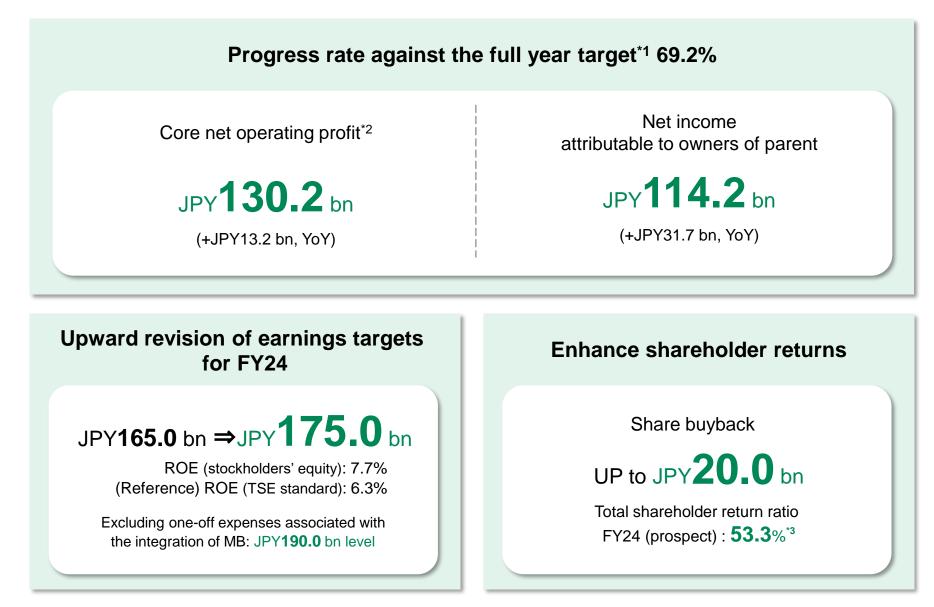
# Financial Highlights for the First Half of Fiscal Year 2024 (Ended September 30, 2024)





November 12, 2024

### **Review of Financial Results for the 1H of FY2024**

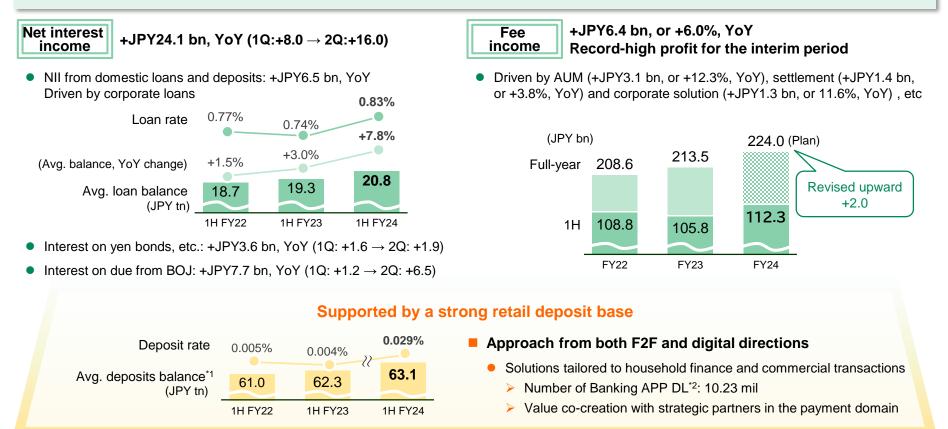


- \*1. Progress rate of net income attributable to owners of parent against initial full year target of FY2024(JPY165.0 bn)
- \*2. Core net operating profit excluding net gains on cancellation of investment trusts (Actual net operating profit Net gains on bonds (spot))
- \*3. Based on the revised earnings targets for FY24

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### **Expand the Top Line through Two Income Sources and Cost Control**

### Expand the top-line income through two income sources (net interest income + fee income)



#### Continue cost control in the deflation recovery environment



 Cost ratio improved while expanding investment in human resources and IT

1H of FY23 :  $65.7\% \Rightarrow$  1H of FY24 : 63.9%

Credit costs • 17.1% against the full year budget of JPY40.0 bn

Continue to strengthen monitoring for signs of deterioration in the quality of credits while watching changes in the external environment

\*1. Total of Group Banks, including NCDs \*2. Including external group

### Rationale for an Upward Revision of FY2024 Earnings Targets (vs initial target)

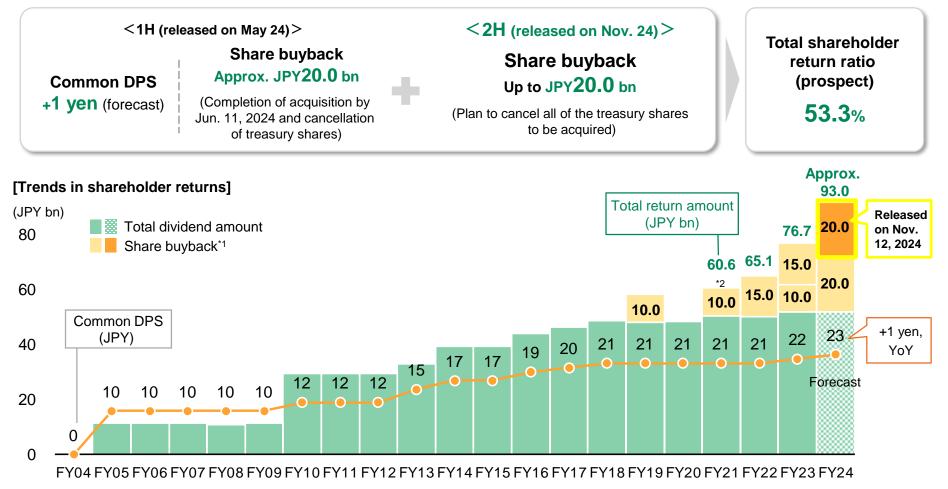
Upward revision to +JPY10 bn compared to the initial target, and +JPY20 bn compared to the MMP Aiming for a level of JPY**190** bn, excluding MB integration costs Expenses Net gains related to the on stocks integration (JPY bn) Net interest income (including equity 190.0 of MB's derivatives) +α +23.0back-office operations Fee +12.5and systems, income Income NII from 15.0\*1 etc Other NII +2.0taxes domestic (24.5)and other loans and 175.0 +16.6(3.0)deposits Actual basis MMP vs initial target net income 165.0 +6.4+10.0excluding 170.0 Initial expenses with target 155.0 the integration vs MMP +20.0 of MB **FY2024** FY2024 (revised target) FY2025 (initial/MMP target) • Aiming for the fourth Reduction of policy stock holdings Appropriate cost recognition Capital utilization consecutive year of Steady progress of the new plan for the integration of exceeding the plan record-high profits MB's back-office operations Reflect the first half results and systems, etc Benefiting from rising yen interest rates Proactive balance sheet management leveraging a strong deposit base

\*1. Expenses of JPY15.0 bn in connection with the integration of MB in FY24 (after taxes basis)

### **Enhance Shareholder Returns**

Shareholder	<ul> <li>Enhance the content of shareholder returns in a way that gives due consideration to maintaining soundness and securing growth investment opportunities</li> </ul>
Return Policy	◆ Aim for a total shareholder return ratio of around 50% even as we continue to deliver a stable dividend stream

#### Shareholder return for FY2024



\*1. The amount of treasury stock acquisition is rounded to the nearest hundred million yen \*2. Implement share buyback (JPY40.9bn, 88 mil. shares) to neutralize dilutive effect on EPS from making KMFG a wholly owned subsidiary of HD in from May to June 2021

### **Outline of Financial Results for the 1H of FY2024**

	Net income attributable to owners of parent : JPY114.2 bn							
	• Up JPY31.7 bn, or 38.4%, YoY							
	<ul> <li>Progress rate against the full year target<sup>*1</sup>: 69.2%</li> </ul>							
	Core net operating profit*2 : JPY130.2 bn, Up JPY13.2 bn, or 11.2%, YoY							
	<ul> <li>Core income<sup>*3</sup>: JPY83.3 bn, Up JPY3.9 bn, or 4.9%, YoY</li> <li>Progress rate against the full year target<sup>*4</sup>: 52.0%</li> </ul>							
	• Gross operating profit : JPY345.1 bn, Up JPY32.0 bn, or 10.2%, YoY							
	<ul> <li>Net interest income from domestic loans and deposits<sup>*5</sup>: Up JPY6.5 bn, YoY Average loan balance : +4.62%, YoY, Loan rate : up by 3bps, YoY</li> <li>[Excluding loans to the Japanese government and others] Average loan balance : +5.22%, YoY, Loan rate : up by 2bps, YoY</li> <li>Progress in both avg. loan balance and loan rate exceeds the plan</li> </ul>							
	Fee income : Up JPY6.4 bn, YoY Progress rate against the full year plan (initial) : 50.5%							
	Net gains on bonds (including futures): Down JPY1.3 bn, YoY							
	<ul> <li>Operating expenses : JPY220.7 bn, increased by JPY14.9 bn, YoY</li> <li>While expanding strategic investments to strengthen the top line, the expense ratio has improved</li> </ul>							
•	Credit costs : JPY6.8 bn (cost), decreased by JPY3.4 bn, YoY 17.1% against the full year budget due to mainly the rank-up of major clients, etc.							
	Full year target: Revised upward the net income attributable to owners of parent to JPY175.0 bn (+JPY10.0 bn vs initial target)							
	Full year dividend forecast of 23 yen (up 1 yen, YoY) remain unchanged							

Share buyback up to JPY20.0 bn

-				
	FY2024 1H (a)	YoY cl (b)	Rate of change	Progress rate vs. Full year target <sup>*1</sup> (d)
(1)	114.2	+31.7	+38.4%	+69.2%
(2)	49.30	+14.24	+40.6%	
(3)	1,199.98	+97.49	+8.8%	
(4)	10.0%	+2.4%		
(5)	8.2%	+1.8%		
(6)	345.1	+32.0	+10.2%	
(7)	229.0	+24.1		
(8)	171.3	+6.5		
(9)	18.0	+3.6		
(10)	112.3	+6.4		
(11)	32.5%	(1.2)%		
(12)	12.8	(0.1)		
(13)	99.4	+6.6		
(14)	3.7	+1.5		
(15)	(8.8)	(1.3)		
(16)	(220.7)	(14.9)	(7.2)%	
(17)	63.9%	(1.7)%		1
(18)	124.8	+17.2	+16.0%	
(19)	130.2	+13.2	+11.2%	
(20)	83.3	+3.9	+4.9%	
(21)	46.0	+24.0		1
(22)	(6.8)	+3.4		
(23)	(5.4)	(0.2)		
(24)	158.5	+44.5	+39.1%	
(25)	(43.2)	(12.0)		
(26)	(1.0)	(0.8)		
	(2) (3) (4) (5) (6) (7) (8) (9) (10) (11) (12) (13) (14) (15) (16) (16) (17) (18) (19) (20) (21) (22) (23) (23) (24) (25)	1H           (a)           (1)         114.2           (2)         49.30           (3)         1,199.98           (4)         10.0%           (5)         8.2%           (6)         345.1           (7)         229.0           (8)         171.3           (9)         18.0           (10)         112.3           (11)         32.5%           (12)         12.8           (13)         99.4           (14)         3.7           (15)         (8.8)           (16)         (220.7)           (17)         63.9%           (18)         124.8           (19)         130.2           (20)         83.3           (21)         46.0           (22)         (6.8)           (23)         (5.4)           (24)         158.5           (25)         (43.2)	1H         (b)           (a)         (b)           (1)         114.2         +31.7           (2)         49.30         +14.24           (3)         1,199.98         +97.49           (4)         10.0%         +2.4%           (5)         8.2%         +1.8%           (6)         345.1         +32.0           (7)         229.0         +24.1           (8)         171.3         +65.5           (9)         18.0         +3.6           (10)         112.3         +6.4           (11)         32.5%         (1.2)%           (12)         12.8         (0.1)           (13)         99.4         +66.6           (14)         3.7         +1.5           (15)         (8.8)         (1.3)           (16)         (220.7)         (14.9)           (17)         63.9%         (1.7)%           (18)         124.8         +17.2           (19)         130.2         +13.2           (20)         83.3         +3.9           (21)         46.0         +24.0           (22)         (6.8)         +3.4	1H         Rate of change (C)           (1)         114.2 $+31.7$ $+38.4\%$ (2)         49.30 $+14.24$ $+40.6\%$ (3)         1,199.98 $+97.49$ $+8.8\%$ (4)         10.0% $+2.4\%$ (5) $8.2\%$ $+1.8\%$ (6) $345.1$ $+32.0$ (7) $229.0$ $+24.1$ (8) $171.3$ $+6.5$ (9) $18.0$ $+3.6$ (10) $112.3$ $+6.4$ (11) $32.5\%$ $(1.2)\%$ (12) $12.8$ $(0.1)$ (13) $99.4$ $+6.6$ (14) $3.7$ $+1.5$ (15) $(8.8)$ $(1.3)$ (16) $(220.7)$ $(14.9)$ $(7.2)\%$ (17) $63.9\%$ $(1.7)\%$ (18) $124.8$ $+17.2$ $+16.0\%$ (19) $130.2$ $+13.2$ $+11.2\%$ (20) $83.3$ $+3.4$ $(23)$

<sup>\*1.</sup> Initial full year target of FY2024: JPY165.0 bn \*2. Actual net operating profit – Net gains on cancellation of investment trusts - Net gains on bonds(spot)

- \*5. Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs
- \*6. Interest on yen bonds and income from interest rate swaps

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<sup>\*3.</sup> Net interest income from domestic loans and deposits + Interest on yen bonds, etc. + Fee income + Operating expenses,

actual basis excluding operating expenses of Resona Leasing (JPY(2.2) bn) \*4. Initial full year core income (actual basis) target of FY2024: JPY160.0 bn

### Breakdown of Financial Results for the 1H of FY2024

	Reso	na Holdings	dinas											
(JPY bn)		nsolidated)	Total of g	Total of group banks			Saitama		Kansai		Minato		Diffe	erence
		YoY		YoY	Bank	YoY	Resona Bank	YoY	Mirai Bank	YoY	Bank	YoY		
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(a	a)-(C)
Gross operating profit	(1) 345	.1 +32.	311.1	+25.8	183.5	+24.3	61.1	+2.4	45.3	(1.2)	21.1	+0.3		34.0
Net interest income	(2) 229	.0 +24.	221.9	+20.2	122.1	+16.8	44.2	+3.0	38.0	(1.4)	17.4	+1.7		7.1
NII from domestic loans and deposits	(3) 17	.3 +6.	5 171.3	+6.5	92.2	+6.7	32.3	(0.4)	33.5	(0.3)	13.2	+0.5		
Interest on yen bonds, etc.	(4) 18	.0 +3.	6 18.0	+3.6	9.5	+0.6	5.1	+1.7	1.8	+0.7	1.4	+0.4		
Net gains on cancellation of investment trusts	(5) (	.4 (0.	6) 0.4	(0.6)	0.3	+0.4	*1 -	(0.0)	0.1	(0.8)	(0.0)	(0.2)		-
Fee income	(6) 112	.3 +6.	4 87.4	+5.2	57.4	+3.5	17.1	+0.4	6.9	+0.4	5.8	+0.8		24.9
Fee income ratio	(7) 32.	5% (1.2)	% 28.0%	. (0.7)%	31.3%	(2.5)%	28.1%	(0.4)%	15.2%	+1.3%	27.6%	+3.5%		
Trust fees	(8) 12	.8 (0.	l) 12.8	(0.1)	12.8	(0.1)	0.0	(0.0)	0.0	(0.0)	-	-		(0.0)
Fees and commission income	(9) 99	.4 +6.	6 74.5	+5.4	44.6	+3.7	17.1	+0.4	6.9	+0.4	5.8	+0.8		24.9
Other operating income	10) :	.7 +1.	5 1.8	+0.3	3.9	+3.9	(0.2)	(1.1)	0.3	(0.2)	(2.1)	(2.2)		1.9
Net gains on bonds (including futures)	11) (8	.8) (1.	3) (8.8)	) (1.3)	(4.8)	+1.9	*1 (1.7)	(1.4)	(0.0)	+0.0	(2.2)	(1.8)		(0.0)
Operating expenses (excluding group banks' non-recurring items)	12) (220	.7) (14.	) (202.5)	) (11.6)	(113.1)	(8.0)	(40.3)	(2.5)	*2 (32.3)	(0.5)	(16.6)	(0.5)		(18.1)
Cost income ratio (OHR)	13) 63.	9% (1.7)	65.1%	(1.8)%	61.6%	(4.4)%	66.1%	+1.5%	71.3%	+3.0%	78.9%	+1.5%		
Actual net operating profit	14) <b>124</b>	.8 +17.	2 108.5	+14.2	70.3	+16.3	20.7	(0.1)	12.9	(1.7)	4.4	(0.2)		16.2
Core net operating profit *3 (excluding net gains on cancellation of investment trusts)	15) <b>130</b>	.2 +13.	2 114.0	+10.1	71.9	+9.1	22.5	+0.5	12.9	(1.0)	6.5	+1.5		16.2
	16) *4 <b>8</b> 3	.3 +3.	74.2	+3.7	46.1	+2.9	14.2	(0.7)	9.9	+0.3	3.9	+1.2	*4	9.0
Net gains on stocks (including equity derivatives)	17) 46	.0 +24.	46.9	+24.5	25.9	+8.6	8.6	+3.9	0.8	+0.8	11.4	+11.1		(0.8)
Credit costs	18) (6	.8) +3.	4 (7.6)	) +1.4	(8.9)	(2.0)	(0.8)	(0.6)	2.3	+4.0	(0.1)	+0.1		0.8
Other gains, net	19) (!	.4) (0.	2) (4.8)	) +0.4	(2.9)	+0.2	(0.8)	+0.9	(1.2)	(1.0)	0.2	+0.3		(0.6)
Net income before income taxes	20) 158	.5 +44.	5 142.9	+40.6	84.4	+23.1	27.6	+4.0	14.9	+2.0	15.9	+11.3		15.6
Income taxes and other	21) (43	.2) (12.	) (38.8)	) (11.4)	(24.1)	(7.1)	(7.8)	(0.9)	(2.1)	(0.1)	(4.7)	(3.2)		
Net income attributable to non-controlling interests	22) (*	.0) (0.	3)					$\square$						
Net income (attributable to owners of parent)	23) 114	.2 +31.	7 104.0	+29.1	60.2	+16.0	19.7	+3.0	12.8	+1.9	11.2	+8.0		

\*1. Losses on cancellation of investment trusts are posted in the net gains on bonds since net of the losses and dividends from investment trusts become negative 1H of FY24(SR): Losses on cancellation of investment trusts: JPY(0.6) bn, dividends from investment trusts: + JPY0.6 bn → net amount: JPY(0.0) bn

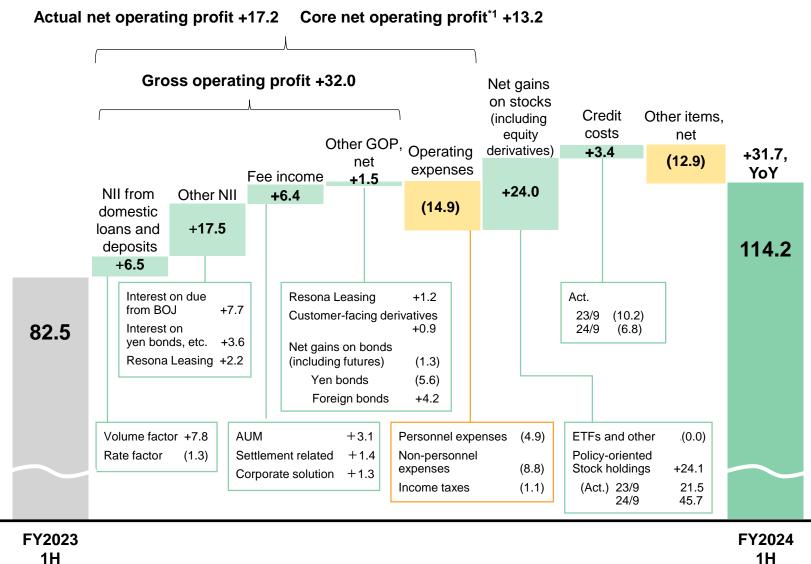
\*2. Exclude goodwill amortization by KMB, JPY(0.3) bn, related to acquisition of former Biwako Bank

\*3. Actual net operating profit - Net gains on cancellation of investment trusts - Net gains on bonds(spot)

\*4. Actual basis excluding operating expenses of Resona Leasing (JPY(2.2) bn)

# Factors for the Changes in Net Income Attributable to Owners of Parent (YoY Comparison)

#### (JPY bn)



#### Average loan / deposit balance, rates and spread

 1H of FY24 (YoY) : Avg. loan balance +4.62%, Loan rate +3bps [Excluding loans to the Japanese gov. and others] Average loan balance : +5.22%, Loan rate : +2bps => Full year (Revised plan) +5.21% +6bps

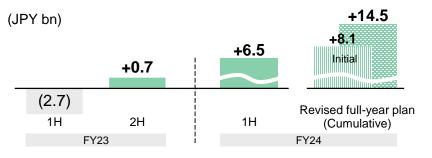
		11	1	FY2024		
Avg. bal. : Trillic Income/Cost : Billi			Act.	YoY <sup>*3</sup>	Revised plan	YoY*3
			(a)	(b)	(c)	(d)
	Avg. bal.	(1)	42.80	+4.62%	43.01	+4.15%
Loans	Rate	(2)	0.84%	+0.03%	0.88%	+0.07%
	Income	(3)	180.7	14.4	381.1	+46.2
Excluding loans to the Japanese gov.	Avg. bal.	(4)	40.70	+5.22%	41.13	+5.21%
and others	Rate	(5)	0.88%	+0.02%	0.92%	+0.06%
Corporate banking	Avg. bal.	(6)	23.91	+6.25%	24.26	+6.33%
business unit <sup>*1</sup>	Rate	(7)	0.85%	+0.06%	0.90%	+0.11%
Corporate	Avg. bal.	(8)	20.84	+7.81%	21.18	+7.67%
Loan	Rate	(9)	0.83%	+0.08%	0.88%	+0.13%
Personal banking	Avg. bal.	(10)	14.40	+1.58%	14.48	+1.74%
business unit <sup>*2</sup>	Rate	(11)	1.00%	(0.03)%	1.03%	(0.00)%
	Avg. bal.	(12)	63.10	+1.27%	63.13	+1.18%
Deposits (Including NCDs)	Rate	(13)	0.02%	+0.02%	0.05%	+0.05%
	Cost	(14)	(9.3)	(7.9)	(34.5)	(31.7)
Loan-to-deposit	Spread	(15)	0.81%	+0.00%	0.83%	+0.02%
Loan-to-deposit	Net interest income	(16)	171.3	6.5	346.6	+14.5

#### Net interest income from domestic loans and deposits

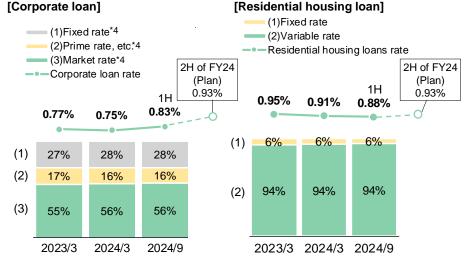
- NII from domestic loans and deposits began to grow, achieving a turnaround in 2H of FY23
  - $\Rightarrow$  Upward revision of full-year plan

(Initial plan : +JPY8.1 bn, YoY ⇒ Revised plan : +JPY14.5 bn, YoY)

#### [Trends in NII from domestic loans and deposits (YoY change)]



#### Loan rate on a stock basis and composition by interest rate type



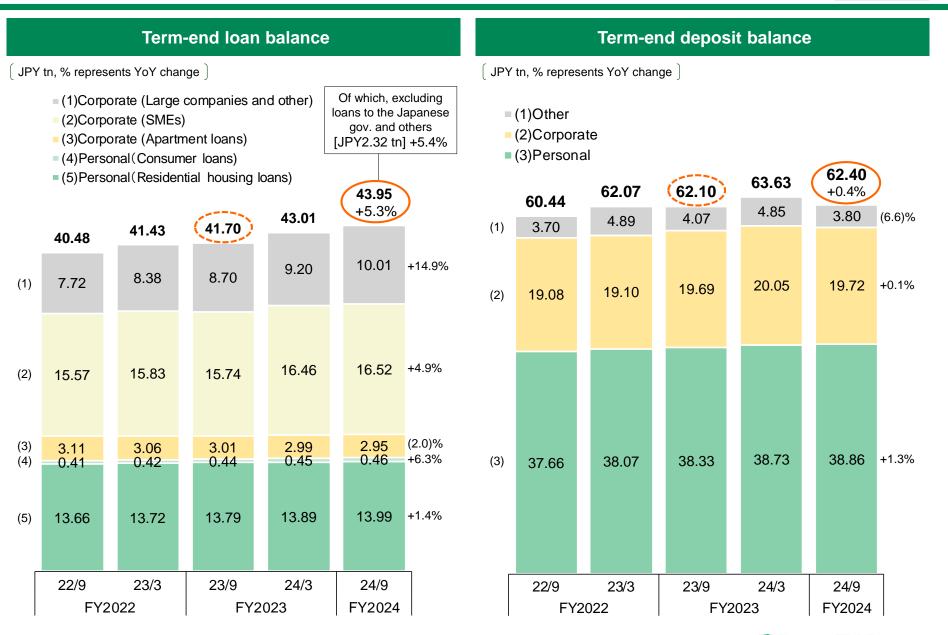
\*1. Corporate loans (excluding loans to HD) + apartment loans, Figures are for internal administration purpose

\*2. Residential housing loans + other consumer loans, Figures are for internal administration purpose \*3. Average balance : rate of change

1

\*4. Corporate banking business unit (excluding apartment loans) + public corporation, etc.

### **Term-end Balance of Loans and Deposits**



Sesona Holdings 9

### **Housing Loan Business**

#### New housing loan origination

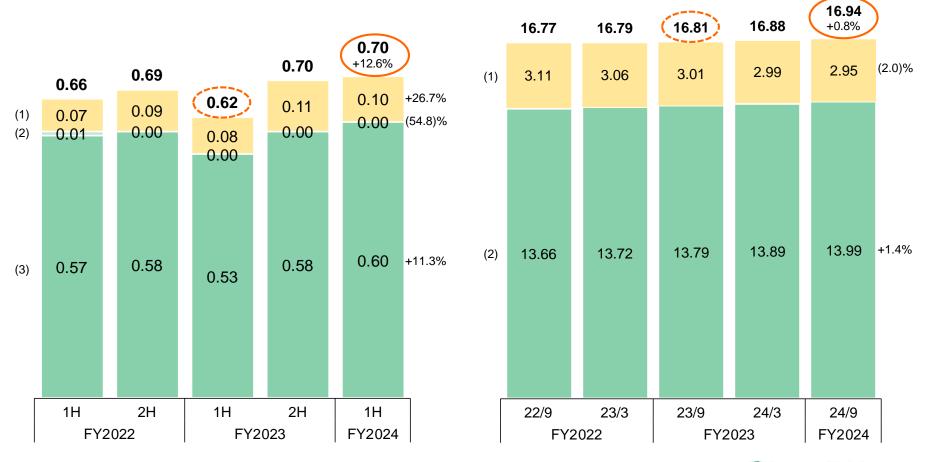
 $\left( \, \mathsf{JPY} \, \mathsf{tn}, \, \% \, \mathsf{represents} \, \mathsf{YoY} \, \mathsf{change} \, \, 
ight)$ 

- (1)Apartment loan
- (2)Flat 35
- (3)Residential housing loan

#### Term-end housing loan balance

JPY tn, % represents YoY change

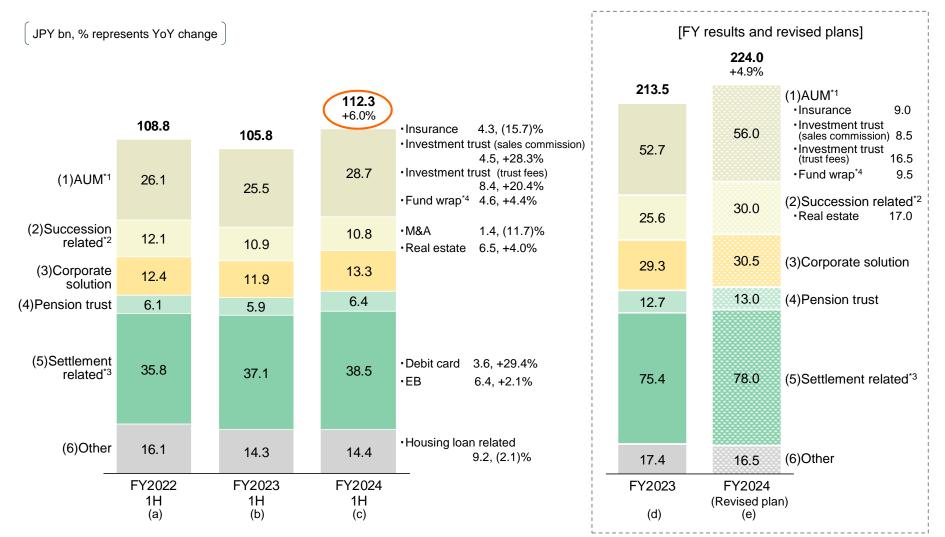
- (1)Apartment loan
- (2)Residential housing loan



Resona Holdings 10

### **Fee Income**

- Historic-high profit on a 1H basis, progress rate against the initial full year plan : 50.5%
- Increased driven by growth in AUM (up JPY3.1 bn, or 12.3%, YoY), settlement related (up JPY1.4 bn, or 3.8%) and corporate solution (up JPY1.3 bn, or 11.6%, YoY), etc.



\*1. Insurance and investment trust (sales commission and trust fees), fund wrap, securities trust and fee income earned by Resona Asset Management \*2. Asset and business succession related trust, real estate and M&A income \*3. Fees and commission from domestic exchange, account transfer, EB, debit card, etc. and fee income earned by Resona Kessai Service and Resona Card \*4. Including fee income earned by Resona Asset Management

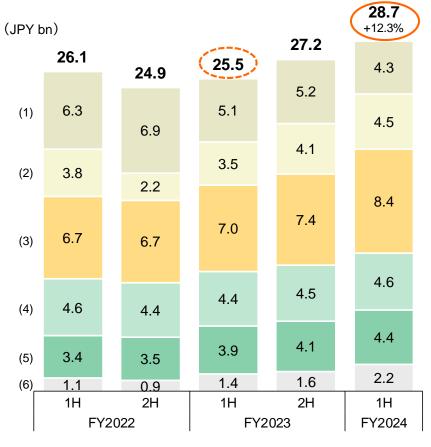
Resona Holdings 11

### Major Fee Businesses(1) (AUM)

12

#### AUM income

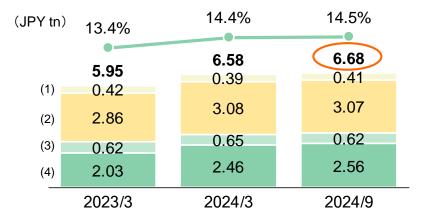
- (1) Insurance
- (2) Investment trust (sales commission)
- (3) Investment trust (trust fees)
- (4) Fund wrap
- (5) Resona Asset Management
- (6) Securities trust



## Balance of asset formation support products sold to individuals

- (1)Foreign currency deposits, Public bonds, etc.
- (2)Insurance
- (3)Fund wrap \*1

(4)Investment trusts\*1 - Asset formation support product ratio\*2



- Balance of fund wrap<sup>\*1,3</sup>: Sep. 24 JPY783.8 bn, +3.1%, YoY Of which, external group JPY97.3 bn
- Change in balance of investment trust and fund wrap : 1H of FY24 Approx. +JPY82.0 bn
  - Net inflow (new purchase withdrawal and redemption): Approx. +JPY122.0 bn
- Number of individual customers having investment trust, fund wrap and insurance products :

Sep. 24 1,012 thousands, +23 thousands, YoY

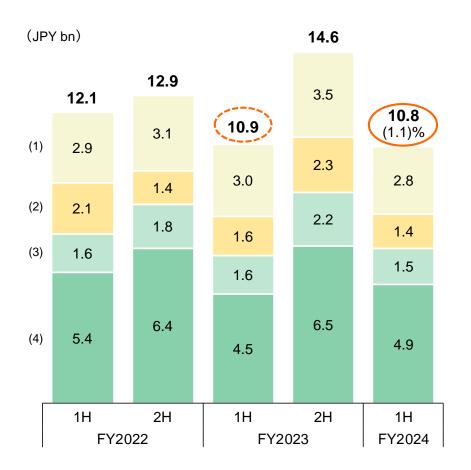
- Of which, NISA account holders<sup>\*4</sup>: 454 thousands, +9.9%, YoY<sup>\*5</sup>
- iDeCo participants<sup>\*6</sup>: Sep. 24 198 thousands, +9.3%, YoY
- Securities trust (total assets in custody) : Sep. 24 JPY48.0 tn

\*1. Based on market value \*2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals) \*3. Including corporation and external group \*4. NISA, Junior NISA, Cumulative NISA \*5. After adjusting for the impact of the review of aggregation standards from the end of March 2024 \*6. iDeCo participants + members giving investment instructions **Control Control Control** 

### Major Fee Businesses(2) (Succession, Corporate Solution, Pension Trust)

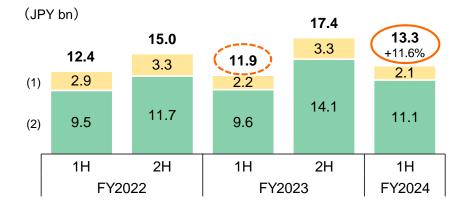
#### **Succession related income**

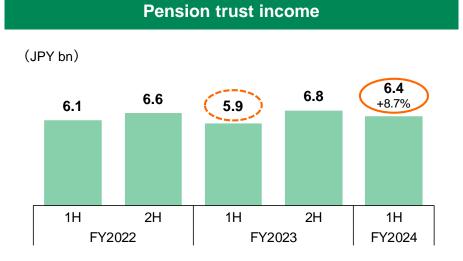
- (1) Asset and business succession related trust
- (2) M&A
- (3) Real estate (individual)
- (4) Real estate (corporation)<sup>\*1</sup>



#### **Corporate solutions business income**

- (1)Private notes
- (2)Commitment line, Syndicated loans, Covenants





#### **Credit costs**

		FY2022	FY2023		FY2024	
(JPY bn)			1H		1H	Plan
		(a)	(b)	(c)	(d)	(e)
HD consolidated	(1)	(15.9)	(10.2)	(35.6)	(6.8)	(40.0)

Total of group banks	(2)	(15.0)	(9.1)	(29.6)	(7.6)	(36.5)
General reserve	(3)	(3.1)	3.4	(1.4)	2.2	
Specific reserve and other items	(4)	(11.9)	(12.5)	(28.1)	(9.8)	
New bankruptcy, downward migration	(5)	(45.2)	(19.2)	(40.8)	(32.3)	
Collection/ upward migration	(6)	33.2	6.7	12.7	22.5	
Difference (1) - (2)	(7)	(0.8)	(1.1)	(6.0)	0.8	(3.5)
Housing loan guarantee subsidiaries	(8)	1.4	1.3	2.5	1.4	
Resona Card	(9)	(1.7)	(1.0)	(2.0)	(0.9)	
<credit cost="" ratio=""></credit>						(bps)
HD consolidated <sup>*1</sup>	(10)	(3.9)	(4.8)	(8.4)	(3.1)	(9.1)



(11)

(3.6)

(4.2)

Total of group banks<sup>\*2</sup>

\*1. Credit costs / (Loans and bills discounted + acceptances and guarantees), (Simple average of the balances at the beginning and end of the term)

(3.4)

(8.1)

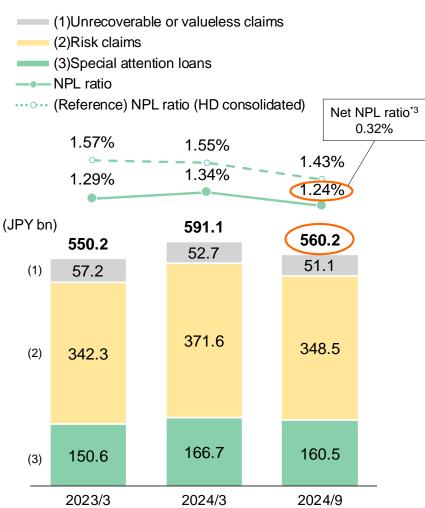
(6.8)

\*2. Credit costs / total credits defined under the Financial Reconstruction Act, (Simple average of the balances at the beginning and end of the term)

\*3. Net of collateral, guarantees and loan loss reserves

#### NPL balance and ratio (Total of group banks)





#### Securities portfolio<sup>\*1</sup>

	(JPY bn, before hedging	)	2023/3	2024/3	2024/9	Net unrealized gains
			(a)	(b)	(c)	(d)
A٧	ailable-for-sale securities	(1)	3,886.8	3,948.8	4,070.4	583.8
	Stocks	(2)	283.8	261.6	240.6	666.5
	Bonds	(3)	2,400.2	2,215.8	2,509.2	(72.0)
	JGBs	(4)	645.3	539.3	902.9	(42.1)
	Average duration (years)	(5)	12.8	11.9	9.5	-
	Basis point value (BPV)	(6)	(0.78)	(0.60)	(0.84)	-
	Local government and corporate bonds	(7)	1,754.9	1,676.4	1,606.3	(29.9)
	Other	(8)	1,202.6	1,471.4	1,320.6	(10.5)
	Foreign bonds	(9)	721.5	1,002.1	796.9	(11.1)
	Average duration (years)	(10)	5.8	5.5	4.4	-
	Basis point value (BPV)	(11)	(0.30)	(0.41)	(0.28)	-
	Investment trusts (Domestic)	(12)	474.1	466.9	517.4	(0.6)
(N	et unrealized gains)	(13)	472.9	663.3	583.8	
Bo	nds held to maturity	(14)	3,899.0	4,609.2	4,823.0	(203.3)
	JGBs	(15)	2,278.2	2,737.0	2,882.4	(158.9)

#### JGBs (available for sale securities, c-5 and 6, d-4) after hedging in 2024/9

Average duration: 7.2 year, BPV: JPY(0.42) bn, Net unrealized gains: JPY(32.5) bn (Foreign bonds are partially hedged by domestic investment trusts (bear fund) and other)

\*1. Acquisition cost basis. Stocks and others without a quoted market price and investments in partnerships are excluded

\*2. Policy-oriented stocks are classified into (i) policy investment stocks and (ii) strategic investment stocks, according to the purpose of holding.

Of these, (i) policy investment stocks are targeted for reduction of the balance. All listed shares held by group banks are (i) policy investment stocks

### Status of policy-oriented stock holdings\*2

#### 1H of FY24 (Act.)

Balance of listed stocks disposed (acquisition cost basis) : JPY21.0 bn Net gain on sale: JPY46.5 bn (HD consolidated: JPY45.7 bn) Breakeven Nikkei average: Approx. 6,700 yen

- Outline of the plan for reduction of policy-oriented stock holdings (released in May 2024)
  - Aim to create new value to be delivered to customers/ create management resources that can be allocated to growth investment and structural reforms
  - Drastically increase the pace of reduction
    - Reduce over 2/3 of book value by the end of March 2030 (compared with 2024/3)
    - Reduce the fair value-based ratio to consolidated net assets to 10% level (will reduce the ratio to the 20% level in three years in the best-case scenario)
  - Creating and utilizing capital (equivalent to JPY300 bn) to accelerate growth
    - Accelerate efforts to address issues confronting our customers and society as a whole and structural reforms and the strengthening of foundations, which are both necessary to realize CX

#### [Stock holdings] (JPY bn) 3 banks(RB, SR, KO) 1,397.0 Approx. 4 banks(RB, SR, KMB, MB) JPY(1) tn Reduce over 2/3 (compared with 2024/3) 397.8 283.8 261.6 240.6 2005/3 2003/3 2023/3 2024/3 2024/9 2030/3 (Plan)

Resona Holdings 15

[International standard, the full enforcement]

CET1 ratio (International standard, the full enforcement, excluding net unrealized gains on available-for-sale securities) as of September 30, 2024 was 10.15%

#### Capital adequacy ratio

	2024/9	Change from 24/3		
CET1 ratio (International std.) (Excluding net unrealized gains on available-for-sale securities)	Full enforcement	(1)	10.15%	+0.25%
(Reference)	Full enforcement	(2)	12.08%	(0.02)%
CET1 ratio (International std.)	Transitional arrangements	(3)	15.38%	_
	Full			
(Reference)	enforcement	(4)	10.52%	+0.18%
CAR (Domestic std.)	Transitional arrangements	(5)	13.13%	+0.28%

#### Change (JPY bn) 2024/9 from 24/3 **Common Equity Tier1 capital** (6) 2,229.8 +71.2 (Excluding net unrealized gains on [(7)-(9)] available-for-sale securities) Common Equity Tier1 capital (7) 2.653.5 +14.3 Stockholders' equity (8) 2,267.6 +68.0Net unrealized gains on 423.6 (9) (56.9)available-for-sale securities Regulatory adjustments (10)(97.9)+1.9 **Risk weighted assets** (11)21,951.4 +148.8(full enforcement)<sup>\*1</sup> Credit risk weighted assets (12)17.142.8 (136.6)Market risk (13)293.6 +26.7Operational risk (14)895.6 +32.4Floor adjustment (15)3,619.3 +226.1

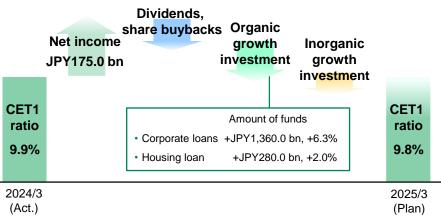
\*1. Including risk weighted assets equivalent to market value of policy-oriented stock holdings

#### Factors for changes in Common Equity Tier1 capital in 1H of FY2024

Stockholders' equity (8)	+JPY68.0 bn
<ul> <li>Net income attributable to owners of parent</li> </ul>	+JPY114.2 bn
<ul> <li>Share buyback (completed in Jun. 24)</li> </ul>	JPY(20.0) bn
<ul> <li>Interim dividend</li> </ul>	JPY(26.7) bn
Credit risk weighted assets (12)	+JPY136.6 bn
Increasing loan balance	+JPY198.7 bn
<ul> <li>Stock holdings</li> </ul>	JPY(308.7) bn

#### Factors for changes in CET1 ratio in FY2024

[International standard, the full enforcement (excluding net unrealized gains on available-for-sale securities)]



#### Resona Holdings 16

### Earnings Targets for FY2024 (released in Nov. 2024)

HD Consolidated Total of Group Banks

(JPY bn)		Full-year	Change from initial target	YoY change
Net income attributable to owners of parent	(1)	175.0	+10.0	+16.1
Difference	(2)	16.5	+0.5	+1.2
Core income *1	(3)	168.5	+8.5	*2 +9.8

#### **HD** consolidated

		DPS	YoY change
Full-year dividend (forecast)	(4)	23.0 yen	+1.0 yen
Interim dividend	(5)	11.5 yen	+0.5 yen

DPS

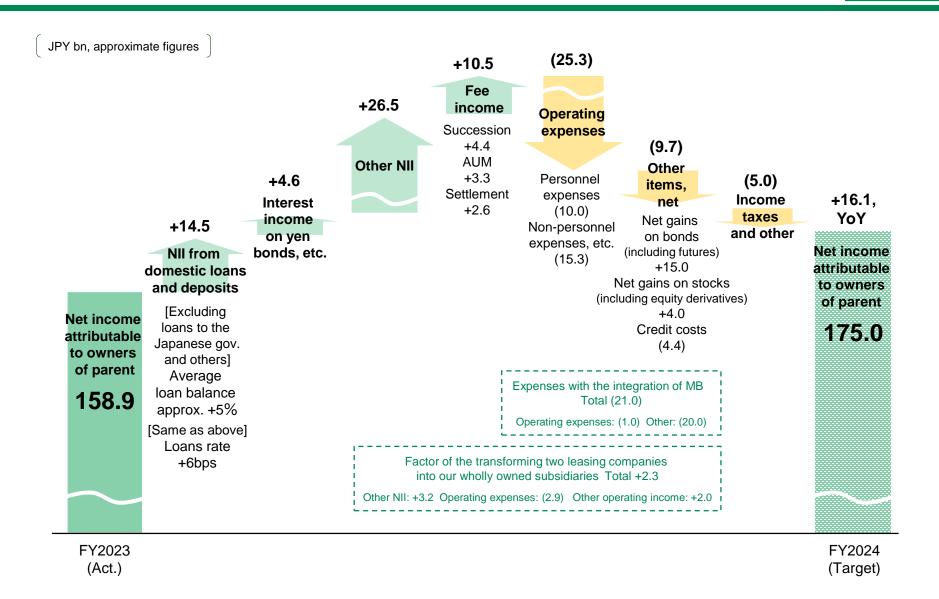
#### Total of group banks / Each group bank (non-consolidated basis)

(JPY bn)		Total of group banks		RB		SR		KMB		MB	
		Full-year	Change from initial target	Full-year	Change from initial target	Full-year	Change from initial target	Full-year	Change from initial target	Full-year	Change from initial target
Gross operating profit	(6)	632.0	+24.0	372.0	+20.0	121.5	+3.5	95.0	+1.0	43.5	(0.5)
Operating expenses	(7)	(406.0)	-	(228.5)	-	(79.5)	(0.5)	(64.0)	-	(34.0)	+0.5
Actual net operating profit	(8)	226.0	+24.0	143.5	+20.0	42.0	+3.0	31.0	+1.0	9.5	-
Net gains on stocks (including equity derivatives)	(9)	64.0	+12.5	43.0	-	9.0	+2.5	0.5	-	11.5	+10.0
Credit costs	(10)	(36.5)	-	(24.0)	-	(6.0)	-	(3.5)	-	(3.0)	-
Income before income taxes	(11)	221.0	+12.0	152.5	+7.5	40.0	+2.5	22.0	(1.0)	6.5	+3.0
Net income	(12)	158.5	+9.5	108.0	+5.0	28.0	+2.0	18.0	+0.5	4.5	+2.0

\*1. Net interest income from domestic loans and deposits + Interest on yen bonds, etc. + Fee income + Operating expenses, actual basis excluding operating expenses of Resona Leasing

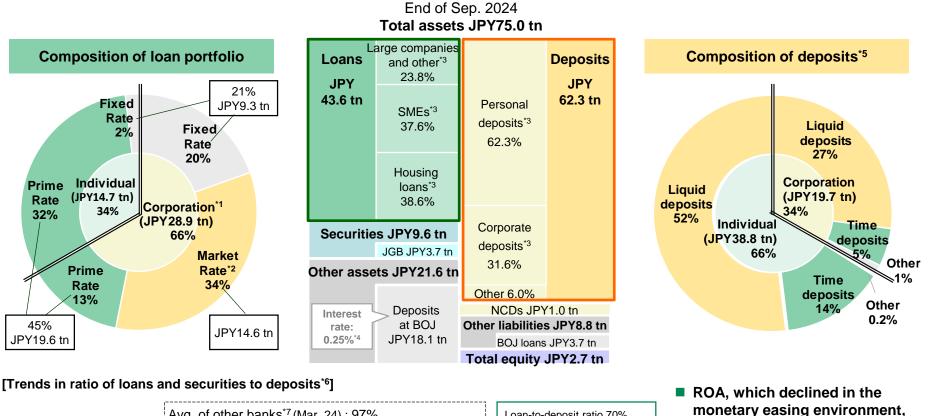
\*2. Comparison with the actual basis for the FY23 (excluding the impact of the joint management designated money trust of +JPY2.4 bn)

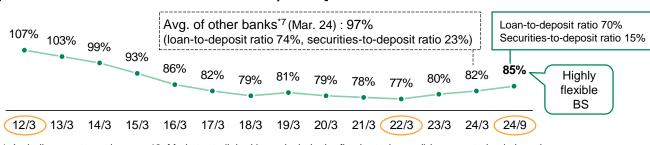
### (Reference) Rationale for FY2024 Earnings Targets (YoY change)



### (Reference) BS Management Approach Aligned with Possible Hikes in Yen Interest Rates

Turnaround and raise ROA via a revival of the deposit-lending business and a securities portfolio designed to support stable interest income





- \*1. Including apartment loans \*2. Market rate-linked loans include the fixed-rate (spread) loans maturing in less than one year \*3. Total of group banks \*4. Applicable to excess reserves \*5. Domestic individual deposits + Domestic corporate deposits
- \*6. Excluding NCDs \*7. Three megabank groups and top 10 regional banking groups

1H of FY24

0.30%

is on a recovery trend

**FY21** 

0.14%

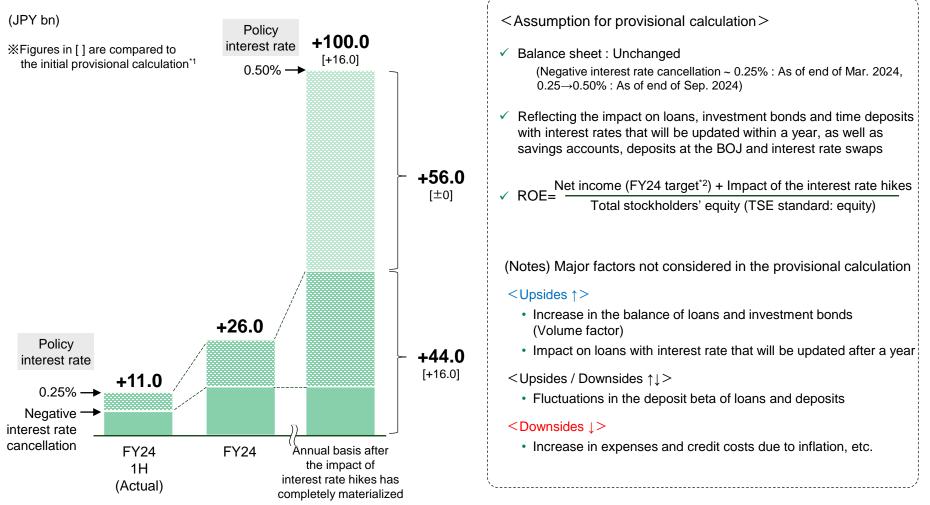
FY11

0.59%

### (Reference) Possible Impact on Earnings while JPY Interest Rate Hikes (provisional calculation)

If the policy interest rate rises to 0.50%, we expect ROE (based on stockholders' equity) to reach 9-10% / ROE defined by TSE to reach 8%

#### [Amount increase in gross operating profit]



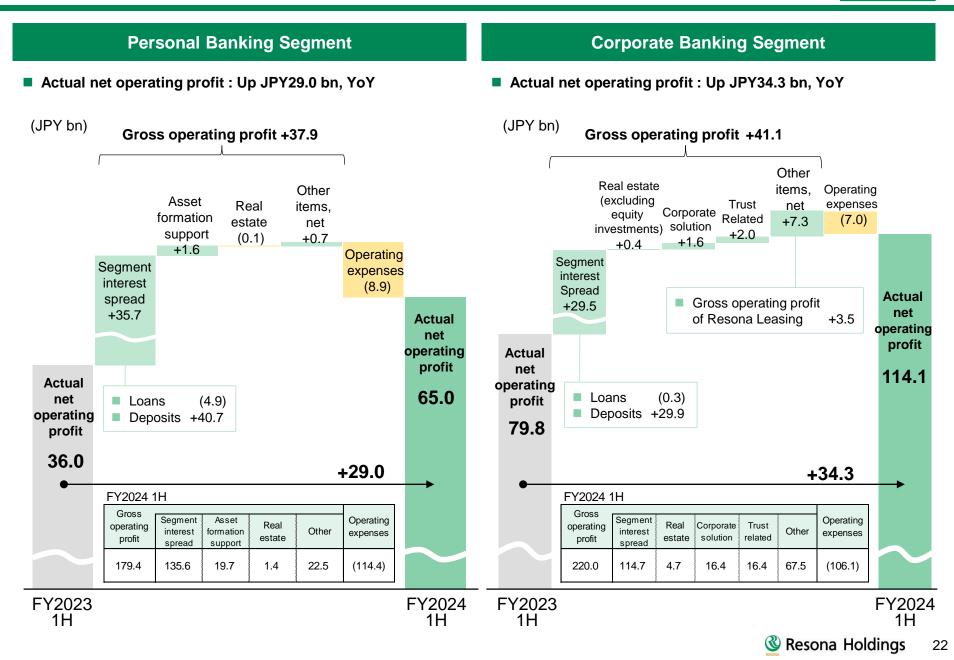
(JPY bn)			FY2024 1H	YoY Change	(JPY bn)				
Customer Divisions	Gross operating profit	(1)	399.4	+79.0			Corporate +34.3	Markets and	
	Operating expense (2)		(220.5)	(15.9)			+54.5	Other (46.0)	
	Actual net operating profit	(3)	179.2	+63.3		Personal +29.0	<b>↑</b>	(40.0)	
Personal Banking	Gross operating profit	(4)	179.4	+37.9					A
	Operating expense	(5)	(114.4)	(8.9)			<b>↓</b> └	<del>-</del> <sup>i</sup>	Actual net
	Actual net operating profit	(6)	65.0	+29.0	Actual	·/		Income	operating
	Gross operating profit	(7)	220.0	+41.1	net	Cus	tomer	transfer due to change in the internal transfer rate 59.1	profit
Corporate Banking	Operating expense	(8)	(106.1)	(7.0)	operating profit		isions 63.3		125.1
Ŭ	Actual net operating profit	(9)	114.1	+34.3	107.8		e for details		
	Gross operating profit	(10)	(53.9)	(46.9)					
Markets and Other	Operating expense	(11)	(0.1)	+1.0					
	Actual net operating profit	(12)	(54.0)	(46.0)				+17.2	
Total	Gross operating profit	(13)	345.5	+32.0					
	Operating expense	(14)	(220.7)	(14.9)					
	Actual net operating profit	(15)	125.1	+17.2	FY2023 1H				FY2024 1H

Definition of management accounting

Gross operating profit of "Markets" segment includes a part of net gains/losses on stocks. "Other" segment refers to the divisions in charge of management and business administration

## (Reference) Outline of Financial Results of Customer Divisions

HD Consolidated



• Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings\*1

[RB] Resona Bank

[SR] Saitama Resona Bank

[KMB] Kansai Mirai Bank<sup>\*2</sup>

[MB] Minato Bank

\*1 Resona Holdings and [KMFG] Kansai Mirai Financial Group merged on April 1, 2024

\*2 [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Negative figures represent items that would reduce net income.

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.