# Financial Highlights for the First Quarter of Fiscal Year 2022





August 10, 2022

## **Outline of Financial Results for the 1Q of FY2022**

	1
<ul> <li>Net income attributable to owners of parent: JPY33.9 bn</li> <li>Down JPY0.3 bn, or 0.9%, YoY</li> <li>Progress rate against the full year target<sup>*1</sup>: 22.6%</li> </ul>	
<ul> <li>Actual net operating profit: JPY33.4 bn Down JPY11.7 bn, or 25.9%, YoY</li> <li>Core income [Net interest income from loans and deposits</li> </ul>	Net own EPS
+ Fee income + Operating expenses]: Up JPY4.7 bn, YoY	BPS
<ul> <li>Gross operating profit: JPY135.7 bn Down JPY13.2 bn, or 8.9%, YoY</li> </ul>	Gro
<ul> <li>Net interest income from domestic loans and deposits:</li> <li>Down JPY1.6 bn, YoY</li> </ul>	
Average loan balance: +1.82%, YoY Loans rate: down by 3bps, YoY [Excluding loans to the Japanese government and others] Average loan balance: +1.64%, YoY Loans rate: down by 3bps, YoY	
<ul> <li>Both loans balance and loans rate were in line with the plan</li> <li>Fee income: Up JPY4.6 bn, Fee income ratio: 40.7%</li> <li>Fee income increased 9.2%, YoY.</li> <li>Increased driven by growth in succession-related</li> </ul>	Op bar
Net gains on bonds (including futures): Down JPY17.9 bn, YoY Implemented to restore soundness of securities portfolio (Costs to restore securities portfolio soundness in 1Q of FY2022: Approx. JPY24.0 bn)	Act Ne
<ul> <li>Operating expenses: JPY102.2 bn (cost)         Decreased by JPY1.6 bn, YoY     </li> <li>Both personnel expenses and non-personnel expenses reduced</li> </ul>	(ind Cre Otl
Credit related expenses: JPY5.6 bn (cost) Decreased by JPY1.5 bn, YoY	Net
Credit costs have posted 14.7% against the full year plan of JPY38.0 bn	Inc Ne

	HD consolidated		FY2022 1Q	YoY ch	nange	Progress rate vs. Target*1
	(JPY bn)			(b)	%	-
let	income attributable to	(1)	(a) <b>33.9</b>	(b)	(c)	(d)
w	ners of parent	(1)	33.9	(0.3)	(0.9)%	22.6%
EP	S (yen)	(2)	14.22	+0.34	+2.4%	
3PS	S (yen)	(3)	1,005.99	(28.70)	(2.7)%	
G	ross operating profit	(4)	135.7	(13.2)	(8.9)%	
	Net interest income	(5)	102.3	(1.4)		
	NII from loans and deposits <sup>*2</sup>	(6)	83.1	(1.6)		
	Fee income	(7)	55.3	+4.6		
	Fee income ratio	(8)	40.7%	+6.7%		
	Trust fees	(9)	5.3	+0.3		
	Fees and commission income	(10)	49.9	+4.2		
	Other operating income	(11)	(21.9)	(16.4)		
	Net gains on bonds (including futures)	(12)	(26.1)	(17.9)		
	perating expenses (excluding group nks' non-recurring items)	(13)	(102.2)	+1.6	+1.6%	
	Cost income ratio (OHR)	(14)	75.3%	+5.5%		
A	ctual net operating profit	(15)	33.4	(11.7)	(25.9)%	
	et gains on stocks ncluding equity derivatives)	(16)	18.1	+4.1		•
С	redit related expenses, net	(17)	(5.6)	+1.5		
0	ther gains, net	(18)	0.5	+3.3		
	et income before income taxes ad non-controlling interests	(19)	46.4	(2.6)	(5.3)%	
In	come taxes and other	(20)	(12.3)	+2.4		
	et income attributable to on-controlling interests	(21)	(0.1)	(0.1)		
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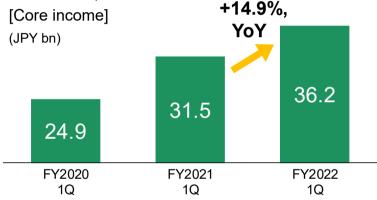
\*1. Full year target of FY2022: JPY150.0 bn
\*2. Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs

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# **Review of the 1Q of FY2022**

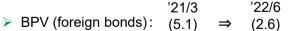


- Core income [Net interest income from loans and deposits + Fee income + Operating expenses] remained on an increasing trend
- Progress rate against the earnings targets for FY2022 (total of group banks basis): 25.6%
- Increased driven by growth in fee income (up JPY4.6 bn, or 9.2%, YoY)



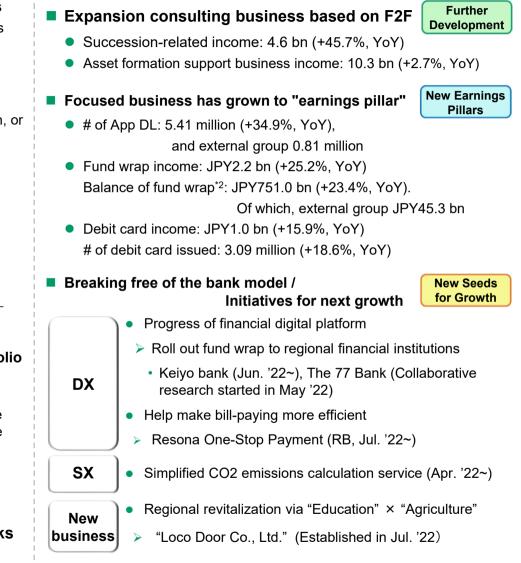
Implemented to restore soundness of securities portfolio

- Costs to restore securities portfolio soundness in 1Q of FY2022: Approx. JPY24.0 bn
  - Improving the yield of foreign bonds and ensuring future flexibility in the management by reduction of risk volume were realized via a series of measures to restore the soundness of our securities portfolio from FY2021



### Progress of the reduction of policy-oriented stocks

 Balance of listed stocks disposed in 1Q of FY2022<sup>\*1</sup>: JPY5.3 bn (Down 0.3%, YoY) Net gain on sale in 1Q of FY2022: JPY17.7 bn (Up 61.3%, YoY)



\*1. Total of group banks, acquisition cost basis \*2. Including corporation and external group

# **Breakdown of Financial Results**

	1	_										
		Resona I (Conso		Total of gr	oup banks	Bassing		Saitama		Total of		Difference
(JPY bn)		,	YoY		YoY	Resona Bank	YoY	Resona Bank	YoY	group banks under KMFG	YoY	
		(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(a)-(c)
Gross operating profit	(1)	135.7	(13.2)	122.1	(12.5)	63.4	(8.3)	24.7	(4.0)	33.8	(0.1)	13.5
Net interest income	(2)	102.3	(1.4)	101.1	(0.8)	53.9	(0.8)	20.2	(1.0)	26.8	+0.9	1.2
NII from domestic loans and deposits	(3)			83.1	(1.6)	42.9	(0.7)	16.8	(0.5)	23.4	(0.3)	
Net gains on cancellation of investment trusts *1	(4)	0.0	(0.0)	0.1	+0.0	0.0	+0.0	_	(0.0)	0.1	+0.0	(0.1)
Fee income	(5)	55.3	+4.6	43.2	+4.7	27.4	+3.5	9.2	+1.3	6.5	(0.2)	12.0
Fee income ratio	(6)	40.7%	+6.7%	35.3%	+6.8%	43.1%	+10.0%	37.4%	+10.1%	19.2%	(0.6)%	
Trust fees	(7)	5.3	+0.3	5.3	+0.3	5.3	+0.3	0.0	+0.0	_	-	(0.0)
Fees and commission income	(8)	49.9	+4.2	37.8	+4.3	22.0	+3.1	9.2	+1.3	6.5	(0.2)	12.1
Other operating income	(9)	(21.9)	(16.4)	(22.2)	(16.4)	(17.9)	(11.1)	(4.7)	(4.4)	0.4	(0.9)	0.2
Net gains on bonds (including futures) *1	(10)	(26.1)	(17.9)	(26.1)	(17.8)	(20.8)	(12.2)	(5.0)	(4.5)	(0.3)	(1.1)	0.0
Operating expenses (excluding group banks' non-recurring items)	(11)	(102.2)	+1.6	(95.1)	+2.1	(51.8)	+0.6	(18.7)	+0.4	*2 (24.5)	+1.0	(7.0)
Cost income ratio (OHR)	(12)	75.3%	+5.5%	77.9%	+5.6%	81.7%	+8.6%	75.5%	+9.2%	72.6%	(2.8)%	
Actual net operating profit	(13)	33.4	(11.7)	26.8	(10.4)	11.5	(7.7)	6.0	(3.6)	9.2	+0.9	6.5
Core net operating profit *3 (excluding gains on cancellation of investment trusts)	(14)			52.5	+8.5	32.3	+5.6	10.7	+0.8	9.4	+2.0	
Net gains on stocks (including equity derivatives)	(15)	18.1	+4.1	17.9	+4.2	16.5	+5.4	0.8	(1.4)	0.5	+0.2	0.1
Credit related expenses, net	(16)	(5.6)	+1.5	(5.9)	+0.8	(4.7)	+1.4	(0.3)	(0.6)	(0.7)	+0.0	0.3
Other gains, net	(17)	0.5	+3.3	0.4	+2.9	1.2	+2.6	(0.1)	+0.2	(0.7)	+0.0	0.1
Net income before income taxes	(18)	46.4	(2.6)	39.3	(2.3)	24.6	+1.9	6.4	(5.5)	8.2	+1.2	7.1
Income taxes and other	(19)	(12.3)	+2.4	(10.2)	+2.0	(6.3)	+0.3	(1.8)	+1.6	(2.1)	+0.0	
Net income attributable to non-controlling interests	(20)	(0.1)	(0.1)									
Net income (attributable to owners of parent)	(21)	33.9	(0.3)	29.0	(0.3)	18.2	+2.2	4.6	(3.8)	6.1	+1.3	

\*1. Losses on cancellation of investment trusts are posted in the net gains on bonds since net of the losses and dividends from investment trusts become negative 1Q of FY'21(RB): Losses on cancellation of investment trusts: JPY(5.9) bn, dividends from investment trusts: + JPY0.6 bn  $\rightarrow$  net amount: JPY(5.3) bn

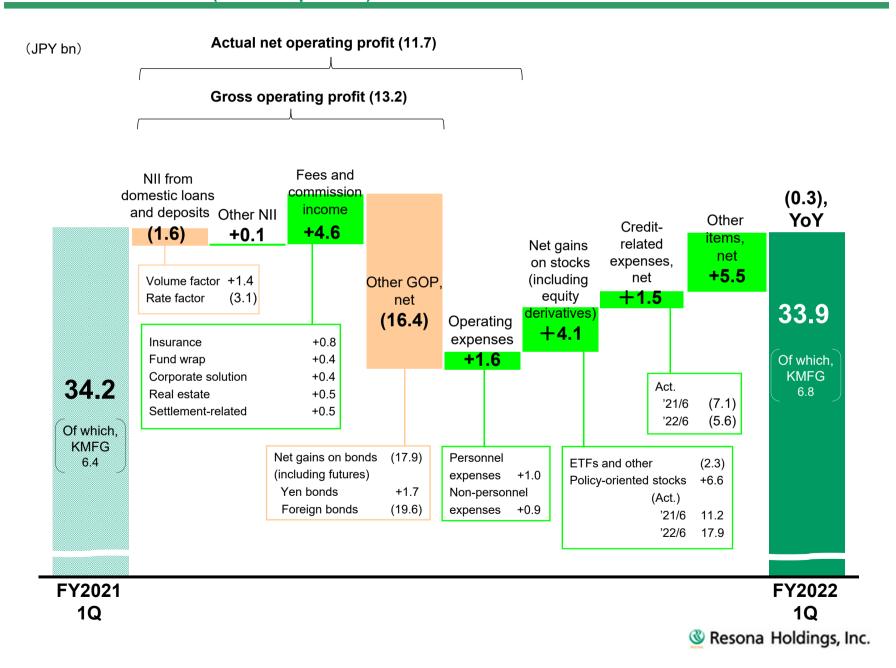
1Q of FY'22(SR/MB): Losses on cancellation of investment trusts: JPY(1.2) bn, dividends from investment trusts: + JPY(0.1) bn  $\rightarrow$  net amount: JPY(1.1) bn

\*2. Exclude goodwill amortization by KMB, JPY(0.1) bn, related to acquisition of former Biwako Bank

\*3. Actual net operating profit - Gains on cancellation of investment trusts - Net gains on bonds



# Factors for the Changes in Net Income Attributable to Owners of Parent (YoY Comparison)



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## **Trend of Loans and Deposits (Domestic Account)**

### Average loan / deposit balance, rates and spread

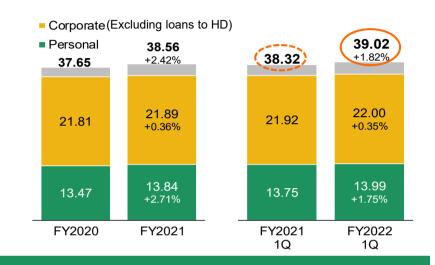
#### 1Q of FY'22 (YoY)

Average loan balance: +1.82%, Loan rate: (3) bps [Excluding loans to the Japanese government and others] Average loan balance: +1.64%, Loan rate: (3) bps => Full year (plan) +1.46% (2)bps

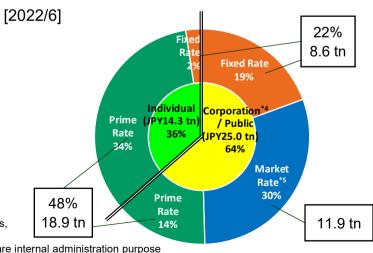
	~	)	1	Q	FY2	022
Avg. bal : Trillion Income/Cost : Billi			Act.	YoY <sup>*3</sup>	Plan	YoY <sup>*3</sup>
		)	(a)	(b)	(c)	(d)
	Avg. Bal.	(1)	39.02	+1.82%	39.14	+1.48%
Loans	Rate	(2)	0.86%	(0.03)%	0.86%	(0.02)%
	Income	(3)	84.1	(1.9)	337.5	(4.9)
Corporate banking	Avg. Bal.	(4)	22.00	+0.35%	22.04	+0.68%
business unit <sup>*1</sup>	Rate	(5)	0.81%	(0.01)%	0.81%	(0.01)%
Corporate	Avg. Bal.	(6)	18.69	+1.16%	18.73	+1.28%
Loan	Rate	(7)	0.76%	(0.01)%	0.77%	(0.00)%
Personal banking	Avg. Bal.	(8)	13.99	+1.75%	14.13	+2.08%
business unit <sup>*2</sup>	Rate	(9)	1.08%	(0.04)%	1.07%	(0.04)%
	Avg. Bal.	(10)	61.02	+3.91%	59.75	+0.87%
Deposits (Including NCDs)	Rate	(11)	0.00%	(0.00)%	0.00%	(0.00)%
	Cost	(12)	(0.9)	+0.2	(4.0)	+0.5
Loan-to-deposit	Spread	(13)	0.85%	(0.03)%	0.85%	(0.02)%
Loan-to-deposit	Net interest income	(14)	83.1	(1.6)	333.5	(4.4)

#### Trend of average loan balance

[Average loan balance (JPY tn)] % represents YoY change



### **Composition of loan portfolio**



\*1. Corporate Banking Business Unit : Corporate loans (excluding loans to HD) + apartment loans, Figures are internal administration purpose

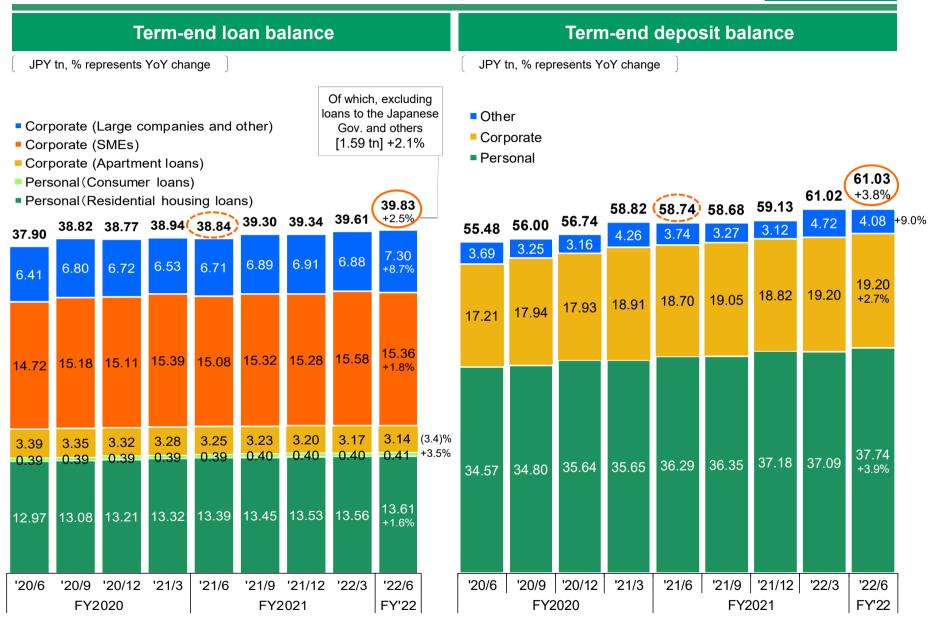
\*2. Personal Banking Business Unit: Residential housing loans + other consumer loans, Figures are internal administration purpose

\*3. Average balance : rate of change \*4. Including apartment loans

\*5. Market rate-linked loans include the fixed-rate (spread) loans maturing in less than one year

## **Term-end Balance of Loans and Deposits**

Total of Group Banks



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# **Housing Loan Business**

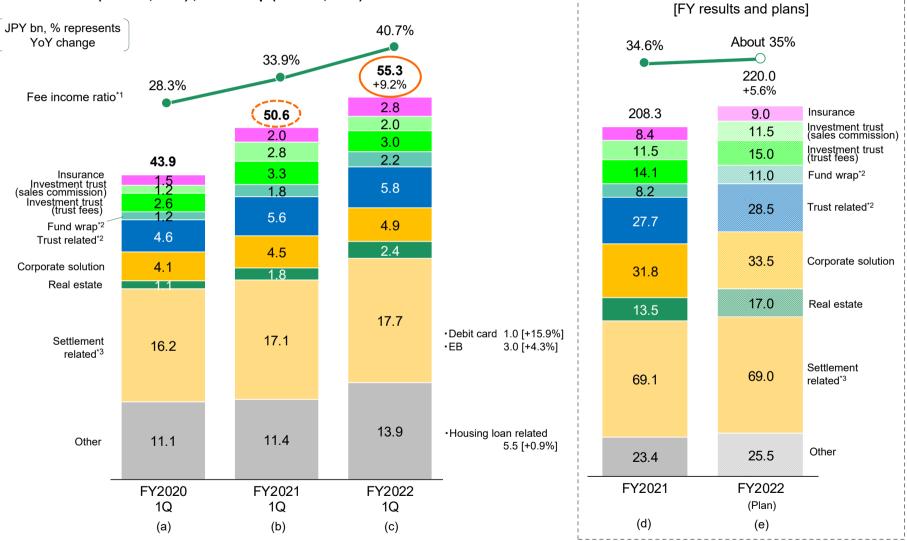
Total of Group Banks

	N	lew h	ousir	ng loa	n ori	ainati	on				Tern	n-end	hous	sina l	oan l	oalan	ce	
JPY tn	IPY tn, % represents YoY change 〕										Term-end housing loan balance         [ JPY tn, % represents YoY change ]							
Fla	artmer it 35 sidenti		sing lo	an						<ul><li>Apart</li><li>Resid</li></ul>			g loan					
			0.41							16.37	16.43	16.54	16.61	16.64	16.68	16.73	16.73	<b>16.75</b> +0.6%
	0.38 0.03 0.01	0.39 0.02 0.01	0.04 0.01	0.34	0.35	0.33	<b>0.38</b> 0.04 0.00	<b>0.32</b> (4.3)%		3.39	3.35	3.32	3.28	3.25	3.23	3.20	3.17	3.14 (3.4)%
0.31 0.02 0.01				0.02	0.04	0.03	0.00	0.03 +9.2 0.00 (47.1										
0.27	0.33	0.34	0.35	0.30	0.29	0.29	0.33	0.29 (3.9)%		12.97	13.08	13.21	13.32	13.39	13.45	13.53	13.56	13.61 +1.6%
1Q	2Q FY2	3Q 2020	4Q	1Q	2Q FY2	3Q 2021	4Q	1Q FY'22		'20/6	'20/9 FY2	'20/12 020	'21/3	'21/6	'21/9 FY2	'21/12 2021	'22/3	'22/6 FY'22

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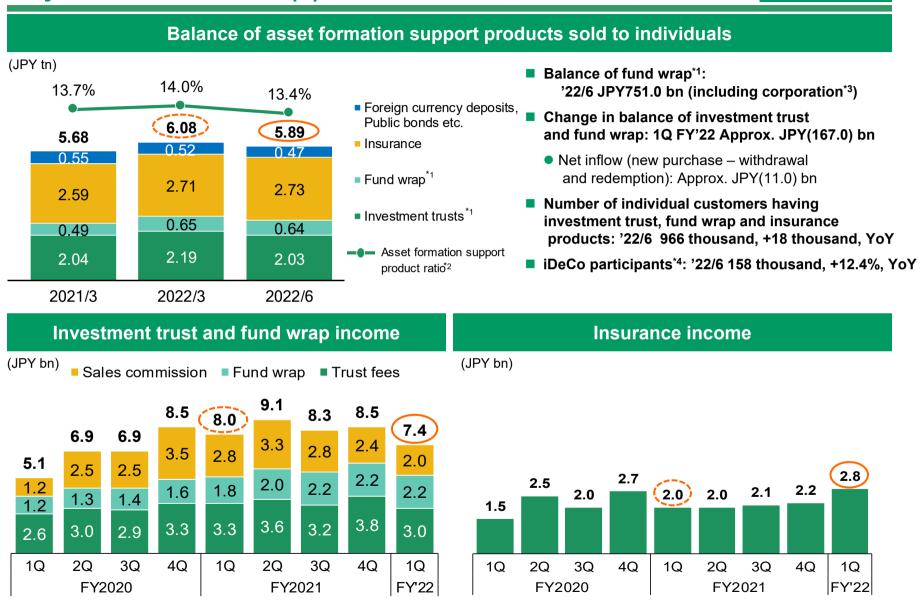
### **Fee Income**

- Consolidated fee income ratio<sup>\*1</sup>: 40.7% (+6.7%, YoY)
- Increased driven by growth in succession-related (asset and business succession related trust / real estate / M&A) (+45.7%, YoY), insurance (+41.7%, YoY), fund wrap (+25.2%, YoY)



\*1. (Fees and commission income + trust fees) / consolidated gross operating profit \*2. Including fee income earned by Resona Asset Management

\*3. Fees and commission from domestic exchange, account transfer, EB, VISA debit card and fee income earned by Resona Kessai Service and Resona Card



### **Major Fee Businesses(1)** (Asset Formation Support Business)

\*1. Based on market value

\*2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals)

\*3. Including balance of fund wrap in banks other than group banks `\*4. iDeCo participants + members giving investment instructions

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# Major Fee Businesses(2) (Trust, Corporate Solution, Real Estate Business)

						Tru	st-re	lated b	usiness i	ncome	9					
(JPY bn)	esona Ass	et Mana	acomont									'21/3	'2	22/3	'2	2/6
Tru		on offere	ed for ass trust <b>7.6</b>	set and bu	usiness s <b>7.4</b>		on <b>8.6</b> 1.8		# of suc	and bus ccessio ccession (stock)	n	34.3 thousand		9.3 usand		39.9 usand
<b>4.6</b> 1.4 0.4	1.5 1.8	<b>5.4</b> 1.5 0.8	1.6 1.8	<b>5.6</b> 1.7 0.7	1.8 1.8	6.1 1.9 0.9	2.2	<b>5.8</b> <b>1.7</b> <b>0.8</b>	 Secu To	tal asset	s	JPY39.11 tn	JPY	40.91 tn	JPY	41.29 tn
2.7	3.8	2.9	4.1	3.0	3.7	3.2	4.4	3.2	Тс	<b>sion tru</b> tal asset		JPY5.59 tn	JPY	′5.43 tn	JPY	′5.59 tn
1Q	2Q FY2	3Q 020	4Q	1Q	2Q FY2	3Q 2021	4Q	1Q FY'22	e	entrusted						
				•		-										
C	orpor	ate s	oluti	ons bi	usine		com			Real	estat	e busines	ss in	come*´	1	
C (JPY bn) • M&A						ess in		9	(JPY bn) ■ Co	<b>Real</b>		t <b>e busines</b> lividual	s in	come*′	1	
(JPY bn)						ess in		9	, , , , , , , , , , , , , , , , , , ,				s in	come*	5.6	
(JPY bn)	Private				ne, Syno <b>10.5</b>	ess in	oans, C <b>12.4</b>	9	, , , , , , , , , , , , , , , , , , ,		■ Inc		ss in 4.1	come*		
(JPY bn)	Private 8.7 0.7 2.6	notes	■ Comm		ne, Sync 10.5 1.2 2.4	ess in	oans, C <b>12.4</b>	9	, , , , , , , , , , , , , , , , , , ,	rporate 3.5 0.9	■ Inc 1.5 0.3 1.1	lividual		<b>1.8</b> 0.5 1.3 3Q	5.6	<b>2.4</b> 0.3 2.0

\*1. Excluding gains from investments in real estate funds

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### **Credit Costs and NPL**

	Credi	t costs	\$				balance and	
						Unrecoverab	(Financia) le or valueless clain	l Reconstructio ns
	FY2020	FY2	2021	FY2	2022	Risk claims		
(JPY bn)		1Q		1Q	Plan	Special atten	tion loans	
Net credit cost	(a)	(b)	(c)	(d)	(e)	NPL ratio		
(HD consolidated) (1)	(57.4)	(7.1)	(58.7)	(5.6)	(38.0)	(Reference) I	NPL ratio (HD cons	olidated)
						, , , , , , , , , , , , , , , , , , ,	,	,
Net credit cost (Total of group banks) (2)	(52.3)	(6.8)	(61.2)	(5.9)	(31.0)		1.65%	1.65%
General reserve (3)	(15.9)	(4.2)	(7.2)	0.9				0
Specific reserve and other items (4)	(36.3)	(2.6)	(53.9)	(6.8)		4 400/	(1.32%)	1.33%
New bankruptcy, downward migration (5)	(45.0)	(5.2)	(66.0)	(6.3)		1.12%		
Collection/ upward migration (6)	8.7	2.6	12.0	(0.5)		(JPY bn)	538.2	547.5
Difference (1) - (2) (7)	(5.1)	(0.3)	2.4	0.3	(7.0)	447.9	53.6	53.8
HL guarantee subsidiaries (8)	(0.5)	0.4	6.5	0.9		56.7		
Resona Card (9)	(1.5)	(0.4)	(1.4)	(0.4)				
<credit cost="" ratio=""></credit>					(bps)		370.5	376.9
HD consolidated <sup>*1</sup> (10	) (15.0)	(7.3)	(14.8)	(5.6)	(9.4)	295.7		
Total of group banks <sup>*2</sup> (11	) (13.4)	(6.8)	(15.1)	(5.8)	(7.5)			

\*(Note) Positive figures represent reversal gains

- \*1. Credit cost / (loans and bills discounted + acceptances and guarantees) (Simple average of the balances at the beginning and end of the term)
- \*2. Credit cost / total credits defined under the Financial Reconstruction Act (Simple average of the balances at the beginning and end of the term)

tion Act criteria)



% % 116.7 114.0 95.4 2021/3 2022/3 2022/6

# **Securities Portfolio**

Total of Group Banks

(JPY bn)		2021/3	2022/3	2022/6	Unrealized gains/(losses)
		(a)	(b)	(c)	(d)
Available-for-sale securities	(1)	4,480.7	4,159.5	4,137.4	446.1
Stocks	(2)	325.2	305.9	300.6	540.8
Bonds	(3)	2,586.4	2,940.1	2,952.1	(48.0)
JGBs	(4)	925.7	1,137.3	1,151.5	(35.3)
Average duration (years)	(5)	13.1	9.3	10.0	-
Basis point value (BPV)	(6)	(1.21)	(1.15)	(1.14)	-
Local government and corporate bonds	(7)	1,660.6	1,802.8	1,800.5	(12.7)
Other	(8)	1,569.0	913.3	884.7	(46.6)
Foreign bonds	(9)	904.8	562.5	533.5	(40.1)
Average duration (years)	(10)	6.3	6.2	6.6	-
Basis point value (BPV)	(11)	(0.51)	(0.26)	(0.26)	-
Investment trusts (Domestic)	(12)	658.4	346.8	346.9	(10.9)
Net unrealized gain	(13)	615.3	521.2	446.1	
Bonds held to maturity	(14)	1,942.2	2,934.7	3,199.6	(68.2)
JGBs	(15)	1,035.6	1,856.1	2,060.7	(58.8)
Net unrealized gain	(16)	11.5	(30.3)	(68.2)	

### Securities portfolio<sup>\*1</sup>

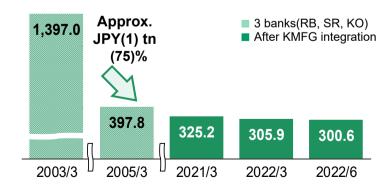
### Status of policy-oriented stocks held<sup>\*2</sup>

 Balance of listed stocks disposed in 1Q of FY2022 (acquisition cost basis): JPY5.3 bn, Net gain on sale: JPY17.7 bn (HD consolidated: JPY18.0 bn) Breakeven Nikkei average: Approx. 8,100 yen

#### Policy for holding policy-oriented stocks

- Since the capital enhancement with public funds, Resona Group has reduced the balance of the policy-oriented stocks to lessen the risk of price volatility. Our basic policy is to continue to reduce the balance of policy-oriented stocks.
- The Group determines whether to hold policy-oriented stocks by evaluating the risks and returns, including feasibility of the development of a trading relationship in a medium- to long-term. The Group may also sell stocks in consideration of the market situations, management and financial strategies, even though the Group considers appropriate for holding from the risk-return perspective.

# Plan to reduce JPY80.0 bn level in 4 years from Apr. '22 [Stock holdings] (JPY bn)



#### CLO: Zero

\*1. Acquisition cost basis. The presented figures include marketable securities only

\*2. Policy-oriented stocks are classified into (i) policy investment stocks and (ii) strategic investment stocks, according to the purpose of holding. Of these, (i) policy investment stocks are targeted for reduction of the balance. All listed shares held by group banks are (i) policy investment stocks

# **Capital Adequacy Ratio**

CAR (Domestic std.) and CET1 ratio (International std.) as of Jun. 30, 2022 were 12.15% and 13.46%, respectively, maintaining sound capital adequacy level

Domestic	star	ndard		
( JPY bn )		2022/3	2022/6	Change
Capital adequacy ratio	(1)	11.82%	12.15%	+0.33%
Total capital	(2)	2,027.7	2,063.8	+36.0
Core Capital: instruments and reserves	(3)	2,103.1	2,139.3	+36.2
Stockholders' equity	(4)	2,018.9	2,053.2	+34.3
Adjusted non-controlling interests	(5)	7.8	7.5	(0.3)
Reserves included in Core Capital	(6)	60.7	63.6	+2.9
Subordinated loans and bonds subject to transitional arrangement	(7)	34.7	32.9	(1.7)
Core Capital: regulatory adjustments	(8)	75.3	75.5	+0.1
Risk weighted assets	(9)	17,150.2	16,985.0	(165.1)

Change in total capital	
<ul> <li>Stockholders' equity</li> </ul>	+34.3 bn
<ul> <li>Net income attributable to owners of parent</li> </ul>	+33.9 bn

#### Group banks, Bank holding company

Capital adequacy ratio	11.46%	14.53%	8.93%
Domestic standard	(Consolidated)	Resona (Consolidated)	(Consolidated)
Demostie stendend	Resona	Saitama	KMFG

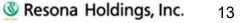
(Reference) Inter	natio	nal sta	ndard	
( JPY bn )		2022/3	2022/6	Change
Common Equity Tier1 capital ratio	(10)	13.43%	13.46%	+0.03%
Excluding net unrealized gains on available-for-sale securities	(11)	11.26%	11.58%	+0.32%
Tier1 capital ratio	(12)	13.45%	13.48%	+0.03%
Total capital ratio	(13)	13.81%	13.86%	+0.05%
Common Equity Tier1 capital	(14)	2,343.8	2,326.5	(17.3)
Instruments and reserves	(15)	2,420.8	2,401.8	(19.0)
Stockholders' equity	(16)	2,018.9	2,053.2	+34.3
Net unrealized gains on available-for-sale securities	(17)	378.5	326.0	(52.5)
Adjusted non-controlling interests	(18)	3.6	3.9	+0.2
Regulatory adjustments	(19)	76.9	75.2	(1.7)
Other Tier1 capital	(20)	2.6	2.7	+0.0
Tier1 capital	(21)	2,346.5	2,329.3	(17.2)
Tier2 capital	(22)	62.3	65.3	+2.9
Total capital (Tier1+Tier2)	(23)	2,408.8	2,394.6	(14.2)
Risk weighted assets	(24)	17,442.3	17,275.1	(167.1)

#### (Reference)

#### Trial calculation based on the finalization of Basel 3 CET1 ratio: Approx. 9.6%\*

(Excluding net unrealized gains on available-for-sale securities)

\*Trial calculation which took into consideration the estimated increase in RWAs owing to the finalization of Basel 3 (SA and capital floor revisions) based on the actual CET1 ratio excluding net unrealized gains on available-for-sales securities as of Jun. 30, 2022 reported as (11) in the above table



# (Reference) Earnings Targets for FY2022 (Released in May 2022)

### HD consolidated

### Common DPS

(JPY bn)	Full-year	YoY change		
et income attributable to owners of arent	(1)	150.0	+40.1	
KMFG consolidated	(2)	20.0	+3.0	
Difference	(3)	14.5	(3.9)	

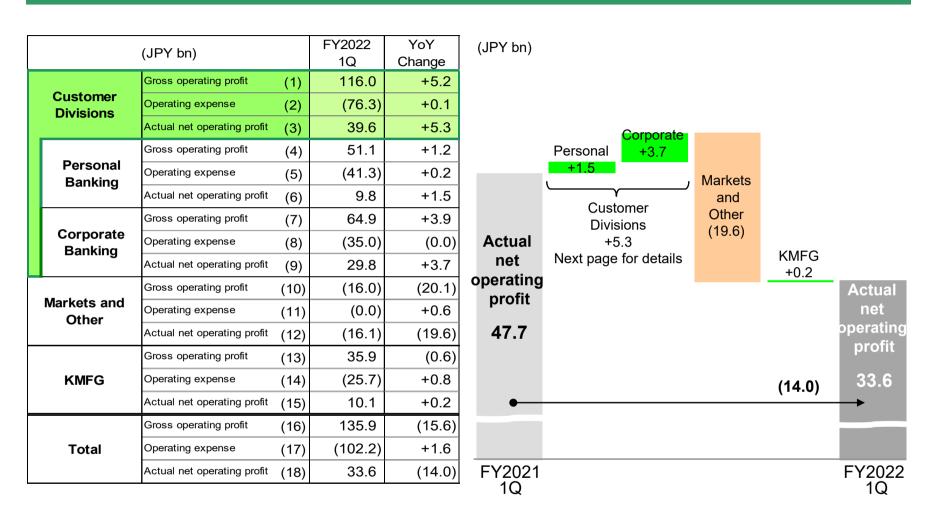
			DPS	YoY change
Со	ommon stock (annual)	(4)	21.0 yen	-
	Interim dividend	(5)	10.5 yen	-

### Total of group banks

(JPY bn)		Total of group banks		Resona Bank		Saitama Resona Bank		KMFG (total of group banks)	
		Full-year	YoY change	Full-year	YoY change	Full-year	YoY change	Full-year	YoY change
Gross operating profit	(6)	577.5	+32.7	325.5	+18.8	111.5	+10.1	140.5	+3.8
Operating expenses	(7)	(381.5)	+8.2	(205.5)	+6.9	(74.0)	+1.8	(102.0)	(0.7)
Actual net operating profit	(8)	196.0	+40.9	120.0	+25.8	37.5	+12.0	38.5	+3.2
Net gains on stocks (including equity derivatives)	(9)	36.0	(11.0)	30.0	(12.7)	3.5	+0.5	2.5	+1.2
Credit related expenses, net	(10)	(31.0)	+30.2	(17.0)	+30.2	(6.0)	(0.5)	(8.0)	+0.3
Income before income taxes	(11)	190.0	+67.0	131.0	+47.2	32.0	+12.2	27.0	+7.6
Net income	(12)	134.5	+47.5	93.0	+32.9	22.5	+8.3	19.0	+6.4
Core income <sup>*1</sup>	(13)	121.5	+13.6					_	

\*1. Net interest income from domestic loans and deposits + fee income + operating expenses

### (Reference) Outline of Financial Results of Each Segment



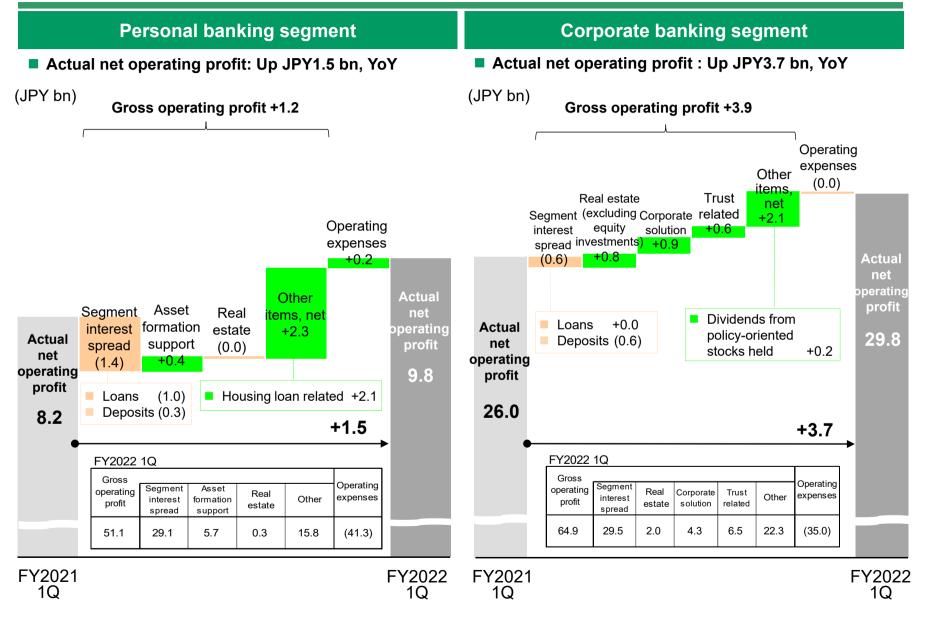
### Definition of management accounting

1. "Customer Divisions" and "Markets and Other" segment refers to the HD consolidated subsidiaries, except KMFG consolidated subsidiaries.

2. Gross operating profit of "Markets" segment includes a part of net gains/losses on stocks. "Other" segment refers to the divisions in charge of management and business administration. HD

Consolidated

### (Reference) Outline of Financial Results of Customer Divisions



• Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings, [RB] Resona Bank, [SR] Saitama Resona Bank, [KMFG] Kansai Mirai Financial Group, [KMB] Kansai Mirai Bank<sup>\*</sup>, [MB] Minato Bank \* [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Negative figures represent items that would reduce net income.

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.

