Financial Results for FY 2009 Reference Materials for Press Conference



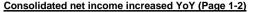
RESONA

# May 14, 2010 Resona Holdings, Inc.

I. Financial Highlights for FY2009

### (Billions of Yen)

#### 160 \_\_\_\_\_



<=> Consolidated net income of Y132.2bn, an increase of Y8.3bn (+6.7%)

- => Y70.3bn YoY increase, excluding a gain from the sale of Tokyo HO bldg. booked last year \* Consolidated gross operating profit: Y678.3bn, a decline of Y61.1bn (8.2%) YoY
- Net interest income fell by Y47.5bn (8.6%) YoY due to preceding policy rate cuts and other factors \* Net gains on stocks increased Y42.8bn in the absence of a loss posted last year
- \* Net gains on stocks increased Y42.8bn in the absence of a loss po
- $^{\ast}$  Net credit-related expenses decreased by Y66.7bn (36.8%) YoY

#### Core business: Steady recovery trend for personal banking business (Page 3-4)

=> Successfully implemented a "retail x trust" strategy

- \* Housing loan balance as of March 31, 2010 exceeded Y12 trillion (total of 3 group banks)
- \* Amount of investment trust sold increased approximately 60% YoY (total of 3 group banks)
- \* Number of testamentary trusts newly entrusted increased approximately 60% YoY (Resona Bank)
- \* Number of new entrustments for corporate pension almost doubled YoY (Resona Bank)

#### Continued improvements in asset quality (Page 5-6)

- \* NPL under FRL criteria decreased Y8.9bn from a year earlier and decreased Y42.7bn from Sep. 30, 2009 (total of 3 group banks)
- \* Net unrealized gains on available-for-sale securities improved by Y152.5bn from a year earlier (total of 3 group banks)

#### Continued capital policies aimed at repayments of public funds (Page 7-8)

- \* Consolidated capital adequacy ratio as of Mar. 31, 2010: 13.81% (provisional) Consolidated Tier 1 ratio as of Mar. 31, 2010: 10.2% (provisional)
- \* Repurchased and cancelled Class 9 preferred shares <=> Issued new common shares by allocation to a third party \*1
- => De facto exchange: Improved "quality" of capital and reduced dilution risk, simultaneously \* Issued Class 6 preferred shares: secured funds for repayments of public funds while minimizing a risk of dilution
- \*1. Class 9 preferred shares: repurchased at Y271.2bn, New common shares: total issue amount Y103.6bn, Class 6 preferred shares: total issue amount Y75.0bn

60			Y70.3			ited net inco ked in the pr		ime gain on sa r is adjusted	ale of
	123.9	(62.0)	Head Offic	of a gain on sale buiding: (104 of related DTA (61.1)	· · · · · · · · · · · · · · · · · · ·	ense of 3 ing non-	+66.7	+0.9	132.2
0	<b>—</b> —							-Y8.3 bn	
0	FY'08 net income	Sale of Tokyo H.O. bldg.	Other income taxes	Gross operating profit	Operating expenses	Net gains on stocks	Net credit cost	Other gains, net	FY'09 net income

Analysis on year-on-year change in consolidated net income

Resona Holdings	FY2009		Resona Holdings	FY2009	
(Consolidated)		YoY change	(Non-consolidated)		YoY change
Consolidated gross operating profit	678.3	(61.1)	Operating income	39.0	(146.5)
Income before income taxes and minority interests	176.0	(58.1)	Income before income taxes	28.2	(146.8)
Net income	132.2	8.3	Net income	34.9	(139.1)

		Total of 3 group banks (non-consolidated)		Resona Bank		Saitama Resona Bank			Kinki Osaka Bank				
		FY2009	YoY change	Change from	Non-consolidated	YoY change*2	Change from forecast		YoY change	Change from forecast	Non-consolidated	YoY change	Change from forecast
	Gross operating profit	615.2	(60.1)	1.2	406.6	(55.3)	(0.4)	147.8	(5.1)	0.3	60.7	0.4	0.7
	Operating expenses	350.5	(11.6)	(5.5)	230.8	(11.4)	(6.2)	76.4	1.5	(0.1)	43.2	(1.7)	0.7
A	ctual net operating profit *1	264.6	(48.0)	6.6	175.7	(43.5)	5.7	71.4	(6.7)	0.4	17.4	2.2	(0.1)
	Cost income ratio (after NPL disposal in the trust account)	56.9%	+3.3%		56.7%	+4.2%		51.6%	+2.7%		71.2%	-3.5%	

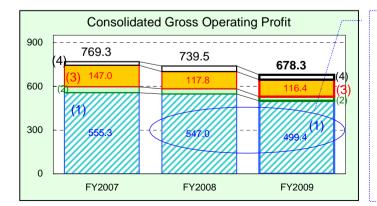
\*1. Actual net operating profit: net operating profit before NPL disposal in the trust account and before transfer to general reserve for possible loan losses

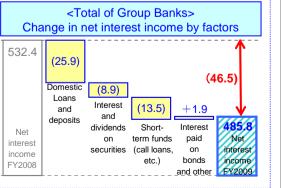
\*2. Calculated by factoring in the former Resona Trust & Banking's performance in the previous fiscal period

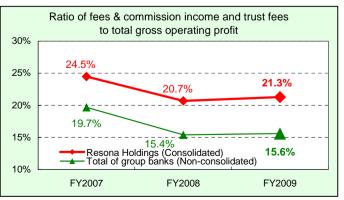
\*1. Amounts less than 0.1 billion yen are rounded down.

## II. Outline of Financial Results for FY2009

									(Billions of Ferr)
Resona Holdings			Total of group banks					Factors accounting for the difference (A) - (B)	
	(Conso	lidated)	Difference	(Non-con	solidated)	Resona	Saitama	Kinki Osaka	(Approx. figures) RC: Resona Card, RG: Resona Guarantee,
	(A)	YoY change	(A)-(B)	(B)	YoY change	Non-consolidated	Resona	Non-consolidated	· · · · ·
Gross operating profit	678.3	(61.1)	63.1	615.2	(60.1)	406.6	147.8	60.7	
(1) Net interest income	499.4	(47.5)	13.6	485.8	(46.5)	299.5	135.7	50.5	RC 6.6bn and other
Income from loans and deposits (domestic operation)				445.6	(25.9)	283.1	117.6	44.8	Domestic operations; banking account; Deposits include NCDs
(2) Trust fees	28.7	(6.6)		28.7	(6.6)	28.7			
(3) Fees and commission income	116.4	(1.4)	48.7	67.6	(1.2)	47.7	12.0	7.9	RG 30.4bn, RC 16.1bn and other
(4) Other operating income	33.7	(5.5)	0.8	32.9	(5.5)	30.6	0.0	2.2	
Actual net operating profit				264.6	(48.0)	175.7	71.4	17.4	Net operating profit before transfer to general reserve for possible loan losses and expenses related to problem loar disposal in the trust account.
Operating expenses (including non-recurring items)	387.5	3.0	28.2	359.2	3.1	235.9	78.4	44.9	RC 13.8bn, RG 3.5bn, goodwill amortization 7.2bn and other
Net gain on stocks	0.6	42.8	(3.6)	4.3	41.9	2.1	0.7	1.3	RCP -4.1bn
Impairment loss / addition to reserve	(7.4)	22.7	(4.3)	(3.1)	22.6	(2.9)	(0.1)	(0.0)	
Credit related expenses, net	114.6	(66.7)	32.5	82.1	(81.8)	54.1	16.7	11.2	RG 23.9bn, RC 7.4bn and other
Other gain/(loss), net	(0.8)	(103.5)	0.7	(1.5)	(103.2)	0.8	(1.6)	(0.7)	
Income before income taxes	176.0	(58.1)	(0.5)	176.5	(42.7)	119.5	51.8	5.1	
Income taxes and other	43.8	(66.4)	(9.6)	53.4	(45.0)	33.5	22.1	(2.2)	Minority interests in net income 4.0bn, Income tax of RHD and other -13.7bn
Net income	132.2	8.3	9.0	123.1	2.3	85.9	29.7	7.4	



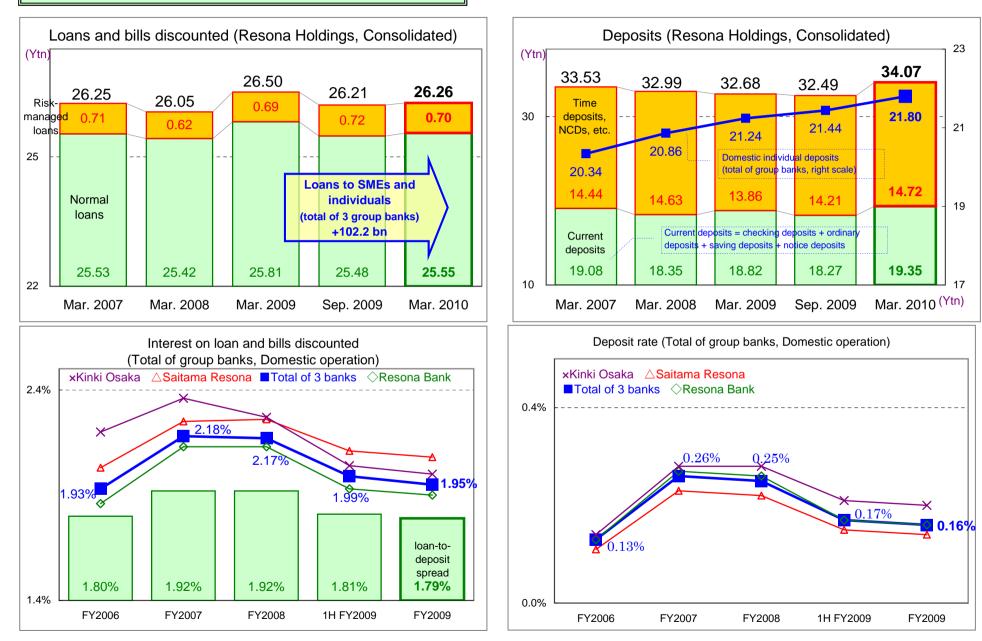




(Billions of Yen)

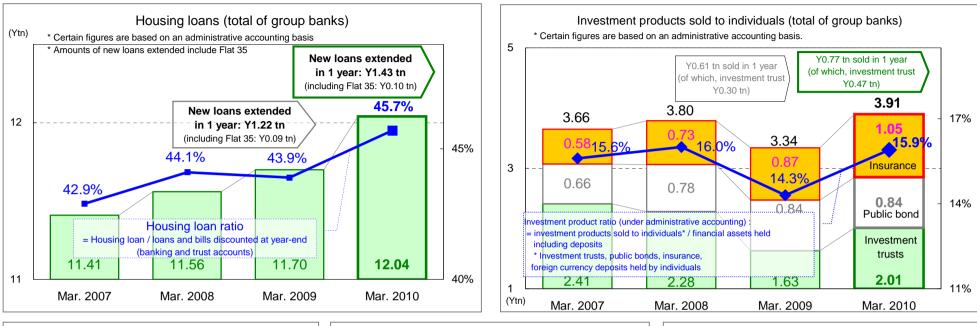
\*1. Amounts less than 0.1 billion yen are rounded down.

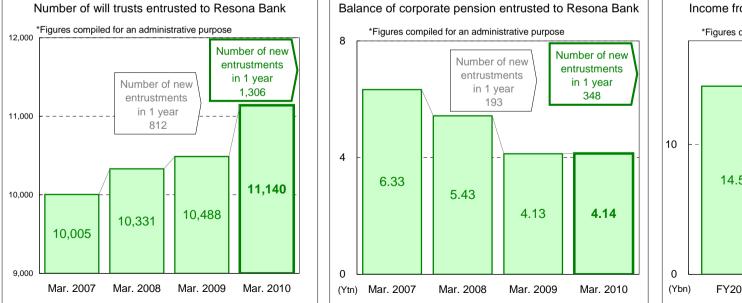
## III. Deposits, Loans and Bills Discounted

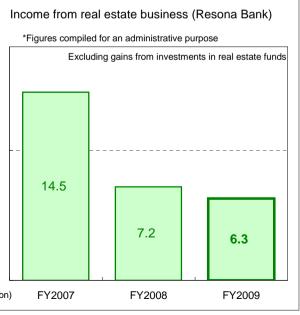


\*1. Amounts less than 0.1 billion yen are rounded down.









\*1. Amounts less than 0.1 billion yen are rounded down.

(Billions of Yen)

# V. Classified Claims (NPL) and Credit Related Expenses

		Total of 3 banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
	Disposal in the trust account	(0.0)	(0.0)		
	Net addition to general reserve	(8.6)	(15.2)	7.2	(0.6)
	Net addition to specific reserve	45.8	34.0	6.1	5.5
	Write-off of loans and others	68.8	53.2	6.5	9.1
	Gain from recoveries of written-off claims	(23.8)	(17.8)	(3.1)	(2.7)
Tota	l credit-related expenses	82.1	54.1	16.7	11.2
(a)	New bankruptcy, downward migration	115.3	89.9	11.8	13.5
(b)	Upward migration	(9.2)	(7.8)	(0.6)	(0.8)
(c)	Off-balancing and other	(15.2)	(12.7)	(1.7)	(0.8)
(d)	Provision of general reserve	(8.6)	(15.2)	7.2	(0.6)

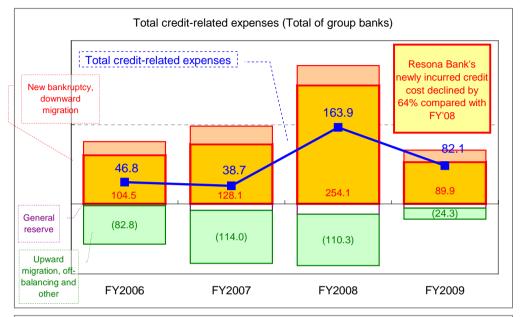
(a) Loss from new bankruptcy or deterioration in borrower category, etc.

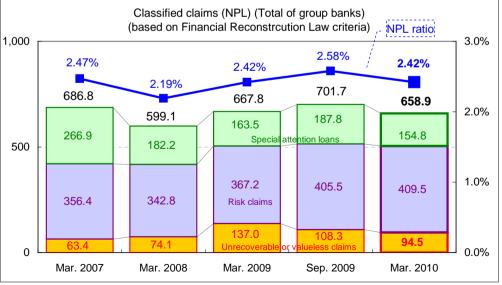
(b) Gain from reversal of loan loss reserve due to improvements in borrower category, etc.

(c) Collection of claims from "doubtful" or lower category borrowers, gain from reversal of loan loss reserve due to off-balancing, and gain from recoveries of written-off claims

		Total of 3 banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
Unrecoverable or valueless claims		94.5	60.8	13.7	19.9
	Risk claims	409.5	291.6	72.6	45.3
	Special attention loans	154.8	106.0	28.0	20.7
Tota	al classified claims (NPL)	658.9	458.5	114.4	86.0
	Change from Mar. 31, '09	(8.9)	(34.2)	13.9	11.3
	NPL ratio *1	2.42%	2.54%	1.77%	3.25%
	Change from Mar. 31, '09	+0.00%	-0.14%	+0.21%	+0.54%

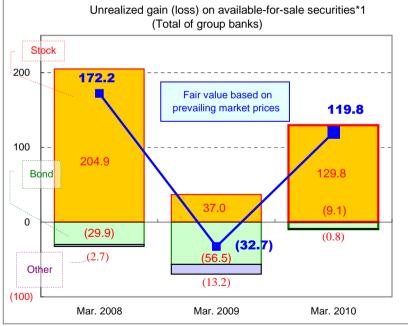
\*1. NPL ratio = Total classified claims / Total claims defined under the Financial Reconstruction Law. (Banking and trust accounts) (Total of group banks)





\*1. Amounts less than 0.1 billion yen are rounded down.

#### VI. Unrealized gain/(loss) on securities (Billions of Yen) Total of 3 banks Resona Bank Saitama Resona Bank Kinki Osaka Bank 24.8 5.5 Held to maturity 5.8 13.4 Available for sale 119.8 76.7 45.6 (2.6 Change from Mar. 31, 2009 95.1 152.5 53.1 4.3 Bonds (14.7)(0.3)(9.1)6.0 Variable rate JGBs (12.9)(10.7)(2.0)(0.1)Stocks 129.8 88.1 40.5 1.1 3.3 (3.4)Other (0.8)(0.8)



## VII. Securitized products held

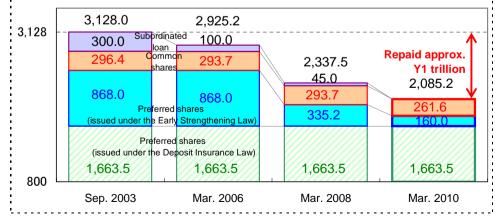
	Balance	Unrealized gain/(loss)
Securitized products organized overseas	_	_
Subprime mortgage loan- related	No outstanding invest	ment and loan balance
Securitized products organized in Japan	244.7	(2.6)
Backed by assets in Japan	244.7	(2.6)
Housing loans	220.8	(1.7)
Commercial real estate	13.9	(0.8)
Other	9.9	(0.0)
Backed by overseas assets		_
otal *2	244.7	(2.6)
Change from Mar. 31,'09	(7.3)	0.6

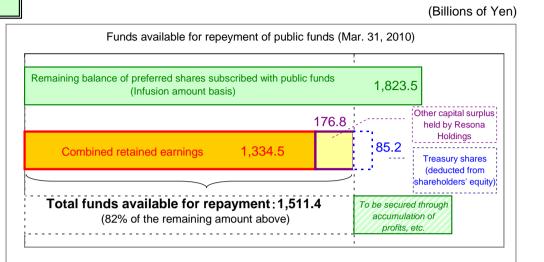
\*1. In addition to "securities," the reported figures include negotiable certificates of deposit from "Cash and due from banks" and a portion of "Monetary claims bought." Only available-for-sale securities with market prices are reported. Fair values of available-for-sale securities are based on prevailing market prices, etc. Resona Group did not adopt a new method for measuring the fair values of securities in accordance with the ASBJ Practical Issue Task Force No. 25. Resona Group did not change the holding purposes applicable to its bond holdings in accordance with the ASBJ Practical Tsak Force No. 26. \*2 Include the securities defined by "Practical Guidelines for Financial Instruments Accounting" (amended July 4, 2007) and all securitized products directly held. Include the securitized products secured by future cash flows from certain underlying assets, collaterized debt obligations (CDOs) and their re-securitized products (CDO squared)

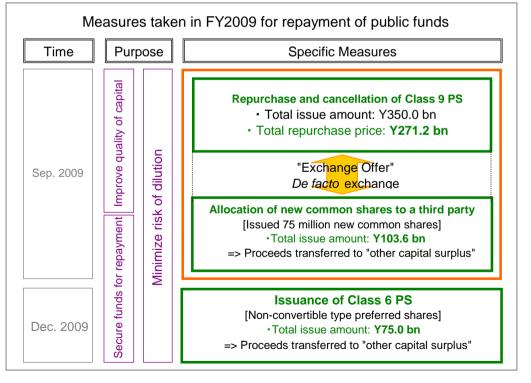
## Resona Holdings, Inc.

#### VIII. Status of Public Funds

		Mandatory Conversion	Amount Sep. 30, 2003	Amount Mar. 30, 2010	
		(First Call)	(1)	(2)	(2) - (1)
tal public fu	unds received		3,128.0	2,085.2	(1,042.7
Preferre			2,531.5	1,823.5	(708.0
Ear Lav	ly Strengthening		868.0	160.0	(708.0
	Class B	Apr. 2009	408.0		(408.0
	Class C	Apr. 2015	60.0	60.0	-
	Class E	Dec. 2009	300.0		(300.0
	Class F	Dec. 2014	100.0	100.0	-
Dep Lav	posit Insurance		1,663.5	1,663.5	-
	Class 1	N/A	550.0	550.0	-
	Class 2	N/A	563.5	563.5	-
	Class 3	N/A	550.0	550.0	-
	nated loans		300.0		(300.0
Sta	ancial Function bilization Law		200.0		(200.0
Ear Lav	ly Strengthening v	Mar. 2009	100.0		(100.0
Commor	n Shares	N/A	296.4	261.6	(34.7





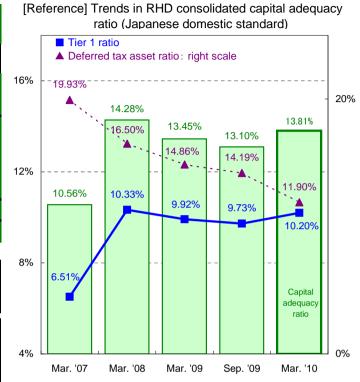


\*1. Amounts less than 0.1 billion yen are rounded down.

(Billions of Yen)

## IX. Capital Adequacy Ratio

	Mar. 2009	Sep. 2009	Mar. 2010	(Provisional)
		(A)	(B)	(B)-(A)
RHD consolidated capital adequacy ratio (Japanese Domestic Standard)	13.45%	13.10%	13.81%	+0.36%
Tier I ratio	9.92%	9.73%	10.20%	+0.28%
Deferred tax asset ratio *1	14.86%	14.19%	11.90%	-2.96%
Total qualifying capital (RHD consolidated)	2,818.5	2,676.4	2,814.0	(4.5)
Tier I	2,078.8	1,988.6	2,078.6	(0.1)
Tier II	771.4	714.8	752.0	(19.3)
Deduction	31.6	27.0	16.7	(14.8)
Risk-weighted assets (RHD consolidated)	20,944.8	20,430.2	20,364.1	(580.7)
Total required capital (RHD consolidated)*2	1,675.5	1,634.4	1,629.1	(46.4)
<reference></reference>				
RHD consolidated capital adequacy ratio (BIS International Standard) *3	13.65%	13.51%	14.20%	+0.55%
Tier I ratio	9.86%	9.62%	10.09%	+0.23%
		Resona	Saitama Resona	Kinki Osaka
		Resona Consolidated	Saitama Resona Non-consolidated	Kinki Osaka Consolidated
Capital adequacy ratio (Japanese Domestic Standard)				Consolidated
		Consolidated	Non-consolidated	Consolidated
(Japanese Domestic Standard)		Consolidated	Non-consolidated	Consolidated 10.71% +1.04%
(Japanese Domestic Standard) Change from Mar. 31, 2009		Consolidated 11.03% +1.04%	Non-consolidated 11.09% +0.55%	Consolidated 10.71% +1.04%
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio		Consolidated 11.03% +1.04% 7.42%	Non-consolidated 11.09% +0.55% 6.74%	Consolidated 10.71% +1.04% 6.32%
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital		Consolidated 11.03% +1.04% 7.42% 1,594.7	Non-consolidated 11.09% +0.55% 6.74% 425.1	Consolidated 10.71% +1.04% 6.32% 182.3
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital Change from Mar. 31, 2009		Consolidated 11.03% +1.04% 7.42% 1,594.7 106.6	Non-consolidated 11.09% +0.55% 6.74% 425.1 30.4	Consolidated 10.71% +1.04% 6.32% 182.3 4.0
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital Change from Mar. 31, 2009 Tier I		Consolidated 11.03% +1.04% 7.42% 1,594.7 106.6 1,072.8	Non-consolidated 11.09% +0.55% 6.74% 425.1 30.4 258.5	Consolidated 10.71% +1.04% 6.32% 182.3 4.0 107.6
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital Change from Mar. 31, 2009 Tier I Tier I Deduction		Consolidated 11.03% +1.04% 7.42% 1,594.7 106.6 1,072.8 563.1	Non-consolidated 11.09% +0.55% 6.74% 425.1 30.4 258.5 177.2	Consolidated 10.71% +1.04% 6.32% 182.3 4.0 107.6 75.6
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital Change from Mar. 31, 2009 Tier I Tier I Deduction		Consolidated 11.03% +1.04% 7.42% 1,594.7 106.6 1,072.8 563.1 41.2	Non-consolidated   11.09%   +0.55%   6.74%   425.1   30.4   258.5   177.2   10.6	Consolidated 10.71% +1.04% 6.32% 182.3 4.0 107.6 75.6 0.8 1,701.9
(Japanese Domestic Standard) Change from Mar. 31, 2009 Tier I ratio Total qualifying capital Change from Mar. 31, 2009 Tier I Tier I Deduction Risk-weighted assets		Consolidated 11.03% +1.04% 7.42% 1,594.7 106.6 1,072.8 563.1 41.2 14,446.9	Non-consolidated 11.09% +0.55% 6.74% 425.1 30.4 258.5 177.2 10.6 3,831.8	Consolidated 10.71% +1.04% 6.32% 182.3 4.0 107.6 75.6 0.8



#### (Note 1):

Deferred tax assets, net of deferred tax liabilities / Tier I capital

(Note 2):

The Japanese Domestic Standard is applicable to Resona Holdings and its subsidiary banks for calculations of capital adequacy ratios. However, total required capital of Resona Holdings, Resona Bank and Saitama Resona Bank is calculated as "risk-weighted assets x 8%" since they adopted the F-IRB approach for capital adequacy ratio calculations. Total required capital of Kinki Osaka Bank which adopted the Standardized Approach is calculated as "risk-weighted assets x 4%." (Note 3):

The reported figures are calculated based on "partial relaxation of capital adequacy requirement for banks, etc." under Article 2, Paragraph 2 of the FSA Notification No. 79 of 2008, which allows financial institutions not to reflect valuation loss on national government bonds and similar securities in their Tier I capital as well as the calculation of Tier II capital without reflecting valuation gain on such securities. As of March 31, 2010, the consolidated capital adequacy ratio and Tier I ratio calculated based on the former criteria without applying this special treatment would be 14.18% and 10.09%, respectively.

\*1. Amounts less than 0.1 billion yen are rounded down.

\*2. In principle, figures are based on non-consolidated figures of group banks

Fiscal Year '09

(Billions of yen)

#### **Resona Holdings** (Non-consolidated) Full year Interim Change from previous year forecast forecasts Operating income 16.5 31.0 (8.0)Operating profit 13.5 25.0 (7.6)Ordinary profit 13.5 (8.6)24.0 Net (interim) income 14.5 25.0 (9.9)

Forecast for term-end per share dividend on common stock*1	10 yen				
Forecast for term-end per share dividend on preferred stock *1	As pre-determined				
*1. For details of the status of dividend distribution, please refer to the Tanshin report.					

Total of three banks Resona Bank Saitama Resona Bank Kinki Osaka Bank (approx. figure) Change from Interim Full year Change from Interim Full year Interim Full year Change from Interim Full year Change from previous previous year previous year forecast forecasts forecast forecasts forecast forecasts previous year forecast forecasts vear\*2 298.0 (11.2)194.0 395.0 74.0 148.5 0.7 30.0 60.5 (0.2)Gross operating profit 604.0 (11.6)173.0 344.0 114.0 225.0 38.5 77.0 21.0 41.5 Operating expenses (6.5)(5.8)0.6 (1.7)Actual net operating profit 125.0 260.0 (4.6)80.0 170.0 (5.7)35.5 71.5 0.1 9.0 19.0 1.6 Ordinary profit 83.0 170.0 17.4 52.5 110.0 8.6 30.0 57.0 8.1 1.0 4.0 1.8 125.0 ncome before income taxes 88.0 187.0 10.5 57.0 5.5 29.5 56.0 4.2 2.0 6.0 0.9 58.0 6.9 Net (interim) income 130.0 Resona Group started applying a consolidated taxation system. Net gain on stocks 2.0 4.0 (0.3)2.0 4.0 1.9 (0.7)(1.3)35.0 (12.1)23.5 47.0 6.0 10.5 Credit related expenses 70.0 (7.1)5.5 12.5 (4.2)(0.7)

	<consolidated></consolidated>	<non-consolidate< th=""><th>d&gt; &lt;<u>Consolidated</u>&gt;</th></non-consolidate<>	d> < <u>Consolidated</u> >
Forecast of capital adequacy ratios	Lower half of 11%	Middle of 10%	Lower half of 11%

The forward-looking statements contained in this presentation may be subject to material change due to various factors. These factors may include changes in the level of stock price in Japan, any development and change related to the government's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group. These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.

\*1. Amounts less than 0.1 billion yen are rounded down.

\*2. In principle, figures are based on non-consolidated figures of group banks.

X. Earnings Forecasts for Fiscal Year Ending March 31, 2011

Consolidated ordinary income

Forecast of capital adequacy ratios

Consolidated ordinary profit

Net (interim) income

Interim

forecast

415.0

83.0

60.0

Resona Holdings (Consolidated)

Full year

forecasts

830.0

170.0

135.0

Latter half of 13%

Change from

previous year

(45.1)

17.7

2.8