

# **Resona Holdings, Inc.**

Consolidated Financial Results for the First Quarter of Fiscal Year 2018



(Three months ended June 30, 2018/ Unaudited)

<under Japanese GAAP>

Code number: 8308 Stock exchange listings: Tokyo URL: http://www.resona-gr.co.jp Representative: Kazuhiro Higashi, Director, President and Representative Executive Officer Annual securities report issuing date: August 3, 2018 Dividends payment date: -Trading accounts: Established Supplemental information for the financial results: Available Quarterly investor meeting presentation: Scheduled (for institutional investors and analysts)

Note: Amounts of less than one million yen are rounded down.

#### 1. Consolidated Financial Results for the First Quarter of Fiscal Year 2018 (April 1, 2018- June 30, 2018)

(1) Consolidated Operating Results				(% represents the change from the previous fiscal year			
		Ordinary Income		Ordinary Profits		Net Income Attributable to Owners of the Parent	
		Million yen	%	Million yen	%	Million yen	%
	1Q of FY2018	198,378	(15.9)	46,479	( -9.7 )	69,946	( 87.8 )
	1Q of FY2017	171,176	(-7.4)	51,491	(-22.2)	37,242	(-22.1)

Note: Comprehensive Income: 1Q of FY2018: 84,376 million yen (44.5%) 1Q of FY2017: 58,378 million yen (86.1%)

	Net Income per Share of Common Stock	Diluted Net Income per Share of Common Stock
	Yen	Yen
1Q of FY2018	30.21	30.21
1Q of FY2017	16.05	-

Note: Diluted net income per share of common stock as of 1Q of FY2017 is not stated above since there was no dilutive share.

#### (2) Consolidated Financial Conditions

	Total Assets	Net Assets	Net Assets Attributable to Stockholders to Total Assets Ratio
	Million yen	Million yen	%
June 30, 2018	58,175,913	2,351,341	3.6
March 31, 2018	50,243,789	2,102,936	4.2

(Reference) Net Assets Attributable to Stockholders: June 30, 2018: 2,108,501 million yen March 31, 2018: 2,085,147 million yen Note: "Net Assets Attributable to Stockholders to Total Assets Ratio" is (Net assets at period-end minus Stock option at period-end minus Non-controlling interests at period-end) divided by Total assets at period-end. This ratio is not calculated based on the "Notification on Consolidated Capital Adequacy".

#### 2. Dividends on Common Stock

		Dividends per Share								
	1st	1st 2nd 3rd Fiscal								
	Quarter-end	Quarter-end	Quarter-end	Year-end	Total					
	Yen	Yen	Yen	Yen	Yen					
FY2017	-	10.00	-	10.00	20.00					
FY2018	-									
FY2018(Forecast)		10.50	-	10.50	21.00					

Notes: 1. Revision of forecasts for dividends from the latest announcement: No

2. The figure above shows dividends on common stock. Please refer to following "Dividends on Classified Stock" with regard to the details of dividends on classified stock (unlisted) whose legal rights differ from common stock.

#### 3. Earnings Targets for Fiscal Year 2018 (April 1, 2018 - March 31, 2019)

o. Earnings largets for risear rear zoro (April 1, zoro - march or, zoro)						
(% represents the change from the previous fiscal year)						
		me Attributable to rs of the Parent	Net Income per Share of Common Stock			
	Million yen	%	Yen			
1st half of FY2018	half of FY2018 113,000 (20.1)		48.81			
FY2018 (Full year)	200,000	( -15.3)	86.39			

Note: 1. Revision of earnings targets from the latest announcement: No

- 2. For calculation of targeted net income per common share, please refer to following "Formula for Targeted Net Income Attributable to Owners of the Parent per Share of Common Stock".
- 3. The Group provides financial services, including credit card administration, etc. in addition to the banking and trust asset management and a variety of uncertainty caused by the economic environment, such as a negative interest rate introduced by the Bank of Japan, exists in the financial operation. Therefore, the Company discloses "Earnings targets" instead of "Earnings forecasts."

#### 4. Other

(1)	Changes in significant subsidiaries during the period		Yes
	2 new companies: Kansai Urban Banking Corporati		
(2)	Adoption of any particular accounting methods for qu	Jarterly cons	solidated financial statements: No
(3)	Changes in Accounting Policies, Changes in Accoun	ting Estimat	tes and Restatements
	A) Changes due to revision of accounting standards	3 :	No
	B) Changes due to other reasons	:	No
	C) Changes in accounting estimates	:	No
	D) Restatements		No
		•	
(4)	Number of Shares of Common Stock Outstanding		
(.)	A) Total outstanding shares including treasury stor	ck at the end	d of the period
	June 30, 2018 :		8.091 shares
	March 31, 2018 :	2,324,11	8,091 shares
	B) Treasury stock at the end of the period		
	June 30, 2018 :	8 65	3.145 shares
	March 31, 2018 :	,	3.062 shares
		-,	-,
	C) Average outstanding shares during the period		
	1Q of FY2018 :	, ,	5,036 shares
	1Q of FY2017 :	2,318,99	4,760 shares
	Note: Treasury stock at the end of the period included the Shareholding Association.	e stocks owne	ed by ESOP-type Stock Benefit Trust for the Employee
	June 30, 2018 :	7,6	377,000 shares
	March 31, 2018 :	8,1	179,100 shares

Note: Status of the quarterly review process

This report is out of the scope of the external auditor's review procedure which is required by "Financial Instruments and Exchange Act.

#### Note: Disclaimer regarding Forward-looking Statements

This report contains forward-looking statements, which are based on the information currently available and certain assumptions the Company considers to be reasonable. Risks, uncertainties and other factors may cause actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

Resona Holdings does not revise the full year targets announced in May 2018, at this point in time.

#### $\circ$ Dividends on Classified Stock

Dividends per share on classified stock whose legal rights differ from common stock are as follows:

		Dividends per Share					
		1 <sup>st</sup> Quarter- end	2 <sup>nd</sup> Quarter- end	3 <sup>rd</sup> Quarter- end	Fiscal Year- end	Total	
		Yen	Yen	Yen	Yen	Yen	
Class Five	FY 2017		459.375			459.375	
Preferred	FY 2018	-					
Stock	FY 2018 (Forecast)		-	-	-	-	

Note: Class Five Preferred Stock was acquired and cancelled on March15, 2018.

Formula for Targeted Net Income Attributable to Owners of the Parent per Share of Common Stock

Targeted net income attributable to owners of the parent

Forecasted average number of shares of common stock (excluding treasury stock)

- Forecasted average number of shares of common stock (excluding treasury stock)

: 2,314,965,029 shares

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(Supplementary Explanatory Material) Reference Materials for the First Quarter of FY2018

#### 1. Consolidated Financial Statements

#### (1) Consolidated Balance Sheets

			(	Millions of yen)
	Mar	ch 31, 2018	June 30, 2018	
Assets				
Cash and due from banks	¥	13,419,003	¥	14,511,382
Call loans and bills bought		308,806		184,940
Monetary claims bought		337,705		307,116
Trading assets		270,639		302,348
Securities		5,278,544		5,797,346
Loans and bills discounted		28,755,172		35,060,256
Foreign exchange assets		160,226		120,025
Leasing receivables and investment assets		-		37,240
Other assets		1,110,787		1,154,623
Tangible fixed assets		303,088		382,330
Intangible fixed assets		30,329		40,107
Net defined benefit asset		18,496		25,939
Deferred tax assets		1,692		26,680
Customers' liabilities for acceptances and guarantees		389,011		399,429
Reserve for possible loan losses		(139,668)		(173,820)
Reserve for possible losses on investments		(47)		(34)
Total Assets		50,243,789		58,175,913
Liabilities and Net Assets				
Liabilities				
Deposits		42,744,541		50,035,595
Negotiable certificates of deposit		1,060,650		1,115,950
Call money and bills sold		155,975		259,182
Payables under repurchase agreements		5,000		5,000
Payables under securities lending transactions		624,703		854,812
Trading liabilities		101,709		103,527
Borrowed money		675,975		812,157
Foreign exchange liabilities		4,071		3,843
Bonds		385,142		384,844
Due to trust account		1,056,058		974,823
Other liabilities		824,467		751,748
Reserve for employees' bonuses		15,634		7,444
Net defined benefit liability		10,120		15,378
Other reserves		44,312		45,604
Deferred tax liabilities		23,501		35,602
Deferred tax liabilities for land revaluation		19,976		19,626
Acceptances and guarantees		389,011		399,429
Total Liabilities		48,140,853		55,824,571
Net Assets				
Capital stock		50,472		50,472
Retained earnings		1,522,075		1,533,377
Treasury stock		(5,250)		(4,971)
Total stockholders' equity		1,567,297		1,578,878
Net unrealized gains on available-for-sale securities		486,665		496,215
Net deferred gains on hedges		33,462		31,894
Revaluation reserve for land		43,699		42,903
Foreign currency translation adjustments		(3,021)		(4,453)
Remeasurements of defined benefit plans		(42,956)		(36,937)
Total accumulated other comprehensive income		517,849		529,622
Stock acquisition rights		-		318
Minority interests in consolidated subsidiaries		17,789		242,521
Total Net Assets		2,102,936		2,351,341
Total Liabilities and Net Assets	¥	50,243,789	¥	58,175,913

#### (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

#### [Consolidated Statements of Income]

	First Quarter of FY2017 From April 1, 2017 to June 30, 2017	First Quarter of FY2018 From April 1, 2018 to June 30, 2018	
Ordinary income	¥ 171,176	¥ 198,378	
Interest income	96,079	116,495	
Interest on loans and bills discounted	76,855	94,988	
Interest and dividends on securities	11,394	13,378	
Trust fees	4,378	4,680	
Fees and commissions	44,011	54,447	
Trading income	1,513	941	
Other operating income	7,034	11,104	
Other ordinary income	18,159	10,710	
Ordinary expenses	119,685	151,899	
Interest expenses	7,314	10,493	
Interest on deposits	3,199	4,679	
Fees and commissions	7,397	10,972	
Trading expenses	85		
Other operating expenses	5,340	7,383	
General and administrative expenses	90,249	111,988	
Other ordinary expenses	9,297	11,061	
Ordinary profits	51,491	46,479	
Extraordinary gains	-	39,899	
Gains on negative goodwill	-	29,055	
Gain on step acquisitions	-	10,843	
Extraordinary losses	333	1,884	
Losses on disposal of fixed assets	155	213	
Impairment losses on fixed assets	178	1,670	
Income before income taxes	51,157	84,493	
Income taxes – current	18,419	14,107	
Income taxes – deferred	(4,876)	(692	
Total income taxes	13,542	13,415	
Net income	37,615	71,078	
Net income attributable to non-controlling interests	372	1,132	
Net income attributable to owners of the parent	¥ 37,242	¥ 69,946	

#### [Consolidated Statements of Comprehensive Income]

			(-	Millions of yen)
	From A	ter of FY2017 pril 1, 2017 e 30, 2017	From A	rter of FY2018 April 1, 2018 Ne 30, 2018
Net income	¥	37,615	¥	71,078
Other comprehensive income		20,763		12,502
Net unrealized gains (losses) on available-for-sale securities		20,771		13,964
Net deferred gains (losses) on hedges		(1,748)		(1,567)
Revaluation reserve for land		(6)		-
Foreign currency translation adjustments		(1,492)		(2,869)
Remeasurements of defined benefit plans		3,249		2,971
Share of other comprehensive income of affiliates accounted for using		,		,
the equity method		(10)		3
Total comprehensive income		58,378		83,580
Comprehensive income attributable to:				
Shares of the parent		58,829		82,515
Non-controlling interests	¥	(451)	¥	1,065

#### (3) Note on Going-Concern Assumption

Not applicable

#### (4) Note for Significant Changes in the Amount of Stockholders' Equity

First quarter of fiscal year 2018 (April 1, 2018- June 30, 2018) (M							
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total stockholders' equity		
Balance at the beginning of the fiscal year	¥ 50,472	-	¥ 1,522,075	¥ (5,250)	¥ 1,567,297		
Changes during the first quarter							
Dividends paid			(23,231)		(23,231)		
Net quarterly income attributable to owners of parent			69,946		69,946		
Purchase of treasury stock				(1)	(1)		
Disposal of treasury stock		(0)		280	280		
Reversal of revaluation reserve for land			795		795		
Changes in shareholders' interest due to transaction with non-controlling interests		(36,209)			(36,209)		
Transfer from retained earnings to capital surplus		36,209	(36,209)		-		
Total changes during the first quarter	-	-	11,301	279	11,580		
Balance at the end of the first quarter	¥ 50,472	-	¥ 1,533,377	¥ (4,971)	¥ 1,578,878		

#### [Reference] Statement of Trust Assets and Liabillities

Assets							
	March 3	1, 2018	June 30	), 2018			
	Million yen	%	Million yen	%			
Loans and bills discounted	¥ 30,195	0.11	¥ 28,818	0.10			
Securities	0	0.00	0	0.00			
Beneficiary rights	25,584,390	93.88	26,538,281	94.35			
Securities held in custody account	17,158	0.06	16,935	0.06			
Monetary claims	185,805	0.68	185,126	0.66			
Tangible fixed assets	353,591	1.30	355,410	1.26			
Intangible fixed assets	2,753	0.01	2,753	0.01			
Other claims	6,174	0.02	6,144	0.02			
Due from banking account	1,056,058	3.88	974,823	3.47			
Cash and due from banks	16,420	0.06	20,727	0.07			
Total assets	¥ 27,252,547	100.00	¥ 28,129,021	100.00			

Liabilities							
	March 3	1, 2018	June 30, 2018				
	Million yen	%	Million yen	%			
Money trusts	¥ 10,012,007	36.74	¥ 10,719,449	38.11			
Pension trusts	2,472,020	9.07	2,486,391	8.84			
Property formation benefit trusts	1,053	0.00	1,067	0.00			
Securities investment trusts	13,643,163	50.06	13,771,312	48.96			
Money entrusted, other than money trusts	307,582	1.13	327,942	1.17			
Securities trusts	17,200	0.07	16,977	0.06			
Monetary claims trusts	191,249	0.70	189,881	0.67			
Land and fixtures trusts	21,945	0.08	21,439	0.08			
Composite trusts	586,325	2.15	594,560	2.11			
Total liabilities	¥ 27,252,547	100.00	¥ 28,129,021	100.00			

Notes:1. Figures in the above table exclude trusts whose monetary value cannot be reliably estimated.

2. Subsidiary subject to aggregation is Resona Bank, Limited, only.

# **Reference Material for the First Quarter of FY2018**

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Note.1: Figures reported herein are unaudited. Note.2: Capital adequacy ratio will be announced soon after the calculation is completed.

- Note: [Total of five group banks] Sum of non-consolidated figures for Resona Bank (including the trust account), Saitama Resona Bank, and Kansai Mirai Financial Group (total of three banks).
- Note: [Consolidated] Kansai Mirai Financial Gourp, Inc. (KMFG), a consolidated subsidiary of Resona Holdings, Inc. (HD) implemented the share exchanges of its shares with the shares of Kansai Urban Banking Corp. (KU) and Minato Bank, Ltd. (MB) on April 1, 2018, thus making these two banks its consolidated subsidiaries.
  As a result, from 1Q of FY2018, HD's consolidated statements include KU and MB and their 14 subsidiaries.

## 1. Statements of income

(1)Resona Holdings (Consolidated)		10		(Millions of yen)
		1Q FY 2018	Change	1Q FY 2017
Ordinary income	1	198,378	27,202	171,176
Consolidated gross operating profit	2	158,819	25,939	132,879
Interest income	3	106,001	17,237	88,764
Trust fees (after disposal of problem loans in the trust account)	4	4,680	301	4,378
<disposal account="" in="" loans="" of="" problem="" the="" trust=""></disposal>	5	30	30	0
Fees and commissions	6	43,474	6,860	36,613
Trading income	7	941	(487)	1,428
Other operating income	8	3,720	2,026	1,694
Expenses(excluding non-recurring items)	9	(107,287)	(21,852)	(85,435)
Personnel expenses	10	(52,444)	(10,594)	(41,850)
Non-personnel expenses	11	(47,129)	(9,591)	(37,538)
Taxes	12	(7,713)	(1,666)	(6,046)
Actual net operating profit (2-5+9+19)	13	51,565	4,061	47,503
Provision to general reserve for possible loan losses	14	-	-	
Other gains/(losses), net	15	(5,052)	(9,099)	4,047
Net gains/(losses) on stocks	16	3,794	(3,150)	6,944
Disposal of problem loans	17	(4,144)	(2,316)	(1,828)
Reversal of credit expenses	18	2,270	(6,437)	8,708
Equity in earnings of investments in affiliates	19	63	(0,107)	59
Ordinary profit	20	46,479	(5,012)	51,491
Extraordinary gains	21	39,899	39,899	-
Extraordinary losses	22	(1,884)	(1,550)	(333)
Income before income taxes	23	84,493	33,336	51,157
Income taxes - current	24	(14,107)	4,311	(18,419)
Income taxes - deferred	25	692	(4,184)	4,876
Net income	26	71,078	33,463	37,615
Net income attributable to non-controlling interests	27	(1,132)	(759)	(372)
Kansai Mirai Financial Group	28	(1,744)	(1,744)	
Net income attributable to owners of the parent	29	69,946	32,703	37,242
Credit expense (5+14+17+18)	30	(1,844)	(8,724)	6,880
Disposal of problem loans in the trust account	31	30	(0,724)	0,000
Provision to general reserve for possible loan losses	32	2,256	(1,952)	4,209
Write-off of loans	33	(4,234)	(1,952)	4,209
Provision to specific reserve for possible loan losses	34	(4,234) (1,855)	(2,596)	740
Provision to special reserve for certain overseas loans	34 35		. ,	740 0
Other disposal of problem loans	35 36	(0) 89	(0) 250	·
Gains on recoveries of written-off loans	30 37	89 1,870	250 (1,888)	(160) 3,758
	37	1,070	(1,000)	
O ROE		1Q		(%) 1Q
		FY 2018	Change	FY 2017
ROE based on net income attributable to owners of the parent		17.83	7.08	10.74

(Note)

(Net income attributable to owners of the parent (1Q)- Amount equivalent to dividends for preferred shares) × 365/91 ROE= -{(Total stockholders' equity at beginning of period - Aggregate amount paid in for preferred shares at beginning of period) + (Total stockholders' equity at end of period - Aggregate amount paid in for preferred shares at end of period)} / 2

(%)

(2)Total of five group banks, Non-consolidated figures of each bank and group (Millions of y							ions of yen)
			f five group n-consolida		R	esona Bar	nk
		1Q		1Q	1Q		1Q
		FY 2018	Change	FY 2017	FY 2018	Change	FY 2017
Gross operating profit (2+4+6+7+8)	1	145,284	(1,092)	146,377	80,855	159	80,696
Interest income	2	105,037	(4,267)	109,305	54,190	(2,175)	56,365
<net and="" deposits<="" from="" income="" interest="" loans="" td=""><td>3</td><td>88,816</td><td>(2,893)</td><td>91,710</td><td>44,686</td><td>(1,046)</td><td>45,733</td></net>	3	88,816	(2,893)	91,710	44,686	(1,046)	45,733
(Domestic operations, including NCDs)>	3	00,010	(2,093)	91,710		(1,040)	
Trust fees (after disposal of problem loans in trust account)	4	4,681	279	4,401	4,681	279	4,401
<disposal account="" in="" loans="" of="" problem="" the="" trust=""></disposal>	5	30	30	0	30	30	0
Fees and commissions	6	31,558	2,781	28,777	19,608	1,921	17,687
Trading income	7	947	(474)	1,421	947	(474)	1,421
Other operating income	8	3,060	588	2,471	1,428	608	820
Net gains/(losses) on bonds	9	1,454	(2,095)	3,549	(197)	(2,534)	2,337
Expenses (excluding non-recurring items)	10	(101,018)	(1,232)	(99,786)	(53,547)	(301)	(53,245)
Personnel expenses	11	(46,266)	765	(47,031)	(23,189)	490	(23,679)
Non-personnel expenses	12	(47,680)	(1,639)	(46,040)	(26,513)	(600)	(25,912)
Taxes	13	(7,072)	(358)	(6,713)	(3,844)	(190)	(3,653)
Actual net operating profit (1+10-5)	14	44,236	(2,354)	46,591	27,278	(172)	27,450
Core net operating profit (14-9)	15	42,782	(259)	43,041	27,475	2,362	25,112
Amortization of goodwill	16	(184)	-	(184)	-	-	-
Provision to general reserve for possible loan losses	17	(166)	(201)	34	-	-	-
Net operating profit (1+10+16+17)	18	43,915	(2,526)	46,441	27,308	(142)	27,450
Other gains/(losses), net	19	(1,838)	(6,763)	4,924	(1,359)	(3,122)	1,762
Net gains/(losses) on stocks	20	3,618	(4,065)	7,683	2,612	(1,591)	4,203
Gains on sale	21	6,047	(2,373)	8,421	4,997	330	4,667
Losses on sale	22	(1,973)	(1,251)	(721)	(1,933)	(1,474)	(459)
Losses on devaluation	23	(456)	(439)	(16)	(451)	(447)	(4)
Disposal of problem loans	24	(4,672)	(2,600)	(2,072)	(2,423)	(1,202)	(1,221)
Reversal of credit expenses	25	6,278	(3,116)	9,395	2,396	(3,473)	5,870
Other	26	(7,063)	3,018	(10,081)	(3,945)	3,145	(7,090)
Ordinary profit (18+19)	27	42,077	(9,289)	51,366	25,948	(3,264)	29,213
Extraordinary gains/(losses), net	28	(1,564)	(1,235)	(328)	(1,770)	(1,447)	(323)
Net gains/(losses) on disposal of fixed assets	29	(212)	(49)	(163)	(100)	44	(145)
Impairment losses on fixed assets	30	(1,670)	(1,491)	(178)	(1,670)	(1,492)	(178)
Income before income taxes (27+28)	31	40,512	(10,525)	51,037	24,178	(4,711)	28,890
Income taxes-current	32	(19,362)	(2,952)	(16,410)	(15,209)	(3,323)	(11,885)
Income taxes-deferred	33	7,848	4,405	3,443	8,377	3,858	4,518
Net income (31+32+33)	34	28,998	(9,072)	38,070	17,346	(4,176)	21,523

(	Credit expense (5+17+2	24+25) 35	1,469	(5,887)	7,357	3	(4,646)	4,649
	Disposal of problem loans in the trust account	36	30	30	0	30	30	0
	Provision to general reserve for possible loan lost	sses 37	2,372	236	2,135	1,973	871	1,102
	Write-off of loans	38	(3,881)	(2,451)	(1,429)	(2,342)	(1,400)	(942)
	Provision to specific reserve for possible loan losse	es 39	1,015	(2,229)	3,245	(1,139)	(2,985)	1,846
	Provision to special reserve for certain overseas lo	ans 40	(0)	(0)	0	(0)	(0)	0
	Other disposal of problem loans	41	85	436	(351)	(81)	197	(279)
	Gains on recoveries of written-off claims	42	1,848	(1,909)	3,757	1,563	(1,359)	2,922

(Note)

Net income does not exclude net income attributable to non-controlling interests

### O Interest rate spreads (domestic operations)

	Total of five banks [Non-consolidated]			R	ık	
	1Q		1Q	1Q		1Q
	FY 2018 Change		FY 2017	FY 2018	Change	FY 2017
Average interest rate of loans and bills discounted (A)	1.05	(0.06)	1.12	0.97	(0.06)	1.03
Average interest rate of deposits and negotiable CDs (B)	0.01	(0.00)	0.02	0.00	(0.00)	0.01
Loan-to-deposit spread (A) - (B)	1.03	(0.06)	1.10	0.96	(0.05)	1.02

(%)

						(Mill	ions of yen)
		Saitan	na Resona	Bank		irai Financ tal of 3 bar	
	1	1Q		1Q	1Q		1Q
		FY 2018	Change	FY 2017	FY 2018	Change	FY 2017
Gross operating profit (2+4+6+7+8)	1	30,761	(53)	30,815	33,667	(1,198)	34,865
Interest income	2	22,115	(1,647)	23,762	28,732	(444)	29,177
<net and="" deposits<="" from="" income="" interest="" loans="" td=""><td>3</td><td>18,921</td><td>(927)</td><td>19,849</td><td>25,208</td><td>(919)</td><td>26,127</td></net>	3	18,921	(927)	19,849	25,208	(919)	26,127
(Domestic operations, including NCDs)>	5	10,321	(327)	13,043	20,200	(313)	20,127
Trust fees (after disposal of problem loans in trust account)	4	-	-	-	-	-	-
<disposal account="" in="" loans="" of="" problem="" the="" trust=""></disposal>	5	-	-	-	-	-	-
Fees and commissions	6	7,513	827	6,686	4,435	32	4,403
Trading income	7	-	-	-	-	-	-
Other operating income	8	1,132	766	366	498	(785)	1,284
Net gains/(losses) on bonds	9	1,742	1,220	521	(90)	(781)	690
Expenses (excluding non-recurring items)	10	(18,849)	(294)	(18,554)	(28,622)	(636)	(27,985)
Personnel expenses	11	(8,199)	201	(8,401)	(14,876)	73	(14,950)
Non-personnel expenses	12	(9,179)	(448)	(8,731)	(11,987)	(590)	(11,396)
Taxes	13	(1,469)	(47)	(1,421)	(1,758)	• • •	(1,638)
Actual net operating profit (1+10-5)	14	11,912	(347)	12,260	5,045	(1,834)	6,880
Core net operating profit (14-9)	15	10,170	(1,568)	11,738	5,135	(1,053)	6,189
Amortization of goodwill	16	-	-	-	(184)	-	(184)
Provision to general reserve for possible loan losses	17	-	-	-	(166)	(201)	34
Net operating profit (1+10+16+17)	18	11,912	(347)	12,260	4,694	(2,036)	6,730
Other gains/(losses), net	19	(632)	(1,840)	1,207	153	(1,800)	1,954
Net gains/(losses) on stocks	20	544	(1,143)	1,687	460	(1,330)	1,791
Gains on sale	21	544	(1,404)	1,948	505	(1,299)	1,804
Losses on sale	22	-	260	(260)	(39)	(38)	(0)
Losses on devaluation	23	-	-	-	(5)	7	(12)
Disposal of problem loans	24	(1,154)	(1,023)	(130)	(1,094)	(374)	(719)
Reversal of credit expenses	25	1,789	424	1,365	2,092	(66)	2,159
Other	26	(1,812)	(97)	(1,714)	(1,305)	(29)	(1,276)
Ordinary profit (18+19)	27	11,280	(2,188)	13,468	4,847	(3,836)	8,684
Extraordinary gains/(losses), net	28	(11)	(2)	(8)	217	214	3
Net gains/(losses) on disposal of fixed assets	29	(11)	(2)	(8)	(101)	(91)	(9)
Impairment losses on fixed assets	30	-	0	(0)	(0)	0	(0)
Income before income taxes (27+28)	31	11,269	(2,190)	13,459	5,065	(3,622)	8,687
Income taxes-current	32	(4,021)	41	(4,063)	(131)	329	(461)
Income taxes-deferred	33	550	510	40	(1,078)	36	(1,115)
Net income (31+32+33)	34	7,797	(1,638)	9,436	3,854	(3,256)	7,110

(	Cr <u>edit expense</u>	(5+17+24+25)	35	635	(599)	1,234	831	(642)	1,473
	Disposal of problem loans in the t	rust account	36	-	-	-	-	-	-
	Provision to general reserve for p	ossible loan losses	37	796	288	508	(396)	(922)	525
	Write-off of loans		38	(1,226)	(1,008)	(217)	(312)	(43)	(269)
	Provision to specific reserve for pos	sible loan losses	39	845	367	477	1,309	388	921
	Provision to special reserve for cert	ain overseas loans	40	-	-	-	-	-	-
	Other disposal of problem loans		41	72	(14)	86	94	253	(159)
	Gains on recoveries of written-off	claims	42	148	(231)	379	136	(318)	455

(Note)

Net income does not exclude net income attributable to non-controlling interests

#### O Interest rate spreads (domestic operations)

	Saitama Resona Bank			Kansai Mirai Financail Group (Total of 3 banks)			
	1Q	1Q		1Q FY 2018 Change		1Q	
	FY 2018 Change		FY 2017			FY 2017	
Average interest rate of loans and bills discounted (A)	1.07	(0.07)	1.14	1.21	(0.07)	1.28	
Average interest rate of deposits and negotiable CDs (B)	0.00	(0.00)	0.01	0.04	(0.00)	0.05	
Loan-to-deposit spread (A) - (B)	1.06	· · · · · · · · · · · · · · · · · · ·		1.16	(0.06)	1.23	

#### (Millions of yen, %) End of Mar. End of Jun. End of Jun. <Total of five group banks> 2018 (B) 2018 (A) (A)-(B) (A)-(C) 2017 (C) Unrecoverable or valueless claims 74.491 2,217 (6,018)72,274 80,510 **Risk claims** 283,598 (3, 543)(30, 124)287,142 313,723 Special attention loans 101,850 1,321 (7, 384)100,529 109,235 Financial Reconstruction Act subtotal [A] 459,941 (43, 527)459,946 503,469 (5)Normal claims 35,749,350 (161,050)961.915 35,910,401 34,787,435 Financial Reconstruction Act total [B] 918,387 36,370,347 36,209,291 (161,055)35,290,904 Partial direct write-offs 187,571 1.709 (25, 572)185,861 213,143 NPL Ratio [A] / [B] 0.00 1.27 (0.15)1.26 1.42 <Resona Bank> Unrecoverable or valueless claims 20,639 (421)(8,860)21,061 29,500 107.390 Risk claims 108.633 1.242 (13.719)122,353 Special attention loans 68,207 (1,023)(3,915)69,230 72,122 Financial Reconstruction Act subtotal [A] 197,481 223,976 (201)(26, 495)197,683 Normal claims 19,673,324 (185.054)634,243 19,858,379 19,039,081 Financial Reconstruction Act total [B] 19,870,806 (185, 256)607,748 20,056,062 19,263,057 Partial direct write-offs 89,319 828 (15, 375)88,491 104,694 NPL Ratio [A] / [B] 0.99 0.00 (0.16)0.98 1.16 <Saitama Resona Bank> 21,295 Unrecoverable or valueless claims 658 1,935 20,636 19,359 (7,874)65,154 70,762 Risk claims 62,888 (2,266)Special attention loans 15,398 263 (2,979)15,134 18,378 Financial Reconstruction Act subtotal [A] 99.582 (1,343)(8,918)100,925 108,500 Normal claims 7,200,131 7,184,569 7,064,363 15,561 135,767 Financial Reconstruction Act total [B] 7,299,713 14,218 126,849 7,285,495 7,172,864 Partial direct write-offs 19,977 968 3,007 19,009 16,970 NPL Ratio [A] / [B] 1.36 (0.02)(0.14)1.38 1.51 <Kansai Mirai Financail Group (Total of 3 banks)> Unrecoverable or valueless claims 32,556 1,979 906 30,577 31,650 **Risk claims** 112,076 (2.520)(8.530)114,597 120,607 18,244 2,080 Special attention loans (489)18,734 16,163 Financial Reconstruction Act subtotal [A] 162,877 1,539 (8, 114)161,337 170,992 Normal claims 8,875,894 8,442 191,903 8,867,451 8,683,990

#### 2. Claims disclosure according to the Financial Reconstruction Act

Financial Reconstruction Act total [B]

Partial direct write-offs

NPL Ratio [A] / [B]

9,038,772

78,273

1.80

9,982

(87)

0.01

183,789

(13, 204)

(0.12)

9,028,789

78,361

1.78

8,854,982

91,478

1.93

# 3. Unrealized gains/(losses) on marketable securities (Held-to-maturity debt securities, stocks of subsidiaries and affiliates and available-for-sale securities)

						(Millions of yen)
	B/S Amount (End of Jun.	Change from	Unrealized gains	/(losses)		Change from
<consolidated></consolidated>	(End of Juli. 2018)	End of Mar. 2018	(End of Jun. 2018)	Gain	Loss	End of Mar. 2018
Bonds held to maturity	2,069,279	22,491	48,549	48,833	(283)	(3,442)
Available-for-sale securities	3,656,264	486,767	677,484	703,557	(26,073)	19,283
Stocks	1,080,432	(37,520)	688,440	692,070	(3,630)	18,963
Bonds	1,482,279	266,818	1,289	4,040	(2,751)	305
JGB	287,192	74,084	(985)	104	(1,090)	245
Other	1,093,551	257,469	(12,245)	7,446	(19,691)	15

Note: The figures presented in the table above include securities, negotiable certificates of deposit (NCDs) included in "cash and due from banks" and a portion of "monetary claims bought." The presented figures only include marketable securities.

A reconciliation of net unrealized gains on available-for-sale securities to the amount reported on the Resona Holdings' consolidated balance sheet as of June 30, 2018 is as follows:

		(Millions of yen)
Net unrealized gains on available-for-sale securities		677,484
Fair value hedge gains recorded as income	(less)	7,662
Deferred tax liabilities	(less)	169,119
Unrealized gains on available-for-sale securities (before adjustment)		500,702
Amounts attributable to minority interests	(less)	4,486
Parent's portion of unrealized gains on available-for-sale securities		
of equity method investees		1
Amount reported on the Consolidated Balance Sheet		496,215

(Millions of yen)

	B/S Amount (End of Jun.		Unrealized gains	Change from		
<total banks="" five="" group="" of=""></total>	2018)	End of Mar. 2018	(End of Jun. 2018)	Gain	Loss	End of Mar. 2018
Bonds held to maturity	2,069,270	12,132	48,558	48,842	(283)	(3,446)
Stock of subsidiaries and affiliates	-	-	-	-	-	-
Available-for-sale securities	3,648,829	57,812	700,807	731,700	(30,892)	
Stocks	1,079,631	26,188	715,247	717,693	(2,446)	27,293
Bonds	1,482,276	(53,366)	2,942	5,770	(2,828)	5
Other	1,086,921	84,989	(17,381)	8,236	(25,617)	644
<resona bank=""></resona>						

#### <Resona Bank>

Bond	Is held to maturity	1,306,223	(681)	32,907	32,907	-	(2,717)
Stock	k of subsidiaries and affiliates	-	-	-	-	-	-
Avail	able-for-sale securities	2,089,048	131,568	555,892	571,423	(15,530)	16,448
	Stocks	840,504	17,910	562,709	564,627	(1,918)	18,466
	Bonds	643,573	70,747	2,124	3,351	(1,226)	105
	Other	604,971	42,911	(8,941)	3,445	(12,386)	(2,123)

#### <Saitama Resona Bank>

Bond	Is held to maturity	546,784	13,935	12,261	12,261	(0)	(816)
Stock	c of subsidiaries and affiliates	-	-	-	-	-	-
Avail	able-for-sale securities	554,435	386	108,577	115,337	(6,760)	8,621
	Stocks	175,768	8,043	114,283	114,652	(368)	8,043
	Bonds	139,752	(50,274)	(514)	368	(882)	95
	Other	238,915	42,617	(5,191)	317	(5,508)	482

### <Kansai Mirai Financail Group (Total of 3 banks)>

Bond	ds held to maturity	216,262	(1,121)	3,389	3,673	(283)	87
Stoc	k of subsidiaries and affiliates	-	-	-	-	-	-
Avai	lable-for-sale securities	1,005,345	(74,143)	36,337	44,938	(8,601)	2,874
	Stocks	63,359	235	38,254	38,413	(159)	784
	Bonds	698,951	(73,839)	1,332	2,051	(719)	(194)
	Other	243,035	(539)	(3,249)	4,473	(7,722)	2,284

Note: The figures presented in the table above include securities, negotiable certificates of deposit (NCDs) included in "cash and due from banks" and a portion of "monetary claims bought."

The presented figures only include marketable securities.

# 4. Balance of deposits and loans

(Millions of yen)

<total banks="" five="" group="" of=""></total>	End of Jun. 2018 (A)	(A)-(B)	(A)-(C)	End of Mar. 2018 (B)	End of Jun. 2017 (C)
Deposits (Term-end)	50,134,732	(26,535)	1,810,142	50,161,267	48,324,590
Deposits (Average balance)	49,731,230	1,543,252	2,153,078	48,187,978	47,578,151
Trust principal (Term-end)	997,818	(82,074)	59,775	1,079,892	938,042
Trust principal (Average balance)	946,675	22,893	88,159	923,781	858,516
Loans and bills discounted (Term-end)	35,294,736	(183,794)	848,360	35,478,530	34,446,376
Banking account	35,265,917	(182,418)	849,342	35,448,335	34,416,574
Trust account	28,818	(1,376)	(982)	30,195	29,801
Loans and bills discounted (Average balance)	35,159,539	622,732	815,853	34,536,807	34,343,686
Banking account	35,130,020	623,609	816,878	34,506,411	34,313,142
Trust account	29,519	(876)	(1,024)	30,395	30,544

#### <Resona Bank>

Deposits (Term-end)	26,000,254	(473,035)	1,023,601	26,473,290	24,976,653
Deposits (Average balance)	25,955,396	953,474	1,339,146	25,001,922	24,616,250
Trust principal (Term-end)	997,818	(82,074)	59,775	1,079,892	938,042
Trust principal (Average balance)	946,675	22,893	88,159	923,781	858,516
Loans and bills discounted (Term-end)	19,178,252	(188,461)	579,009	19,366,713	18,599,243
Banking account	19,149,433	(187,085)	579,991	19,336,518	18,569,441
Trust account	28,818	(1,376)	(982)	30,195	29,801
Loans and bills discounted (Average balance)	19,153,433	438,950	585,496	18,714,483	18,567,937
Banking account	19,123,914	439,827	586,521	18,684,087	18,537,393
Trust account	29,519	(876)	(1,024)	30,395	30,544

#### <Saitama Resona Bank>

Deposits (Term-end)	13,265,503	142,201	533,839	13,123,301	12,731,663
Deposits (Average balance)	13,081,848	422,867	576,907	12,658,981	12,504,941
Loans and bills discounted (Term-end)	7,214,652	4,352	113,233	7,210,299	7,101,418
Loans and bills discounted (Average balance)	7,174,008	85,100	99,627	7,088,908	7,074,381

#### <Kansai Mirai Financail Group (Total of 3 banks)>

Deposits (Term-end)	10,868,974	304,298	252,701	10,564,675	10,616,273
Deposits (Average balance)	10,693,984	166,910	237,025	10,527,074	10,456,959
Loans and bills discounted (Term-end)	8,901,831	314	156,117	8,901,517	8,745,714
Loans and bills discounted (Average balance)	8,832,097	98,682	130,730	8,733,414	8,701,367

#### <Reference> Domestic breakdown of individual corporate and other deposits

<reference> Domestic breakdown of individual, corporate and other deposits (</reference>						
	End of Jun.			End of Mar.	End of Jun.	
<total banks="" five="" group="" of=""></total>	2018 (A)	(A)-(B)	(A)-(C)	2018 (B)	2017 (C)	
Domestic individual deposits (Term-end)	32,205,663	617,872	935,867	31,587,791	31,269,796	
Liquid deposits	21,355,126	552,588	1,092,202	20,802,537	20,262,924	
Time deposits	10,589,736	62,814	(169,142)	10,526,922	10,758,879	
Domestic corporate deposits (Term-end)	14,769,917	(393,092)	595,595	15,163,010	14,174,322	
Liquid deposits	11,092,808	(349,657)	723,361	11,442,465	10,369,446	
Time deposits	3,248,354	(56,574)	16,485	3,304,929	3,231,869	
<resona bank=""></resona>						
Domestic individual deposits (Term-end)	14,053,135	223,882	422,878	13,829,253	13,630,256	
Liquid deposits	10,081,861	236,297	507,459	9,845,563	9,574,402	
Time deposits	3,768,769	(15,626)	(92,125)	3,784,396	3,860,894	
Domestic corporate deposits (Term-end)	9,846,250	(468,660)	362,533	10,314,911	9,483,716	
Liquid deposits	7,752,530	(434,920)	480,096	8,187,451	7,272,434	
Time deposits	1,723,567	(47,602)	(13,116)	1,771,169	1,736,684	
<saitama bank="" resona=""></saitama>						
Domestic individual deposits (Term-end)	10,108,853	229,092	375,975	9,879,761	9,732,878	
Liquid deposits	7,233,901	224,068	403,658	7,009,832	6,830,242	
Time deposits	2,842,851	5,643	(29,695)	2,837,208	2,872,546	
Domestic corporate deposits (Term-end)	2,441,022	38,351	143,436	2,402,670	2,297,585	
Liquid deposits	1,745,551	70,166	118,414	1,675,384	1,627,136	
Time deposits	671,521	(32,140)	35,417	703,662	636,103	
<kansai (total<="" financail="" group="" mirai="" td=""><td>of 3 banks)&gt;</td><td></td><td></td><td></td><td></td></kansai>	of 3 banks)>					
Domestic individual deposits (Term-end)	8,043,674	164,898	137,013	7,878,776	7,906,660	
Liquid deposits	4,039,363	92,222	181,083	3,947,140	3,858,279	
Time deposits	3,978,115	72,797	(47,322)	3,905,317	4,025,437	
Domestic corporate deposits (Term-end)	2,482,645	37,216	89,624	2,445,428	2,393,020	
Liquid deposits	1,594,726	15,096	124,850	1,579,630	1,469,875	
Time deposits	853,265	23,168	(5,816)	830,097	859,081	
(Notes)		-				

(Notes)

1. Figures are based on the reports submitted to Bank of Japan. (excluding overseas loans and loans in Japan Offshore Banking Account)

2. Liquid deposits = current deposits + ordinary deposits + saving deposits + deposits at notice

#### <Reference> Balance of investment trust and other investment products for individual customers (Millions of yen)

	End of Jun.			End of Mar.	End of Jun.			
<total banks="" five="" group="" of=""></total>	2018 (A)	(A)-(B)	(A)-(C)	2018 (B)	2017 (C)			
<b>v</b> 1	( )			( )	、 <i>,</i>			
Investment trust (Including fund wrap)	2,216,218	37,772	9,831	2,178,445	2,206,386			
Public bond	372,598	(12,898)	(63,711)	385,496	436,309			
Insurance	2,411,332	20,045		2,391,287				
<resona bank=""></resona>								
Investment trust (Including fund wrap)	1,020,040	26,073	34,595	993,967	985,445			
Public bond	131,872	(2,897)	(20,296)	134,770	152,169			
Insurance	935,414	2,229	16,879	933,185	918,534			
<saitama bank="" resona=""></saitama>								
Investment trust (Including fund wrap)	529,602	12,209	(8,841)	517,392	538,443			
Public bond	226,299	(9,058)	(39,586)	235,358	265,885			
Insurance	713,699	523	3,419	713,175	710,279			
<pre><kansai (total="" 3="" banks)="" financail="" group="" mirai="" of=""></kansai></pre>								
Investment trust (Including fund wrap)	666,574	(511)	(15,922)	667,085	682,497			
Public bond	14,426	(941)	(3,827)	15,367	18,253			
Insurance	762,218	17,292		744,926				

<sup>(</sup>Note)

1. Investment trust: based on market prices at each period-end

2. Public bond: Government bonds, local government bonds, and government-guaranteed bonds in custody accounts. (amounts in par value and on a delivery date basis)

3. Insurance: based on insurance premiums paid (yen equivalent)