Financial Highlights for the First Half of Fiscal Year 2020





November 10, 2020

Outline of Financial Results for the 1H of FY2020

- Net income attributable to owners of parent: JPY56.3 bn
 - Down JPY20.5 bn, or 26.7%, YoY
 - Progress rate against the full year target *1 : 1H 46.9%, 1Q 18.1%
- Actual net operating profit: JPY111.1 bn Down JPY12.4 bn, or 10.0%, YoY
 - Gross operating profit: JPY317.3 bn Down JPY14.1 bn, or 4.2%, YoY
 - Net interest income from domestic loans and deposits: Down JPY3.0 bn. YoY

Average loan balance: +5.19%, YoY, Loans rate: down by 7bps, YoY [Excluding loans to the Japanese government and others] Average loan balance: +2.68%, YoY, Loans rate: down by 4bps, YoY

Loans balance surpassed expectation mainly due to increasing loans demand from corporate customers.

Loans rate, excluding loans to the Japanese government and others, was almost in line with the plan.

- Fee income: Down JPY4.5 bn, YoY, Fee income ratio: 29.4% Progress rate against the full year plan²: 1H 47.9%, 1Q 22.5% Although fee businesses started slow in 1Q mainly due to the constraint on face-to-face business activities in the pandemic, they have been back on course of recovery since 2Q.
- Net gains on bonds (including futures): Up JPY5.3 bn, YoY Increased by building-up trading profits in a timely manner.
- Operating expenses: JPY206.4 bn, improved by JPY1.7 bn, YoY
 Both personnel and non-personnel expenses decreased.
- Credit related expenses: JPY23.1 bn (cost) Increased by JPY12.7 bn, YoY

In line with the plan in 1H after having posted 31% against the full-year guidance in 1Q due to provisioning loan loss reserves from a preemptive standpoint.

■ Full year target of JPY120.0 bn and full year dividend forecast of 21.0 yen remain unchanged

	HD consolidated		FY2020 1H	YoY ch	ange	Progress rate vs. Target*1
	(JPY bn)				%	-
Ne	et income attributable to		(a)	(b)	(c)	(d)
ow	vners of parent	(1)	56.3	(20.5)	(26.7)%	46.9%
ΕP	PS (yen)	(2)	24.54	(8.88)	(26.5)%	
BP	PS (yen)	(3)	970.97	+49.34	+5.3%	
C	Gross operating profit	(4)	317.3	(14.1)	(4.2)%	
	Net interest income	(5)	204.4	(11.8)		
	NII from loans and deposits*3	(6)	169.3	(3.0)		
	Fee income	(7)	93.5	(4.5)		
	Fee income ratio	(8)	29.4%	(0.1)%		
	Trust fees	(9)	9.2	(0.0)	*	
	Fees and commission income	(10)	84.2	(4.5)	•	
	Other operating income	(11)	19.3	+2.2		
	Net gains on bonds (including futures)	(12)	11.5	+5.3		
	Operating expenses (excluding group banks' non-recurring items)		(206.4)	+1.7	+0.8%	
	Cost income ratio (OHR)	(14)	65.0%	+2.2%		
4	Actual net operating profit	(15)	111.1	(12.4)	(10.0)%	
	Net gains on stocks (including equity derivatives)	(16)	2.8	(0.3)		
C	Credit related expenses, net	(17)	(23.1)	(12.7)		
C	Other gains, net	(18)	(6.6)	(2.4)		
	Net income before income taxes and non-controlling interests	(19)	84.2	(28.0)	(24.9)%	
li	ncome taxes and other	(20)	(24.5)	+6.0		•
- 11	Net income attributable to non-controlling interests	(21)	(3.2)	+1.4		



^{*1.} Full year target of FY2020: JPY120.0 bn
*2. Full year plan of FY2020: JPY195.0 bn

^{*3.} Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs

^{*4.} Negative figures represent items that would reduce net income

Our Response to COVID-19 Pandemic (1)

Provide our valuable financial services with customers facing issues in a changed environment

Our response to customers' issues in COVID-19 pandemic (Crisis response)

Changes in customers' behavior and issues

- Decrease in customer traffic
 - # of customer traffic under the state of emergency*1 Approx. (25)%
- Increase in non face-to-face transactions
 - Resona Group App
 - Approx. 3 million downloads (+0.8 million from Mar. 31, '20)
 - App-based transactions*2
 - # of app-based account openings 2.6 times
 - Pay-easy 2.4 times, Bank transfer 2.1 times
- Growing needs for consultation on fundraising and lending (details ⇒ next page)

[Enlightenment activity to enhance social distancing in a branch]



Our response

- Fulfill our social mission as an integral part of social infrastructure
 - > All domestic branches have maintained a full-line of banking services
- Thorough infection prevention measure for customers & employees
 - Temporarily rolled back bank counter closing hours from 5 p.m. to 3 p.m. on weekdays*3
 - > Using shifts with smaller headcounts and working from home or satellite offices (89 locations*4)
- Cash flow support
 - > Provide "the COVID-19 support fund" and utilize public-financing system at all group banks to support customers in a swift and timely manner
 - > Set up help desks and dedicated call centers to accommodate customer needs for cash-flow-related consulting even during public holidays
- Support for customers who require to turn their company around
 - Set up "Growth Strategy Office" support cash flow as well as realizing their business strategies such as expanding sales channel
- Our medium-to long-term business outlook for the post-pandemic period is based on the presumption of changes in customer awareness and paradigm shift amid the current COVID-19 pandemic

Crisis driven changes in customers awareness

- ✓ Growing awareness of the need to review future planning and ensure contingency preparedness
- ✓ Driving force for digital transformation (DX) by public and private sector

Business outlook for the post-pandemic period

- ✓ Asset and business succession, asset formation support
- Non face-to-face transaction, cashless settlement, assisting SME customers in adopting IT-based infrastructure, etc.



^{*1.} Number of customer traffic under the state of emergency from Apr. to May '20 (RB), YoY
*2. Transaction number through App in 1H of FY'20 (RB,SR and KMB)
*3. Back to normal operation from Jun. 22, '20
*4. The number of satellite offices in Sep. 30, '20

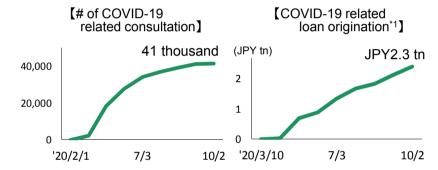
Our Response to COVID-19 Pandemic (2)

Impact to business results for 1H of FY2020

Loans and capital support for corporate customers

- Higher cash flow demand
 - Average loan balance excluding loans to the Japanese government and others: +2.68%. YoY

Of which, average loan balance for corporate customers excluding loans to HD: +5.19%. YoY



- Increasing demand for solutions to strengthen stronger financial base under the circumstance with COVID-19
 - Provide subordinated loans including mezzanine financing
 - Newly set up JPY20.0 bn of capital support fund (September~ Funds cooperated with DBJ*2 and Resona stand alone funds)

Housing loan

- Origination amount continued to be high level due to robust home acquisition demand
 - New residential housing loan origination: 1Q JPY0.27 tn, 2Q JPY0.33 tn ⇒ 1H JPY0.61 tn, down 1.6%, YoY
 - Increasing demand for detached suburban houses and secondhand properties

■ Fee businesses

- AUM and succession businesses are on a recovery since 2Q despite constraint on face-to-face business activities
 - Income from Inv. trust, FW and insurance: 1Q JPY6.6 bn, 2Q JPY9.4 bn ⇒ 1H JPY16.1 bn, down 12.4%, YoY
 - Income from M&A and real estate: 1Q JPY1.3 bn, 2Q JPY4.2 bn \Rightarrow 1H JPY5.6 bn, down 30.6%, YoY
- Income from loan-related solution for corporation increased
 - Income from commitment line, covenants and private notes: 1Q JPY3.8 bn, 2Q JPY7.9 bn \Rightarrow 1H JPY11.8 bn, up 5.9%, YoY
- Income from settlement related has been on a stable trend.
 - Income from settlement related: 1Q JPY16.2 bn, 2Q JPY17.5 bn \Rightarrow 1H JPY33.7bn, up 5.3%, YoY

Credit costs

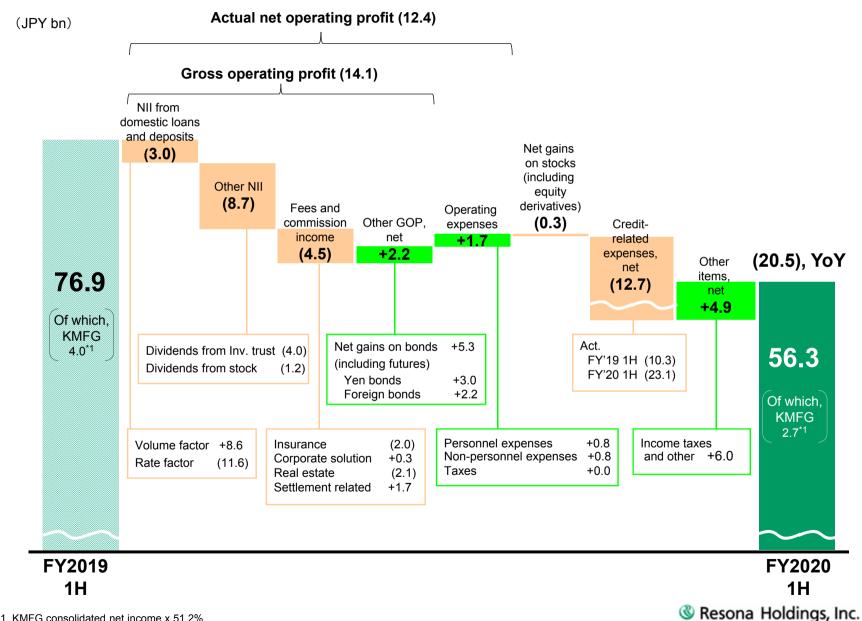
- Returned in line with the plan in 1H after increase in 1Q due to provisioning loan loss reserves from a preemptive standpoint
 - > Taking into account a greatly uncertain environment to calculate PD(1Q)
 - New bankruptcy remained almost the same level .YoY. despite recognized some credit cost from certain large borrowers
 - Reversal gains have continued to be on a declining trend



Breakdown of Financial Results

UDVI		Holdings lidated)	Total of gr	oup banks	Resona	Saitama	Total of	Difference
(JPY bn)		YoY		YoY	Bank	Resona Bank	group banks under KMFG	
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(a)-(c)
Gross operating profit	317.3	(14.1)	289.2	(15.0)	167.1	58.0	64.1	28.1
Net interest income	2) 204.4	(11.8)	200.9	(12.4)	106.6	41.9	52.3	3.5
NII from domestic loans and deposits	3)		169.3	(3.0)	86.0	35.0	48.2	
Gains/(losses) on cancellation of investment trusts	1) 0.5	(0.0)	(0.0)	(0.5)	(2.1)	0.9	1.1	0.5
Fee income (5) 93.5	(4.5)	69.9	(4.6)	46.5	13.7	9.6	23.6
Fee income ratio	39.4%	(0.1)%	24.1%	(0.3)%	27.8%	23.6%	15.0%	
Trust fees (7) 9.2	(0.0)	9.2	(0.0)	9.2	0.0		(0.0)
Fees and commission income	84.2	(4.5)	60.6	(4.6)	37.2	13.6	9.6	23.6
Other operating income	9) 19.3	+2.2	18.4	+2.0	13.9	2.3	2.0	0.9
Net gains on bonds (including futures)	0) 11.5	+5.3	11.3	+5.1	8.8	1.6	0.9	0.1
Operating expenses (excluding group banks' non-recurring items)	1) (206.4)	+1.7	*1 (193.9)	+2.7	(103.1)	(37.3)	*1 (53.4)	(12.4)
Cost income ratio (OHR)	2) 65.0%	+2.2%	67.0%	+2.4%	61.7%	64.4%	83.3%	
Actual net operating profit	3) 111.1	(12.4)	95.2	(12.2)	63.9	20.6	10.7	15.8
Core net operating profit *2 (excluding gains/(losses) on cancellation of investment trusts)	4)		85.6	(10.5)	58.4	18.5	8.5	
Net gains on stocks (including equity derivatives)	5) 2.8	(0.3)	4.5	(3.2)	0.4	2.2	1.7	(1.6)
Credit related expenses, net	6) (23.1)	(12.7)	(19.8)	(11.1)	(13.6)	(2.1)	(4.0)	(3.2)
Other gains/(losses), net	7) (6.6	(2.4)	(6.1)	(1.8)	(3.5)	(1.3)	(1.2)	(0.5)
Net income before income taxes	84.2	(28.0)	73.7	(28.5)	47.2	19.3	7.2	10.4
Income taxes and other (9) (24.5	+6.0	(21.6)	+7.1	(13.9)	(5.6)	(1.9)	
Net income attributable to non-controlling interests (2	0) (3.2	+1.4						
Net income (attributable to owners of parent)	56.3	(20.5)	52.0	(21.3)	33.2	13.6	5.2	

^{*1.} Exclude goodwill amortization by KMB, JPY(0.3) bn, related to acquisition of former Biwako Bank *2. Actual net operating profit - Gains on cancellation of investment trusts - Net gains on bonds



Trend of Loans and Deposits (Domestic Account)

Average loan / deposit balance, rates and spread

1H of FY'20 (YoY)

Average loan balance : +5.19%, Loan rate : (7) bps

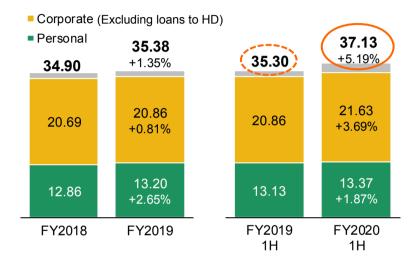
[Excluding loans to the Japanese government and others]

Average loan balance : +2.68%, Loan rate : (4) bps => Full year (plan) +3.01% (4)bps

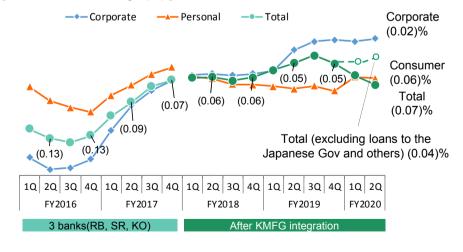
(i)abo									
				\	1	Н	FY2020		
	Avg. bal : Trillion Yen Income/Cost : Billion Yen				Act.	YoY *3	Revised plan	YoY *3	
					(a)	(b)	(c)	(d)	
			Avg. Bal.	(1)	37.13	+5.19%	37.52	+6.04%	
		Loans	Rate	(2)	0.92%	(0.07)%	0.91%	(0.07)%	
			Income	(3)	172.1	(3.9)	343.3	(6.4)	
		Corporate Banking	Avg. Bal.	(4)	21.63	+3.69%	21.76	+4.33%	
		Business Unit *1	Rate	(5)	0.82%	(0.02)%	0.81%	(0.03)%	
		Corporate	Avg. Bal.	(6)	18.03	+5.19%	18.21	+6.03%	
		Loan	Rate	(7)	0.76%	(0.02)%	0.75%	(0.03)%	
		Personal Banking	Avg. Bal.	(8)	13.37	+1.87%	13.44	+1.82%	
		Business Unit *2	Rate	(9)	1.19%	(0.06)%	1.18%	(0.06)%	
			Avg. Bal.	(10)	55.22	+6.35%	54.99	+5.49%	
	Deposits (Including NCDs)		Rate	(11)	0.01%	(0.00)%	0.01%	(0.00)%	
			Cost	(12)	(2.8)	+0.8	(5.7)	+1.4	
	۱۰	an-to-deposit	Spread	(13)	0.91%	(0.06)%	0.90%	(0.07)%	
	LO	an-to-deposit	Net interest income	(14)	169.3	(3.0)	337.6	(4.9)	

Trend of average loan balance, loan rate change

[Average loan balance (JPY tn)] % represents YoY change



[Loan rate YoY change (%)]

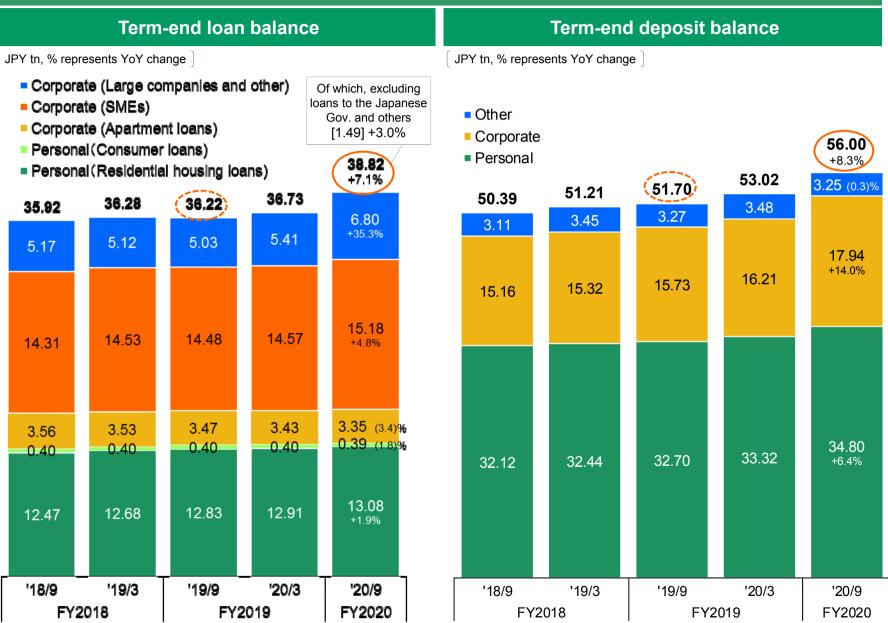


^{*1.} Corporate Banking Business Unit: Corporate loans (excluding loans to HD) + apartment loans, Figures are internal administration purpose

^{*2.} Personal Banking Business Unit: Residential housing loans + other consumer loans, Figures are internal administration purpose

^{*3.} Average balance: rate of change

Term-end Balance of Loans and Deposits



Housing Loan Business

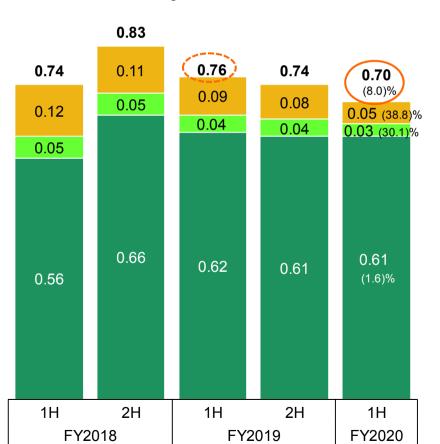
New housing loan origination

Term-end housing loan balance

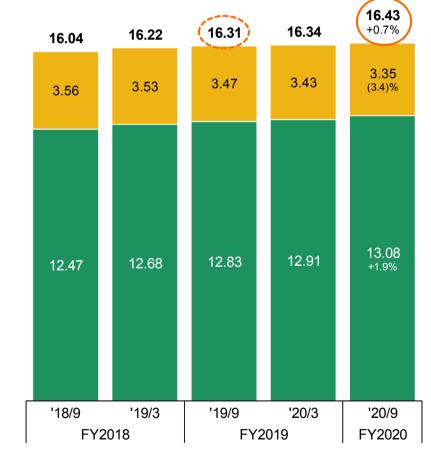
JPY tn, % represents YoY change

JPY tn, % represents YoY change

- Apartment loan
- Flat 35
- Residential housing loan

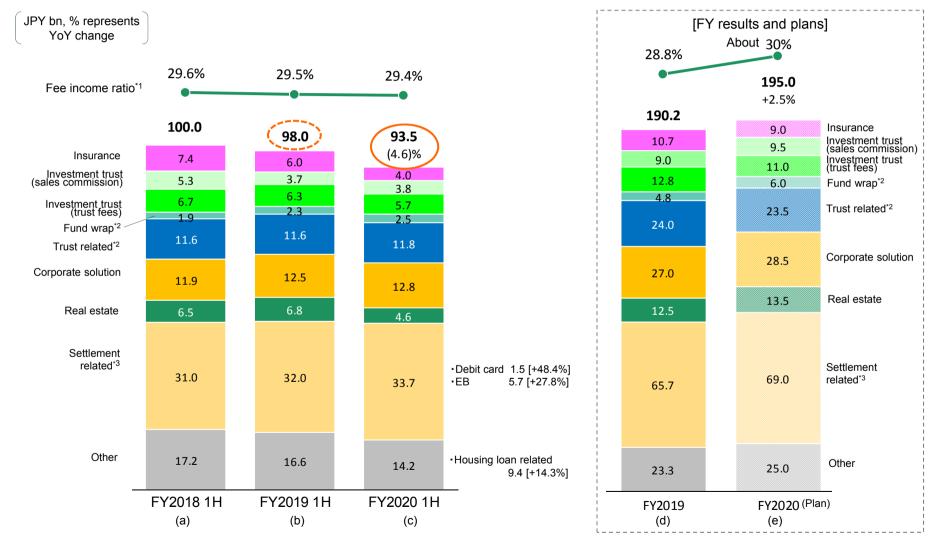


- Apartment loan
- Residential housing loan



Fee Income

- Consolidated fee income ratio*1 : 29.4%, progress rate against the full year plan : 47.9%
- While income from insurance and real estate has decreased by 33.1% and 31.8%, YoY, respectively, due to constraint on face-to-face business activities, fund wrap (+8.3%, YoY), corporate solution (+2.6%, YoY) and settlement related (+5.3%, YoY), have increased.

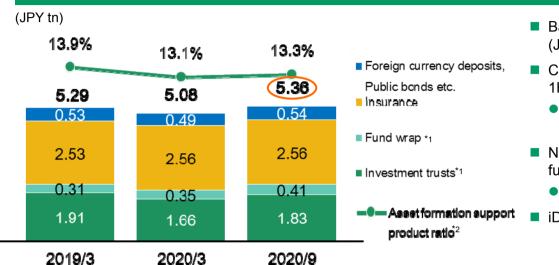


^{*1. (}Fees and commission income + trust fees) / Consolidated gross operating profit *2. Including fee income earned by Resona Asset Management

^{*3.} Fees and commission from domestic exchange, account transfer, EB, debit card and fee income earned by Resona Kessai Service and Resona Card

Major Fee Businesses(1) (Asset Formation Support Business)





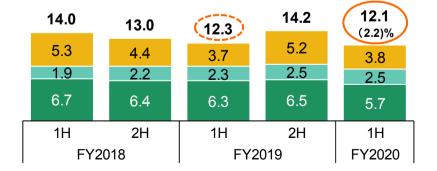
- Balance of fund wrap*1: '20/9 JPY412.0 bn (JPY452.9 bn including corporation)
- Change in balance of investment trust and fund wrap: 1H FY'20 Approx. +JPY230.0 bn
 - Net inflow (new purchase withdrawal and redemption): Approx. +JPY23.0 bn
- Number of individual customers having investment trust, fund wrap and insurance products: '20/9 930 thousand
 - NISA account holders*3: 375 thousand, +6.7%, YoY
- iDeCo participants*4: '20/9 126 thousand, +15.8%, YoY

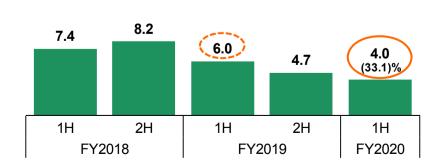
Investment trust and fund wrap income

(JPY bn) Sales commission Fund wrap Trust fees

Insurance income

(JPY bn)



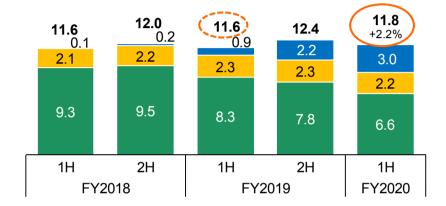


^{*1.} Based on market value
*2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals)
*3. NISA, Junior NISA, Cumulative NISA sold to individuals and yen deposits held by individuals) *3
*4. iDeCo participants + members giving investment instructions

Trust-related business income

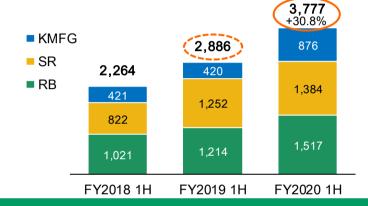
(JPY bn)

- Resona Asset Management
- Trust solution offered for asset and business succession
- Pension/Securities trust



Expand business opportunities through providing group banks' customers with trust functions

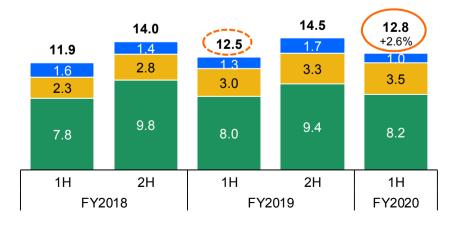
[Number of new asset succession-related contracts]



Corporate solutions business income

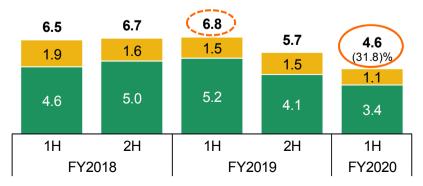
(JPY bn)

■ M&A ■ Private notes ■ Commitment line, Syndicated loans, Covenants



Real estate business income*1

(JPY bn) Corporate Consumer



Credit Costs and NPL

Credit costs

NPL balance and ratio (Total of Group Banks)

(Financial Reconstruction Act criteria)

(JPY bn) 1H Plan (a) (b) (c) (d) (e) Net credit cost (1) (13) (22.9) (23.1) (50		FY2018	FY2019		FY2020	
Net credit cost (1) (1.3) (10.3) (23.1) (50.	(JPY bn)		1H		1H	Plan
(1) (1.3) (10.3) (22.0) (23.1) (50.1)		(a)	(b)	(c)	(d)	(e)
(HD consolidated) (1.0) (10.0) (22.0) (20.1)	Net credit cost (HD consolidated) (1)	(1.3)	(10.3)	(22.9)	(23.1)	(50.0)

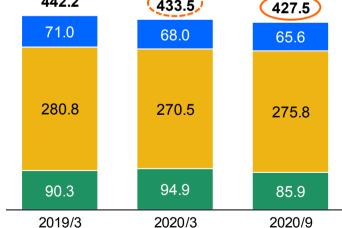
Net credit cost (Total of group banks) (2)	0.1	(8.7)	(18.8)	(19.8)	(42.0)
General reserve (3)	11.2	(2.8)	(4.7)	(4.4)	
Specific reserve and other items (4)	(11.0)	(5.9)	(14.0)	(15.4)	
New bankruptcy, dow nw ard migration (5)	(31.3)	(15.9)	(27.1)	(16.3)	
Collection/ upward migration (6)	20.2	10.0	13.1	0.8	

Difference (1) - (2) (7	·)	(1.4)	(1.6)	(4.1)	(3.2)	(8.0)
HL guarantee subsidiaries (8	()	3.0	(1.1)	(2.3)	(1.9)	
Resona Card (9)	(2.2)	(1.1)	(2.1)	(8.0)	

<credit cost="" ratio=""></credit>						(bps)
HD consolidated*1	(10)	(0.3)	(5.6)	(6.2)	(12.1)	(13.1)
Total of group banks*2	(11)	0.0	(4.6)	(5.0)	(10.2)	(10.8)

<sup>Unrecoverable or valueless claims
Risk claims
Special attention loans
NPL ratio</sup>





^{*(}Note) Positive figures represent reversal gains

^{*1.} Credit cost / (Loans and bills discounted + acceptances and guarantees) (Simple average of the balances at the beginning and end of the term)

^{*2.} Credit cost / total credits defined under the Financial Reconstruction Act (Simple average of the balances at the beginning and end of the term)

^{*3.} Net of collateral, guarantees and loan loss reserves

Securities Portfolio

Securities Portfolio*1

(JPY bn)	2019/3 (a)	2020/3	2020/9 (c)	Unrealized gains/(losses) (d)
Available-for-sale (1) securities	2,566.5	3,055.7	3,472.7	596.9
Stocks (2)	353.8	336.9	334.0	592.3
Bonds (3)	1,188.2	1,722.8	2,086.4	(4.8)
JGBs (4)	46.1	459.6	603.6	(9.5)
Average duration (5)	6.7	14.8	15.2	-
Basis point value (6)	(0.03)	(0.68)	(0.92)	-
Local government and corporate bonds (7)	1,142.0	1,263.1	1,482.8	4.7
Other (8)	1,024.5	995.9	1,052.2	9.3
Foreign bonds (9)	472.3	554.1	468.0	8.9
Average duration (10)	5.3	2.4	5.4	-
Basis point value (11)	(0.18)	(0.00)	(0.23)	-
Investment trusts (12) (Domestic)	540.6	435.0	579.1	(0.6)
Net unrealized gain (13)	598.3	420.7	596.9	
Bonds held to maturity (14)	2,127.4	1,968.4	1,771.3	20.9
JGBs (15)	1,539.5	1,144.2	932.5	13.9
Net unrealized gain (16)	47.1	28.1	20.9	

- Unrealized gains/(losses) in 3 assets (4)+(9)+(12) '19/3 +JPY2.4 bn ⇒ '20/3 JPY(6.9) bn ⇒ '20/9 JPY(1.2) bn
- CLO: Zero

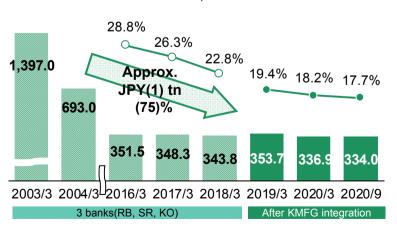
*1. Acquisition cost basis. The presented figures include marketable securities only

Status of policy-oriented stocks held

- Balance of listed stocks disposed in 1H of FY2020 (acquisition cost basis): JPY2.8 bn, Net gain on sale: JPY4.1 bn (HD consolidated: JPY2.4 bn) Breakeven Nikkei average: Approx. 7,300 yen
- Policy for holding policy-oriented stocks
 - After the injection of public funds, Resona Group reduced the balance of stockholdings in order to minimize the price fluctuation risk.
 - Resona Group will continue to determine whether or not to hold policy-oriented stocks after examining risks and returns, including the realizability of medium- and long-term business prospects.
 - > Plan to reduce JPY30.0 bn level in 3 years from Mar. '20
 - ➤ Aim to reduce the balance to 15% level of the CET1 capital*2

[Stock holdings]

 Ratio to CET1 (ex. unrealized gains on available-for-sale securities)
 (JPY bn)



^{*2.} Excluding unrealized gains on available for sale securities

Capital Adequacy Ratio

■ CAR (Domestic std.) and CET1 ratio (International std.) as of Sep. 30, 2020 were 11.49% and 13.17%, respectively, maintaining sound capital adequacy level

Domestic standard							
(JPY bn)	(JPY bn) 2020/3 2020/9 Cr						
Capital adequacy ratio	(1)	11.17%	11.49%	+0.32%			
Total capital	(2)	1,947.0	1,983.1	+36.1			
Core Capital: instruments and reserves	(3)	2,012.4	2,047.5	+35.1			
Stockholders' equity	(4)	1,733.4	1,765.1	+31.6			
Adjusted non-controlling interests	(5)	221.1	221.0	(0.1)			
Reserves included in Core Capital	(6)	29.0	42.0	+13.0			
Subordinated loans and bonds subject to transitional arrangement	(7)	60.4	49.5	(10.9)			
Core Capital: regulatory adjustments	(8)	65.3	64.3	(1.0)			
Risk weighted assets	(9)	17,427.7	17,252.5	(175.2)			

Change in total capital

Stockholders' equity

Net income attributable to owners of parent

Interim dividend

+56.3 bn (24.1) bn

+31.6 bn

■ Change in RWAs

 Investment Trust (Decrease in ETFs/Equity investment trust) (180.7) bn

Group banks, Bank holding company

	Resona	Saitama	KMFG
Domestic standard	(Consolidated)	Resona (Non-consolidated)	(Consolidated)
Capital adequacy ratio	10.89%	14.66%	8.33%

(Reference) International standard

(JPY bn)		2020/3	2020/9	Change
Common Equity Tier1 capital ratio	(10)	12.28%	13.17%	+0.89%
Excluding net unrealized gains on available-for-sale securities	(11)	10.54%	10.73%	+0.19%
Tier1 capital ratio	(12)	12.52%	13.39%	+0.87%
Total capital ratio	(13)	13.06%	14.01%	+0.95%
Common Equity Tier1 capital	(14)	2,154.7	2,304.8	+150.0
Instruments and reserves	(15)	2,232.9	2,379.3	+146.4
Stockholders' equity	(16)	1,733.4	1,765.1	+31.6
Net unrealized gains on available-for-sale securities	(17)	306.1	426.9	+120.7
Adjusted non-controlling interests	(18)	178.7	174.5	(4.1)
Regulatory adjustments	(19)	78.1	74.5	(3.6)
Other Tier1 capital	(20)	40.9	39.9	(1.0)
Tier1 capital	(21)	2,195.6	2,344.7	+149.0
Tier2 capital	(22)	95.4	108.6	+13.1
Total capital (Tier1+Tier2)	(23)	2,291.1	2,453.3	+162.1
Risk weighted assets	(24)	17,533.4	17,499.5	(33.9)

(Reference)

■ Trial calculation based on the finalization of Basel 3

CET1 ratio: Approx. 9.1%*

(Excluding unrealized gains on available-for-sale securities)

*Trial calculation which took into consideration the estimated increase in RWAs owing to the finalization of Basel 3 (SA and capital floor revisions) based on the actual CET1 ratio excluding net unrealized gains on available-for-sales securities as of Sep. 30, 2020 reported as (11) in the above table

Earnings Targets for FY2020

HD consolidated

(JPY bn)		Full-year	Change from original target	YoY change
t income attributable to ners of parent	(1)	120.0	-	(32.4)
KMFG *1	(2)	3.0	_	
Difference	(3)	14.5	-	

Common DPS

	DPS	YoY Change
Common stock (annual) (4)	21.0 yen	-
Interim dividend (5)	10.5 yen	-

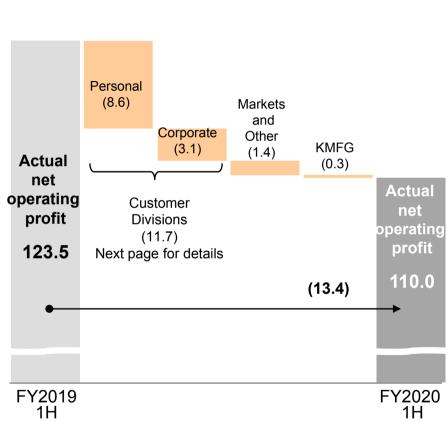
Total of group banks

(JPY bn)		Total of group banks		Resona		Saitama Resona		KMFG	
				Bank		Bank		(group bank total)	
		Full-year	Change from original target	Full-year	Change from original target	Full-year	Change from original target	Full-year	Change from original target
Gross operating profit	(6)	581.0	-	336.5	-	111.5	-	133.0	-
Operating expenses	(7)	(395.0)	+2.5	(209.5)	-	(76.0)	-	(109.5)	+2.5
Actual net operating profit	(8)	186.0	+2.5	127.0	-	35.5	-	23.5	+2.5
Net gains on stocks (including equity derivatives)	(9)	23.5	-	17.5	-	3.5	-	2.5	-
Credit related expenses, net	(10)	(42.0)	-	(22.0)	-	(7.5)	-	(12.5)	-
Income before income taxes	(11)	154.5	+2.0	118.0	-	27.0	-	9.5	+2.5
Net income *2	(12)	109.0	+1.5	83.5	-	19.0	-	6.5	+1.5

^{*1.} Applied HD's 51% stake to the KMFG's net income guidance *2. Net income attributable to non-controlling shareholders are not deducted from net income

(Reference) Outline of Financial Results of Each Segment

		FY2020 1H	YoY Change		
		Gross operating profit	(1)	220.6	(12.4)
	Customer Divisions	Operating expense	(2)	(148.2)	+0.7
١.		Actual net operating profit	(3)	72.3	(11.7)
		Gross operating profit	(4)	94.8	(8.9)
	Personal Banking	Operating expense	(5) (76.1)		+0.3
	_ag	Actual net operating profit	(6)	18.6	(8.6)
		Gross operating profit	(7)	125.7	(3.4)
	Corporate Banking	Operating expense	(8)	(72.0)	+0.4
	9	Actual net operating profit	(9)	53.6	(3.1)
		Gross operating profit	(10)	26.5	(0.4)
	Markets and Other	Operating expense	(11)	(2.9)	(0.8)
	-	Actual net operating profit	(12)	23.7	(1.4)
		Gross operating profit	(13)	69.1	(2.4)
	KMFG	Operating expense	(14)	(55.2)	+1.9
		Actual net operating profit	(15)	13.8	(0.3)
		Gross operating profit	(16)	316.3	(15.2)
	Total	Operating expense	(17)	(206.4)	+1.7
		Actual net operating profit	(18)	110.0	(13.4)



Definition of management accounting

- 1. "Customer Divisions" and "Markets and Other" segment refer to the HD Consolidated subsidiaries, except KMFG consolidated subsidiaries.
- 2. Gross operating profit of "Markets" segment includes a part of net gains/losses on stocks. "Other" segment refers to the divisions in charge of management and business administration.

(JPY bn)

(Reference) Outline of Financial Results of Customer Divisions

Personal Banking Segment

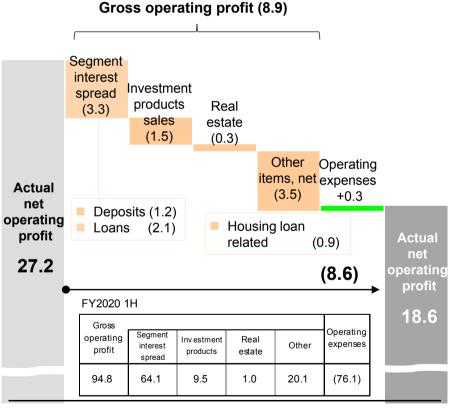
Corporate Banking Segment

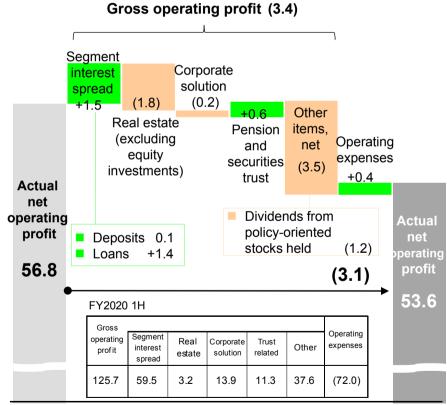
Actual net operating profit : Down JPY8.6 bn, YoY

Actual net operating profit : Down JPY3.1 bn, YoY

(JPY bn)

(JPY bn)





FY2019 FY2020 FY2019 FY2020 1H 1H 1H

• Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings, [RB] Resona Bank, [SR] Saitama Resona Bank,

[KMFG] Kansai Mirai Financial Group, [KMB] Kansai Mirai Bank*, [MB] Minato Bank * [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any development and change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.