# Summary of March 31, 2000 Results

# 1. Strong earnings base: Net operating profit of \$155.4 billion well

# above target of Plan to Bolster Sound Operations

- Sharp focus on core business
  - Domestic interest income rose ¥22.2 billion, to ¥358.3 billion.
  - Substantial rise of 3.36% in ROE, to 11.25% (based on adjusted net operating profit)
  - Housing loan business continued to be strong, with a ¥405.9 billion increase.
- High net interest margin rose further
  - Net loans/deposits margin improved 0.25 percentage point, to 0.72%
  - Overall net interest margin rose substantially, by 0.09%
- Steady progress in restructuring
  - Reduction in expenses ¥10 billion larger than targeted in Plan to Bolster Sound Operations

# 2. Sounder, more-efficient asset portfolio: Substantial reduction in nonperforming loans and stockholdings

- Accelerated disposal of nonperforming loans
  - Nonperforming loans (based on Financial Reconstruction Law criteria) reduced ¥66.3 billion
  - Reserve coverage percentage for nonperforming loans rose about 2%
- · Response to market value accounting
  - Stockholdings lowered ¥169.1 billion from previous year
  - But, unrealized losses decreased substantially, up \$171.4 billion, to \$58.3 billion.

# 3. Creation of a "New Financial Services Company"

- Objectives of the merger
  - Enhancing corporate value and increasing benefits to shareholders
- Targeted image
  - Service industry based on completely new concepts
- Guiding concept of the merger
  - Separate functions, gateway, and infrastructure, thoroughgoing upgrading

1. Strengthened Earnings Base
○ Earnings far exceeded goals of the Plan to Bolster Sound Operations.

(Billions of ven)

		· ·	<i>J</i> ,
	Mar. 2000	Mar. 1999	
	(a)	(b)	Change (a-b)
Net operating profit [gyomu juneki]	155.4	83.8	+71.5
Ordinary net income	88.0	(407.5)	+495.5
Net income	31.5	(220.0)	+251.5

Management Plan to Bolster Sound Operations			
(c)	(c) Change (a-c)		
129.5	+25.9		
45.5	+42.5		
27.3	+4.2		

(%)

	Mar. 2000	Mar. 1999	(70)
	(a)	(c)	Change (a-c)
ROA (adj. net op. profit, Annualized)	0.54%	0.28%	+0.26%
ROE (net op. profit, annualized)*2	11.25%	7.89%	+3.36%

Management Plan to Bolster Sound Operations (c) Change (a-c)		
0.45%	+0.09%	
10.49%	+0.76%	

Net operating profit ÷(equity at beginning of period + equity at end of period) / 2 (based on Management Plan to Bolster Sound Operations)

O Major improvement in performance indicators of the core business was attained through "focus and concentration."

(Billions of ven)

(Billions of Jen)				
	Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)	
Domestic interest income	358.3	336.0	+22.2	
Adjusted net operating profit*1	158.7	143.8	+14.8	

Adjusted net operating profit = net operating profit – bond-related gains and losses + transfer to general reserves

O Maintained excellent performance in housing loans: Asahi Bank builds reputation as leader in this area.

		Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
Housi	ng Loans	5,832.0	5,426.0	+405.9
	Owner-occupied	4,166.3	3,783.1	+383.2
	Rental	1,665.6	1,642.8	+22.7

 $\bigcirc$  Expansion of the high net interest margin

(Billions of yen)

			(	Difficition of yell)
		Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
	ns/deposits margin es negotiable CDs)	0.72%	0.47%	+0.25%
Net inte	erest margin—total	0.44%	0.35%	+0.09%
	Avg. interest rate on loans	2.15%	2.25%	(0.10%)
	Avg. interest rate on deposits	0.21%	0.38%	(0.16%)
Loan-deposit spread		1.93%	1.87%	+0.05%

Management Plan to Bolster Sound Operations			
(c)	(c) Change (a-c)		
0.43%	+0.29%		
0.28%	+0.16%		

 $\bigcirc$  Expenses cut ¥10 billion more than called for in the Plan to Bolster Sound Operations.

	Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
Expenses	250.8	252.5	(1.7)
Expenses (excluding IT expenditures)	215.9	220.3	(4.4)

Management Plan to Bolster Sound Operations		
(c)	Change (a-c)	
260.0	(9.2)	

 $<sup>^{\</sup>ast}$  Net interest margin on total assets and deposits for all branches; loans  $\mbox{-}$  deposits spread for domestic operations

# 2. Sounder, More-Efficient Asset Base

 $\bigcirc$  Nonperforming loans (under Financial Reconstruction Law criteria) cut \$66.3 billion from the previous year.

(Billions of yen)

		Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
	inancial Revitalization Law andard	863.6	929.9	(66.3)
	Unrecoverable	186.7	169.8	+16.8
	Risk	503.6	553.3	(49.6)
	Special attention	173.1	206.7	(33.5)
R	eserve coverage ratio*	46.1%	44.4%	+1.7%

	Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
Risk-managed loans	857.6	920.0	(62.4)
To borrowers in legal bankruptcy	73.4	96.7	(23.3)
Past due loans—6 months	611.0	662.3	(51.2)
Past due loans—3 months	84.9	50.5	+34.3
Restructured loans	88.2	110.4	(22.1)
Reserve coverage ratio*	46.4%	44.9%	+1.5%

<sup>\*</sup> Total reserves excludes reserve for losses incurred from supporting certain borrowers.

		Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
_	eserve for possible loan osses	398.7	413.1	(14.4)
	General reserve for possible loan losses	127.7	126.1	+1.6
	Specific reserve for possible loan losses	266.7	282.7	(16.0)
	Specific reserve for certain overseas loans	4.3	4.3	0

 The reduction in stockholdings was accelerated in preparation for the introduction of market-value accounting.
 (Billions of yen)

	Mar. 2000 (a)	Mar. 1999 (b)	Change (a-b)
Stockholdings	2,092.2	2,261.3	(169.1)
Unrealized gains or losses	532.9	83.3	+449.6
Gains on revaluation of securities	591.3	313.1	+278.1
Losses on devaluation of securities	(58.3)	(229.7)	(171.4)

# 3. Creation of a "New Financial Services Company"

Aims of Integration

# Enhance corporate value and raise shareholders' benefit

Realize the aim with maximum scale and speed through synergies of strengths and characteristics of 3 banks

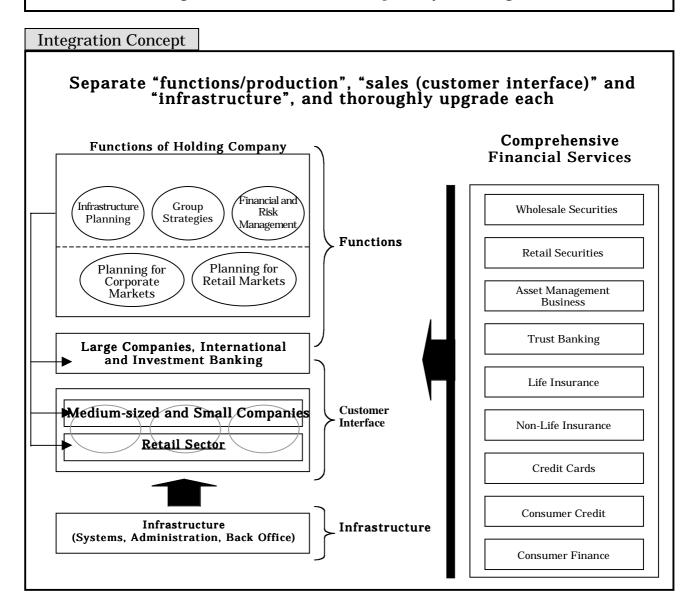
#### Vision of New Group

# "New Financial Services" Company

Create competitive power for new era, going beyond boundaries of banking sector Aim to be a new services company, through alliances, etc., with different sectors

Top Brand for Middle and Retail Markets that provides comprehensive financial functions that go beyond sectorial borders, and creates brand-new services that beat "standards" within the industry

Appropriate systems of corporate governance which support speedy management decisions and transparency of management



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 Non-consolidated
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 Non-consolidated

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# I Results for Fiscal Year Ended March 31, 2000

# (1) Statements of operations

# [Non-consolidated]

[Non-con	isolidated]			(Millions of yen, %)
	Fiscal year ended March 31, 2000	Change	Fiscal year ended March 31, 1999	Interim period ended September 30, 1999
Gross operating profit	407,847	(1,785)	409,632	204,997
Gross operating profit from domestic operations	384,208	7,820	376,388	191,855
Interest income	358,306	22,236	336,070	180,713
Fees and commissions	28,546	(49)	28,595	14,623
Trading income	1,507	(41)	1,548	932
Other operating income	(4,152)	(14,326)	10,174	(4,413)
Gain or loss on trading of Japanese government bonds	(4,160)	(14,420)	10,260	(4,420)
Gross operating profit from international operations	23,639	(9,604)	33,243	13,142
Interest income	14,398	(5,216)	19,614	8,397
Fees and commissions	2,043	(406)	2,449	969
Trading income	276	74	202	197
Other operating income	6,920	(4,057)	10,977	3,577
Gain or loss on trading of foreign government bonds	2,443	(493)	2,936	1,378
Expenses	250,839	(1,700)	252,539	125,286
Personnel expenses	108,780	(3,983)	112,763	54,992
Nonpersonnel expenses	127,092	2,729	124,363	62,703
Tax expenses	14,967	(445)	15,412	7,590
Net operating profit (less   Excluding gains or losses on trading of bonds	158,725	14,829	143,896	82,753
provision for reserve for possible loan losses)  Including gains or losses on trading of bonds	157,008	85	157,093	79,711
Provision for reserve for possible loan losses	1,600	71,610	73,210	(2,500)
Net operating profit	155,408	71,525	83,883	82,211
Gains or losses on trading of bonds	(1,717)	(14,914)	13,197	(3,042)
Other gains or losses	(67,317)	424,066	(491,383)	(46,457)
Gains or losses on securities	152,892	48,293	104,599	27,599
Gains on sale of securities	410,247	275,735	134,512	51,427
Losses on sale of securities	160,781	142,724	18,057	7,807
Losses on devaluation of securities	96,573	84,719	11,854	16,020
Disposal of nonaccrual loans	202,786	(376,059)	578,845	60,730
Write-off of claims	65,662	(77,808)	143,470	27,697
Provision to specific reserve for losses	50,004	(91, 366)	141,370	3,028
Losses on sales to Cooperative Credit Purchasing Company, Limited	15,899	(14,862)	30,761	3,383
Provision to reserve for contingent liabilities related to loans sold	22,556	(27,337)	49,893	10,610
Debt forgiveness	38,000	(132,661)	170,661	
Losses from the sale of other claims	3,539	(25,983)	29,522	790
Transfer to reserve for losses incurred from supporting certain borrowers	6,603	6,603	_	13,271
Write-offs for foreign loans	_	(2,795)	2,795	_
Provision to specific reserve for losses on certain overseas loans	521	(3,807)	4,328	458
Provision to reserve for losses on investments in affiliates	_	(6,040)	6,040	1,489
Ordinary income	88,091	495,591	(407,500)	35,753
Extraordinary gains or losses	(6,376)	(38,890)	32,514	(3,544)
Gains or losses on disposition of real estate/premises and equipment	(6,488)	(38,811)	32,323	(3,583)
Gains on disposal of real estate/premises and equipment	173	(35,171)	35,344	0
Losses on disposal of real estate/premises and equipment	6,661	3,641	3,020	3,583
Income, inhabitants and enterprise taxes	2,175	(252)	2,427	407
Income taxes deferred	47,980	205,379	(157,399)	13,486
Net (interim) income	31,558	251,572	(220,014)	18,314

# [consolidated]

[consolidated]					
Ordinary income	94,051	<b>506</b> ,091	(412,040)	(33,193)	
Net (interim) income	31,404	285,469	(254,065)	17,046	

#### (2) Gross operating profit

#### [Non-consolidated]

(Millions of yen) Interim period Fiscal year ended Fiscal year ended ended September March 31, 2000 March 31, 1999 Change 30, 1999 Net operating profit (less provision for 157,008 157,093 79,711 (85)reserve for possible loan losses) Net operating profit per employee 12.924 451 12,473 6,305 (thousands of yen) Net operating profit (after provision for 155,408 71,525 83,883 82,211 reserve for possible loan losses) Net operating profit per employee 12,792 6,132 6,660 6,503 (thousands of yen)

Note: Number of employees is based on the number of registered employees.

#### (3) Interest rate spreads (domestic operations)

#### [Non-consolidated]

(%) Interim period Fiscal year ended March 31, 2000 Fiscal year ended ended September March 31, 1999 Change 30, 1999 I. Interest on funds invested (A) 2.00 (0.11)2.11 2.04 (1) Average interest rate of loans 2.15 (0.10)2.25 2.17 and bills discounted (domestic operations) (2) Average interest 1.32 (0.24)1.56 1.48 rate marketable securities II. Average interest rate on procured (0.21)1.70 1.49 1.51 funds (B) (1) 0.21 0.39 0.22 Average interest (0.18)deposits and negotiable CDs 1.06 (2) Average interest 1.03 (0.07)1.10 external debt 0.10 0.41 III. Net interest margin (A-B) 0.51 0.53

#### (4) Gains or losses on marketable securities

#### [Non-consolidated]

(Millions of yet	lillions of yen
------------------	-----------------

	Fiscal year ended March 31, 2000	Change	Fiscal year ended March 31, 1999	Interim period ended September 30, 1999
I. Gains or losses on bonds	(1,717)	(14,914)	13,197	(3,042)
Gains on sales of bonds	18,888	(19,801)	38,689	12,698
Gains on redemption of bonds	2,977	(1,150)	4,127	1,563
Losses on sales of bonds	22,352	(6,570)	28,922	16,433
Losses on redemption of bonds	1,204	797	407	871
Losses on devaluation of bonds	26	(264)	290	_
II. Gains or losses on stocks	152,892	48,293	104,599	27,599
Gains on sales of stocks	410,247	275,735	134,512	51,427
Losses on sales of stocks	160,781	142,724	18,057	7,807
Losses on devaluation of stocks	96,573	84,719	11,854	16,020

#### (5) BIS capital ratio

#### 1) Consolidated capital ratio

#### [Consolidated]

(Millions of yen, %)

	As of March 31, 2000	Change	As of March 31, 1999	As of September 30, 1999
(1) Capital ratio	11.80	(0.10)	11.90%	11.92%
(2) Tier I	1,246,163	4,401	1,241,762	1,252,232
(3) Tier II	1,043,295	(62, 104)	1,105,399	1,068,842
1. Unrealized gains on securities		_	_	_
2. Land revaluation differences	98,402	(3,352)	101,754	99,824
3. Procurement of capital through issuance of preferred stock	799,615	(73,240)	872,855	837,695
(4) Deducted items	_	_	_	_
(guarantees for fund-raising activities of other financial institutions)	_	_	_	_
(5) Owned capital (2) + (3) - (4)	2,289,459	(57,702)	2,347,161	2,321,074
(6) Risk-adjusted assets	19,393,089	(330,584)	19,723,673	19,463,947

#### 2) Non-consolidated capital ratio

#### [Non-consolidated]

(Millions of ven. %)

				(IVIIIIIOIIS OI yell, 70)
(1) Capital ratio	11.97	(0.04)	12.01%	12.05%
(2) Owned capital	2,273,784	(60,831)	2,334,615	2,304,903
(3) Risk-adjusted assets	18,987,565	(435,500)	19,423,065	19,112,962

#### (6) ROE

#### [Non-consolidated]

(%)

	Fiscal year ended March 31, 2000	Change	Fiscal year ended March 31, 1999	Interim period ended September 30, 1999
Net operating profit ROE	15.4	5.1	10.3	16.4
Net income ROE	2.7	_	_	3.2

Note: ROE=

Net operating profit (or net income) – preferred shareholders' dividends

[(Total assets at the beginning of the period – preferred shares outstanding at the beginning of the period (par value) + (Total assets at end of period – preferred shares outstanding at end of period (par value)]  $\div$  2

# II Loans and Bills Outstanding

#### (1) Nonaccrual loan disclosure

# [Non-consolidated]

(Millions of yen, %)

		As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
	Loans to borrowers in legal bankruptcy	73,432	(23, 339)	96,771	82,799
	Past due loans (for more than 6 months)	611,019	(51,285)	662,304	525,714
	Loans past due over 3 months	84,920	34,333	50,587	109,634
	Restructured loans	88,262	(22,170)	110,432	102,772
F	Risk-managed loans, total	857,635	(62,461)	920,096	820,921

Balance of loans	20,547,425	(296,084)	20,843,509	20,599,002
Risk-managed loans/Balance of loans	4.17	(0.24)	4.41	3.98

# [Consolidated]

(Millions of yen, %)

				(Millions of yell, 70)
Loans to borrowers in legal bankruptcy	76,530	(20,565)	97,095	82,858
Past due loans (for more than 6 months)	647,460	(17,881)	665,341	528,133
Loans past due over 3 months	88,790	37,985	50,805	109,826
Restructured loans	95,398	(16,092)	111,490	103,542
Risk-managed loans, total	908,180	(16,551)	924,731	824,361

Balance of loans	20,581,734	(224,949)	20,806,683	20,578,420
Risk-managed loans/Balance of loans	4.41	(0.03)	4.44	4.00

# (2) Reserve for possible loan losses

# [Non-consolidated]

(Millions of yen, %)

				(IVIIIIIIIIIIII OI J CIII, 70,
Reserve for possible loan losses	398,780	(14,415)	413,195	383,792
General reserve for possible loan losses	127,700	1,600	126,100	123,600
Specific reserve for possible loan losses	266,728	(16,017)	282,745	255,868
Special reserve for certain overseas	4,531	1	4,350	4,324
loans				
Reserve for contingent liabilities related to	64,073	(13,707)	77,780	73,565
loans sold				
Reserve for losses incurred from supporting	6,603	6,603	_	13,271
certain borrowers				
Reserve for losses on investments in affiliates	_	(6,040)	6,040	4,232
Total	469,456	(27,560)	497,016	474,862

# [Consolidated]

(Millions of yen, %)

Reserve for possible loan losses	458,786	30,756	428,030	425,833
General reserve for possible loan losses	145,277	18,826	126,451	131,322
Specific reserves for possible loan losses	309,156	11,927	297,229	290,185
Special reserve for certain overseas	4,351	1	4,350	4,324
loans				
Reserve for contingent liabilities related to	64,073	(13,707)	77,780	73,565
loans sold				
Reserve for losses incurred from supporting	6,603	6,603	_	13,271
certain borrowers				
Reserve for losses on investments in affiliates	_			
Total	529,462	23,651	505,811	512,670

# (3) Percentage of reserves to total risk-managed loans (based on total reserves) [Non-consolidated]

	As of March 31, 2000 Change from March 31, 1999		As of March 31, 1999	As of September 30, 1999
Before partial direct write-off	64.1	3.7	60.4	63.8
After partial direct write-off	46.4	1.5	44.9	46.7

#### [Consolidated]

				(%)
Before partial direct write-off	67.0	5.6	61.4	67.3
After partial direct write-off	50.5	4.2	46.3	51.6

# (4) Loan disclosure according to the Financial Revitalization Law [Non-consolidated]

(Millions of yen)

	As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
Unrecoverable	186,765	16,895	169,870	151,171
Risk	503,662	(49,691)	553,353	464,766
Special attention	173,183	(33,556)	206,739	212,406
Financial Revitalization Law total (A)	863,611	(66,351)	929,962	828,344

Nonclassified	21,067,600	(401,388)	21,468,988	21,197,445
Financial Revitalization Law total	21,931,211	(467,740)	22,398,951	22,025,789

Total reserves	398,780	(14,415)	413,195	383,792
Coverage ratio	46.1	1.7	44.4	46.3

#### [consolidated]

(Millions of yen) 214,205 40,771 Unrecoverable 173,434 155,460 556,006 (37,838)593,844 504,023 Special attention 184,188 (23,826)208,014 213,369 Financial Revitalization Law total (A) 975,292 954,399 (20,893)872,853

# (5) Coverage of loans disclosed under the Financial Revitalization Law [Non-consolidated]

(Billions of ven. %)

					(Billions of yen, %
	As of March 31, 2000	Coverage (%)	Guarantees/ Collateral(%)	Reserves(%)	Coverage ratio
Unrecoverable	186.7	186.7 (100%)	174.4 (93.4)	12.3 (6.6)	100.0
Risk	503.6	387.9 (77.0)	138.8 (27.6)	249.1 (49.5)	77.0
Special attention	224.2	105.1 (46.9)	84.0 (37.5)	21.1 (9.4)	46.9
Total	914.6	679.8 (74.3)	397.3 (43.4)	282.5 (30.9)	74.3

Note: Coverage of the full amount of loans outstanding to borrowers classified as being in need of special attention

# Comparison of Standards for Disclosing Nonperforming Loans (Non-Consolidated)

(Billions of yen)

Borrower				
Classifications Based on				
Internal				
Auditing				

# Financial Revitalization Law Standard

#### **Bank Law Standard**

Loans to Borrowers in Legal

Bankruptcy

73.4

(23.3 decrease from

March 31, 1999)

### **Borrowers** Loans to borrowers **Nonloans** legally in in legal Bankruptcy bankruptcy **Borrowers** Loans to substantially borrowers failed Nonloans in in substance bankruptcy **Borrowers** Loans to borrowers with a high with a probability high probability of of failure bankruptcy Loans past due over three months (loans) **Borrowers** under supervision and normal borrowers Restructured loans (loans) Total

#### Unrecoverable Loans

186.7

(16.8 increase from March 31, 1999)

#### Risk Loans

503.6

(49.6 decrease from March 31, 1999)

# Special Attention Loans

173.1

(33.5 decrease from March 31, 1999)

#### Past Due Loans (For More than Six Months)

611.0

(51.2 decrease from March 31, 1999)

#### Loans Past Due Over Three Months

84.9

(34.3 increase from March 31, 1999)

# Restructured Loans 88.2

(22.1 decrease from March 31, 1999)

#### 857.6

(62.4 decrease from March 31, 1999)

# 863.6 (66.3 decrease from

Unclassified 21,067.6

March 31, 1999)

(401.3 decrease from March 31, 1999)

Figures are rounded down to the nearest ¥100 million

# (6) Loans and bills discounted by industry

# 1) Industry breakdown of total loans and bills discounted

#### [Non-consolidated]

(Millions of yen)

	As of March 31, 2000	Change from September 30, 1999	Change from March 31, 1999	As of September 30, 1999	As of March 31, 1999
Domestic branches (excluding the JOM)	19,386,846	648,031	1,013,622	18,738,815	18,373,224
Manufacturing	2,610,011	199,814	281,792	2,410,197	2,328,219
Agriculture	17,274	(1,326)	(2,278)	18,600	19,552
Forestry	1,741	(47)	371	1,788	1,370
Fishing	2,131	(50)	(1,287)	2,181	3,418
Mining	25,730	337	(1,269)	25,393	26,999
Construction	1,118,245	68,109	60,723	1,050,136	1,057,522
Electricity, gas, heating, water	93,124	(11,785)	26,752	104,909	66,372
Transportation and communications	528,850	36,141	52,876	492,709	475,974
Retail, wholesale, and food services	2,761,460	87,432	113,294	2,674,028	2,648,166
Financial and insurance services	1,039,592	(55,576)	212,806	1,095,168	826,786
Real estate	2,186,475	48,479	55,538	2,137,996	2,130,937
Services	1,860,326	93,439	132,945	1,766,887	1,727,381
Local governments	428,976	15,509	(33,109)	413,467	462,085
Others	6,712,903	167,554	114,468	6,545,349	6,598,435
International operations and offshore transactions	1,160,579	(699,608)	(1,309,706)	1,860,187	2,470,285
Total	20,547,425	(51,577)	(296,084)	20,599,002	20,843,509

# 2) Risk-managed loans disclosure by industry

# [Non-consolidated]

			(Dillions of yell)
	As of March 31, 2000	Change from September 30, 1999	As of September 30, 1999
Domestic branches (excluding the JOM)	841.6	37.6	804.0
Manufacturing	72.2	5.3	66.9
Agriculture	1.3	(1.9)	3.2
Forestry	_	_	_
Fishing	_	_	_
Mining	_	_	_
Construction	25.9	4.6	21.3
Electricity, gas, heating and water	0.0	0.0	0.0
Transportation and communications	5.7	0.2	5.5
Retail, wholesale, and food services	139.5	25.2	114.3
Financial and insurance services	30.9	(3.0)	33.9
Real estate	302.8	63.8	239.0
Services	147.8	(39.0)	186.8
Local governments	_	_	_
Others	115.0	(17.7)	132.7
International operations and offshore transactions	16.0	(0.8)	16.8
Total	857.6	36.7	820.9

#### 3) Loans to consumers

#### [Non-consolidated]

(Millions of yen)

		As of Change from Change from March 31, 2000 September 30, March 31, 1999 1999		As of September 30, 1999	As of March 31, 1999	
Tota	l loans to consumers	6,101,587	189,964	381,911	5,911,623	5,719,676
	Housing loans	5,832,003	201,638	405,988	5,630,365	5,426,015
	Other loans	269,585	(11,673)	(24,076)	281,258	293,661

# 4) Ratio of loans to small and medium-sized corporations

#### [Non-consolidated]

(Millions of yen, %)

Ratio of loans to small and medium- sized corporations	76.99	2.17	2.17	74.82	74.82
Total loans from domestic branches	19,441,021	645,584	1,067,797	18,795,437	18,373,224
Loans to small and medium-sized corporations	14,967,769	904,018	1,219,794	14,063,751	13,747,975

#### (7) Loans to entities overseas by country

#### 1) Certain overseas loans

#### [Non-consolidated]

(Millions of yen, countries)

	As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
Total loans	22,777	(177)	22,954	22,792
Number of targeted countries	5	(1)	6	5

#### 2) Loans by country

#### [Non-consolidated]

(Millions of ven)

					(Millions of yen)
Inc	donesia	33,963	(5,598)	39,561	37,261
	Risk-managed loans	2,227	(3,699)	5,926	2,907
Th	ailand	49,203	(24,377)	73,580	58,554
	Risk-managed loans	7,741	3,241	4,500	8,694
Sir	ngapore	28,084	(6,361)	34,445	29,853
	Risk-managed loans	371	(51)	422	375
Ch	ina	31,077	(25,685)	56,762	35,934
	Risk-managed loans	3,041	2,179	862	701
Ko	rea	28,373	(32,501)	60,874	48,798
	Risk-managed loans	469	42	427	2,445
Но	ong Kong	51,061	(22,221)	73,282	53,659
	Risk-managed loans	140	(334)	474	222
Otl	her	38,353	(2,894)	41,247	38,357
	Risk-managed loans	1	1	_	
Loans to	Asia	260,114	(119,637)	379,751	302,416
	Risk-managed loans	13,990	1,379	12,611	15,344
Me	exico	1,238	(14,095)	15,333	6,356
	Risk-managed loans	_	_	_	
Otl	her	9,916	(664)	10,580	11,389
	Risk-managed loans	_	(373)	373	_
Loans to	Latin America	11,154	(14,759)	25,913	17,745
	Risk-managed loans		(373)	373	
Loans to	Russia	_	_	_	
	Risk-managed loans	_	_	_	

# 3) Overseas risk-managed loans and coverage ratio [Non-consolidated]

(Billions of yen, %)

					(Difficilla of yell, 70
		As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
	Risk-managed loans	14.0	1.4	12.6	15.3
Asia	Specific reserve	11.0	3.9	7.1	9.9
	Reserve ratio	78.6	22.2	56.4	64.7
The	Risk-managed loans	1.9	(0.4)	2.3	1.4
The Americas	Specific reserve	_	_	1	
Americas	Reserve ratio	_	_	1	_
	Risk-managed loans	_	_	1	_
Europe	Specific reserve	_	1	1	_
	Reserve ratio	_	_		
	Risk-managed loans	0.1	0.0	0.1	0.1
Other	Specific reserve	0.1	0.0	0.1	0.1
	Reserve ratio	100.0	0.0	100.0	100.0
Outside	Risk-managed loans	16.0	1.0	15.0	16.8
Overseas Total	Specific reserve	11.1	3.9	7.2	10.0
Total	Reserve ratio	69.4	21.4	48.0	59.5

Note: "Specific Reserves" include reserve for possible loan losses on individual (specific) loans and the specific reserve for overseas loans.

# III Supplementary Data

# (1) Total funds and interest rates

# 1) Total funds (as of period-end)

(Millions of yen, %)

	As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
Loans and bills discounted	20,547,425	(296,084)	20,843,509	20,599,002
Domestic operations	19,348,460	1,114,237	18,234,223	18,694,889
Housing loans	5,832,003	405,988	5,426,015	5,630,365
(percentage of which is accounted for by domestic operations)	30.1	0.3	29.8	30.1
International operations	1,198,965	(1,410,321)	2,690,286	1,904,113
Deposits	20,146,263	229,654	19,916,609	20,412,891
Domestic operations	18,628,260	561,020	18,067,240	18,897,532
Liquid deposits	7,316,138	905,671	6,410,467	7,151,689
Time deposits	10,955,217	(331,140)	11,286,357	11,499,828
Other	356,905	(13,511)	370,416	246,015
International operations	1,518,002	(331,366)	1,849,368	1,515,358

# 2) Total funds (average balance for the period)

					(Millions of yen)
		Fiscal year ended March 31, 2000	Change from fiscal year ended March 31, 1999	Fiscal year ended March 31, 1999	Interim period ended September 30, 1999
Loan	s and bills discounted	20,558,720	(811,492)	21,370,212	20,635,053
	Domestic operations	18,621,674	354,906	18,266,768	18,302,287
	International operations	1,937,046	(1,166,398)	3,103,444	2,332,765
Deposits		20,524,918	317,120	20,207,798	20,468,184
	Domestic operations	18,759,870	1,325,487	17,434,383	18,491,931
	International operations	1,765,047	(1,008,368)	2,773,415	1,976,252

#### 3) Interest rates

				(%)			
	Fiscal year ended March 31, 2000	Change from fiscal year ended March 31, 1999	Fiscal year ended March 31, 1999	Interim period ended September 30, 1999			
Average interest rate of loans and bills discounted (domestic operations)	2.15	(0.10)	2.25	2.16			
Average interest rate of deposits and negotiable CDs (domestic operations)	0.21	(0.16)	0.38	0.23			
Loan deposit spread (domestic operations)	1.93	0.05	1.87	1.93			
Average interest rate on invested funds (domestic operations)	2.00	(0.11)	2.11	2.04			
Average interest rate on procured funds (domestic operations)	0.47	(0.18)	0.66	0.49			
Average interest spread (domestic operations)	1.52	0.07	1.45	1.55			
Net interest margin (domestic operations)	0.51	0.10	0.41	0.53			
Average interest spread (international operations)	0.60	0.06	0.53	0.64			
Net interest margin (international operations)	(0.17)	(0.16)	(0.00)	(0.03)			
Average interest margin (all branches)	1.44	0.11	1.33	1.47			
Overall net interest margin (all branches)	0.44	0.09	0.35	0.46			

#### 4) Breakdown of consumer, corporate, and other deposits

(Billions of ven

(0/)

					(Billions of yen)
		As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
Const	umer deposits	12,043.8	382.5	11,661.3	11,776.0
	Liquid deposits	4,111.9	336.9	3,775.0	3,910.7
	Time deposits	7,928.5	45.2	7,883.3	7,862.8
Corpo	orate deposits	5,210.8	247.4	4,963.4	5,365.5
	Liquid deposits	2,623.9	382.9	2,241.0	2,400.0
	Time deposits	2,474.8	(162.1)	2,636.9	2,883.9
Deposits from other entities (financial institutions, local governments)		1,373.6	(68.8)	1,442.4	1,756.0
Total	deposits (domestic operations)	18,628.2	561.0	18,067.2	18,897.5

#### 2. Employees and officers

# [Non-consolidated]

				(People)
Officers	37	(2)	39	37
Employees	12,148	(446)	12,594	12,642

Note: Number of employees is based on the number of registered employees.

#### 3. Branches

#### [Non-consolidated]

(Branches / companies)

				(Drancies / companies)
Domestic branches*1	329	(6)	335	331
Overseas branches	9	(3)	12	12
Overseas subsidiaries and affiliates*2	9	(1)	10	9

Note 1. Excludes sub-branches and agencies

<sup>2.</sup> Seven of these companies are currently in the process of being liquidated

# (4) Unrealized gains or losses on securities

# [Non-consolidated]

(Millions of yen)

		As of March 31, 2000	Change from March 31, 1999	As of March 31, 1999	As of September 30, 1999
	Bonds	478	(1,502)	1,980	769
	Stocks	512,120	441,352	70,768	385,585
	Other	7,346	(1,794)	9,140	9,066
Unrealized	gains or losses on listed securities	519,945	438,056	81,889	395,421
	ized gains on listed securities	577,466	271,828	305,638	562,242
Unreal	ized losses on listed securities	57,521	(166,228)	223,749	166,821
	Bonds	9,471	(15,916)	25,387	18,538
	Stocks	20,867	8,259	12,608	27,399
	Others	138	140	(2)	(103)
	gains or losses on unlisted securities	30,476	(7,517)	37,993	45,834
	ized gains on unlisted securities	33,255	(11,361)	44,616	49,705
Unreal	ized losses on unlisted securities	2,778	(3,845)	6,623	3,870
	Bonds	9,949	(17,418)	27,367	19,307
	Stocks	532,987	449,611	83,376	412,985
	Others	7,484	(1,654)	9,138	8,962
Unrealized	gains or losses on securities, total	550,421	430,539	119,882	441,255
	ized gains on securities, total	610,722	260,467	350,255	611,947
Unreal	ized losses on securities, total	60,300	(170,072)	230,732	170,691

#### (5) Liability for severance indemnities

# [Non-consolidated]

E	Estimated at April 1, 2000	
Accrued liabilities for severance indemnities	1,300	Note) Discount rate–3.5%
Pension costs	900	
After adopted the adjusted pension plan		1
Amortization of prior service cost incurred in changing accounting standards	900	

# (6) Comparison of management plan to bolster sound operations

#### 1) Funds

(D.11)			0/1
(Bill	inns	of ven	%)

	Fiscal year ended March 31, 2000	Change from fiscal year ended March 31, 1999	Fiscal year ended March 31, 1999	Management Plan to Bolster Sound Operations for fiscal year ended March 31, 2000
Total assets (average)	28,356.7	(757.9)	29,114.6	28,720.7
Loans and bills outstanding	20,558.7	(811.5)	21,370.2	21,081.5
Marketable securities	3,990.8	162.7	3,828.1	3,708.1
Total liabilities (average)	26,995.4	(1,107.7)	28,103.1	27,487.2
Deposits and negotiable CDs	22,293.9	386.6	21,907.3	22,343.1
Total shareholders' equity	1,390.4	18.0	1,372.4	1,237.5

# 2) Profitability

Gross operating profit	407.8	(1.8)	409.6	389.5
Expenses	250.8	(1.7)	252.5	260.0
Net operating profit (less provision for reserve for possible loan losses)	157.0	(0.1)	157.1	129.5
Gains or losses on trading of bonds	(1.7)	(14.8)	13.1	(2.5)
Provision for reserve for possible loan losses	1.6	(71.6)	73.2	_
Net operating profit	155.4	71.5	83.9	129.5
Gains or losses on securities	152.8	48.2	104.6	_
Disposal of nonaccrual loans (excluding overseas)	202.7	(373.3)	576.0	70.0
Ordinary profit	88.0	495.5	(407.5)	45.5
Extraordinary gains or losses	(6.3)	(38.8)	32.5	_
Net income	31.5	251.5	(220.0)	27.3

#### 3) Interest rate spreads (all branches)

(%)

Average interest on invested funds	2.27	(0.22)	2.49	2.41
Average interest on loans and bills discounted	2.19	(0.17)	2.36	2.32
Average interest on procured funds	1.83	(0.31)	2.14	2.13
Average interest of deposits and negotiable CDs	0.34	(0.40)	0.74	0.71
Ratio of general expenses to deposits	1.12	(0.03)	1.15	1.16
Net interest margin	0.44	0.09	0.35	0.28
Averaged interest margin	0.72	0.25	0.47	0.43

# 4) BIS capital adequacy ratio

(Billions of yen, %)

Tier I	1,246.1	4.4	1,241.7	1,237.5
Tier II	1,043.2	(62.1)	1,105.3	1,026.5
Owned capital	2,289.4	(57.7)	2,347.1	2,264.0
Risk managed assets	19,393.0	(330.6)	19,723.6	20,197.7
Capital adequacy ratio	11.80	(0.10)	11.90	11.20

# 5) Restructuring plan

(Number of people, branches)

(rumber of people, branches				
Officers	37	(2)	39	37
Employees (registered basis)	12,148	(446)	12,594	12,400
Employees (in-house)	9,944	(407)	10,351	10,000
Domestic branches	328	(7)	335	332
Overseas branches	9	(3)	12	10

# (7) Forecast for the fiscal year ending March 31, 2001

# [Non-consolidated]

(Billions of yen)

(Billotte of Jeth)				
	Forecast for the fiscal year ending March 31, 2001			
	For the interim period ended September 30, 1999		Change from March 31, 1999	For the fiscal year ended March 31, 2000
Total income	400.0	800.0	(283.0)	1,083.0
Net operating profit	75.0	150.0	(5.4)	155.4
Disposal of nonaccrual loans	50.0	100.0	(102.7)	202.7
Ordinary net insome	25.0	50.0	(38.0)	88.0
Net income	15.0	30.0	(1.5)	31.5

# [Consolidated]

	Forecast for th	Forecast for the fiscal year ending March 31, 2001		
	For the interim period ended September 30, 1999		Change from March 31, 1999	For the fiscal year ended March 31, 2000
Total income	450.0	900.0	(260.2)	1,160.2
Ordinary net income	25.0	50.0	(44.0)	94.0
Net income	15.0	30.0	(1.4)	31.4