecured Subordinated Bonds	16,000	Fixed 2.464%	March 15, 2027	_	_
The Minato Bank, Ltd.	Subordinated Loan	993	_	March 15, 2021	Callable date: Each interest payment date after March 15, 2016 Redemption amount: Full	_

Note: The amounts shown are before considering deduction or caps under Transitional Rules subject to Article 3 of the Supplementary Provisions to the Notification on Consolidated Capital Adequacy (2013 Notification No. 6 issued by the Financial Services Agency).

For further details please access Resona Holdings website: https://www.resona-gr.co.jp/holdings/english/investors/financial/basel3/

# RISK MANAGEMENT

### Credit Risk

# ■ Ratings Applied to Portfolio Subject to Standardized Approach

# 1. Qualified Rating Agencies Used in Making Judgments on Risk Weights

In determining the risk weights for portfolios to which the Standardized Approach is applied, the Resona Group makes use of ratings issued by the following five qualified rating agencies (Eligible External Credit Assessment Institutions (ECAI)): Rating and Investment Information, Inc. (R&I), Japan Credit Rating Agency, Ltd. (JCR), Moody's Investors Service, Inc. (Moody's), S&P Global Ratings (S&P), and Fitch Ratings Limited (Fitch). These rating agencies are those designated by the Financial Services Agency, as of March 31, 2020, and are "qualified rating agencies" for the purposes of Basel 3.

# 2. Types of Exposure and Qualified Rating Agencies Used

The Resona Group has specified the use of the following rating agencies for certain obligors and types of exposure as shown below. In all cases, when there are two or more ratings available from qualified rating agencies and these ratings differ, the second smallest risk weight counting from the smallest risk weight is adopted. (When one smallest risk weight is corresponding to two or more ratings, the smallest risk weight is adopted.)

woight to adopted.)	
Types of Obligor and Exposure	Rating Agency Used
Central governments and central banks	Rating and Investment
Local governments in Japan	Information, Inc. (R&I),
Foreign non-central government public-sector entities	Japan Credit Rating Agency, Ltd. (JCR), Moody's Investors
Multilateral Development Banks	Service, Inc. (Moody's),
Japan Finance Organization for Municipalities	S&P Global Ratings (S&P),
Government-affiliated organizations in Japan	Fitch Ratings Limited (Fitch)
Local public corporations	
Banks	
Securities companies	
Investment funds (exposures relating to equity investments in funds)	Same as the above
Securitized products Structured finance	Same as the above
Other than the above	Rating and Investment Information, Inc. (R&I), Japan Credit Rating Agency, Ltd. (JCR), Moody's Investors Service, Inc. (Moody's), S&P Global Ratings (S&P)

# ■ Credit Risk Exposure at Fiscal Year-End: By Region, By Industry, Including Claims Past Due Three Months or More, or Default: By Residual Contractual Maturity

(Millions of yen)

			As of March	31 2020		
	Total		710 01 11101 01	. 01, 2020		
	- Total	Loans and bills discounted, foreign exchange, etc.	Securities	Off-balance sheet transactions	Derivatives transactions	Past due three months or more, or default
By Region						
Japan	62,283,497	52,678,928	4,677,363	3,728,246	223,225	536,870
Overseas	169,827	143,379	12,106	9,604	231	3,355
Total	62,453,324	52,822,308	4,689,470	3,737,850	223,456	540,225
By Industry						
Manufacturing	3,789,374	2,995,400	366,535	407,229	20,135	102,561
Agriculture and forestry	35,109	31,950	1,309	1,734	107	633
Fishery	2,520	2,500	_	17	2	_
Mining, quarrying of stone, gravel extraction	15,615	12,063	1,500	1,943	108	1,161
Construction	896,528	730,858	69,783	92,662	3,129	20,102
Electricity, gas, heating, water	417,553	342,072	24,592	43,162	7,726	445
Information and communication	404,483	332,005	37,844	32,756	1,756	7,781
Transportation, postal services	918,156	782,457	65,362	65,983	3,932	45,781
Wholesale and retail trade	3,120,826	2,744,089	213,130	146,798	15,940	95,825
Finance and insurance	2,509,055	1,240,724	175,274	691,966	118,894	2,976
Real estate	8,457,193	8,275,204	53,793	93,235	32,024	92,161
Goods rental and leasing	480,154	449,662	14,262	15,469	759	1,762
Services	2,662,401	2,392,229	99,870	151,883	17,010	61,048
Individuals	13,973,246	13,892,341	_	80,450	_	86,702
Japanese central and local governments, government-affiliated organizations, and local public corporations, etc.	22,563,125	17,691,768	3,001,384	1,859,254	1,690	328
Foreign central governments and central banks, etc.	550,020	1,685	548,335	_	_	2
Others	1,657,959	905,294	16,490	53,301	238	20,950
Total	62,453,324	52,822,308	4,689,470	3,737,850	223,456	540,225
By Residual Contractual Maturity						
One year or less	5,159,417	3,028,459	747,770	1,298,263	65,720	/
One year to less than three years	3,704,151	2,615,728	704,421	275,582	48,335	/
Three years to less than five years	4,559,254	3,307,746	918,894	237,730	21,781	/
Five years to less than seven years	2,474,281	2,122,410	190,944	68,730	31,208	/
Over seven years	25,095,497	23,153,360	1,688,800	139,893	56,172	/
Exposures with no maturity dates	21,460,721	18,594,602	438,637	1,717,650	238	/
Total	62,453,324	52,822,308	4,689,470	3,737,850	223,456	/

Notes: 1. For exposures to which the A-IRB approach is applied, the balance is presented before the subtraction of reserves, etc., and partial direct write-offs. For exposures to which the F-IRB approach is applied, the balance is presented before the subtraction of reserves, etc., before partial direct write-offs, and after taking into account the effect of credit risk mitigation techniques. In addition, for exposures to which the Standardized Approach is applied, the balance is presented after the subtraction of reserves, etc., after partial direct write-offs, and after taking into account the effect of credit risk mitigation techniques.

<sup>2. &</sup>quot;Loans and bills discounted, foreign exchange, etc." includes transactions such as cash and due from banks, call loans, monetary claims bought, trading assets, loans and bills discounted, and foreign exchange assets.

<sup>3. &</sup>quot;Off-balance sheet transactions" includes customers' liabilities for acceptances and guarantees, commitments, and amounts equivalent to credit risk exposure in relation to loans in the trust account (after taking into account of the Credit Conversion Factor (CCF)).

<sup>4. &</sup>quot;Total" of types of exposures includes other assets, premises and equipment, intangible fixed assets, deferred tax assets, and exposure related to the central counterparty. Also, since the figures presented are after the set-off of internal transactions, the total may not coincide with a sum of the above shown items.

<sup>5.</sup> Credit risk exposures by region are categorized based on the locations of the holding companies, banks, and consolidated subsidiaries.

<sup>6.</sup> Out of the totals above, the credit risk exposure calculated by applying the IRB approach was ¥61,523,525 million, and the credit risk exposure calculated by applying the Standardized Approach (including exposure related to the central counterparty) was ¥929,799 million.

	As of March 31, 2019					
	Total					
		Loans and bills discounted, foreign exchange, etc.	Securities	Off-balance sheet transactions	Derivatives transactions	Past due three months or more, or default
By Region						
Japan	60,430,679	51,295,145	4,261,295	3,479,998	271,836	390,301
Overseas	150,176	132,359	5,386	6,035	258	3,207
Total	60,580,856	51,427,504	4,266,682	3,486,034	272,095	393,509
By Industry						
Manufacturing	3,739,937	2,918,496	376,539	424,012	20,268	63,612
Agriculture and forestry	38,192	35,223	1,258	1,605	105	307
Fishery	2,602	2,598	_	0	3	4
Mining, quarrying of stone, gravel extraction	15,166	13,217	1,440	378	130	2
Construction	938,312	778,414	63,496	93,422	2,919	10,577
Electricity, gas, heating, water	385,457	329,248	24,979	27,762	3,466	507
Information and communication	385,736	317,553	34,576	31,765	1,840	8,799
Transportation, postal services	954,902	823,167	78,642	48,729	3,977	35,321
Wholesale and retail trade	3,059,403	2,700,442	198,236	143,833	16,315	94,872
Finance and insurance	2,277,694	924,045	154,780	660,110	170,923	2,827
Real estate	8,490,238	8,308,693	56,760	90,836	30,996	34,522
Goods rental and leasing	458,605	432,010	12,317	13,226	1,050	1,125
Services	2,669,420	2,406,637	92,076	151,865	18,457	41,682
Individuals	13,779,202	13,696,686	_	82,016	_	77,924
Japanese central and local governments, government-affiliated organizations, and local public corporations, etc.	21,259,213	16,841,370	2,740,917	1,664,346	1,327	370
Foreign central governments and central banks, etc.	422,233	1,943	420,278	_	_	5
Others	1,704,536	897,756	10,379	52,122	314	21,045
Total	60,580,856	51,427,504	4,266,682	3,486,034	272,095	393,509
By Residual Contractual Maturity						
One year or less	4,625,270	2,716,106	566,390	1,285,150	35,038	/
One year to less than three years	4,396,017	2,685,298	1,227,527	296,621	122,257	/
Three years to less than five years	4,011,551	3,213,227	612,973	78,453	25,831	
Five years to less than seven years	2,796,921	2,077,851	532,969	44,509	24,547	/
Over seven years	24,019,555	22,879,254	853,955	145,353	64,106	/
Exposures with no maturity dates	20,731,539	17,855,766	472,865	1,635,945	314	/
Total	60,580,856	51,427,504	4,266,682	3,486,034	272,095	/

Notes: 1. For exposures to which the A-IRB approach is applied, the balance is presented before the subtraction of reserves, etc., and partial direct write-offs. For exposures to which the F-IRB approach is applied, the balance is presented before the subtraction of reserves, etc., before partial direct write-offs, and after taking into account the effect of credit risk mitigation techniques. In addition, for exposures to which the Standardized Approach is applied, the balance is presented after the subtraction of reserves, etc., after partial direct write-offs, and after taking into account the effect of credit risk mitigation techniques.

<sup>2. &</sup>quot;Loans and bills discounted, foreign exchange, etc." includes transactions such as cash and due from banks, call loans, monetary claims bought, trading assets, loans and bills discounted, and foreign exchange assets.

<sup>3. &</sup>quot;Off-balance sheet transactions" includes customers' liabilities for acceptances and guarantees, commitments, and amounts equivalent to credit risk exposure in relation to loans in the trust account (after taking into account of the Credit Conversion Factor (CCF)).

<sup>4. &</sup>quot;Total" of types of exposures includes other assets, premises and equipment, intangible fixed assets, deferred tax assets, and exposure related to the central counterparty. Also, since the figures presented are after the set-off of internal transactions, the total may not coincide with a sum of the above shown items.

<sup>5.</sup> Credit risk exposures by region are categorized based on the locations of the holding companies, banks, and consolidated subsidiaries.

<sup>6.</sup> Out of the totals above, the credit risk exposure calculated by applying the IRB approach was ¥51,667,111 million, and the credit risk exposure calculated by applying the Standardized Approach (including exposure related to the central counterparty) was ¥8,913,744 million.

## ■ General Reserve for Possible Loan Losses and Special Reserve for Certain Overseas Loans

(Millions of yen)

Years ended March 31,		2020		2019			
	Balance at	Increase/	Balance at	Balance at	Increase/	Balance at	
	beginning of	(decrease) during	end of	beginning of	(decrease) during	end of	
	fiscal year	the fiscal year	fiscal year	fiscal year	the fiscal year	fiscal year	
General reserve for possible loan losses	95,063	2,711	97,774	97,708	(2,645)	95,063	
Special reserve for certain overseas loans	0	2	2	0	0	0	

Note: Resona Holdings does not prepare the breakdown of general reserve for possible loan losses by region and industry.

### ■ Specific Reserve for Possible Loan Losses: By Region and Industry

(Millions of yen)

ear ended March 31,		2020	
	Balance at beginning of fiscal year	Increase/(decrease) during the fiscal year	Balance at en of fiscal year
y Region	,		,
Japan	62,994	(550)	62,44
Overseas	_		
otal	62,994	(550)	62,44
ly Industry			
Manufacturing	14,674	(1,552)	13,12
Agriculture and forestry	34	75	10
Fishery	_	_	
Mining, quarrying of stone, gravel extraction	679	104	78
Construction	2,710	(203)	2,50
Electricity, gas, heating, water	107	68	17
Information and communication	2,255	(912)	1,34
Transportation, postal services	2,842	(209)	2,63
Wholesale and retail trade	12,347	1,945	14,29
Finance and insurance	122	(52)	6
Real estate	4,740	710	5,45
Goods rental and leasing	82	137	22
Services	13,682	52	13,73
Individuals	1,900	(6)	1,89
Japanese central and local governments, government-affiliated organizations, and local public corporations, etc.	_	_	
Foreign central governments and central banks, etc.	_	_	
	6.814	(707)	6.10
Others Otal	6,814 62,994	(707) (550)	
Others otal		(550)	6,10 62,44
Others	62,994	<b>(550)</b>	62,44
Others otal	62,994  Balance at beginning	(550) 2019 Increase/(decrease)	62,44 Balance at er
Others  otal  ear ended March 31,	62,994  Balance at beginning	<b>(550)</b>	62,44
Others otal ear ended March 31, by Region	62,994  Balance at beginning of fiscal year	2019 Increase/(decrease) during the fiscal year	Balance at er of fiscal ye
Others otal ear ended March 31, by Region Japan	Balance at beginning of fiscal year 40,916	2019 Increase/(decrease) during the fiscal year 22,077	Balance at e
Others  otal  ear ended March 31,  by Region  Japan  Overseas	Balance at beginning of fiscal year 40,916 1,042	2019 Increase/(decrease) during the fiscal year  22,077 (1,042)	Balance at e of fiscal ye
Others  otal  ear ended March 31,  by Region  Japan  Overseas  otal	Balance at beginning of fiscal year 40,916	2019 Increase/(decrease) during the fiscal year 22,077	Balance at e of fiscal ye
Others  otal  ear ended March 31,  by Region  Japan  Overseas  otal  by Industry	Balance at beginning of fiscal year  40,916 1,042 41,959	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035	62,4 Balance at e of fiscal ye 62,9 62,9
Others  otal  ear ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing	Balance at beginning of fiscal year  40,916 1,042 41,959 8,933	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035	62,4 Balance at e of fiscal ye 62,99 62,99
Others  otal  y Region  Japan  Overseas  otal  y Industry  Manufacturing  Agriculture and forestry	Balance at beginning of fiscal year  40,916 1,042 41,959	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035	62,4 Balance at e of fiscal ye 62,99 62,99
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery	Balance at beginning of fiscal year  40,916 1,042 41,959 8,933 66	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32)	62,4 Balance at e of fiscal ye 62,99 62,99
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679	62,44  Balance at e of fiscal ye 62,99  62,99  14,6
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) - 679 1,191	62,4  Balance at e of fiscal yea  62,99  62,99  14,6  6  2,7
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction  Electricity, gas, heating, water	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 — 1,519	2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107	62,4  Balance at e of fiscal ye 62,9  62,9  14,6  6  2,7
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction  Electricity, gas, heating, water  Information and communication	82,994  Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 — 1,519 — 1,885	(550)  2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369	62,44  Balance at e of fiscal ye 62,99 62,99 14,66 6 2,7 10 2,23
Others  otal  par ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction  Electricity, gas, heating, water Information and communication  Transportation, postal services	82,994  Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 — 1,519 — 1,885 1,781	(550)  2019  Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060	62,4  Balance at e of fiscal ye 62,9  62,9  14,6  6  2,7  11  2,2  2,8
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade	82,994  Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —— 1,519 —— 1,885 1,781 11,346	(550)  2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001	62,4  Balance at e of fiscal ye 62,9  62,9  14,6  6  2,7  11  2,2  2,8  12,3
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade Finance and insurance	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —— 1,519 —— 1,885 1,781 11,346 80	(550)  2019  Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41	62,4  Balance at e of fiscal ye 62,9 62,9 14,6 6 2,7 11 2,2 2,8 12,3
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade Finance and insurance Real estate	8,933 66,994 Balance at beginning of fiscal year 40,916 1,042 41,959 8,933 66 ————————————————————————————————	(550)  2019  Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32)  679 1,191 107 369 1,060 1,001 41 2,256	62,4  Balance at e of fiscal ye 62,9 62,9 62,9 14,6 6 2,7 11 2,2 2,8 12,3 11 4,7
Others  otal  ear ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction  Electricity, gas, heating, water  Information and communication  Transportation, postal services  Wholesale and retail trade  Finance and insurance  Real estate  Goods rental and leasing	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 1,519 1,885 1,781 11,346 80 2,483	(550) 2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41 2,256 33	62,44  Balance at e of fiscal ye 62,99  62,99  14,69  66  2,77  11  2,29  2,89  12,39
Others  otal  ear ended March 31,  by Region  Japan  Overseas  otal  by Industry  Manufacturing  Agriculture and forestry  Fishery  Mining, quarrying of stone, gravel extraction  Construction  Electricity, gas, heating, water Information and communication  Transportation, postal services  Wholesale and retail trade  Finance and insurance  Real estate  Goods rental and leasing  Services	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —— 1,519 —— 1,885 1,781 11,346 80 2,483 49 5,920	(550) 2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41 2,256 33 7,762	62,4  Balance at e of fiscal ye 62,9 62,9 14,6 6 2,7 11 2,2 2,8 12,3 13,6
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry  Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade Finance and insurance Real estate Goods rental and leasing Services Individuals Japanese central and local governments, government-affiliated organizations,	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 1,519 1,885 1,781 11,346 80 2,483	(550) 2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41 2,256 33	62,44  Balance at e of fiscal ye 62,99 62,99 14,6 6 2,7 11 2,29 2,8 12,3 12 4,7 8 13,66
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry  Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade Finance and insurance Real estate Goods rental and leasing Services Individuals Japanese central and local governments, government-affiliated organizations, and local public corporations, etc.	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —— 1,519 —— 1,885 1,781 11,346 80 2,483 49 5,920	(550) 2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41 2,256 33 7,762 357	62,44  Balance at el of fiscal ye  62,99  62,99  14,61  67  2,77  10  2,28  12,34  12,4,74  8  13,68
Others  otal  par ended March 31,  by Region Japan Overseas  otal  by Industry  Manufacturing Agriculture and forestry Fishery Mining, quarrying of stone, gravel extraction Construction Electricity, gas, heating, water Information and communication Transportation, postal services Wholesale and retail trade Finance and insurance Real estate Goods rental and leasing Services Individuals Japanese central and local governments, government-affiliated organizations,	Balance at beginning of fiscal year  40,916 1,042 41,959  8,933 66 —— 1,519 —— 1,885 1,781 11,346 80 2,483 49 5,920	(550) 2019 Increase/(decrease) during the fiscal year  22,077 (1,042) 21,035  5,740 (32) — 679 1,191 107 369 1,060 1,001 41 2,256 33 7,762	62,44 Balance at el

Note: Specific reserve for possible loan losses by region are categorized based on the locations of the holding companies, banks, and consolidated subsidiaries.

## ■ Write-Offs of Claims: By Industry

(Millions of yen)

Year ended March 31,	2020	2019
Manufacturing	2,206	3,250
Agriculture and forestry	94	36
Fishery	_	
Mining, quarrying of stone, gravel extraction	14	_
Construction	375	1,063
Electricity, gas, heating, water	_	
Information and communication	323	293
Transportation, postal services	562	185
Wholesale and retail trade	6,571	4,587
Finance and insurance	5	1,609
Real estate	912	749
Goods rental and leasing	205	100
Services	3,117	1,760
Individuals	423	357
Japanese central and local governments, government-affiliated organizations, and local public corporations, etc.	_	_
Foreign central governments and central banks, etc.	_	_
Others	4,943	4,689
Total	19,758	18,683

## [Exposure Subject to the Standardized Approach]

## **■** Exposure by Risk Weight Category

(Millions of yen)

As of March 31,		2019		
	With external rating	Without external rating	With external rating	Without external rating
0%	3,353	27,140	25,751	1,320,389
10%		22,158	_	266,400
20%	26,977	2,834	181,630	16,846
35%	_	176	_	1,768,875
50%	40,375	77	278,017	1,266
75%	_	657	_	1,059,165
100%	16,876	487,141	95,209	3,522,488
150%	<u>-</u>	20,406	483	25,193
250%	_	11	_	11
350%	<u>-</u>	_	_	_
1,250%	_	_	_	_
Others	0	10	_	_
Total	87,583	560,614	581,093	7,980,636

Notes: 1. "With external rating" indicates risk weights determined based on credit ratings provided by qualified rating agencies for exposures.

2. Exposures by risk weight categories are reported as the balance after taking into account the effect of credit risk mitigation techniques.

## [Exposure Subject to the IRB Approach]

# ■ Specialized Lending Exposure subject to Slotting Criteria by Risk Weight Category

# (1) Specialized Lending Exposure Excluding High Volatility Commercial Real Estate Lending

(Millions of yen)

Slotting criteria	Residual contractual maturity	Risk weight	As of March 31, 2020	As of March 31, 2019
Strong	Under 2 and half years	50%	7,225	16,467
	Over 2 and half years	70%	45,822	30,094
Good	Under 2 and half years	70%	47,844	28,231
	Over 2 and half years	90%	164,889	161,830
Satisfactory	No term	115%	27,045	23,355
Weak	No term	250%	8,532	4,771
Default	No term	0%	_	_
Total			301,360	264,750

### (2) High Volatility Commercial Real Estate Lending

(Millions of yen)

Slotting criteria	Residual contractual maturity	Risk weight	As of March 31, 2020	As of March 31, 2019
Strong	Under 2 and half years	70%	_	_
	Over 2 and half years	95%	_	_
Good	Under 2 and half years	95%	1,875	450
	Over 2 and half years	120%	3,250	9,400
Satisfactory	No term	140%	107	_
Weak	No term	250%	_	_
Default	No term	0%	_	_
Total			5,232	9,850

# ■ Equity Exposure under Simple Risk Weight Method by Risk Weight Category

(Millions of yen)

As of March 31,	2020	2019
Risk weight		
300%	15,572	71,030
400%	9,365	12,668
Total	24,938	83,699

# ■ Corporate Exposures and Equity Exposures subject to PD/LGD Approach

(Millions of yen)

	As of March 31, 2020										
Credit rating	PD (Estimated) (Note 1)	LGD (Estimated) (Note 1)	EL default (Estimated) (Note 1)			Off balance sheet EAD	Amounts of undrawn commitments	Weighted average CCF on undrawn commitments			
Corporate exposures (Note 2)	/	/	/	/	18,055,197	1,190,469	1,079,648	75.00%			
SA, A	0.12%	31.24%	1	23.51%	5,249,996	543,925	540,456	75.00%			
B-E	0.94%	28.08%	1	51.29%	11,401,229	604,508	519,099	75.00%			
F, G	9.20%	26.68%	1	100.43%	1,033,430	35,516	15,904	75.00%			
Default	100.00%	34.25%	39.27%	20.23%	370,540	6,519	4,188	75.00%			
Sovereign exposures	/	/	/	/	21,156,955	1,860,944	_	_			
SA, A	0.00%	34.23%	1	0.43%	21,145,018	1,860,489	_	_			
B-E	0.91%	34.25%	1	72.30%	11,605	455	_	_			
F, G	_	_	1	_	_	_	_				
Default	100.00%	19.25%	18.79%	5.73%	330						
Bank exposures	/	1	1	1	805,978	635,162	25,755	75.00%			
SA, A	0.11%	22.73%		13.57%	778,020	532,499					
B-E	0.50%	13.70%		16.53%	27,957	102,662	25,755	75.00%			
F, G	_	_			_	_	_				
Default	_	_			_		_				
Equity exposures subject to PD/LGD approach	/	/	1	/	382,799	-	_	-			
SA, A	0.09%	90.00%	1	110.19%	298,235	_	_	_			
B-E	0.61%	90.00%	1	208.08%	80,484	_	_				
F, G	7.97%	90.00%	1	506.54%	3,088	_	_	_			
Default	100.00%	90.00%		1125.00%	991						
Purchased receivables (Corporate)	/	/	/	/	375,334	5,864	7,152	75.00%			
SA, A	0.06%	40.13%	1	19.68%	227,062	1,785	2,381	75.00%			
B-E	1.86%	38.38%		91.97%	141,817	4,078	4,771	75.00%			
F, G	8.29%	33.02%	1	143.30%	5,953	_					
Default	48.67%	73.27%	45.00%	66.14%	500	_	_				

Notes: 1. Weighted average figures based on EAD

<sup>2.</sup> Specialized lending exposure subject to supervisory slotting criteria is not included.

	As of March 31, 2019										
Credit rating	PD (Estimated) (Note 1)	LGD (Estimated) (Note 1)	EL default (Estimated) (Note 1)	Weighted average RW	On balance sheet EAD	Off balance sheet EAD	Amounts of undrawn commitments	Weighted average CCF on undrawn commitments			
Corporate exposures (Note 2)	/	/	/	/	14,586,608	1,220,257	1,002,714	75.00%			
SA, A	0.13%	29.43%	/	23.23%	4,509,712	606,864	512,419	75.00%			
B-E	1.01%	25.31%	/	46.49%	9,098,900	572,419	466,456	75.00%			
F, G	9.10%	23.70%	/	88.77%	729,833	35,479	20,420	75.00%			
Default	100.00%	30.16%	38.49%	25.67%	248,160	5,493	3,417	75.00%			
Sovereign exposures	/	/	/	/	18,849,523	1,513,669	_	_			
SA, A	0.00%	34.10%	/	0.34%	18,848,980	1,513,246	_	_			
B-E	1.10%	33.38%	/	72.37%	171	423	_				
F, G	_	_	/	_	_	_	_	_			
Default	100.00%	17.27%	16.78%	6.09%	372	_	_	_			
Bank exposures	/	/	/	/	461,994	501,460	24,300	75.00%			
SA, A	0.12%	19.87%	/	12.99%	436,582	410,737	_	_			
B-E	0.55%	14.60%	/	19.39%	25,412	90,723	24,300	75.00%			
F, G	_	_	/	_	_	_	_	_			
Default	_	_	_	_	_	_	_	_			
Equity exposures subject to PD/LGD approach	/	/	/	/	367,285	_	_	_			
SA, A	0.10%	90.00%	/	113.63%	290,593	_	_	_			
B-E	0.66%	90.00%	/	216.00%	72,704	_	_	_			
F, G	8.31%	90.00%	/	515.93%	3,649	_	_	_			
Default	100.00%	90.00%	/	1125.00%	337	_	_	_			
Purchased receivables (Corporate)	/	/	/	/	308,284	8,740	11,654	75.00%			
SA, A	0.06%	35.26%	/	11.19%	181,120	_	_	_			
B-E	1.83%	34.09%	/	81.53%	123,273	8,740	11,654	75.00%			
F, G	8.20%	33.38%	/	135.26%	3,890	_	_				
Default	_	_	_	_	_	_	_	_			

Notes: 1. Weighted average figures based on EAD

<sup>2.</sup> Specialized lending exposure subject to supervisory slotting criteria is not included.

# ■ Retail Exposures (Millions of yen)

					1 04 0000			
				As of Ma	rch 31, 2020			
	PD (Estimated) (Note)	LGD (Estimated) (Note)	EL default (Estimated) (Note)	Weighted average RW	On balance sheet EAD	Off balance sheet EAD	Amounts of undrawn commitments	Weighted average CCF on undrawn commitments
Residential mortgage exposures	/	/	/	/	12,429,282	14,723	_	_
Non-default	0.69%	25.24%	/	16.45%	12,355,598	14,544	_	_
Default	100.00%	25.96%	24.28%	20.97%	73,683	179	_	
Qualifying revolving retail exposures	/	/	/	/	109,067	48,060	496,790	9.67%
Non-default	2.89%	65.31%	/	49.12%	108,707	48,002	496,368	9.67%
Default	100.00%	70.32%	68.30%	25.31%	359	58	422	13.80%
Other retail exposures	/	/	/	/	2,881,576	27,558	53,048	36.89%
Non-default	1.26%	33.44%	/	27.48%	2,816,211	27,346	52,849	36.92%
Default	100.00%	38.86%	36.68%	27.26%	65,364	211	199	28.12%
Purchased receivables (Retail)	/	/	/	/	48,222	64	64	100.00%
Non-default	0.75%	20.72%	/	16.97%	47,686	64	64	100.00%
Default	100.00%	32.08%	30.29%	22.42%	536	_	_	_
				As of Mar	ch 31, 2019			
	PD (Estimated) (Note)	LGD (Estimated) (Note)	EL default (Estimated) (Note)	As of Mar Weighted average RW	On balance sheet EAD	Off balance sheet EAD	Amounts of undrawn commitments	Weighted average CCF on undrawn commitments
Residential mortgage exposures	(Estimated)	(Estimated)	(Estimated)	Weighted average RW	On balance		undrawn	average CCF on undrawn
Residential mortgage exposures  Non-default	(Estimated)	(Estimated)	(Estimated)	Weighted average RW	On balance sheet EAD	sheet EAD	undrawn	average CCF on undrawn
	(Estimated) (Note)	(Estimated) (Note)	(Estimated)	Weighted average RW	On balance sheet EAD 10,006,815	sheet EAD 17,625	undrawn	average CCF on undrawn
Non-default	(Estimated) (Note) / 0.62%	(Estimated) (Note) / 23.45%	(Estimated) (Note)	Weighted average RW /	On balance sheet EAD 10,006,815 9,951,763	17,625 17,314	undrawn commitments	average CCF on undrawn
Non-default Default	(Estimated) (Note) / 0.62%	(Estimated) (Note) / 23.45%	(Estimated) (Note)	Weighted average RW /	On balance sheet EAD 10,006,815 9,951,763 55,052	17,625 17,314 311	undrawn commitments — —	average CCF on undrawn commitments
Non-default Default Qualifying revolving retail exposures	(Estimated) (Note)  / 0.62% 100.00%	(Estimated) (Note) / 23.45% 23.55%	(Estimated) (Note)	Weighted average RW  / 14.17% 23.72% /	On balance sheet EAD 10,006,815 9,951,763 55,052 104,645	17,625 17,314 311 45,516	undrawn commitments  476,106	average CCF on undrawn commitments — — — — 9.56%
Non-default  Default  Qualifying revolving retail exposures  Non-default	(Estimated) (Note)  / 0.62% 100.00% / 2.94%	(Estimated) (Note)  / 23.45% 23.55% / 65.02%	(Estimated) (Note) / / 21.65% / /	Weighted average RW  / 14.17% 23.72% / 48.07%	On balance sheet EAD 10,006,815 9,951,763 55,052 104,645 104,329	17,625 17,314 311 45,516 45,486	undrawn commitments	average CCF on undrawn commitments
Non-default Default Qualifying revolving retail exposures Non-default Default	(Estimated) (Note)  / 0.62% 100.00% / 2.94%	(Estimated) (Note)  / 23.45% 23.55% / 65.02%	(Estimated) (Note) / / 21.65% / /	Weighted average RW  / 14.17% 23.72% / 48.07%	On balance sheet EAD  10,006,815  9,951,763  55,052  104,645  104,329  315	17,625 17,314 311 45,516 45,486	undrawn commitments  476,106 475,913 193	average CCF on undrawn commitments
Non-default Default Qualifying revolving retail exposures Non-default Default Other retail exposures	(Estimated) (Note)  / 0.62% 100.00% / 2.94% 100.00% /	(Estimated) (Note)  / 23.45% 23.55% / 65.02% 66.78%	(Estimated) (Note) / / 21.65% / /	Weighted average RW  / 14.17% 23.72%  / 48.07% 10.83% /	On balance sheet EAD  10,006,815  9,951,763  55,052  104,645  104,329  315  2,160,949	17,625 17,314 311 45,516 45,486 29 28,424	undrawn commitments  476,106 475,913 193 53,867	average CCF on undrawn commitments
Non-default Default Qualifying revolving retail exposures Non-default Default Other retail exposures Non-default	(Estimated) (Note)  / 0.62% 100.00% / 2.94% 100.00% / 1.25%	(Estimated) (Note)  / 23.45% 23.55% / 65.02% 66.78% / 30.65%	(Estimated) (Note)  / 21.65%  / 65.91%	Weighted average RW  / 14.17% 23.72% / 48.07% 10.83% / 25.64%	On balance sheet EAD  10,006,815 9,951,763 55,052 104,645 104,329 315 2,160,949 2,112,064	17,625 17,314 311 45,516 45,486 29 28,424 28,249	undrawn commitments  476,106 475,913 193 53,867 53,731	average CCF on undrawn commitments
Non-default Default Qualifying revolving retail exposures Non-default Default Other retail exposures Non-default Default Default	(Estimated) (Note)  / 0.62% 100.00% / 2.94% 100.00% / 1.25%	(Estimated) (Note)  / 23.45% 23.55% / 65.02% 66.78% / 30.65%	(Estimated) (Note)  / 21.65%  / 65.91%	Weighted average RW  / 14.17% 23.72% / 48.07% 10.83% / 25.64%	On balance sheet EAD  10,006,815 9,951,763 55,052 104,645 104,329 315 2,160,949 2,112,064 48,884	17,625 17,314 311 45,516 45,486 29 28,424 28,249 175	undrawn commitments  476,106 475,913 193 53,867 53,731 135	average CCF on undrawn commitments

Note: Weighted average figures based on EAD

2,088

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# ■ Actual Losses by Types of Exposures and Comparison to the Result of the Year Before (Notes 1 and 2)

o the Result of the Year Before (Notes 1 and 2)		lillions of yen)
Years ended March 31,	2020	2019
Resona Holdings, Inc. (Consolidated) (Note 4)	22,972	1,301
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidated) +		
Kansai Mirai Financial Group, Inc. (Note 4)	20,282	759
Corporate exposures	9,703	(1,361)
Sovereign exposures	1	0
Bank exposures	<b>–</b>	
Residential mortgage exposures	54	(110
Qualifying revolving retail exposures	10	(9)
Other retail exposures	4,016	2,203
Resona Bank, Ltd. (Consolidated) (Note 4)	9,292	(3,423
Resona Bank, Ltd. (Non-Consolidated) (Note 4)	9,591	(5,170)
Corporate exposures	1,851	(370)
Sovereign exposures	1	0
Bank exposures	_	_
Residential mortgage exposures	(122)	(96)
Qualifying revolving retail exposures (Note 3)	_	_
Other retail exposures	1,797	1,564
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 4)	4,465	885
Corporate exposures	2,857	674
Sovereign exposures	_	_
Bank exposures	_	_
Residential mortgage exposures	(10)	(16
Qualifying revolving retail exposures (Note 3)	_	_
Other retail exposures	129	377
Kansai Mirai Financial Group, Inc. (Note 4)	6,224	5,043
Corporate exposures	4,994	(1,665
Sovereign risk exposures	<u> </u>	_
Bank exposures	_	_
Residential mortgage exposures	186	2
Qualifying revolving retail exposures	10	(9)

Notes: 1. Actual losses refer to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gain from recoveries of written-off claims.

Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the credit guarantee corporation. Figures in parentheses indicate a profit due to the reversal of the reserve.

- Actual losses for equity exposures which apply the PD/LGD approach are not included in credit-related expense, since they are difficult to determine whether the losses
  are due to credit risks or not.
- 3. Since the losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, Inc., actual losses have been omitted from the above exposure classification
- 4. Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

### Analysis

Other retail exposures

The credit-related expenses of Resona Holdings for the year ended March 31, 2020 amounted to ¥22.9 billion, ¥21.6 billion higher than in the previous fiscal year.

The principal reason is a ¥24.1 billion year-on-year increase in the net addition to general loan loss reserves.

### ■ Comparison of Estimated and Actual Losses by Types of Exposures

(Millions of yen)

		As of March 31, 2019 (Note 4)	
	Estimated losses	Estimated losses after deduction of reserves (Note 5)	Actual losses (Note 6)
Resona Holdings, Inc. (Consolidated) (Notes 1, 2 and 7)	1	/	22,972
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidate Kansai Mirai Financial Group, Inc. (Note 7)		747	00.000
	232,008	747	20,282
Corporate exposures	194,781	(6,250) 128	9,703
Sovereign exposures	484	484	<u>'</u>
Bank exposures Residential mortgage exposures	3,452	(64)	
Qualifying revolving retail exposures	287	251	10
Other retail exposures	31,498	4,841	4,016
Resona Bank, Ltd. (Consolidated) (Note 7)	/	/	9,292
Resona Bank, Ltd. (Non-Consolidated) (Note 7)	122,004	11,752	9,591
Corporate exposures	103,820	7,711	1,851
Sovereign exposures	46	46	1
Bank exposures	432	432	_
Residential mortgage exposures	1,511	458	(122
Qualifying revolving retail exposures (Note 3)	_	_	_
Other retail exposures	14,917	1,831	1,797
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 7)	32,613	1,104	4,465
Corporate exposures	25.568	1,358	2.857
Sovereign exposures	9	9	
Bank exposures	8	8	_
Residential mortgage exposures	740	34	(10
Qualifying revolving retail exposures (Note 3)	_	_	
Other retail exposures	6,217	(360)	129
Kansai Mirai Financial Group, Inc. (Note 7)	77,391	(12,110)	6,224
Corporate exposures	65,393	(15,319)	4,994
Sovereign exposures	72	72	
Bank exposures	43	43	_
Residential mortgage exposures	1,201	(557)	186
Qualifying revolving retail exposures	287	251	10
Other retail exposures	10,364	3,371	2,088

Notes: 1. Estimated losses and actual losses on equity exposures for which the PD/LGD approach is applied are not included in credit-related expense, since they are difficult to determine whether the losses are due to credit risks or not.

- 2. Losses incurred from the exposures guaranteed by the consolidated subsidiaries of Resona Holdings are not included in estimated losses.
- 3. Since losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, estimated losses and actual losses have been omitted from the above exposure classification.
- 4. Estimated losses are the Expected Loss (EL) of Resona Bank, Ltd. and Saitama Resona Bank, Ltd. as of March 31, 2019, and that of Kansai Mirai Financial Group, Inc. as of March 31, 2020.
- 5. Estimated losses after deduction of reserves are represented by deducting reserves (specific loan loss reserves, general loan loss reserves, and partial direct write-offs) of obligors of Special Attention or below, from EL.
- 6. Actual losses refers to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gains from recoveries of written-off claims.
  Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains
  - Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the Credit Guarantee Corporation. Figures in parentheses indicate a profit due to the reversal of the reserve.
- 7. Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

			(Millions of yen)		
		As of March 31, 2018 (Note 4)			
	Estimated losses	Estimated losses after deduction of reserves (Note 5)	Actual losses (Note 6)		
Resona Holdings, Inc. (Consolidated) (Notes 1, 2 and 7)	/	/	1,301		
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidated) + The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	192,003	21,566	(5,295)		
Corporate exposures	154,873	11,713	(1,361)		
Sovereign exposures	130	129	0		
Bank exposures	643	643	_		
Residential mortgage exposures	3,595	642	(110)		
Qualifying revolving retail exposures	228	188	(9)		
Other retail exposures	29,452	5,190	2,203		
Resona Bank, Ltd. (Consolidated) (Note 7)	/	/	(3,423)		
Resona Bank, Ltd. (Non-Consolidated) (Note 7)	134,753	13,749	(5,170)		
Corporate exposures	112,508	6,184	(370)		
Sovereign exposures	55	54	0		
Bank exposures	610	610			
Residential mortgage exposures	2,368	1,053	(96)		
Qualifying revolving retail exposures (Note 3)	_	_			
Other retail exposures	16,174	2,813	1,564		
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 7)	34,507	949	885		
Corporate exposures	26,389	809	674		
Sovereign exposures	11	11	_		
Bank exposures	5	5			
Residential mortgage exposures	993	192	(16)		
Qualifying revolving retail exposures (Note 3)	_	_	_		
Other retail exposures	7,067	(92)	377		
The Kinki Osaka Bank, Ltd. (Consolidated) (Note 7)	/	/	(2,045)		
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	22,741	6,866	(1,011)		
Corporate exposures	15,975	4,719	(1,665)		
Sovereign exposures	63	63			
Bank exposures	28	28	_		
Residential mortgage exposures	233	(604)	2		
Qualifying revolving retail exposures	228	188	(9)		
Other retail exposures	6,210	2,469	261		

Notes: 1. Estimated losses and actual losses on equity exposures for which the PD/LGD approach is applied are not included in credit-related expense, since they are difficult to determine whether the losses are due to credit risks or not.

2. Losses incurred from the exposures guaranteed by the consolidated subsidiaries of Resona Holdings are not included in estimated losses.

<sup>3.</sup> Since losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, estimated losses and actual losses have been omitted from the above exposure classification.

4. Estimated losses are the Expected Loss (EL) as of March 31, 2018.

<sup>5.</sup> Estimated losses after deduction of reserves are represented by deducting reserves (specific loan loss reserves, general loan loss reserves, and partial direct write-offs) of obligors of Special Attention or below, from EL.

<sup>6.</sup> Actual losses refers to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gains from recoveries of written-off claims. Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the Credit Guarantee Corporation. Figures in parentheses indicate a profit due to the reversal of the reserve.

<sup>7.</sup> Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

	As of Marc (No	Year ended March 31, 2018	
	Estimated losses	Estimated losses after deduction of reserves (Note 5)	Actual losses (Note 6)
Resona Holdings, Inc. (Consolidated) (Notes 1, 2 and 7)	/	/	(14,752)
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidated) +	006 007	15 757	(17 500)
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	226,027	15,757	(17,500)
Corporate exposures	186,224	5,238 189	(17,087)
Sovereign exposures	190 574		(0)
Bank exposures	4.042	574 420	(202)
Residential mortgage exposures	263	259	(293)
Qualifying revolving retail exposures  Other retail exposures	31,125	5,486	2,590
Resona Bank, Ltd. (Consolidated) (Note 7)	/	/	(12,193)
Resona Bank, Ltd. (Non-Consolidated) (Note 7)	161,372	9,069	(13,777)
Corporate exposures	137,533	1,533	(14,361)
Sovereign exposures	120	119	(0)
Bank exposures	525	525	_
Residential mortgage exposures	2,705	1,024	(184)
Qualifying revolving retail exposures (Note 3)	_	_	_
Other retail exposures	16,911	2,292	670
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 7)	38,422	1,846	(2,153)
Corporate exposures	30,238	502	(1,787)
Sovereign exposures	14	14	
Bank exposures	4	4	
Residential mortgage exposures	1,023	142	18
Qualifying revolving retail exposures (Note 3)			
Other retail exposures	7,112	1,167	2,191
The Kinki Osaka Bank, Ltd. (Consolidated) (Note 7)	/	/	(1,707)
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	26,231	4,841	(1,569)
Corporate exposures	18,451	3,202	(938)
Sovereign exposures	55	55	
Bank exposures	44	44	
Residential mortgage exposures	313	(746)	(127)
Qualifying revolving retail exposures	263	259	37
Other retail exposures	7,101	2,026	(271)

Notes: 1. Estimated losses and actual losses on equity exposures for which the PD/LGD approach is applied are not included in credit-related expense, since they are difficult to determine whether the losses are due to credit risks or not.

2. Losses incurred from the exposures guaranteed by the consolidated subsidiaries of Resona Holdings are not included in estimated losses.

<sup>3.</sup> Since losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, estimated losses and actual losses have been omitted from the above exposure classification.

<sup>4.</sup> Estimated losses are the Expected Loss (EL) as of March 31, 2017.

<sup>5.</sup> Estimated losses after deduction of reserves are represented by deducting reserves (specific loan loss reserves, general loan loss reserves, and partial direct write-offs) of obligors of Special Attention or below, from EL.

<sup>6.</sup> Actual losses refers to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gains from recoveries of written-off claims.

Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the Credit Guarantee Corporation. Figures in parentheses

indicate a profit due to the reversal of the reserve.

7. Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

			(IVIIIIO IS OF YELL)	
		As of March 31, 2016 (Note 4)		
	Estimated losses	Estimated losses after deduction of reserves (Note 5)	March 31, 2017  Actual losses (Note 6)	
Resona Holdings, Inc. (Consolidated) (Notes 1, 2 and 7)	/	/	(17,452)	
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidated) + The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	254,495	1,178	(18,239)	
Corporate exposures	211,436	(8,230)	(14,214)	
Sovereign exposures	195	194	(1)	
Bank exposures	719	719	(1)	
Residential mortgage exposures	4,323	480	(122)	
Qualifying revolving retail exposures	298	296	(122)	
Other retail exposures	32,768	2,982	1,373	
Resona Bank, Ltd. (Consolidated) (Note 7)	/		(12,924)	
Resona Bank, Ltd. (Non-Consolidated) (Note 7)	182,626	(1,041)	(14,728)	
Corporate exposures	156,286	(8,047)	(10,394)	
Sovereign exposures	114	112	(1)	
Bank exposures	586	586		
Residential mortgage exposures	3,011	1,181	(121)	
Qualifying revolving retail exposures (Note 3)				
Other retail exposures	17,898	398	359	
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 7)	41,979	16	(896)	
Corporate exposures	34,080	(1,141)	(1,287)	
Sovereign exposures	15	15	_	
Bank exposures	10	10	_	
Residential mortgage exposures	943	155	121	
Qualifying revolving retail exposures (Note 3)	_	_	_	
Other retail exposures	6,903	968	655	
The Kinki Osaka Bank, Ltd. (Consolidated) (Note 7)	/	/	(1,948)	
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	29,889	2,203	(2,615)	
Corporate exposures	21,068	958	(2,532)	
Sovereign exposures	65	65		
Bank exposures	122	122	_	
Residential mortgage exposures	367	(855)	(122)	
Qualifying revolving retail exposures	298	296	(0)	
Other retail exposures	7,966	1,614	357	
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)  Corporate exposures  Sovereign exposures  Bank exposures  Residential mortgage exposures  Qualifying revolving retail exposures	21,068 65 122 367 298	958 65 122 (855) 296	(2	

Notes: 1. Estimated losses and actual losses on equity exposures for which the PD/LGD approach is applied are not included in credit-related expense, since they are difficult to determine whether the losses are due to credit risks or not.

2. Losses incurred from the exposures guaranteed by the consolidated subsidiaries of Resona Holdings are not included in estimated losses.

4. Estimated losses are the Expected Loss (EL) as of March 31, 2016.

<sup>3.</sup> Since losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, estimated losses and actual losses have been omitted from the above exposure classification.

<sup>5.</sup> Estimated losses after deduction of reserves are represented by deducting reserves (specific loan loss reserves, general loan loss reserves, and partial direct write-offs) of obligors of Special Attention or below, from EL.

<sup>6.</sup> Actual losses refers to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gains from recoveries of written-off claims.
Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the Credit Guarantee Corporation. Figures in parentheses indicate a profit due to the reversal of the reserve.

<sup>7.</sup> Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

	A (1)4	1.01.0015	
		ch 31, 2015 ite 4)	Year ended March 31, 2016
	Estimated losses	Estimated losses after deduction of reserves (Note 5)	Actual losses (Note 6)
Resona Holdings, Inc. (Consolidated) (Notes 1, 2 and 7)	/	/	25,854
Resona Bank, Ltd. (Non-Consolidated) + Saitama Resona Bank, Ltd. (Non-Consolidated) +	283,722	(00.070)	00.400
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)		(23,378)	23,488 24,072
Corporate exposures Sovereign exposures	237,580	(31,324)	
	739	739	(2)
Bank exposures			(46)
Residential mortgage exposures  Qualifying revolving retail exposures	5,936 415	1,599 409	(46)
Other retail exposures	33,622	(192)	(3) 3,611
Resona Bank, Ltd. (Consolidated) (Note 7)	/	/ (22.512)	28,369
Resona Bank, Ltd. (Non-Consolidated) (Note 7)	209,168	(22,518)	24,842
Corporate exposures	180,286	(28,234)	21,707
Sovereign exposures	120	115	(2)
Bank exposures	597	597	
Residential mortgage exposures	3,363	1,342	(57)
Qualifying revolving retail exposures (Note 3)			
Other retail exposures	19,609	(1,526)	1,207
Saitama Resona Bank, Ltd. (Non-Consolidated) (Note 7)	40,825	900	1,614
Corporate exposures	32,829	(1,017)	4,867
Sovereign exposures	23	23	
Bank exposures	34	34	_
Residential mortgage exposures	1,211	414	168
Qualifying revolving retail exposures (Note 3)	_	_	_
Other retail exposures	6,705	1,455	1,521
The Kinki Osaka Bank, Ltd. (Consolidated) (Note 7)	/	/	(2,784)
The Kinki Osaka Bank, Ltd. (Non-Consolidated) (Note 7)	33,728	(1,760)	(2,968)
Corporate exposures	24,464	(2,072)	(2,502)
Sovereign exposures	71	71	_
Bank exposures	108	108	_
Residential mortgage exposures	1,361	(157)	(157)
Qualifying revolving retail exposures	415	409	(3)
Other retail exposures	7,307	(121)	883
The second of th	. ,50.	( /	

(Millions of yen)

2. Losses incurred from the exposures guaranteed by the consolidated subsidiaries of Resona Holdings are not included in estimated losses.

Notes: 1. Estimated losses and actual losses on equity exposures for which the PD/LGD approach is applied are not included in credit-related expense, since they are difficult to determine whether the losses are due to credit risks or not.

<sup>3.</sup> Since losses are limited to exposures guaranteed by the consolidated subsidiaries of Resona Holdings, estimated losses and actual losses have been omitted from the above exposure classification.

<sup>4.</sup> Estimated losses are the Expected Loss (EL) as of March 31, 2015.

<sup>5.</sup> Estimated losses after deduction of reserves are represented by deducting reserves (specific loan loss reserves, general loan loss reserves, and partial direct write-offs) of obligors of Special Attention or below, from EL.

<sup>6.</sup> Actual losses refers to total credit-related expenses incurred during the fiscal year. They consist of disposal of non-performing loans, net addition to general loan loss reserves, disposal of non-performing loans in the trust accounts, and gains from recoveries of written-off claims.

Disposal of non-performing loans refers to write-off of loans, net addition to specific loan loss reserves, net addition to special reserves for certain overseas loans, gains or losses from sale of loans, and other net additions to reserves. Also, actual losses by types of exposures do not include net addition to general loan loss reserves for Normal and Watch borrowers and net addition to reserves under the Burden Sharing System charged by the Credit Guarantee Corporation. Figures in parentheses

indicate a profit due to the reversal of the reserve.

7. Credit-related expenses for assets and subsidiaries exempt from IRB calculation are included in actual losses.

### Credit Risk Mitigation Techniques

In calculating the Capital Adequacy Ratio, the Resona Group adopts the "Comprehensive Approach" as credit risks mitigation techniques which is stipulated in the Notification on Consolidated Capital Adequacy. Credit risk mitigation techniques are approaches to reduce the level of credit risk borne by the Resona Group such as the pledging of Eligible Financial Collateral, offsetting loans with deposits held with the Resona Group (On-Balance Sheet Netting), other eligible IRB collateral, quarantees, and the use of credit derivatives.

Please note that for Group banks adopting the Advanced Internal Ratings-Based Approach, the LGD estimates take account of on-balance sheet netting and credit risk mitigation through collateral.

### ■ Principal Types of Collateral

The principal type of collateral is as follows.

- 1. Cash and deposits
- 2. Listed stocks
- 3. Real estate
- 4. Discounted bills
- 5. Bonds

# ■ Outline of Procedure on Evaluation and Administration of Collateral

The pledged collateral is properly retained by acquiring the lien on the mortgage and administered under the retention policy so that timely execution of collateral rights is possible. In order to properly acknowledge the coverage status of loans to collateral held, collateral which their value fluctuates according to the financial market are re-evaluated periodically.

### ■ Outline of Policy and Procedure for On-Balance Sheet Netting of Loans and Deposits

For Group banks adopting the Advanced Internal Ratings-Based Approach, since the LGD estimates take account of on-balance sheet netting, the above-mentioned procedures have not been implemented.

Regarding the adoption of the Foundation Internal Ratings-based

Approach, based on contracts governing bank transactions in which the netting of loans and deposits is permitted, we offset the loan balance with the deposits held with us that are not pledged as collateral and define that amount as credit exposure after credit risk mitigation techniques. When there is a maturity and/or currency mismatch, we will adjust the offset amount according to the practices stipulated in the Notification on Consolidated Capital Adequacy.

# ■ Outline of Policy and Procedure on Legally Binding Netting Contracts for Derivative and Repo-Style Transactions

In applying bilateral netting contracts for derivatives and repo-style transactions, the Bank reviews its legality prior to engagement of the contract. In the case of International SWAP and Derivative Association (ISDA) Master Agreements, we review and confirm that the article on Close-out Netting is legally binding under the laws of each country.

For transactions that are entered individually, we obtain comments from the legal counsel and conduct compliance checks in order to maintain its legality.

The transaction subject to credit risk mitigation techniques in the Trading and Banking Book is as follows.

Transactions: Derivative Transactions (Interest rate swaps, Currency swaps, Interest rate options, FRA, Forward contracts, Currency options, etc.), Repo-style Transactions

# ■ Information on Credit and Market Risk Concentration Arising from Credit Risk Mitigation Techniques

There is no credit and market risk concentration as a result of the use of credit risk mitigation techniques.

# ■ Types of Guarantors and Principal Counterparties in Credit Derivative Transactions and Explanation of Their Credit Standings

Major guarantors are central and local governments, government affiliated institutions, multilateral development banks, and banks and securities companies with lower risk weight compared to the borrower and/or the claims subject to the guarantee.

As of March 31, 2020

There is no outstanding balance of credit derivatives.

### ■ Exposure to which Credit Risk Mitigation Techniques Method Is Applied

(Millions of yen)

		A3 01 Walter 01, 2020	
	Eligible financial collateral	Other eligible IRB collateral	Total
Exposure calculated by the Advanced Internal Ratings-Based Approach	/	1	/
Exposure calculated by the Foundation Internal Ratings-Based Approach	77,631	1,468,878	1,546,510
Corporate exposures	77,352	1,468,162	1,545,514
Sovereign exposures	50	_	50
Bank exposures	228	716	945
Standardized Approach	3,331	1	3,331
Total	80,963	1,468,878	1,549,842
		As of March 31, 2020	
	Guarantees	Credit derivatives	Total
Internal Ratings-based Approach	1,662,725	_	1,662,725
Corporate exposures	571,212	_	571,212
Sovereign exposures	39,735	_	39,735
Bank exposures	_	_	_
Residential mortgage exposures	477,046	_	477,046
Qualifying revolving retail exposures	_	_	_
Other retail exposures	574,730	_	574,730
Standardized Approach	37	_	37
Total	1,662,763	_	1,662,763

Note: Exposure to which credit risk mitigation techniques are applied concerning the underlying assets of exposures relating to equity investments in funds is not included.

		As of March 31, 2019	
	Eligible financial	Other eligible	Total
Evenesive polarilated by the Advanced Internal Datings Deced Approach	collateral	IRB collateral	
Exposure calculated by the Advanced Internal Ratings-Based Approach	/	/	/
Exposure calculated by the Foundation Internal Ratings-Based Approach	25,166	297,407	322,574
Corporate exposures	25,037	297,274	322,311
Sovereign exposures	50	133	183
Bank exposures	78	_	78
Standardized Approach	90,200	/	90,200
Total	115,367	297,407	412,774
		As of March 31, 2019	
	Guarantees	Credit derivatives	Total
Internal Ratings-based Approach	1,433,688	_	1,433,688
Corporate exposures	431,780		431,780
Sovereign exposures	46,171	_	46,171
Bank exposures	_	_	_
Residential mortgage exposures	502,898	_	502,898
Qualifying revolving retail exposures	_	_	_
Other retail exposures	452,837	_	452,837
Standardized Approach	112,315	4	112,320
Total	1.546.004	4	1.546.009

Note: Exposure to which credit risk mitigation techniques are applied concerning the underlying assets of exposures relating to equity investments in funds is not included.

### **Derivative Transactions**

### ■ Status of Derivative Transactions and Long-Settlement Transactions

(Millions of yen)

	As of March	31, 2020
	Gross replacement cost	Credit equivalent amount
Long-settlement transactions	0	0
Interest rate related		
Interest rate swaps	93,738	131,622
Interest rate options	233	279
Subtotal	93,972	131,902
Currency-related		
Currency swaps	27,244	48,349
Currency options	2,912	5,780
Forward contracts	18,728	36,094
Subtotal	48,886	90,224
Credit default swaps (Note 2)	229	1,330
Subtotal	143,087	223,456
Credit risk mitigation under close-out netting contracts	1	48,911
Credit risk mitigation by pledged collateral (Note 3)	/	27,958
Total (after netting / adjusting collateral) (Note 4)	/	146,587

	As of March 3	31, 2019
	Gross replacement cost	Credit equivalent amount
Long-settlement transactions		
Interest rate related		
Interest rate swaps	120,110	173,901
Interest rate options	455	542
Subtotal	120,565	174,444
Currency-related		
Currency swaps	34,961	63,453
Currency options	2,254	4,545
Forward contracts	12,770	28,602
Subtotal	49,985	96,601
Credit default swaps (Note 2)		1,049
Subtotal	170,551	272,095
Credit risk mitigation under close-out netting contracts	/	78,798
Credit risk mitigation by pledged collateral (Note 3)		38,272
Total (after netting / adjusting collateral) (Note 4)		155,024

- Notes: 1. The credit equivalent amount is calculated according to the Notification on Consolidated Capital Adequacy as follows.
  - (1) Foreign exchange transactions with the original contractual period within 5 business days are omitted from calculating the credit equivalent amount.
  - (2) The credit equivalent amount is calculated under the Current Exposure method by adding gross add-ons (market fluctuation risk taking in consideration of residual contractual maturity), to individual derivative transactions at fair market value (Gross replacement cost is limited to figures larger than zero.).
  - 2. Transactions of Kansai Mirai Financial Group, Inc.
  - 3. The effect of credit risk mitigation of collateralized derivative transactions as of March 31,2020, is as follows. Collateral is composed of cash.
    - (1) Collateral placed: 2,636 millions of yen
    - (2) Collateral held: 30,594 millions of yen
  - (2)-(1): 27,958 millions of yen
  - (2) (1): 27,900 millions of year 4. The credit equivalent amount obtained by summing the total gross replacement cost and the total gross add-ons, taking into account credit risk mitigation under close-out netting contracts and credit risk mitigation by pledged collateral.

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# Securitization Exposures

Credit default swaps

Protection bought

Protection sold

# ■ Method of Calculating Credit Risk-Weighted Assets of securitization Exposures

In calculating the credit risk-weighted asset of securitization exposures, the Resona Group adopts the Internal Ratings-Based Approach, the External Ratings-Based Approach, and the Standardized Approach as stipulated in the Notification on Consolidated Capital Adequacy.

# ■ Name of Formula Used in Calculating the Amount Corresponding to Market Risk in Securitization Exposure

There were no securitization exposures subject to calculation of market risk equivalent amount.

### ■ When the Holding Company Group Securitizes Third-Party Assets through Special-Purpose Entities, Indicate the Type of Special-Purpose Entity and whether the Holding Company Group Holds Securitization Exposure from such Transaction

Special-Purpose Entity for Securitization	Туре
AB Global Funding Limited, Tokyo Branch	SPC
March Asset Management Co., Ltd.	SPC

With respect to the status, whether the Holding Company Group retains the securitization exposure from such transactions or not, please refer to "Securitization Exposure that Is Subject to Calculation of Credit Risk Assets, When the Holding Company Group Is the Sponsor of Securitization Programs (ABCP, etc.)".

### ■ Name of the Subsidiaries of the Holding Company Group (Excluding Consolidated Subsidiaries) and Affiliated Companies that Holds Securitization Exposure Conducted by the Holding Company Group (Including Securitization Transactions Conducted through Special-Purpose Entities)

None

# ■ Accounting Policy with Respect to Securitization Exposures

The Resona Group applies the Accounting Standards for Financial Instruments and the Practical Guidelines for Accounting for Financial Instruments in accounting for securitization transactions. For those securitization transactions in which the Group is an investor, such financial assets are reported at market value. However, for securitization transactions where the Group is the originator, the following accounting treatment is applied.

With respect to future cash inflows, collection costs, credit risk, risk of redemption before maturity, and others that compose the concerned financial assets, transfer and extinction of ownership and the residual financial assets are recognized, provided that the following conditions are all satisfied.

#### Conditions:

 The contractual rights of the recipient of the financial assets that are transferred are legally secured from the transferring party and the creditors of the transferring party.

As of March 31, 2020

11,010

- The contractual rights to the benefits of the financial assets that are transferred to the recipient can be received directly or indirectly by normal methods.
- The transferring party does not have any rights or duties to repurchase the financial assets that such party has transferred prior to the date of maturity.

When these conditions for the recognition of extinction are satisfied, the book value of the portion to be extinguished and the difference between the amount to be received or paid is treated as a gain (loss) for the accounting period. The book value of the portion to be extinguished is calculated as a proportion to the book value of the financial assets.

Moreover, when new financial assets or new financial liabilities are created as a result of the extinction of financial assets, such new assets and liabilities are reported at market value.

Please note that in securitization transactions involving the use of a special-purpose company and trust, when the Group as the transferring party holds all or a portion of the securities or other financial instruments issued by the special-purpose company, that portion is treated as a residual portion and is not recognized as an extinction of the financial assets.

### ■ Qualified Credit Ratings Agency in Determining the Risk Weights for Securitization Exposures

In calculating the credit risk-weighted assets of securitization exposures, the Resona Group applies the External Ratings-Based Approach and adopts the ratings issued by the following Qualified Ratings Agencies (Eligible External Credit Assessment Institutions). These rating agencies are those designated by the Financial Services Agency, as of March 31, 2020.

- Rating and Investment Information, Inc. (R&I)
- Japan Credit Rating Agency, Ltd. (JCR)
- Moody's Investors Service, Inc. (Moody's)
- S&P Global Ratings (S&P)
- Fitch Ratings Limited (Fitch)

# ■ When using the Internal Assessment Approach, give a summary of the method

The Resona Group does not use the Internal Assessment Approach

# ■ When Material Changes Occur in Quantitative Information, Give a Statement of the Content None

### ■ Securitization Exposure that Is Subject to Calculation of Credit Risk Assets When the Holding Company Group Is the Originator.

- 1. Breakdown of Securitization Exposure Retained
- (1) Securitization exposure (excluding re-securitization exposure)

(Millions of yen)

	As of March 31, 2020											
	General	Housina	Apartment/	Credit		Consumer	Auto		Medical		Total	
	loan	loan	condominium loan claims	card	Lease receivables	loan claims	loan	Bills	service fee claims	Other claims	Amount	Required capital
Retained securitization exposures	_	17,711	9,234	_	-	_	_	-	-	_	26,946	965
Risk weight:												
To 20%	_	_	_	_	_	_	_	_	_	_	_	_
Over 20% to 100%	_	17,711	9,234	_	_	_	_	_	_	_	26,946	965
Over 100% to 1,250%	_	_	_	_	_	_	_	_	_	_	_	_
1,250% (Note 1)	_	_	_	_	_	_	_	_	_	_	_	
Capital increase due to securitization transactions	_	3,087	551	_	_	_	_	_	_	_	3,638	3,638

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

2. All securitization exposures retained are from on-balance-sheet transactions.

			As of March 31, 2019										
		General	Housing	Apartment/	Credit		Consumer	Auto		Medical	0.11	То	tal
		loan claims	loan	condominium loan claims	card claims	Lease receivables	loan claims	loan claims	Ioan Bills	service fee claims	Other claims	Amount	Required capital
	etained securitization posures	_	_	9,234	_	_	_	_	_	_	_	9,234	536
Ri	sk weight:												
	To 20%	_	_	_	_	_	_	_	_	_	_	_	_
	Over 20% to 100%	_	_	9,234	_	_	_	_	_	_	_	9,234	536
	Over 100% to 1,250%	_	_	_	_	_	_	_	_	_	_	_	_
	1,250% (Note 1)	_	_	_	_	_	_	_		_	_	_	
	apital increase due to curitization transactions	_	_	670	-	_	_	_	_	_	_	670	670

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

2. All securitization exposures retained are from on-balance-sheet transactions.

(2) Re-securitization exposure None

## 2. Underlying Assets (Millions of yen)

					As	of March 3	1, 2020				
	General loan claims	Housing loan claims	Apartment/ condominium loan claims	Credit card claims	Lease receivables	Consumer loan claims	Auto Ioan claims	Bills	Medical service fee claims	Other claims	Total
Amount of underlying assets	_	97,161	24,304	_	_	_	_	_	_	_	121,466
Asset transfer-type securitizations	_	97,161	24,304	-	-	_	_	-	_	_	121,466
Past due three months or more, or default	_	_	_	_	-	_	_	-	_	_	_
Losses during the year (Note)	_	_	_	_	_	_	_	_	_	_	_
Synthetic securitizations	_	_	_	_	_	_	_	_	_	_	_
Past due three months or more, or default	_	_	-	-	-	_	_	-	_	_	_
Losses during the year (Note)	_	_	_	_	_	_	_	_	_	_	_
Amount of exposures securitized during the year (Note)	_	97,711	-	-	_	-	_	-	_	_	97,711
Amount of gain (loss) recognized for the period in connection with securitiza- tion transactions (Note)	_	3,087	-	-	_	-	_	_	-	_	3,087
Securitization exposures subject to early amortization provisions	_	_	_	_	_	_	_	_	_	_	_
Amount of assets held for the purpose of securitization transactions	_	_	_	_	_	_	_	_	_	_	_

Note: The amount shown is the cumulative amount from October 2019 to March 2020.

						As	of March 3	1, 2019				
		General loan claims	Housing loan claims	Apartment/ condominium loan claims	Credit card claims	Lease receivables	Consumer loan claims	Auto Ioan claims	Bills	Medical service e claims	Other claims	Total
Am	ount of underlying assets	_	_	29,665	_	_	_	_		_		29,665
	Asset transfer-type securitizations	_	_	29,665	-	_	_	_	_	_	_	29,665
	Past due three months or more, or default	_	_	_	_	_	_	_	_	_	_	_
	Losses during the year (Note)	_	-	_	_	_	_	_	_	_	-	_
5	Synthetic securitizations	_	_	_	_	_	_	_	_	_	_	_
	Past due three months or more, or default	_	-	_	-	_	_	_	_	_	-	_
	Losses during the year (Note)	_	-	_	_	_	_	_	_	_	_	_
	ount of exposures uritized during the year te)	_	_	_	_	_	_	_	_	_	_	_
recon	ount of gain (loss) ognized for the period in nection with securitiza- transactions (Note)	_	_	-	_	_	_	_	_	_	_	_
sub	curitization exposures ject to early amortization visions	_	_	-	_	_	_	_	_	_	_	_
the	ount of assets held for purpose of securitization sactions	_	_	_	_	_	_	_	_	_	_	_

Note: The amount shown is the cumulative amount from October 2018 to March 2019.

# ■ Securitization Exposure that Is Subject to Calculation of Market Risk When the Holding Company Group Is the Originator.

# ■ Securitization Exposure that Is Subject to Calculation of Credit Risk Assets When the Holding Company Group Is the Sponsor of Securitization Programs (ABCP, etc.).

### 1. Breakdown of Securitization Exposures Retained

(1) Securitization exposure (excluding re-securitization exposure)

(Millions of yen)

					As	of March 3	1, 2020					
	General	Housing	Apartment/	Credit		Consumer	Auto	)	Medical		To	ital
	loan	loan	condominium	card claims	Lease receivables	loan claims	loan claims	Bills	service fee claims	Other claims	Amount	Required capital
Retained securitization exposures	_	-	_	-	_	_	_	22,878	_	8,313	31,192	1,121
Risk weight:												
To 20%	_	_	_	_	_	_	_	9,995	_	4,317	14,312	190
Over 20% to 100%	_	_	_	_	_	_	_	12,883	_	3,996	16,880	931
Over 100% to 1,250%	_	_	_	_	_	_	_	_	_	_	_	_
1,250% (Note 1)	_	_	_	_	_	_	_	_	_	_	_	_
Capital increase due to securitization transactions	_	_	_	_	_	_	_	_	_	_	_	_

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

<sup>2.</sup> All securitization exposures retained are from on-balance-sheet transactions.

						As	of March 3	1, 2019					
		General	Housing	Apartment/	Credit		Consumer	Auto		Medical		To	otal
		loan	loan	condominium loan claims		Lease receivables	loan claims	loan	Bills	service fee claims	Other claims	Amount	Required capital
	etained securitization posures	_	_	_	_	_	_	_	31,871	_	10,462	42,334	1,369
Ri	sk weight:												
	To 20%	_	_	_	_	_	_	_	18,671	_	6,795	25,466	359
	Over 20% to 100%	_	_	_	_	_	_		13,199	_	3,667	16,867	1,009
	Over 100% to 1,250%	_	_	_	_	_	_	_	_	_	_	_	
	1,250% (Note 1)	_	_	_	_	_	_		_	_	_	_	
	apital increase due to curitization transactions	_	_	_	_	_	_	_	_	_	_	_	

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

<sup>2.</sup> All securitization exposures retained are from on-balance-sheet transactions.

<sup>(2)</sup> Re-securitization exposure None

# 2. Underlying Assets (Millions of yen)

	-					As	of March 3	1, 2020				
		General loan claims	Housing loan claims	Apartment/ condominium loan claims	Credit card claims	Lease receivables	Consumer loan claims	Auto Ioan claims	Bills	Medical service fee claims	Other claims	Total
Am	ount of underlying assets	_	_	_	_	_	_	_	37,387	_	9,472	46,860
	Asset transfer-type securitizations	_	_	_	-	-	_	_	37,387	_	9,472	46,860
	Past due three months or more, or default	_	_	_	_	_	_	_	-	_	61	61
	Losses during the year (Note 1)	_	_	_	_	_	_	_	22	_	25	47
(	Synthetic securitizations	_	_	_	_	_	_	_	_	_	_	_
	Past due three months or more, or default	_	_	_	-	_	_	_	_	-	_	_
	Losses during the year (Note 1)	_	_	_	_	_	_	_	_	_	_	_
sec	ount of exposures curitized during the year te 1) (Note 2)	_	_	-	-	_	_	_	112,616	_	7,842	120,459
rec	ount of gain (loss) ognized for the period in nection with securitiza- n transactions (Note 1)	_	_	-	_	_	_	_	_	_	_	_
sub	curitization exposures oject to early amortization visions	_	_	-	_	_	-	-	-	_	_	_
the	ount of assets held for purpose of securitization sactions	_	_	_	_	_	_	_	_	_	_	_

Notes: 1. The amount shown is the cumulative amount from October 2019 to March 2020.

<sup>2.</sup> Includes purchase of claims, such as bills, lease receivables, and accounts receivables, etc., originally held by our customers and trust beneficiary rights composed of above-mentioned underlying assets through issuance of CP (ABCP) and/or offering loans (ABL) to special-purpose companies.

						As	of March 3	1, 2019				
		General loan claims	Housing loan claims	Apartment/ condominium loan claims	Credit card claims	Lease receivables	Consumer loan claims	Auto Ioan claims	Bills	Medical service fee claims	Other claims	Total
Am	ount of underlying assets	_	_	_	_	_	_	_	46,858	_	12,204	59,062
	Asset transfer-type securitizations	_	_	_	_	_	_	_	46,858	_	12,204	59,062
	Past due three months or more, or default	_	-	_	_	-	_	_	-	_	31	31
	Losses during the year (Note 1)	_	_	_	_	_	_	_	5	_	31	37
;	Synthetic securitizations	_	_	_	_	_	_	_	_	_	_	_
	Past due three months or more, or default	_	_	_	_	-	_	_	_	_	_	_
	Losses during the year (Note 1)	_	_	_	_	_	_	_	_	_	_	_
sec	ount of exposures curitized during the year te 1) (Note 2)	_	_	_	_	_	_	_	171,370	_	15,873	187,243
rec cor	ount of gain (loss) ognized for the period in nection with securitiza- n transactions (Note 1)	_	_	-	_	_	-	_	_	_	_	_
sub	curitization exposures oject to early amortization visions	_	_	-	_	_	-	-	_	_	_	_
the	ount of assets held for purpose of securitization sactions	_	_	_	_	_		_	_	_	_	

Notes: 1. The amount shown is the cumulative amount from October 2018 to March 2019.

# ■ Securitization Exposure that Is Subject to Calculation of Market Risk When the Holding Company Group Is the Sponsor of Securitization Programs (ABCP, etc.).

<sup>2.</sup> Includes purchase of claims, such as bills, lease receivables, and accounts receivables, etc., originally held by our customers and trust beneficiary rights composed of above-mentioned underlying assets through issuance of CP (ABCP) and/or offering loans (ABL) to special-purpose companies.

### ■ Securitization Exposure that Is Subject to the Calculation of Credit Risk Assets When the Holding Company Group Is an Investor.

(1) Securitization exposure (excluding re-securitization exposure)

(Millions of yen)

		As of March 31, 2020										
	General	Housing	Apartment/	Credit		Consumer	Auto		Medical	Other claims	Total	
	loan		condominium loan claims	card claims	Lease receivables		loan	Bills	service fee claims		Amount	Required capital
Retained securitization exposures	_	829	432	-	_	_	_	1,821	_	18,577	21,659	824
Risk weight:					-		-					
To 20%	_	829	432	_	_	_	_	1,821	_	13,021	16,103	128
Over 20% to 100%	_	_	_	_	_	_	_	_	_	_	_	_
Over 100% to 1,250%	_	_	_	_	_	_	_	_	_	5,556	5,556	695
1,250% (Note 1)	_	_	_	_	_	_	_	_	_	_	_	_

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

2. All securitization exposures retained are from on-balance-sheet transactions.

			As of March 31, 2019											
		General	Housing	Apartment/	Credit		Consumer	Auto		Medical	0	То	Total	
		loan claims	loan claims	condominium loan claims	card claims	Lease receivables	loan claims	loan claims	Bills	service fee claims	Other claims	Amount	Required capital	
	tained securitization oosures	16,695	2,522	751	-	_	_	_	2,115	_	1,500	23,585	514	
Ris	sk weight:													
	To 20%	14,464	2,322	558	_	_	_	_	402	_	1,500	19,247	242	
	Over 20% to 100%	187	200	193	_	_	_	_	433	_	_	1,015	31	
	Over 100% to 1,250%	2,026	_	_	_	_	_	_	1,279	_	_	3,306	224	
	1,250% (Note 1)	16	_	_	_	_	_	_	_	_	_	16	16	

Notes: 1. Figures presented are the securitization exposures to which the 1,250% risk weight is applied pursuant to Article 226 and Article 226-4, Paragraph 1, Item 1 and 2 of the Notification on Consolidated Capital Adequacy.

### ■ Securitization Exposure that Is Included in the Calculation of Market Risk When the Holding Company Group Is an Investor.

None

<sup>2.</sup> All securitization exposures retained are from on-balance-sheet transactions.

<sup>(2)</sup> Re-securitization exposure

# **Equity Exposures**

### **■** Equ

uity E	Exposure on t	he Consolidated	Balance Sheets		
--------	---------------	-----------------	----------------	--	--

As of March 31,	202	2020			
	Consolidated balance sheet amount	Market value	Consolidated balance sheet amount	Market value	
Listed stocks exposure	776,906	776,906	975,030	975,030	
Investment/equity exposure other than the above	107,875	107,875	108,548	108,548	
Total	884,781	884,781	1,083,579	1,083,579	

### ■ Gain (Loss) on Sale or **Write-off of Equity Exposure**

(Millions of yen)

Years ended March 31,	2020	2019
Gain on sale	31,216	26,877
Loss on sale	(25,680)	(15,048)
Write-off	(5,003)	(1,677)
Net gains/(losses)	533	10,151

### ■ Unrealized Gain Recognized on the **Consolidated Balance Sheet but Not on** the Consolidated Statement of Income

(Millions of yen)

(Millions of yen)

As of March 31,	2020	2019
Unrealized gain	405.478	562.548

### ■ Unrealized Gain (Loss) Not Recognized Either on the Consolidated Balance Sheet or on the Consolidated **Statement of Income**

None

## **■** Equity Exposure Portfolio

(Millions of yen)

As of March 31,	2020	2019
Market-based approach (Simple Risk Weight Method)	24,938	83,699
PD/LGD Approach	382,799	367,285
Total	407,738	450,985

# Exposures Relating to Investment Funds

### **■** Exposures Relating to Equity Investments in Funds

(Millions of yen)

As of March 31, 2020	2019
Exposures relating to equity investments in funds 573,655	700,721
Look-through approach 570,404	698,950
Mandate-based approach –	
Simple approach 250% 393	1,448
Simple approach 400% 2,626	_
Fall-back approach 1,250%	322

#### Interest Rate Risk

### ■ IRRBB1: Interest rate risk

In handling interest rate risk in banking book, capital adequacy regulations require banks to have adequate internal control processes in place so as to maintain measured declines in economic value of equity ( $\Delta$ EVE) for certain interest rate shock scenarios such as parallel up and down shifts, as shown in the table below, within an appropriate range.

Amounts of decrease in economic value at the Resona Group are within 20% of the value of equity, and the Company recognizes that there are no issues with respect to interest rate risk management.

Also, there are no significant changes from the previous year.

Amounts of decrease in net interest income ( $\Delta$ NII) are measured for certain interest rate shock scenarios caused by parallel up and down shifts.

(Millions of ven)

Item number		ΔΕ	ΔΕVΕ		
		As of March 31, 2020	As of March 31, 2019	As of March 31, 2020	As of March 31, 2019
1	Parallel up	16,071	55,957	4,291	/
2	Parallel down	195,612	197,506	158,657	/
3	Steepener	6,531	/	/	/
4	Flattener	/	/	1	/
5	Short rate up	/	/	/	/
6	Short rate down	/	/	1	/
7	Maximum	195,612	197,506	158,657	/
		As of N		As	of March 31, 2019
8	Capital		<b>1,947,009</b> 1,925,		1,925,949

Notes: 1. The average repricing maturity assigned to liquid deposits is 2.4 years.

- 2. The longest repricing maturity assigned to liquid deposits is 10 years.
- 3. In calculating ΔEVE, the balance of non-maturity deposits which remain on the books for an extended time (core deposits) is estimated using statistical methods based on historical trends in liquid deposit balances.
- 4. Prepayments and early withdrawal of time deposits are estimated by statistical methods based on past prepayment and withdrawal data for each product type.
- 5. When aggregating ΔEVE and ΔNII, correlations between currencies are not taken into account, and positive values calculated for each currency are simply combined.
- 6. In the calculation of  $\Delta$ EVE and  $\Delta$ NII, fluctuations in credit risk spreads are not considered.
- 7. The calculation of the balance of liquid deposits which remain on books for an extended time (core deposits) uses the Company's internal model. The estimation of prepayments of fixed rate loans and early withdrawal of time deposits also uses the internal model.

# DISCLOSURE ON REMUNERATION

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#### ■ Full Text of Disclosure on Remuneration

### Status of Organizational Systems Related to Remuneration of the Resona Group Relevant Officers and Employees

(1) Scope of "Relevant Officers and Employees"

The scope of "Relevant Officers" and "Relevant Employees" (referred to collectively as "Relevant Officers and Employees") are specified in the "Notification on Remuneration\*" and have the following meanings as applied by the Resona Group.

\*Notification on Remuneration: Based on the Ordinance for Enforcement of the Banking Act Article 19-2 Paragraph 1 Item 6, this notification covers matters related to remuneration, and specifies persons who may have a material impact on banking operations and the state of bank assets as the head of the Financial Services Agency has issued a separate notice (Financial Services Agency Notification No. 21) specifying such persons.

- 1) Scope of "Relevant Officers"
- "Relevant Officers" are the Company's Directors and Executive Officers. Outside directors are excluded.
- 2) Scope of "Relevant Employees"
- "Relevant Employees" are staff of the Company and officers and employees of principal consolidated subsidiaries who "receive a high level of remuneration" and may have a material impact on the banking operations and/or the assets of the Resona Group.
- (a) Scope of "Principal Consolidated Subsidiaries"
- "Principal consolidated subsidiaries" are those subsidiaries whose total assets exceed 2% of the consolidated total assets of the bank holding company and are consolidated subsidiaries that have a material impact on the Resona Group management. Specifically, these subsidiaries are Resona Bank, Saitama Resona Bank, Kansai Mirai FG, Kansai Mirai Bank, and Minato.
- (b) Scope of "Persons Receiving High Level of Remuneration" "Persons receiving a high level of remuneration" are those persons receiving the base amount of remuneration or higher from the Company and its principal consolidated subsidiaries. (Here and hereinafter, "the Resona Group" refers to the Company (Resona Holdings), which is the holding company for the Resona Group, and its principal consolidated subsidiaries.) In the Resona Group, the criterion for compensation is ¥23 million or higher, which was the total annual compensation received by full-time Directors of the Resona Group in the immediately preceding three fiscal years divided by the number of directors. This base compensation amount is applied in common to all principal consolidated subsidiaries.

Please note that when Severance Payments are made, the amount of the Severance Payment is deducted from remuneration and then, "the amount corresponding to the Severance Payment divided by the number of years of service" is added back. The resulting figure is regarded as that person's remuneration.

(c) Scope of "Persons Having a Material Impact on the Business and/or the Assets of the Resona Group"

"Persons having a material impact on the business and/or Assets of the Resona Group" are those persons who may have a substantial impact on the conduct of the Resona Group's operations in the course of executing regular transactions and managing matters under their supervision and who may have an important impact on the state of assets if losses are reported. Specifically, such persons include staff of the Risk Management Division and Compliance Division; Directors and Corporate Auditors of Resona Bank, Saitama Resona Bank, Kansai Mirai FG, Kansai Mirai Bank, and Minato (excluding Outside Directors and Outside Corporate Auditors); and Executive Officers with the additional titles of Senior Managing Executive Officers in charge of either the Market, Risk Management, or Compliance sections as well as the staff of these sections.

Please note that, because of the differences in the compensation decision-making process, Directors, Corporate Auditors, and Executive Officers of principal consolidated subsidiaries that is included in "Relevant Officers" and "Relevant Employees" are regarded as "Relevant Officers, etc." in Disclosure on Remuneration. In addition, "Relevant Employees" after the exclusion of such Directors, Corporate Auditors, and Executive Officers are regarded as "Relevant Staff."

# (2) Decision Making on Remuneration of Relevant Officers and Employees

1) Decision Making on Remuneration of Relevant Officers, etc. Resona Holdings, adopted the form of company with a nominating committee, etc. as a corporate governance system and has formed a Compensation Committee as required by law.

The Compensation Committee is responsible for setting policies regarding decision making for remuneration of Directors and Executive Officers as well as for making decisions on compensation of individual Directors and Executive Officers. The Compensation Committee is, in principle, composed exclusively of Outside Directors, is independent of the business promotion departments, and has the authority to set compensation policy and the amounts of remuneration of individual Directors and Executive Officers.

Resona Bank, Saitama Resona Bank and Kansai Mirai FG are companies that have adopted the Audit and Supervisory Committee Model. Matters including the total amount of compensation of its Directors (excluding Directors who are Audit and Supervisory Committee Members) and the total amount of compensation of its Directors who are Audit and Supervisory Committee Members are decided by their respective shareholders' meetings. The monthly compensation of individual Directors (excluding Directors who are Audit and Supervisory Committee Members) is decided by the President of the respective companies, who has been delegated this authority by the Board of Directors of the respective companies, based on the total amount of compensation decided at their respective shareholders' meetings. Furthermore, the monthly compensation of individual Directors who are Audit and Supervisory Committee Members is decided through consultation among the Directors who are Audit and Supervisory Committee Members of the respective companies, within the scope of the total amount of compensation decided at their respective shareholders' meetings.

In addition, Kansai Mirai FG's consolidated subsidiaries, Kansai Mirai Bank and Minato, are companies that have adopted the Board of Corporate Auditors Model. Matters including the total amount of compensation of their Directors and the total amount of compensation of their Corporate Auditors are decided by their respective shareholders' meetings. The monthly compensation of individual Directors is decided by the President of the respective banks, who has been delegated this authority by the Board of Directors of the respective banks, based on the total amount of compensation decided at their respective shareholders' meetings. The monthly compensation of individual Corporate Auditors is decided through consultation among the Corporate Auditors of the respective banks, within the scope of the total amount of compensation decided at their respective shareholders' meetings.

The monthly compensation of individual Executive Officers who are elected by the Board of Directors of the respective companies is decided by the President, who has been delegated this authority by the Board of Directors of the respective companies.

2) Decision Making on Remuneration of Relevant Staff
The remuneration of relevant staff is set and paid based on the
salary policies duly established by such as the management committees of the respective Resona Group companies. These policies
are systematically designed and put in writing by the Human
Resources sections of the Resona Group companies, which are
independent of the business promotion departments. In addition,
when the salary policies of principal consolidated subsidiaries are
changed, this is reported to the Company's Human Resources
section, which is responsible for verifying the appropriateness of
such changes.

Please note that compensation of traders and others in certain market sections in the Company's principal consolidated subsidiaries are decided on an individual basis according to their duties and responsibilities.

#### (3) Decision Making on Remuneration of the Staff of Risk Management Division and Compliance Division

The compensation of the staff of the Risk Management Division and Compliance Division of Group companies is set based on salary policies, and the specific amounts are decided by the head of the respective Human Resources sections of these companies, which are independent of the business promotion departments, based on assessments of performance.

Moreover, personnel assessment items are used to evaluate the attainment of goals that have been set and approved by the persons responsible for employees in the Risk Management Division and Compliance Division. These goals reflect the contributions of employees within the risk management and compliance frameworks.

(4) Total Amount of Remuneration Paid to Members of the Committees, such as the Compensation Committee, and the Number of Meetings Held

(Ap	Number of Meetings ril 2019 to March 2020)
Compensation Committee (Resona Holdings, Inc.	.) 8
Executive Committee (Resona Bank, Ltd.)	2
Executive Committee (Saitama Resona Bank, Ltd	.) 2
Executive Committee (Kansai Mirai Financial Group, Inc.	c.) 17
Executive Committee (Kansai Mirai Bank, Ltd)	19
Executive Committee (The Minato Bank, Ltd.)	13

- Notes: 1. The Compensation Committee has three members, all of whom are Outside Directors, and the total amount of remuneration is not included in the above chart
  - 2. The number of meetings of the Executive Committees of Resona Bank, Saitama Resona Bank, Kansai Mirai FG, Kansai Mirai Bank, and Minato is the number of meetings of the Executive Committees held for deciding on compensation of relevant staff. Moreover, regarding the composition of the Executive Committees, since the amount corresponding to the performance of duties related to decisions on compensation cannot be separated from other compensation, the total amount of remuneration is not shown. Please note that, as regards to the compensation of officers of the respective banks and Kansai Mirai FG, since decisions on the compensation system and levels are made by the Compensation Committee, etc., related matters are not included on the agendas of the Executive Committees shown above.

### 2. Evaluation of the Appropriateness of the Design and Operation of the Remuneration System of the Resona Group Relevant Officers and Employees

#### (1) Remuneration Policy

- 1) Remuneration Policy of Relevant Officers, etc.
- (a) Remuneration Policy of the Company's Directors and Executive Officers

The Compensation Committee has established the following policies regarding the compensation of Directors and Executive Officers and the policy for decision making regarding the remuneration of individual Directors and Executive Officers. Based on these policies, decisions are made on the compensation of individual officers.

### [Basic Approach]

- (1) Remuneration for directors and executive officers is determined by the Compensation Committee following objective and transparent procedures.
- (2) Compensation systems for directors are focused on rewarding their performance of their primary duty of providing the sound supervision of executive officers.
- (3) Compensation systems for executive officers are designed to maintain and boost their motivation to carry out their business execution duties, with the performance-based variable portion accounting for a significant proportion of their total compensation.

In addition, with the aim of promoting the Group's sustainable growth and strengthening incentive systems for executive officers on a medium- to long-term basis to enhance its corporate value, Resona Holdings has adopted performance share units.

### a. Compensation System for Directors

Compensation systems for directors consist of cash-based compensation in the form of a position-based fixed portion and a duty-based additional fixed portion. In addition, to ensure further soundness of supervision toward executive officers, performance-based compensation was abolished in June 2017.

(i) Position-based fixed portion

The position-based fixed portion is determined by the nature and scope of responsibilities held by each individual.

(ii) Duty-based additional fixed portion

The duty-based additional fixed portion is determined by the nature and scope of responsibilities held by each outside director who also serves as a member of the Nominating Committee, Compensation Committee and Audit Committee.

#### b. Compensation System for Executive Officers

Compensation systems for executive officers consist of a position-based fixed portion and a performance-based variable portion. The latter portion comprises cash-based compensation determined on the basis of the Company's annual operating results as well as performance share units that reflect results over the medium- to long-term. In order to maintain and enhance its incentive systems for executive officers, a significant ratio of compensation is accounted for by the performance-based variable portion (details below). Furthermore, the composition of compensation paid to executive officers who take senior positions has a greater emphasis on the performance-based variable portion.

Executive officers who concurrently serve as Directors will only receive the compensation paid to them as executive officers.

Position-based fixed portion	Performance-based variable		
Cash compensation	Cash compensation (annual incentive)	Performance share units (medium- to long-term incentive)	Total
50-60%	20-25%	20-25%	100%

Note: The percentage figures for the performance-based variable portion stated above are standard amounts presented as ratios to total compensation. The cash-based component of the performance-based variable portion is paid in standard amount when the Company's annual performance targets for the previous fiscal year are by and large met. The annual performance share units of said portion are paid in standard amount when consolidated ROE in the final fiscal year of the medium-term management plan significantly exceeds the target (by about 15%).

#### (i) Position-based fixed portion

The position-based fixed portion is determined by the nature and scope of responsibilities held by each individual.

(ii) Performance-based variable portion

The performance-based variable portion consists of cash-based compensation (annual incentive) and performance share units (medium- to long-term incentives).

### (b) Remuneration Policy of Officers of Resona Bank, Saitama Resona Bank

Taking account of the matters decided by the Compensation Committee of the bank holding company, Resona Holdings, these Group banks have established the following policies regarding the setting of the remuneration of individual Directors (excluding Directors who are Audit and Supervisory Committee Members) and Executive Officers. Among the Directors (excluding Directors who are Audit and Supervisory Committee Members), the Representative Director(s), the Directors with executive responsibilities and Executive Officers are stated as "Representative Director, etc.," and Directors who do not fall under the above categories are stated as "Directors (non-executive)."

#### [Basic Approach]

- (1) The respective shareholders meetings decide on the total amount of monthly compensation of their Directors (excluding Directors who are Audit and Supervisory Committee Members), and their respective Boards of Directors authorize their Representative Directors and Presidents to set the compensation of individual Directors (excluding Directors who are Audit and Supervisory Committee Members) within the limits of the total monthly compensation. With respect to the compensation for Executive Officers, their respective Boards of Directors authorize their Representative Directors and Presidents to make decisions on the contents of individual compensation, etc. of Executive Officers.
- (2) Compensation systems for Directors (non-executive) are focused on rewarding their performance of their primary duty of providing the sound supervision of executive officers.

- (3) Compensation systems for Representative Directors, etc., are designed to maintain and boost their motivation to carry out their business execution duties, with the performance-based variable portion accounting for a significant proportion of their total compensation. In addition, with the aim of promoting the Group's sustainable growth and strengthening incentive systems for Representative Directors, etc., on a medium- to long-term basis to enhance its corporate value, Resona Holdings has adopted performance share units.
  - a. Compensation System for Directors (non-executive)

Compensation systems for directors (non-executive) consist solely of a position-based fixed portion, which is determined by the nature and scope of responsibilities held by each individual. In addition, to ensure further soundness of supervision toward representative directors, performance-based compensation was abolished in June 2017.

#### b. Compensation System for Representative Directors, Etc.

Compensation systems for representative directors, etc., consist of a position-based fixed portion and a performance-based variable portion. The latter portion comprises cash-based compensation determined on the basis of the Company's annual operating results as well as performance share units that reflect results over the medium- to long-term. In order to maintain and enhance its incentive systems for representative directors, a significant ratio of compensation is accounted for by the performance-based variable portion (details below). Furthermore, the composition of compensation paid to representative directors who take senior positions has a greater emphasis on the performance-based variable portion.

Position-based fixed portion	Performance-based variable		
Cash compensation	Cash compensation (annual incentive)	Performance share units (medium- to long-term incentive)	Total
50-60%	20-25%	20-25%	100%

Note: The percentage figures for the performance-based variable portion stated above are standard amounts presented as ratios to total compensation. The cash-based component of the performance-based variable portion is paid in standard amount when the Company's annual performance targets for the previous fiscal year are by and large met. The annual performance share units of said portion are paid in standard amount when consolidated ROE of Resona Holdings in the final fiscal year of the medium-term management plan significantly exceeds the target (by about 15%).

### (i) Position-based fixed portion

The position-based fixed portion is determined by the nature and scope of responsibilities held by each individual.

#### (ii) Performance-based variable portion

The performance-based variable portion consists of cash-based compensation (annual incentive) and performance share units (medium- to long-term incentives).

The scope of the total amount of monthly remuneration, etc. of Directors who are Audit and Supervisory Committee Members is decided by the shareholders' meeting. The remuneration to be received by individual Directors who are Audit and Supervisory Committee Members is decided, within the scope of the total amount, through consultation among the Directors who are Audit and Supervisory Committee Members.

(c) Compensation for officers of Kansai Mirai FG and its consolidated subsidiaries, Kansai Mirai Bank, and Minato.

At Kansai Mirai FG, Kansai Mirai Bank, and Minato, compensation for executive officers comprises position-based compensation and performance-based compensation. Furthermore, performance-based compensation comprises cash-based compensation and stock-based compensation, both of which are paid according to results of the company's performance and individual performance in the previous fiscal year.

2) Remuneration Policy of Relevant Staff For relevant staff, compensation consists of a fixed amount that is set according to duties and responsibilities and an amount that is linked to corporate performance. To reflect such contribution, compensation is decided based on assessments of performance. Please note that, when deciding on remuneration, the officer in charge of Human Resources sections takes account of this compensation system, the status of performance assessments, and actual payments as well as confirms that compensation practices do not place excessive emphasis on performance.

# (2) Impact of the Level of Overall Remuneration on Capital (Relevant Officers, etc.)

Regarding the level of compensation paid by the Company, Resona Bank and Saitama Resona Bank, the Compensation Committee of the Company calculates the maximum amount (theoretical value) that may be paid under the compensation system, then compares the outlook for payments to officers with the Medium-term Management Plan, thereby making sure that the level of compensation is financially sound for the Group as a whole and consistent with the future outlook and that such payments will not have any material impact on the adequacy of the Group's capital in the future.

### (Relevant Staff)

Regarding compensation to the staff of the Resona Group, the Company considers the management condition of the Company as well as the Company's performance, the portion of compensation that varies with the performance of individuals, etc., and the temporary payment portion; then compares these figures with the Medium-term Management Plan; and confirms that such payment will not have an adverse impact on the adequacy of the Group's capital in the future. In addition, the Company compares the amount of salaries paid for the fiscal year with the level of income for the fiscal year as well as the status of retained earnings to confirm that these payments will not have an adverse impact on the capital ratio.

### Consistency between the Remuneration System of the Resona Group Relevant Officers and Employees and Risk Management

(1) Method of Taking Account Risks in Deciding Remuneration (Relevant Officers, etc.)

The portion of the compensation of Executive Officers and Representative Directors of the Company, Resona Bank and Saitama Resona Bank that is linked to corporate performance (the portion of cash compensation) is determined with reference to the performance of each company in the previous fiscal year and individual performance. Indicators used in assessing corporate performance are not only net income but also include profitability, soundness, and efficiency. In addition, in assessing individual performance, reference is made to the attainment of objectives that have been set after taking account of various risks that may occur in the divisions where the Executive Officers and Representatives are in charge.

For Directors (non-executive) of the Company, Resona Bank, and Saitama Resona Bank, compensation consists solely of position-based fixed compensation.

The performance-based compensation of Kansai Mirai FG, Kansai Mirai Bank, and Minato will be paid according to each company's performance and individual performance in the previous fiscal year, and corporate performance will comprehensively take into account not only net income but management efficiency and soundness indicators as well.

#### (Relevant Staff)

When the Resona Group companies design and review their payroll systems, the Human Resources section performs these design and review activities, and final decisions are made by the authorized organizational unit after being reviewed by the Executive Committee. Please note that, when such matters are brought up in meetings of the Executive Committee, the departments in charge of comprehensive risk management verify the appropriateness and suitability of the relevant payroll systems from a risk management perspective.

# 4. The Link between Remuneration of the Resona Group Relevant Officers and Employees and Corporate Performance

(1) Portion Linked to Corporate Performance in Deciding Remuneration of Relevant Officers and Employees ①Method for Calculating the Portion Linked to Corporate Performance

#### (Relevant Officers, etc.)

When the Compensation Committee decides on compensation policy for Officers of the Resona Group as a whole, it takes account of the management policies, operating environment, and other relevant matters and then decides on the percentage of the portion of compensation linked to corporate performance for the fiscal year.

#### (Relevant Staff)

The portion of compensation linked to performance to be paid to the staff is determined based on Group performance according to a predetermined formula.

②Method for Making Adjustments in the Portion Linked to Corporate Performance

#### (Relevant Officers, etc.)

When performance of Group companies is not satisfactory, the portion of compensation linked to corporate performance for relevant Officers, etc. of the Resona Group may be reduced by lowering the percentage contained in the predetermined formula. (Relevant Staff)

When performance of Group companies is not satisfactory, the portion of compensation linked to corporate performance for the staff of the Resona Group may be reduced by lowering the percentage contained in the predetermined formula.

③Assessment that the Linkage to Corporate Performance Is not Excessively Short-Term Oriented

#### (Relevant Officers, etc.)

For compensation of officers, etc. of the Company, Resona Bank, and Saitama Resona Bank, the Compensation Committee has established criteria for the payment of compensation and, by assessing the ratio of the portion of compensation linked to corporate performance and the appropriateness of amounts paid, works to verify that compensation practices do not place excessive emphasis on performance.

Regarding officer compensation for Kansai Mirai FG, Kansai Mirai Bank, and Minato, compensation rates have been established so as not to provide excessive incentives.

#### (Relevant Staff)

For compensation of the staff of the Resona Group, taking into account the compensation system, assessments of performance, and actual payments made, Officers in charge of Human Resources sections of each company confirm that compensation practices in their respective companies do not place excessive emphasis on performance.

(a) Monitoring and Restraint on Transactions that Only Reduce Risk Superficially

The middle-office and back-office departments as well as the internal auditing departments monitor transactions at appropriate intervals to ensure that relevant officers and employees have not made arrangements, etc., to reduce risk superficially and that there is no behavior that may be contrary to the intent of the compensation system, which has been designed to be consistent with risk management.

#### 5. Types, Amounts, and the Method of Remuneration Paid to the Resona Group Relevant Officers and Employees

### ■ Total Amount of Remuneration of Relevant Officers and Employees

(From April 1, 2019 to March 31, 2020)

Item	Number	Total		Total fixed compensation			T	otal variable comp	pensation
		remuneration (¥ million)		Basic compensation	Other		Basic compensation	One-time payments	Other
Relevant Officers (excluding Outside Officers)	17	508	384	384	_	123	111	_	12
Relevant Employees	38	1,108	882	882	_	222	196	_	25

- Notes: 1. The compensation of relevant officers includes the amount of compensation as officers of principal consolidated subsidiaries.
  - 2. Basic compensation includes retirement benefits paid during the fiscal year (lump-sum retirement benefit payments divided by the number of years of service).
  - 3. "Other" in the above chart is the Share-based variable portion, and the amount reported as an expense during the fiscal year of performance share units which were adopted from July 2017.

# 6. Other Matters for Reference Regarding Remuneration System of the Resona Group Relevant Officers and Employees

Beginning in fiscal year 2020, as a form of medium- to long-term incentive for Executive Officers of the Company as well as Representative Directors, etc. of Resona Bank and Saitama Resona Bank, a Board Benefit Trust was started, with the period of the medium-term management plan (fiscal year 2020 to fiscal year 2022) as the evaluation period.

The Board Benefit Trust aims to increase the incentives for officers with business execution authority to achieve the targets of the medium-term management plan, and increase the linkage between shareholder value. After the payment rate, which could range from 0-150% according to the consolidated ROE (based on shareholders' equity) and Relative Total Shareholder Return\* (TSR) in the final fiscal year of the Trust (the fiscal year ending March 31, 2023), is confirmed, the Company's shares and cash compensation shall be paid as a lump sum to officers eligible for the payment

<sup>\*</sup> Relative Total Shareholder Return (TSR) is calculated, during the period of the medium-term management plan, by comparing the Company's TSR growth rate to the TOPIX Total Return Index (Banks) growth rate, thereby evaluating the Company's periodic investment yield during the evaluation period through comparisons with other companies in the same industry.