Business Results of FY2007 and Future Management Direction – Maximizing Corporate Value through Sustained Growth –



RESONA

May 28, 2008 Resona Holdings, Inc.



Note: In some pages of this material, names of Resona Group companies are shown in the following abbreviated form: RHD: Resona Holdings, RB: Resona Bank, SR: Saitama Resona Bank, KO: Kinki Osaka Bank, and RT: Resona Trust & Banking

Outline of Business Results for FY2007

Updates on Major Businesses: Results of FY2007 and Outlook for FY2008

Efforts to Build Solid Foundation for Sustainable Growth

Pathway to Early Repayment of Public Funds

<Reference Material>



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Efforts to Build Solid Foundation for Sustainable Growth

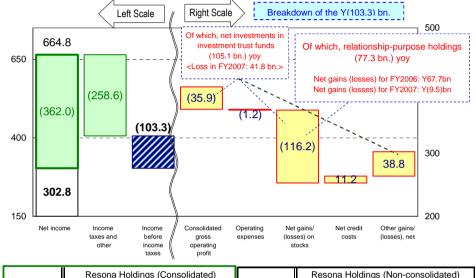
Pathway to Early Repayment of Public Funds

<Reference Material>

Financial Highlights for FY2007

(Billions of Yen)

- Posted consolidated net income of Y302.8 bn.
 - Net income increased by Y72.8 bn. (31.6%) over forecast, but decreased by Y362.0 bn. (-54.4%) yoy.
 - Increase in DTAs relating to sale of head office building: Y53.2 bn.
 - Secured combined retained earnings of Y1,165.9 bn.
 - Reached approx. 80%* of the remaining public fund preferred shares on an infusion amount basis
 - * Other capital surplus of Y449.9bn held by RHD included in calculation.
- Income before income taxes decreased Y103.3 bn. (-24.2%) yoy.
 - Primary factors were decreases in consolidated gross operating profit due to the posting of a loss (Y41.8 bn.) on net investments in Japanese equity investment trust funds.
- Expanded earnings base in business fields in which we are strong
 - Income from loans and deposits (total of group banks) increased Y14.8 bn. (3.2%) yoy
 - Despite sluggish loan balance, loan-to-deposit spread rose up 11.5bps
 - Despite slowdown in investment product sales to individuals, the outstanding balance is still on an upward trend.
 - > Real estate business generated income on par with previous fiscal year
 - > New entrustments of corporate pension funds tripled from the previous year.
- Net credit cost and NPL ratio improved yoy
 - Thanks to an all-out emphasis on quality of loan, NPL ratio (total of group banks) moved down to 2.1% level
 - Credit cost declined 11.2bn due to gains from recovery of written-off claims
- Continued efforts toward repayment of public funds
 - >New preferred shares issued: Y450.0 bn; subordinated loan repaid: Y35.0 bn.
 - Partial revision of Business Revitalization Plan to enable common share buybacks.



Factors accounting for the year-on-year change in consolidated net income

| | Resona I | Holdings (Cons | solidated) | | Resona Holdings (Non-consolidated) | | | |
|-----------------|----------|-----------------------|--|------------------|------------------------------------|-----------------------|-------------------------------------|--|
| | | (Announced | l in Nov. 2007) | | (Announced in Nov. 2007 | | | |
| | FY '07 | Change from FY '06 | Change from the initial forecast | | FY '07 | Change from FY '06 | Change from the initial forecast | |
| Ordinary income | 1,114.4 | (38.8) | 24.4 | Operating income | 600.4 | 204.6 | 0.4 | |
| Ordinary profit | 233.7 | (176.1) | (36.3) | Ordinary profit | 590.2 | 205.8 | 0.2 | |
| Net income | 302.8 | (362.0) | 70.0 | Net income | 624.6 | 205.5 | 34.6 | |

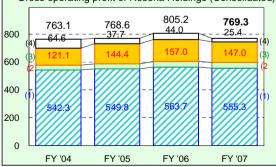
| | | Total of group banks (Non-consolidated) (Nov. 20 | | (Nov. 2007) | Resona Bank (Non-con <u>solidated)</u> | | Saitama Resona Bank | | Kinki Osaka Bank (Non-con <u>solidated)</u> | | Resona Tru | ist & Banking |
|--------|---|---|------------|-------------------------|---|------------|---------------------|------------|--|------------|------------|---------------|
| | | FY '07 | YoY Change | Change from forecast | | YoY Change | | YoY Change | | YoY Change | | YoY Change |
| Actual | net operating profit*1 | 337.8 | (44.1) | (9.2) | 210.8 | (52.2) | 85.2 | 8.9 | 22.5 | (2.0) | 19.1 | 1.1 |
| Gro | oss operating profit | 700.0 | (35.9) | (14.0) | 444.3 | (48.2) | 158.0 | 10.8 | 66.6 | (0.2) | 31.0 | 1.7 |
| | Deposits/loans income*2 | 474.0 | 14.8 | | 308.7 | 7.4 | 113.2 | 6.7 | 52.0 | 0.6 | (0.0) | (0.0) |
| | Operating expenses | 362.1 | 7.7 | (4.9) | 233.3 | 3.5 | 72.7 | 1.9 | 44.1 | 1.8 | 11.8 | 0.5 |
| | Cost-to-income ratio (after disposal of NPL in the trust account) | 51.7% | +3.6% | | 52.5% | +5.9% | 46.0% | (2.0)% | 66.1% | +2.9% | 38.2% | (0.4)% |

*1 Actual net operating profit: net operating profit before disposal of NPL in the trust account and provision to general reserve for possible loan losses

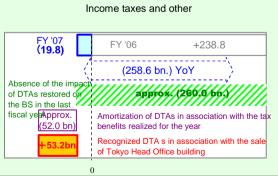
*2 Deposits/loans income: Domestic operations, banking account; including negotiable certificates of deposit

Outline of P&L for FY2007

| | | Total of fo | ur banks | | | | | Factors accounting | | |
|--|----------------|-------------|------------|--------------------|------------|---------------------|---------------------------|------------------------|------------------------------|--|
| (Billions of yen) | (Consolidated) | | Difference | (Non-consolidated) | | Resona Bank | Saitama Resona Bank | Kinki Osaka Bank | Resona Trust & Banking | for the difference (A) - (B) (Approx. figures) RC: Resona Card, RG: Resona Guarantee, |
| | (A) | YoY Change | (A)-(B) | (B) | YoY Change | Nonconsolidate d | | Nonconsolidate d | | RCP: Resona Capital |
| Gross operating profit | 769.3 | (35.9) | 69.2 | 700.0 | (35.9) | 444.3 | 158.0 | 66.6 | 31.0 | |
| Excluding gain/(loss) on bonds | 762.0 | (35.7) | 69.2 | 692.7 | (35.7) | 440.6 | 154.2 | 66.9 | 31.0 | |
| (1) Net interest income | 555.3 | (8.3) | 18.1 | 537.2 | (7.4) | 342.8 | 135.8 | 58.4 | 0.1 | RC 8.3 bn. |
| (2) Trust fees | 41.3 | 0.9 | - | 41.3 | 0.9 | 8.6 | - | - | 32.7 | |
| (3) Fees and commission income | 147.0 | (9.9) | 50.0 | 97.0 | (9.9) | 69.4 | 21.5 | 7.8 | (1.8) | RG 28.0 bn., RC 15.4 bn. |
| (4) Other operating income | 25.4 | (18.5) | 1.0 | 24.3 | (19.4) | 23.3 | 0.6 | 0.3 | - | |
| Actual net operating profit | | | | 337.8 | (44.1) | 210.8 | 85.2 | 22.5 | 19.1 | Net operating profit before transfer to general reserve for possible loan losses and expenses related to problem loan disposal in the trust account. |
| Core net operating profit | | | | 330.5 | (44.0) | 207.1 | 81.4 | 22.7 | 19.1 | Actual net operating profit excluding gain/(loss) on bonds |
| Expenses (including non-recurring items) | 385.9 | 1.2 | 30.5 | 355.3 | 1.5 | 224.3 | 74.1 | 44.9 | 11.8 | RC 16.2 bn., RG 3.2 bn., goodwill 7.2 bn. and other |
| Gain/(loss) on stocks | (43.8) | (116.2) | 2.0 | (45.8) | (115.0) | (44.6) | (0.3) | (0.8) | - | RCP 0.9 bn. and other |
| Credit related expenses, net | 58.4 | (11.2) | 19.7 | 38.7 | (8.1) | 21.2 | 11.9 | 5.5 | - | RG 15.4 bn., RC 6.6 bn. and other |
| Other gain/(loss), net | 41.6 | 38.8 | (0.4) | 42.0 | 38.5 | 50.6 | (2.5) | (5.8) | (0.2) | |
| Income before income taxes | 322.6 | (103.3) | 20.5 | 302.1 | (105.8) | 204.6 | 69.0 | 9.4 | 18.9 | |
| Income taxes and other | 19.8 | 258.6 | (22.1) | 42.0 | 248.6 | 5.9 | 28.5 | (0.1) | 7.6 | Minority interests in net income 9.1 bn, RHD tax (34.3 bn) |
| Net income | 302.8 | (362.0) | 42.7 | 260.1 | (354.4) | 198.7 | 40.5 | 9.6 | 11.2 | |
| Gross operating profit of Resona Ho | | Fees a | nd commiss | ion plus trus | st fees | | | Income taxes and other | | |



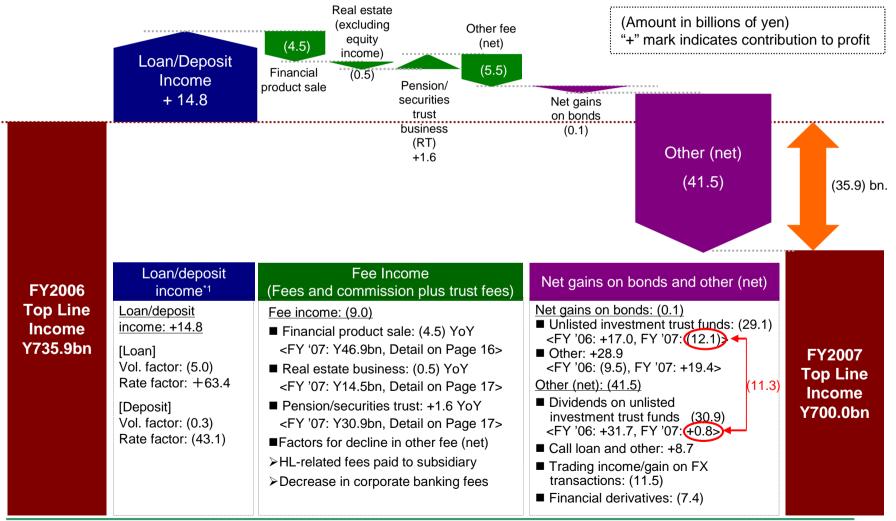




Analysis on YoY Change in Top Line Income (Total of Group banks)

Top line income declined Y35.9bn primarily due to loss on sale of unlisted investment trust funds

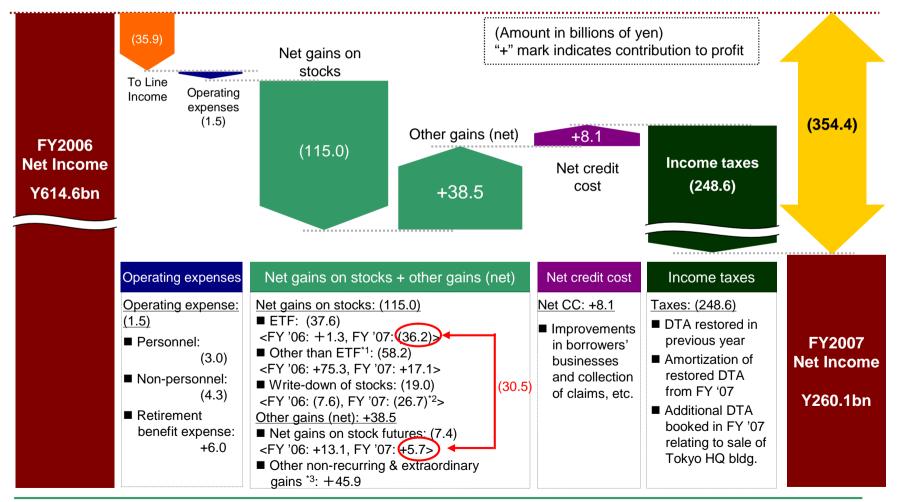
- Income from loans and deposits increased Y14.8bn YoY driven by spread improvements
- Loss on sale of unlisted investment trust funds, slowdown in fee income and derivatives account for the decline



Analysis on YoY Change in Net Income (Total of Group Banks)

Net income declined by Y354.4bn YoY mainly due to losses on stocks and increase in income taxes

- Operating expenses increased YoY, but were lower than the forecast
- Net credit expenses decreased by Y8.1bn YoY, and Y11.2bn lower than the forecast



*1. Decrease in gain on sale of preferred stocks acquired through debt-for-equity swap, etc. *2. Loss on write-downs of listed stocks in FY '07 was approx. Y5.0bn. (Remaining loss is for unlisted stock.)

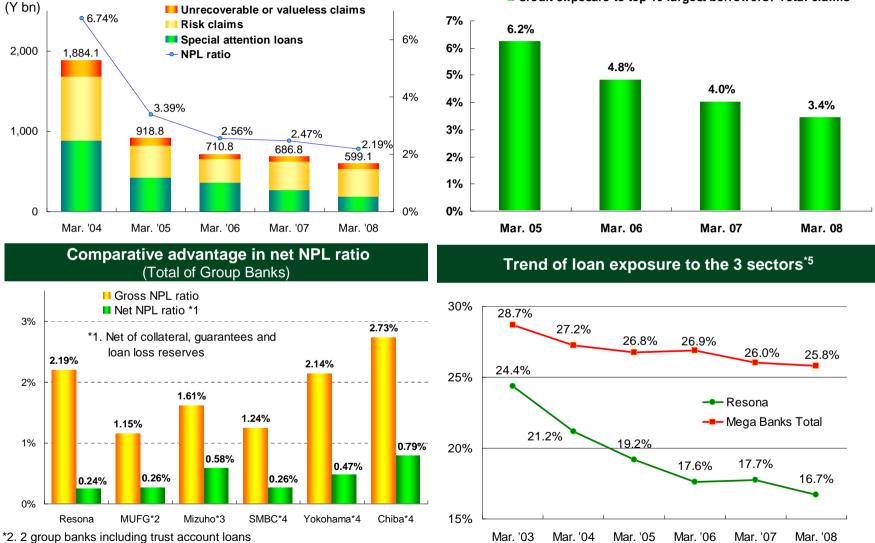
2. Loss on whe downs of instead stocks in + 1 or was approx. to only (remaining loss is for unisted stock.) *3. Include gains from reversal of reserve for possible losses on investments, gains on sale of already written-off loan claims, etc.

Measures to Enhance Financial Soundness: Loan Asset

NPL balance and NPL ratio (Total of Group Banks)



Credit exposure to top 10 largest borrowers / Total claims



*3. 3 group banks including trust account loans *4. Non-consolidated basis

*5. Ratio of loans to construction, finance and insurance, and real estate sectors to the total lending in the domestic account.

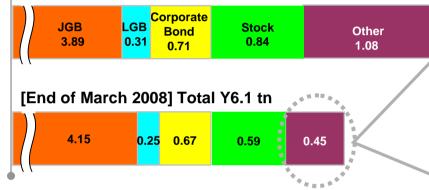
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Measures to Enhance Financial Soundness: Securities Portfolio

Maintained soundness of securities portfolio

[Non-trading marketable securities available for sale]

• [End of March 2007] Total Y6.8 tn



[Net investment portfolio]

Bonds: unrealized loss: Y29.9bn

- Duration 1.7 years, BPV Y0.9bn
- JGB investments to earn stable interest income in the medium term
- Conservative management in light of interest rate normalization

Other: unrealized loss: Y2.7bn

- > Diversification of investments with non-interest assets
- Unwinding of net investment position in response to deteriorating performance and poor visibility of markets (Net loss on sale for FY2007: Y41.8bn)

[Relationship-purpose portfolio]

Stock: unrealized gain: +Y204.3bn

- Portfolio with minimized downside risks
- Loss on write-down of listed stocks for FY2007: Y5.0bn

Securitized products (Balance of direct investments: Y323.9bn) Underlying assets for all products held are Japanese assets [Composition by Ratings] [Composition by Types] BBB CMBS Other 4% Α 6% 0% 5% ABS AA 16% 2% RMBS AAA 78% 89% Type Underlving Assets RMBS Housing and apartment loans originated in Japan ABS Lease and credit card claims in Japan CMBS Commercial real estate in Japan * Securitized products without ratings are not included in the above composition. Most of the products without ratings are trust beneficiary certificates backed by housing loan claims originated by third parties Investment and loan exposure linked to U.S. sub-prime housing loans

- Direct investments in assets linked to the U.S. subprime housing loans Zero
- Indirect investments via foreign FoFs in assets linked to the U.S. sub-prime mortgage loans Y30 million

Capital Adequacy Ratio (RHD Consolidated Basis)

■ RHD's consolidated CAR [Mar. 31, 2007] 10.56% (Basel II SA) ⇒ [Mar. 31, 2008] 14.28% (Basel II F-IRB)

| YoY Change based on SA | | | | | | | | | | |
|---------------------------------------|--|------------------|------------|--|--|--|--|--|--|--|
| · | | | (Ybn, %) | | | | | | | |
| | Mar. 31,2007(SA) | Mar. 31,2008(SA) | YoY change | | | | | | | |
| Capital adequacy ratio | 10.56 | 13.83 | 3.27 | | | | | | | |
| Tier I ratio | 6.51 | 9.75 | 3.24 | | | | | | | |
| | | | | | | | | | | |
| Total qualifying capital | 2,515.8 | 3,196.5 | 680.6 | | | | | | | |
| Tier I capital | 1,551.7 | 2,253.3 | 701.5 | | | | | | | |
| Tier II capital | 1,001.7 | 967.6 | (34.1) | | | | | | | |
| Deduction | (37.5) | (24.3) | 13.1 | | | | | | | |
| Risk-weighted assets | Risk-weighted assets 23,803.3 23,106.6 (69 | | (696.6) | | | | | | | |
| Credit risk | 22,389.3 | 21,698.6 | (690.7) | | | | | | | |
| Operational risk | 1,414.0 | 1,408.0 | (5.9) | | | | | | | |
| (Primary factors [Qualifying capit | | ice) | | | | | | | | |
| Tier I Reta | ained earnings | +701. | 5bn | | | | | | | |
| \Rightarrow (| Class 9 Preferred | Share 350. | 0bn | | | | | | | |
| \Rightarrow (| Class 5 Preferred | Share 100. | 0bn | | | | | | | |
| $\Rightarrow C$ | Consolidated net i | ncome 302. | 8bn | | | | | | | |
| Tier II | | | | | | | | | | |

Partial repayment of subordinated loan (35.0)bn

Deduction

| Securitization exposure to be deducted | +4.5bn |
|--|--------|
| Unwinding of double gearing | +8.7bn |

[Risk-weighted assets (RWA)]

- >Change in RWA (696.6)bn (1) Sale of investment trust funds, etc.
 - (610.0)bn (2) Decrease of loans and bills discounted (80.0)bn

| Change due to shift from SA to F-IRB | (Mar. 31, 2008) |
|--------------------------------------|-----------------|
|--------------------------------------|-----------------|

| | | | (Ybn, %) |
|--------------------------|------------------|----------------------|------------|
| | Mar. 31,2008(SA) | Mar. 31, 2008(F-IRB) | YoY change |
| Capital adequacy ratio | 13.83 | 14.28 | 0.45 |
| Tier I ratio | 9.75 | 10.33 | 0.58 |
| | | | |
| Total qualifying capital | 3,196.5 | 3,115.8 | (80.6) |
| Tier I capital | 2,253.3 | 2,253.3 | - |
| Tier II capital | 967.6 | 910.4 | (57.1) |
| Deduction | (24.3) | (47.8) | (23.4) |
| Risk-weighted assets | 23,106.6 | 21,809.3 | (1,297.3) |
| Credit risk | 21,698.6 | 20,401.2 | (1,297.3) |
| Operational risk | 1,408.0 | 1,408.0 | - |

(Primary factors for the difference) [Qualifying capital]

| \succ | Tier I Remain unaffected | |
|------------------|--|------------|
| \succ | Tier II | |
| | Decrease in inclusion of general reserve as qualifying Tier II capital | (57.1)bn |
| \triangleright | Deduction | |
| | Difference in criteria between SA and F-IRB as to deductions relating to securitization exposure | (23.0)bn |
| [Ri ≻ | sk-weighted assets (RWA)] Change in RWA (1,297.3)bn (1) Corporate and housing loans (2) | 2.290.0)bn |

Earnings Forecasts for Fiscal Year 2008

| | Resona Holdings (Consolidated) | | | | | |
|------------------------------|--------------------------------|------------------------|-------------------------------------|--|--|--|
| (Billions of Yen) | 1H FY 2008 forecasts | Full year forecasts | Change from the previous year | | | |
| Consolidated ordinary income | 520.0 | 1,050.0 | (64.4) | | | |
| Consolidated ordinary profit | 120.0 | 270.0 | 36.3 | | | |
| Net (interim) income | 150.0 | 250.0 | (52.8) | | | |

| | Resona Holdings (Non-consolidated) | | | | | | | |
|----------------------|------------------------------------|------------------------|-------------------------------------|--|--|--|--|--|
| (Billions of Yen) | 1H FY 2008 forecasts | Full year forecasts | Change from the previous year | | | | | |
| Operating income | 50.0 | 180.0 | (420.4) | | | | | |
| Operating profit | 40.0 | 170.0 | (419.9) | | | | | |
| Ordinary profit | 40.0 | 170.0 | (420.2) | | | | | |
| Net (interim) income | 50.0 | 190.0 | (434.6) | | | | | |

| Forecast for term-end per share dividend on common stock | 1000 yen | | |
|--|-------------------|--|--|
| Forecast for term-end per share dividend on preferred stock | As pre-determined | | |

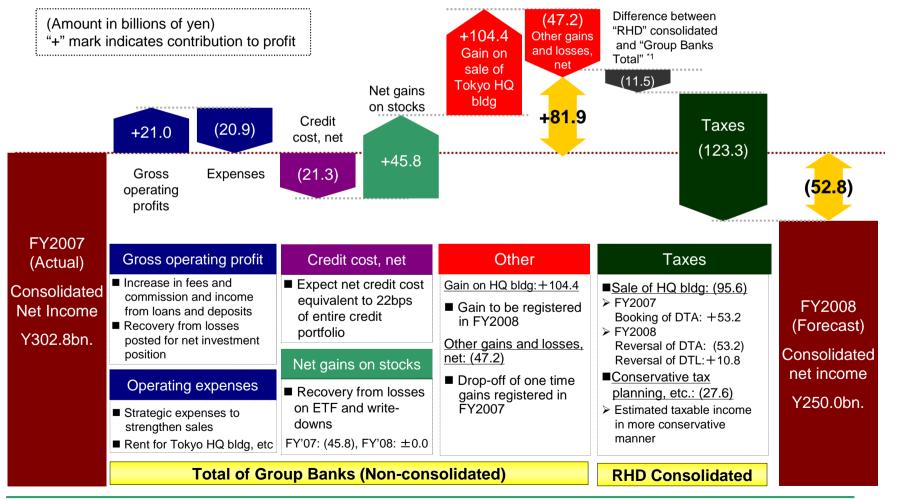
| | Total of four banks (approx. figure) | | Resona Bank | | Saitama Resona Bank | | Kinki Osaka Bank | | Resona Trust & Banking | | | |
|--------------------------------------|--------------------------------------|------------------------|-------------------------------------|------------------------|---|------------------------|-------------------------|---------------------|-------------------------|------------------------|-------------------------|---------------------|
| (Billions of Yen) | 1H FY 2008 forecasts | Full year forecasts | Change from the previous year | Revitalization Plan | 1H FY 2008 forecasts | Full year forecasts | 1H FY 2008 forecasts | Full year forecasts | 1H FY 2008 forecasts | Full year forecasts | 1H FY 2008 forecasts | Full year forecasts |
| Gross operating profit | 354.5 | 721.0 | 21.0 | 754.0 | 224.5 | 458.0 | 80.5 | 161.5 | 34.5 | 70.0 | 15.0 | 31.5 |
| Operating expenses | 189.5 | 383.0 | 20.9 | 388.0 | 121.5 | 245.0 | 38.5 | 77.0 | 23.5 | 48.5 | 6.0 | 12.5 |
| Actual net operating profit | 165.0 | 338.0 | 0.2 | 366.0 | 103.0 | 213.0 | 42.0 | 84.5 | 11.0 | 21.5 | 9.0 | 19.0 |
| Ordinary profit | 122.5 | 262.0 | 49.5 | 308.0 | 74.0 | 162.0 | 36.0 | 71.5 | 3.5 | 10.0 | 9.0 | 19.0 |
| (Interim) Income before income taxes | 237.5 | 384.0 | 81.9 | 300.0 | 189.5 | 285.0 | 35.5 | 70.5 | 3.5 | 10.0 | 9.0 | 19.0 |
| Net (interim) income | 141.5 | 233.0 | (27.1) | 226.0 | Resona Group started applying a consolidated taxation system from FY2005. | | | | | rom FY2005. | | |

| Gain/(loss) on stocks | - | - | 45.8 | 8.0 | - | - | - | - | - | - | - | - |
|-------------------------|------|------|------|------|------|------|-----|-----|-----|-----|---|---|
| Credit related expenses | 22.0 | 60.0 | 21.3 | 60.0 | 14.0 | 43.0 | 4.5 | 8.5 | 3.5 | 7.5 | | - |

Analysis on Consolidated Net Income Forecast for FY2008

Consolidated net income forecast for FY2008 : Y250.0 bn.

- Recovering from the loss registered in the previous fiscal year relating to the net investment position
- Estimated future taxable income in more conservative manner, taking into consideration lower visibility of business environment down the road



*1. Decrease in difference explained by decrease in profits at subsidiaries other than operating banks.

Outline of Business Results for FY2007

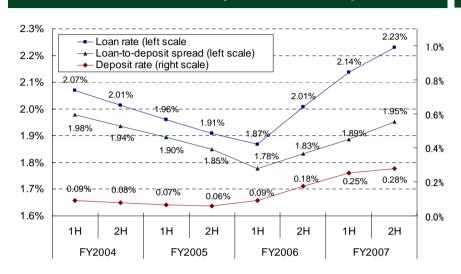
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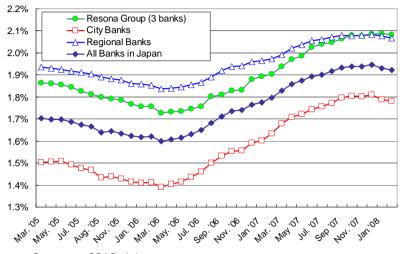
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Trend of Loan Business (Total of Group Banks)



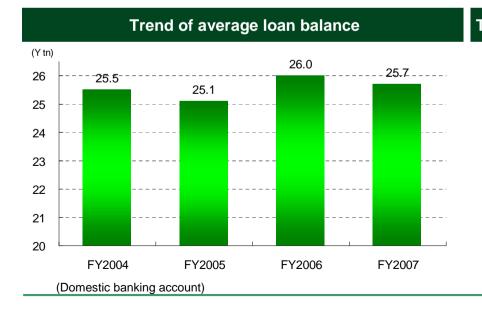
Trend of loan and deposit rates and spread

Loan rate caught up with regional banks average

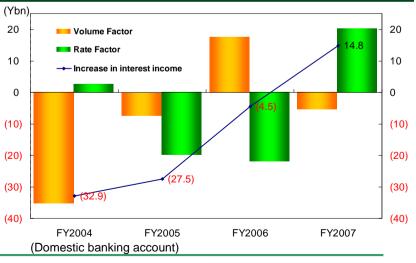


Data source: BOJ Statistics Resona Group: Shown in weighted average of the rates of RB, SR and KO reported to BOJ

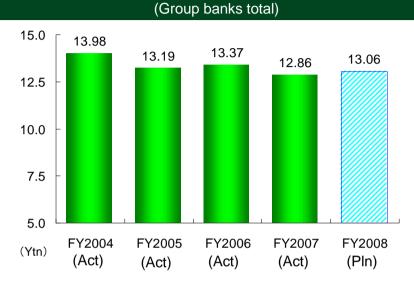
(Domestic banking account)



Trend of net income on loans and deposits (YoY change)



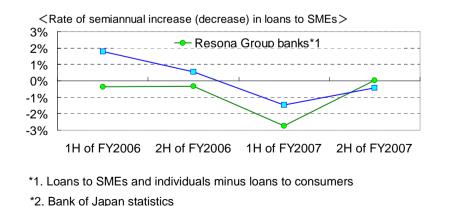
Loan Plan for FY2008 (1): Loans to Corporations



Average balance of loans to corporations

* Loans in the domestic banking account, management accounting basis

Prioritized loan quality rather than volume given worsening market environment



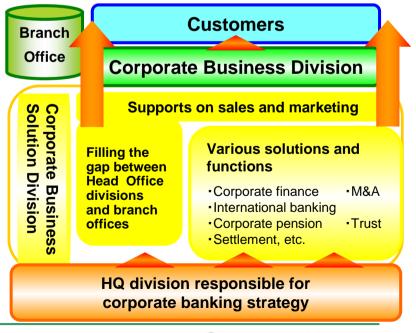
Measures to increase high-quality loan assets

Cross-selling empowered by solution offering capabilities

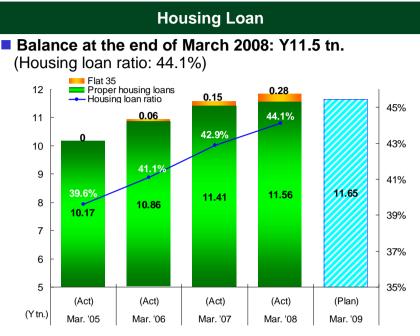
- Pursuing group synergies (Also see page 21)
- Expanding the alliance with Credit Agricole Corporate and investment banking products and services

Initiatives to strengthen sales and marketing

- Realignment of Area Management System (Page 19)
- New Branch Office Management Structure (Page 20)
- Corporate Business Solution Division (RB)



Loan Plan for FY2008 (2): Loans to Individuals



Plan number is based on administrative accounting (excluding Flat 35)

Favorable market environment in the medium term

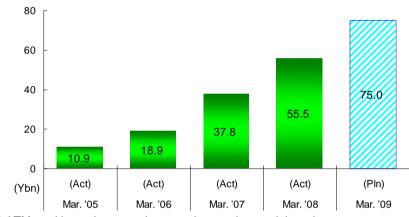
- Expect moderate slowdown in new loan origination due to possible impacts from revision of the construction code
 - FY2007 (Actual): Y1.39 tn. → FY2008 (Plan): Y1.29 tn.

Resona's strength in housing loans

- Infrastructure supporting over 1 trillion yen per year new loan origination
 - ⇒ Product development capability, cost competitiveness
- Extended Y145.8bn of Flat 35 during FY2007 (+Y50.4bn YoY)
 - \Rightarrow #1 among all banks in Japan
- Well-established connection with developers and dealers
 - \Rightarrow Approx. 90% of new applications are from this source

Other Consumer Loans (Strategic Products)

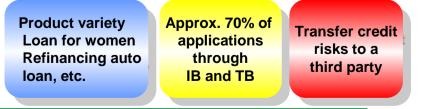
- Strategic loan products* are on a steady rise
 - Total balance increased Y17.6bn YoY



- * ATM card loan, tie-up products, and screening model products
- Strategic products with high profitability and convenience
 - > ATM card loan (interest rate 18%)



 Jibun Keikaku ("My Plan," one of tie-up products) (interest rate 6.9 to 14.5%)



Sale of Financial Products

Investment Trusts

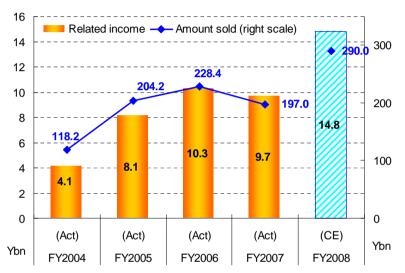
Amount sold: Y858.0bn, Term-end Bal.: Y2.396.9bn

Income for FY2007 : Y37.2bn (-Y4.0bn YoY)

| 50 | Trust fees Sale commission — Amount sold (right scale) | | | | | | | | | | |
|-----|--|-------------------|--------|-------------------|------------|-----|--|--|--|--|--|
| 50 | 1,297.2 | | | | | | | | | | |
| 40 | | 979.1 | | · | 36.5 | | | | | | |
| 30 | | | | 858 | .0 \$865.0 | 900 | | | | | |
| 30 | 677.2 | | 25.8 | 18.1 | | | | | | | |
| 20 | | <mark>18.0</mark> | | | | 600 | | | | | |
| 10 | 10.3 | | 15.6 | <mark>19.1</mark> | | 300 | | | | | |
| 0 | <mark>8.0</mark> | 11.6 | 10.0 | | | 0 | | | | | |
| Ybn | (Act) | (Act) | (Act) | (Act) | (CE) | | | | | | |
| חטז | FY2004 | FY2005 | FY2006 | FY2007 | FY2008 | | | | | | |

- Decent sale result amid turmoil in the market
 - > Annual sale amount comparable to mega banks
- Stable income flow as a stock business
 - Trust fee income increased Y3.5bn (+22%) YoY
- Full-fledged inflow of money from first baby boomers
 - Individual deposits increased Y519.2bn (+2.5%) YoY

Personal annuity
 Income for FY2007: Y9.7bn (- Y0.6bn YoY)
 Amount sold: Y197.0bn



Grown to be a second pillar after investment trusts

- Wider variety of products procured through alliances with Daiichi Life and Credit Agricole
- Strengthen sales and marketing by increasing personnel
 - ➤ Mar. 2008: 250 → Mar. 2009: 500
- Response to lifting of the remaining ban on bank's sale
 Started handling cancer and medical care insurance

Compliance and post-purchase care

- Business infrastructure developments
 - > Branch layout suited for consulting-based sales activities
 - CRM system → Adherence to "principle of suitability"

- Introduction of low-risk and simplified products
- Know-how of specialized staff
- Held 47 post-purchase seminars a year (13,000 customers participated.)

Real Estate, Pension and Securities Trust Businesses

Real estate business (RB)

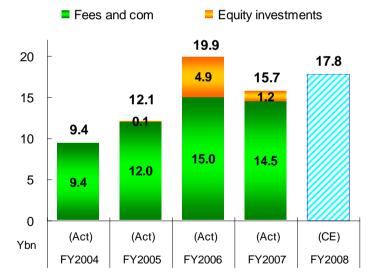
Income for FY2007: Y15.7bn (-Y4.2bn YoY)

- Commission income: Y14.5bn (- Y0.5bn YoY)
- Income from equity investments: Y1.2 bn (-Y3.7bn YoY)

Greater contribution by licensed branches in the Tokyo metropolitan area

[Mar '03] East Japan 38 branches, West Japan 66 branches [Present] East Japan 61 branches, West Japan 43 branches

> FY2007 income: East Japan Y10.7bn, West Japan Y5.0 bn



Business structure that makes the best use of branch network and customer base

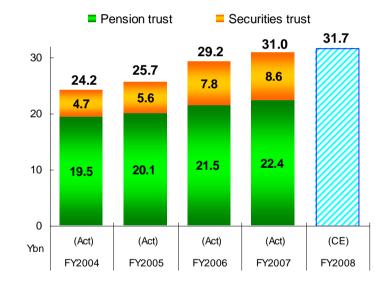
- Brokerage transactions initiated by actual demands from customers
- Approx. 1,200 brokerage transactions are carried out a year (Typical transaction amount is around Y500 million)

Pension and securities trust business (RT)

Gross operating profits for FY2007: Y31.0bn

- Pension trust business: Y22.4bn (+Y0.9bn YoY)
- Securities trust business: Y8.6bn (+Y0.8bn YoY)

Number of pension trusts newly entrusted in FY2007 : 169 (+115 YoY)



Providing SMEs with needed supports for a shift from tax-qualified pension plan to a new scheme

High quality fund management products

- Entrusted from 2 large European pension funds with investment management in Japanese equity
- Entrusted from a large European financial institution with investment advisory services in J-REIT

Outline of Business Results for FY2007

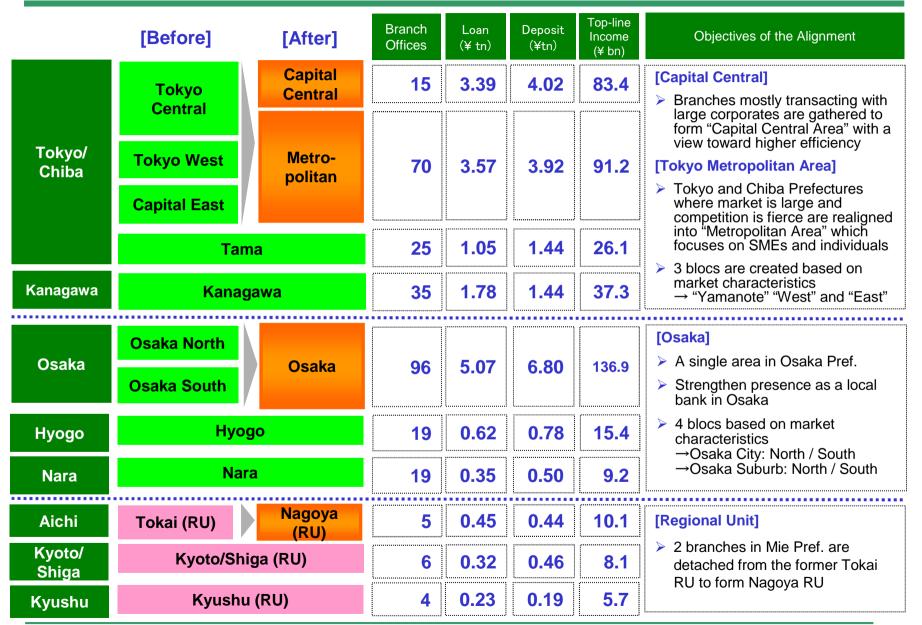
Updates on Major Businesses: Results of FY2007 and Outlook for FY2008

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Realignment of Area Management (Resona Bank): 7 Areas and 3 RUs

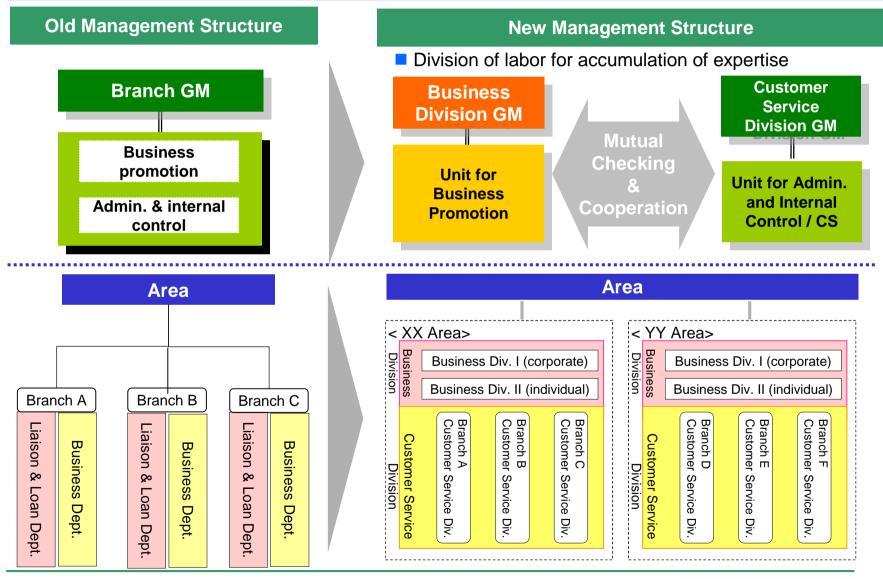


*Loan and deposit amounts are average balance in March 2008. Top-line income is for FY2007.

(All data presented are compiled for an administration purpose.)

Introduction of New Branch Office Management Structure

Redefined roles for "business promotion" and "administration & internal control" divisions

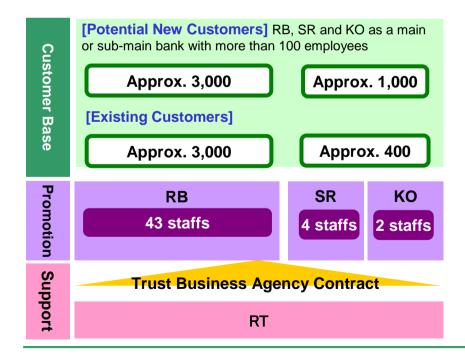


Pursuit of Group Synergies

Realizing group synergies making the most use of the trust functions

Corporate Pension Business

- Huge unexplored market (4,000 target companies)
 - > # of new entrustments: FY2006: 54 \rightarrow FY2007: 169
 - Campaign to capture 1,000 new client accounts
- Strengthened sales promotion
 - # of staffs specializing in promoting corporate pension business: 49 staffs for Group banks
 - > Qualified DC Planner: 807 (+416 during FY2007)



Real Estate Business

Increase in division staffs: +18 during FY2007



- Registered real estate transaction manager: 3,620 (+139 during FY2007)
- Mind-set to offer real estate solutions
 - Buy & sell information gathered inFY2007: 591 (+403 from the previous year)
 - Created "Group Collaboration Points" in the performance appraisal system

Inheritance Business

- Advent of the full-fledged aging society
- Resona's strengths --- Trust function & client base
 - Concurrently providing trust banking services along with commercial banking services (RB)
 - Well-established customer base and network as a commercial bank
 - Line-up of products and solutions (cross-selling)
- Affinity with the banking business
 - Acceptance of testamentary trusts as an opportunity to initiate numerous transactions

Consumer Banking Business to Become Genuine Retail Bank

Approach to mass retail customers

- Distribution network satisfying both "low-cost" and "high touch"
- "Lifestyle supporting business" constructed upon state-of-the-art CRM system and marketing expertise
- Institute for Financial Marketing" established as an independent division within RHD
 - > Common platform for the entire group
 - Develop marketing methods and risk measurement and management techniques to enhance competitiveness in the medium to long term

Took root as Resona's success model

| Operation Reform | Redefined branch office as a place for sales activities Strengthened sales force by shifting people from back to front offices |
|---------------------------------------|---|
| Infrastructure Supporting Sales | CRM system for individual customers Grasp of life events and marketing activities based on the principle of suitability |
| Alliances | Farewell to do-everything-by-myself approach Procure best products and services based on customer needs Negotiation power as one of the most successful distributor of financial products |

Approach to private banking customers

- Begin to actively promote PB business after introduction of new branch management system
- Potential market ··· Vast unexplored market
 - Financial assets held by individuals to increase Y50th driven by inflow of retirement pay between 2007 and 2009

3.67 million households^{*1} possess Y50M or above net financial assets

RB's PB customers: 25 thousands

- Over Y100M in total of loans and deposits
- Over 50M financial assets held by RB
- Wills entrusted to RB (Over Y200M)

[Measures to Strengthen PB business]

- Allocation of management resources
 - Clarify the divisions which promote PB
 - Personal banking GMs in branch offices and FPs in the PB solution office to become Resona's private bankers
 - Current sales force: 200+
 - To be increased to 270 in three years
- Product lineup
 - Introduce products that can satisfy sophisticated needs
 - Open architecture alliance
- Human resource development
 - Define required capabilities and prepare HR development plan

*1. Survey conducted by Nomura Research Institute, Ltd. (2005)

Brand Restoration: Efforts to Improve Customer Services

Primary Measures

Zero Waiting Time Campaign

Extended Business Hours

Reforms based on VOC (Voice of Customer)

Activities to Raise Customer Satisfaction

No Seal Impression and Passbook

No ATM Transaction Fee

Rankings in Nikkei Financial Institutions Survey

[Nikkei Shimbun (Dec 12, 2007), Nikkei Kinyu Shimbun (Dec. 13, 2007)]

Improvements in rankings in the Nikkei Survey (Dec. 2007)

> [Overall Ranking]

FY2005 #25 ⇒ FY2006 #16 ⇒ FY2007 #8

> [Rankings by Regions]

| Kinki Region: | FY2006 #7 ⇒ FY2007 # | 3 |
|--------------------------|------------------------------|----|
| Tokyo Metropolitan Area: | FY2006 #23 ⇒ FY2007 # | 12 |

Example of Service Innovation in Tokyo Midtown Branch

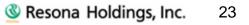
- Created cozy atmosphere that makes customers feel like visiting the place again
 - Issue biometrics IC cash card instantaneously
 - > No need to fill application form and seal impression
 - > Fully automated biometrics rental safe
 - > "Travelex" store that can handle world currency exchange



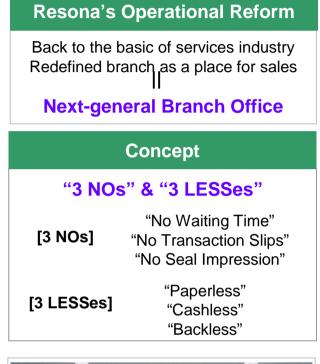
Fully automated biometrics rental safe

Concierge desk

Consulting lounge



Operational Reform: Achievements and Outlook for the Future





| Three Pillars | <u>Business</u> <u>Process</u> <u>Reengineering</u> | Business Process Reengineering Quick Navi (New Teller Terminals) Collaborations between tellers and customers New storefront system (Coordination DB) Simplified clerical work flow, error reductions Business Support Office (newly built middle office) Concentration of back-office work | | | | | | | |
|-------------------------------------|---|---|--|--|--|--|--|--|--|
| Three Pillars of Operational Reform | <u>Clerical</u> <u>Work</u> <u>Reform</u> | <i>"Mieruka"</i> (Implementation of visual control) Distribution of personnel based on work volume Grasp a level of goal achievement and use such information for an administrative purpose Gather and utilize voices (ideas) from branches | | | | | | | |
| al Reform | <u>Branch</u> Layout Reform | General Reception Counter, Consulting Booth, Q-Navi Installation of modules to improve service quality Separating clerical work from consulting, understanding customer needs properly, bright and relaxing atmosphere, etc. | | | | | | | |
| Achieve | Next-generation Branch Office | Renewed 200 offices (Mar. 2008) All branch offices to adopt the new layout Make a shift to paperless clerical work flow utilizing imaging technique and coordination data base. | | | | | | | |
| Achievements & Outlook | <u>Clerical Work</u> <u>Volume and</u> <u>Personnel</u> | Clerical work at next-generation branch office: - 35% Clerical work staffs declined from 5,500 to 4,200 Shifted approx. 500 staffs to sales division (Mar. 2008) | | | | | | | |
| Outlook | Ranked #1 as a bank that offers the fastest teller services while reducing branch staffs * Nikkei Inc. (2007) #4 Financial Institutions Ranking | | | | | | | | |

Other Initiatives

| R | elocation of Tokyo Head Office | Renovat | ion of Kinki Osaka Bank's System | |
|--|--|--|---|--|
| Sold To Plan to area in S Ne Tol Lea | ent and Relocation of Tokyo Head Office] kyo Head Office at a price of ¥162.6bn relocate Tokyo Head Office to the Fukagawa Spring to Summer of 2010 w HO: 1-chome, Kiba, Koto-ku, Tokyo Fukagawa Gatharia W2 Bldg. kyo Head Office Removal Project Office ase back the current head office bldg. until mpleting the relocation HO location suitable for a retail bank Strengthen ties with local customers and create new corporate culture | [Outline of Systems Renovation at Kinki Osaka Bank Schedule: July 2008 Products and services Unified with Resona's in principle Systems [Critical System] Unified with Resona's [Sub-system] Unified with Resona's in principle Business processes Basic processes unified with Resona's Back office centers integrated with Resona's | | |
| Head Office Reform | Renovate office infrastructure Enhance productivity and creativity | Customer convenience | Products and services upgraded to Resona's FX deposits, multi-payment, TIMO | |
| Financial Base | Gain on sale of the Tokyo Head OfficeFY2007FY2008Cumulative ImpactIncome tax-deferred (In relation to the sale)-+104.4+104.4Income tax-deferred (deferred tax liabilities on land revaluation)-+10.8-Net income+53.2+62.0+115.2Reversal of revaluation reserve for land-+15.8+15.8Retained earnigns+53.2+77.8+131.0 | Efficiency | Products & services advantageous to rival regional banks Infrastructure shared by group banks Acquire know-how in operational reforms from preceding examples Better administration of systems through unification Greater efficiency through sharing of administrative costs | |

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Capital Policy Directed toward Early Repayment of Public Funds

| | Progress in FY2007 | | Basic Policy toward Repayment of Public Funds (Announced in May 2006) (1) Secure a source of funds for repayment as soon as possible | | | | |
|------------------|---|--------------|---|--|--|--|--|
| Funds ava | on of Funds for Repayments] ilable for repayments ^{*1} increas | ed Y711.5 bn | | | | | |
| during FY | 2007 | | (2) Maintain an appropriate capital adequacy ratio, and | | | | |
| | Increase during FY2007: | Y 261.5 bn | (3) Avoid dilu | tion of common shares as much as possible | | | |
| | Bal. at start of the year: | Y 904.4 bn | | esponse to Possible Dilution | | | |
| Retained | Consolidated net income: | Y 302.8 bn | | nares issued under the Early Strengthening Law) | | | |
| Earnings | Dividends paid by RHD: | Y 31.0 bn | [Partial Amen | dment to the Business Revitalization Plan] | | | |
| Ū | Bal. at the end of the: Vis-à-vis BRP : + ¥174.2 br Vis-à-vis revised BRP : + Y | | Changes in environment | Change in market condition initiated by U.S. sub-prime housing loan issue | | | |
| + | Jun. 5, 2007 | 55.4 511 2 | and assumptions | Accumulation of retained earnings faster than planned in the Business Revitalization Plan Vis-à-vis BRP (March 2008): + Y174.2 bn. ^{*2} | | | |
| | Issued Class 9 Preferred Share | s (Y350bn) | | | | | |
| New Financing | Aug. 28, 2007 | | repurchase | gthening Law Preferred Shares to be ed prior to their mandatory conversion dates roach remains the same) | | | |
| | Issued Class 5 Preferred Share | s (Y100bn) | At the same time, as a counter measure for the possibility of dilution from conversion of the Early Strengthening Law Preferred Shares, <u>RHD will give considerations to a repur- chase of its common shares from the market prior to their mandatory exchange dates.</u> | | | | |
| [Public Fun | ds Repaid in FY2007] | | | | | | |
| Public fur | nds repaid in FY2007: Y35.0bn | | | it tries to repurchase its common shares, RHD | | | |
| > Aug. 28 | • | | intends to | maintain its consolidated CAR above 9% and T1 5%, respectively. | | | |

ala Dallass tassand D

> Aug. 28, 2007 Partial repayment of subordinated loan: Y35.0bn

*1. Retained earnings and other capital surplus maintained by Resona Holdings and subsidiary banks

*2. Actual balance of retained earnings compared with the target in the BRP after an adjustment to reflect the repayment in January 2007.

Resona Holdings, Inc. 27

List of Public Funds Still Outstanding and Approaches for Repayments

| | | Time of Issue | Mandatory Conversion | Amount Sep. 30, '03 | Amount Mar. 31, '08 | Amount repaid | Subordinated Loar |
|------------|--|---|-----------------------------------|--|---------------------------------|---------------|--|
| | (Billions of Yen) | | (First Call) | (1) | (2) | (2) - (1) | |
| tal put | blic funds received | | | 3,128.0 | 2,337.5 | (790.4) | Entire emount to be reneid by |
| Prefe | erred Shares | | | 2,531.5 | 1,998.8 | (532.7) | Entire amount to be repaid by t |
| E | arly Strengthening Law | | | 868.0 | 335.2 | (532.7) | end of March 2009 (the call da |
| | Class B No.1 | Mar. 1999 | Apr. 2009 | 408.0 | 163.3 | (244.6) | |
| | Class C No.1 | Apr. 2001 | Apr. 2015 | 60.0 | 60.0 | | |
| | Class E No.1 | Mar. 1999 | Dec. 2009 | 300.0 | 11.9 | (288.0) | |
| | Class F No.1 | Mar. 1999 | Dec. 2014 | 100.0 | 100.0 | | Common Share |
| D | eposit Insurance Law | | | 1,663.5 | 1,663.5 | | Disc to Passa fasting 1 to 1 |
| | Class One No.1 | Jul. 2003 | N.A. | 550.0 | 550.0 | | Plan to discuss further details |
| | Class Two No.1 | Jul. 2003 | N.A. | 563.5 | 563.5 | | including methods and timing |
| | Class Three No.1 | Jul. 2003 | N.A. | 550.0 | 550.0 | | with the relevant authorities |
| | ordinated Loans | | | 300.0 | 45.0 | (255.0) | as soon as circumstances peri |
| | inancial Function Early Stabilization Law | Mar. 1998 | Fully repaid | 200.0 | | (200.0) | |
| | arly Strengthening Law | Mar. 1999 | Mar. 2009 | 100.0 | 45.0 | (55.0) | |
| | mon Shares | Jul. 2003 | N.A. | 296.4 | 293.7 | (2.7) | Preferred Share |
| R R | • | n given to i engthening | repurchas Law Pref | e of comm erred Shai the funds f | ion shares res for repaym | as a way | from issuances of new preferred shares o curtail the impact of possible dilution from ing approximately 80% of the remaining public |
| fu ■ Fເ | ind preferred sha | ires on an i ion of retai <mark>ferred sha</mark> | ned earnin <mark>res Re</mark> | ngs and ne | ew issue o amount: ¥ | €1,998.8bn | ertible preferred shares will fill the shortage (infusion amount basis) of March 2008) Profit & issuance of |

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Management Accounting by Business Lines

Management Accounting by Group Business Lines (Provisional Calculation for FY2007)

• "RAROC" and "RVA"^{*1} as management indicators to measure profitability to allocated capital

| | | | Net O | perating Profit af | er a Deduction of | f Credit Cost *2 | Internal | Mar | agement Ind | ices |
|-----|-----------------------------|--|------------------------------|-----------------------|-------------------|------------------|----------|-------|-------------|--------|
| | | | Gross Operating Profit | Operating Expenses | Credit Cost | | Capital | OHR | RAROC | RVA |
| | Co | mmercial Banking Unit | 685.8 | 344.0 | 56.7 | 285.0 | 1,694.4 | 50.2% | 16.8% | 177.1 |
| | | Corporate Banking | 331.6 | 150.0 | 32.8 | 148.8 | 1,087.7 | 45.2% | 13.7% | 79.5 |
| | | Real Estate Business | 15.7 | 4.8 | | 10.9 | 14.2 | 30.8% | 76.4% | 10.0 |
| | | Personal Banking | 354.2 | 194.0 | 24.0 | 136.2 | 606.7 | 54.8% | 22.4% | 97.5 |
| | | Housing Loan Business *3 | 159.9 | 41.9 | 23.6 | 94.4 | 523.2 | 26.2% | 18.0% | 61.0 |
| | Treasury | | (8.1) | 11.1 | 0.2 | (19.4) | 321.2 | 0.0% | -6.0% | (39.9) |
| | Pension & Securities Trusts | | 31.0 | 11.7 | 0.0 | 19.2 | 30.0 | 37.8% | 64.0% | 17.2 |
| Sir | nple | of Group Banks sum of figures compiled on a ement accounting basis*4 | 702.4 | 365.8 | 54.1 | 282.4 | 2,197.6 | 52.1% | 12.9% | 145.3 |

(Y bn., %)

*1. RVA: Resona Value Added (Net profit after a deduction of cost on allocated internal capital.)

*2. Gross operating profit - operating expenses - credit cost

*3. Gains and losses belonging to loan guarantee subsidiaries are included.

*4. Total of four banks on a non-consolidated basis plus gains and losses of guanrantee subsidiaries for housing loans.

Capital Adequacy Ratio (RHD and Subsidiary Banks)

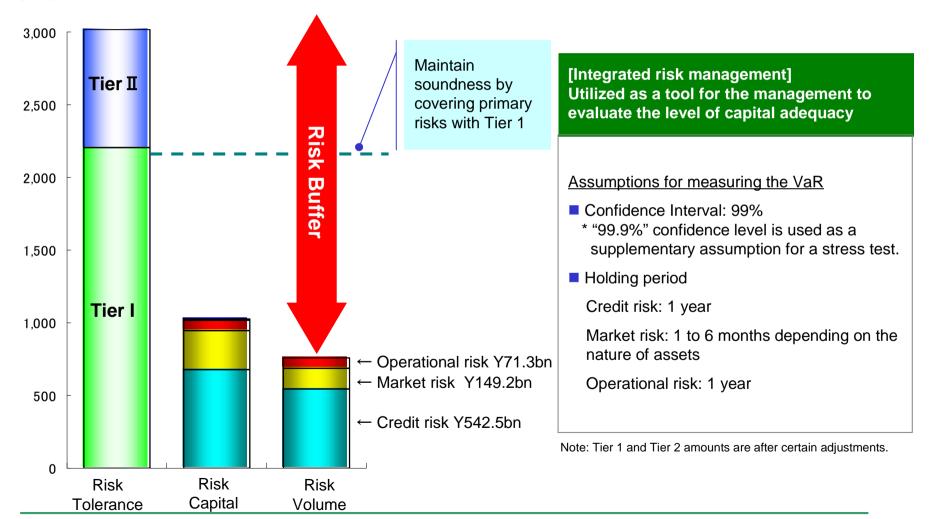
| Mar. 31, 2008 [Preliminary] | | RHD (Con | solidated) |) | RB (Consolidated) | | | | |
|------------------------------|---------------|-----------------------------|--------------------|----------|-------------------|----------------------|-----------|----------|--|
| Japanese domestic standard | Mar. 31, 2007 | Mar. 31, 2007 Mar. 31, 2008 | | | Mar. 31, 2007 | , 2007 Mar. 31, 2008 | | | |
| (Billions of Yen) | | SA | | F-IRB | SA | S | | F-IRB | |
| | Act | Act | YoY | Act | Act | Act | YoY | Act | |
| Capital adequacy ratio | 10.56% | 13.83% | <mark>3.27%</mark> | 14.28% | 9.65% | 9.89% | 0.24% | 9.81% | |
| Tier I ratio | 6.51% | 9.75% | 3.24% | 10.33% | 5.72% | 5.62% | -0.10% | 5.86% | |
| Tier I capital | 1,551.7 | 2,253.3 | 701.5 | 2,253.3 | 1,001.5 | 927.5 | (73.9) | 927.5 | |
| Tier II capital | 1,001.7 | 967.6 | (34.1) | 910.4 | 782.0 | 739.8 | (42.1) | 686.2 | |
| Deductions | 37.5 | 24.3 | (13.1) | 47.8 | 95.0 | 37.7 | (57.3) | 61.7 | |
| Total BIS qualifying capital | 2,515.8 | 3,196.5 | 680.6 | 3,115.8 | 1,688.5 | 1,629.6 | (58.8) | 1,552.0 | |
| Risk weighted assets | 23,803.3 | 23,106.6 | (696.6) | 21,809.3 | 17,497.2 | 16,476.6 | (1,020.5) | 15,814.2 | |

| Mar. 31, 2008 [Preliminary] | SR (Non-consolidated) | | | КО (| Consolidat | ed) | RT (Non-consolidated) | | | |
|------------------------------|-----------------------|------------------|--------|---------|---------------|---------------|-----------------------|---------------|---------------|-------|
| Japanese domestic standard | Mar. 31, 2007 | 07 Mar. 31, 2008 | | | Mar. 31, 2007 | Mar. 31, 2008 | | Mar. 31, 2007 | Mar. 31, 2008 | |
| (Billions of Yen) | SA | SA | λ | F-IRB | SA | SA | \ | SA | S | A |
| | Act | Act | YoY | Act | Act | Act | YoY | Act | Act | YoY |
| Capital adequacy ratio | 9.01% | 9.75% | 0.74% | 10.10% | 9.40% | 9.46% | 0.06% | 41.53% | 41.78% | 0.25% |
| Tier I ratio | 5.07% | 5.29% | 0.22% | 5.76% | 5.45% | 5.48% | 0.03% | 41.53% | 41.78% | 0.25% |
| Tier I capital | 218.7 | 227.5 | 8.7 | 219.5 | 106.6 | 106.5 | (0.0) | 29.9 | 32.1 | 2.2 |
| Tier II capital | 175.7 | 195.7 | 19.9 | 177.1 | 77.2 | 77.1 | (0.0) | — | — | — |
| Deductions | 6.0 | 4.3 | (1.6) | 11.8 | — | — | — | — | — | — |
| Total BIS qualifying capital | 388.5 | 418.9 | 30.4 | 384.8 | 183.8 | 183.6 | (0.1) | 29.9 | 32.1 | 2.2 |
| Risk weighted assets | 4,309.1 | 4,296.4 | (12.7) | 3,807.1 | 1,954.8 | 1,940.7 | (14.0) | 72.2 | 77.0 | 4.8 |

Risk Volume Relative to Capital (End of March 2008)

- Primary risks such as credit, market and operational risks are controlled within Tier 1 limit
- Risk buffers comprising of excess Tier 1 and Tier 2 are provided against the risk volume assumed under a stress scenario or the risks difficult to measure.

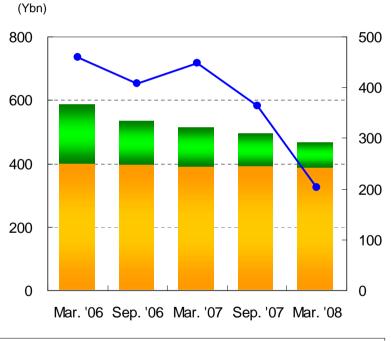
(Ybn)

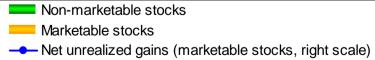


Securities Portfolio

Net unrealized gains on available-for-sale securities (RHD consolidated basis) as of the end of March 2008 amounted to Y171.6bn.

| Stock Portfolio | | | | | | | | |
|---|--|--|--|--|--|--|--|--|
| (Available-for-sale securities, RHD Consolidated) | | | | | | | | |



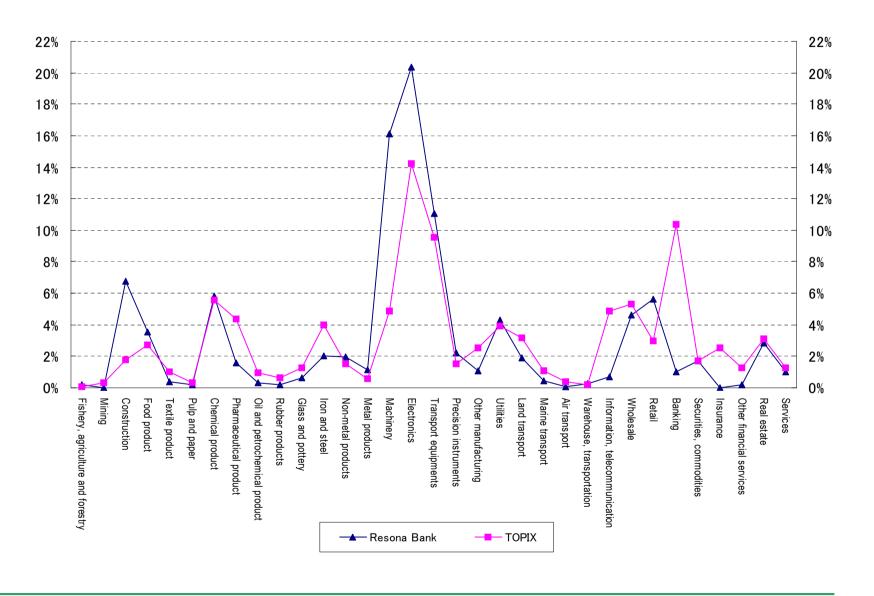


Book value of stocks sold outright FY2007 (Act): Y6.4bn (total of group banks)

Bond Portfolio

| [Balance of Securities Held (Non-consolidated Basis)] (Ybn) | | | | | | |
|---|--|--|--|---|---|--|
| | Within 1 year | 1 to 5 year | 5 to 10 year | Over 10 years | No designated term | Total |
| Japanese government bonds | 2,739.5 | 320.3 | 518.3 | 573.4 | - | 4,151.6 |
| Japanese local gov. bonds | 52.8 | 135.0 | 254.3 | - | - | 442.2 |
| Japanese corporate bonds | 482.3 | 618.7 | 37.8 | 24.8 | - | 1,163.9 |
| Stocks | - | - | - | - | 680.6 | 680.6 |
| Other | 9.1 | 41.5 | 61.7 | 29.2 | 125.7 | 267.5 |
| Foreign securities | 2.1 | 12.6 | 29.5 | 29.2 | 81.1 | 154.7 |
| <foreign bonds=""></foreign> | 1.0 | 12.6 | 29.5 | 29.2 | - | 72.4 |
| <foreign stocks=""></foreign> | - | - | - | - | 9.0 | 9.0 |
| Other | 7.0 | 28.9 | 32.1 | - | 44.6 | 112.7 |
| Total | 3,283.9 | 1,115.6 | 872.3 | 627.6 | 806.4 | 6,706.0 |
| [Net unrealized gains/(losses) | | , | | /= | | (Ybn) |
| | Sep. '05 | Mar. '06 | Sep. '06 | Mar. '07 | Sep. '07 | Mar. '08 |
| Japanese Bonds | (17.7) | (64.0) | (32.9) | (32.9) | (31.4) | (32.7) |
| | | | | | | |
| Other* | 44.2 | 47.0 | (14.4) | 16.5 | 11.0 | 5.8 |
| Other* Total | 44.2 26.5 | 47.0 (17.0) | (14.4) (47.3) | 16.5 (16.4) | 11.0 (20.4) | 5.8 (26.9) |
| | 26.5 | (17.0) | (47.3) | (16.4) | (20.4) | |
| Total *"Other"incudes local government bo | 26.5 | (17.0) | (47.3) | (16.4) | (20.4) s, etc. | (26.9) |
| Total | 26.5 nds, corpora 1.475% | (17.0) ate bonds, s | (47.3) tocks and fo | (16.4) pregin bonds | (20.4) s, etc. | (26.9) 1.275% |
| Total *"Other"incudes local government bo 10-year JGB yield | 26.5 nds, corpora 1.475% unt)] | (17.0) ate bonds, s 1.765% | (47.3) tocks and fo | (16.4) pregin bonds | (20.4) s, etc. | (26.9) 1.275% (Years) |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou | 26.5 nds, corpora 1.475% unt)] | (17.0) ate bonds, s 1.765% Mar. '06 2.4 | (47.3) tocks and fc 1.665% | (16.4) pregin bonds 1.650% | (20.4) s, etc. 1.675% | (26.9) 1.275% (Years) |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou | 26.5 nds, corpora 1.475% unt)] Sep. '05 | (17.0) ate bonds, s 1.765% | (47.3) tocks and fo 1.665% Sep. '06 | (16.4) pregin bonds 1.650% Mar. '07 | (20.4) s, etc. 1.675% Sep. '07 | (26.9) 1.275% (Years) Mar. '08 1.7 |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou Resona Group | 26.5 nds, corpora 1.475% Junt)] Sep. '05 2.3 2.3 | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 | (47.3) tocks and fc 1.665% Sep. '06 2.1 | (16.4) oregin bonds 1.650% Mar. '07 1.9 | (20.4) s, etc. 1.675% Sep. '07 1.7 | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou Resona Group [Resona Bank | 26.5 nds, corpora 1.475% Junt)] Sep. '05 2.3 2.3 | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 nds] | (47.3) tocks and fc 1.665% Sep. '06 2.1 | (16.4) pregin bonds 1.650% Mar. '07 1.9 1.8 | (20.4) s, etc. 1.675% Sep. '07 1.7 1.6 | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 (Ybn) |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou Resona Group Resona Bank [Basis Point Value (BVP, Dorr | 26.5 nds, corpora 1.475% unt)] Sep. '05 2.3 2.3 nestic Bor | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 nds] Mar. '06 | (47.3) tocks and fo 1.665% Sep. '06 2.1 2.0 Sep. '06 | (16.4) pregin bonds 1.650% Mar. '07 1.9 1.8 | (20.4) s, etc. 1.675% Sep. '07 1.7 | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou Resona Group Resona Bank [Basis Point Value (BVP, Dorr Resona Group | 26.5 nds, corpora 1.475% unt)] Sep. '05 2.3 2.3 nestic Bor Sep. '05 | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 nds] | (47.3) tocks and fo 1.665% Sep. '06 2.1 2.0 | (16.4) pregin bonds 1.650% Mar. '07 1.9 1.8 Mar. '07 | (20.4) s, etc. 1.675% Sep. '07 1.7 1.6 Sep. '07 | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 (Ybn) Mar. '08 |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accou Resona Group Resona Bank [Basis Point Value (BVP, Dorr | 26.5 nds, corpora 1.475% unt)] Sep. '05 2.3 2.3 nestic Bor Sep. '05 (1.38) (0.89) | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 nds] Mar. '06 (1.30) | (47.3) tocks and fo 1.665% Sep. '06 2.1 2.0 Sep. '06 (0.99) | (16.4) pregin bonds 1.650% Mar. '07 1.9 1.8 Mar. '07 (0.99) | (20.4) s, etc. 1.675% Sep. '07 1.7 1.6 Sep. '07 (0.95) | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 (Ybn) Mar. '08 (0.90) |
| Total *"Other"incudes local government bo 10-year JGB yield [JGB duration (Banking Accound Resona Group [Basis Point Value (BVP, Dorr Resona Group Resona Bank [Resona Bank | 26.5 nds, corpora 1.475% unt)] Sep. '05 2.3 2.3 nestic Bor Sep. '05 (1.38) (0.89) Points] | (17.0) ate bonds, s 1.765% Mar. '06 2.4 2.3 nds] Mar. '06 (1.30) (0.77) | (47.3) tocks and fo 1.665% Sep. '06 2.1 2.0 Sep. '06 (0.99) | (16.4) regin bonds 1.650% Mar. '07 1.9 1.8 Mar. '07 (0.99) (0.59) | (20.4) s, etc. 1.675% Sep. '07 1.7 1.6 Sep. '07 (0.95) | (26.9) 1.275% (Years) Mar. '08 1.7 1.6 (Ybn) Mar. '08 (0.90) (0.48) |

Shareholdings by Industry (End of March 2008, Resona Bank)



Maturity Ladder of Deposit and Loans (Resona Bank, Domestic Operations)

Loans and Bills Discounted

[End of March 2007]

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-------------------|-----------|----------|---------|---------|--------|
| Fixed rate | 4.5% | 4.5% | 10.1% | 6.5% | 25.6% |
| Prime rate-based | 39.3% | 0.8% | 0.0% | 0.0% | 40.1% |
| Market rate-based | 26.7% | 2.2% | 2.9% | 2.5% | 34.3% |
| Total | 70.5% | 7.5% | 13.0% | 9.0% | 100.0% |

78.0%

Loans maturing

within 1 year

[End of March 2008]

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-------------------|-----------|----------|---------|---------|--------|
| Fixed rate | 4.1% | 4.0% | 7.2% | 8.0% | 23.3% |
| Prime rate-based | 41.2% | 0.8% | 0.0% | 0.0% | 42.0% |
| Market rate-based | 26.3% | 2.1% | 3.3% | 2.9% | 34.7% |
| Total | 71.6% | 6.9% | 10.6% | 10.9% | 100.0% |
| Loans maturing | 78.5% | | | | |

within 1 year

[Change in FY2007]

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-------------------|-----------|----------|---------|---------|-------|
| Fixed rate | -0.4% | -0.5% | -2.9% | 1.5% | -2.3% |
| Prime rate-based | 1.9% | -0.1% | 0.0% | 0.0% | 1.9% |
| Market rate-based | -0.4% | -0.1% | 0.5% | 0.4% | 0.4% |
| Total | 1.2% | -0.7% | -2.4% | 1.9% | 0.0% |

Loans maturing within 1 year

0.5%

Deposits

[End of March 2007]

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-----------------|-----------|----------|---------|---------|--------|
| Liquid deposits | 45.9% | 2.4% | 8.1% | 7.8% | 64.1% |
| Time deposits | 16.9% | 8.4% | 7.7% | 2.8% | 35.9% |
| Total | 62.8% | 10.8% | 15.8% | 10.6% | 100.0% |

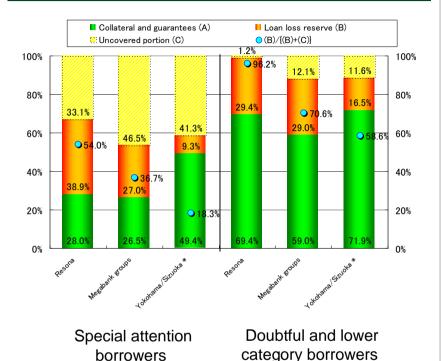
[End of March 2008]

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-----------------|-----------|----------|---------|---------|--------|
| Liquid deposits | 43.8% | 2.1% | 8.2% | 7.9% | 61.9% |
| Time deposits | 19.3% | 9.7% | 6.1% | 2.9% | 38.1% |
| Total | 63.1% | 11.8% | 14.3% | 10.8% | 100.0% |

| [Change | in | FY2007] |
|---------|----|---------|
|---------|----|---------|

| | Within 6M | 6 to 12M | 1 to 3Y | Over 3Y | Total |
|-----------------|-----------|----------|---------|---------|-------|
| Liquid deposits | -2.1% | -0.3% | 0.1% | 0.1% | -2.2% |
| Time deposits | 2.4% | 1.3% | -1.6% | 0.1% | 2.2% |
| Total | 0.3% | 1.0% | -1.5% | 0.2% | 0.0% |

Policy on Provision of Loan Loss Reserves and Trend of Credit Costs



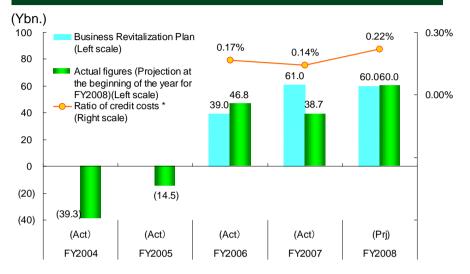
High reserve ratio against uncovered NPLs

* Total of Bank of Yokohama and Sizuoka Bank

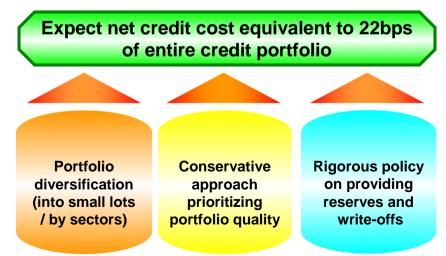
Criteria for applying the DCF method in providing general reserve

| | Resona Criteria | FSA Financial Inspection |
|-----------------------------|---------------------------|---------------------------|
| | | Manual |
| Special attention borrowers | Borrowers with 1.0bn and | Borrowers with 10.0bn and |
| | higher loan obligations | higher loan obligations |
| | | (desirable) |
| Other watch borrowers | Borrowers with 10.0bn and | |
| | higher loan obligations | - |

Trend of credit costs (Total of group banks)



* Credit costs, net / Total credit exposures defined under the Financial Reconstruction Law

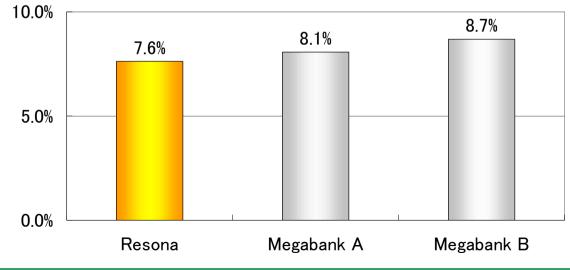


Swap Positions by Remaining Periods (Resona Bank)

Notional amounts of interest rate swaps by remaining period *

| | End of March | 2008 | | | (Billions of Yen) End of March 2007 | | | | | |
|--------------------------------------|---------------|--------------|--------------|---------|--|--------------|--------------|---------|--|--|
| | Within 1 year | 1 to 5 years | Over 5 years | Total | Within 1 year | 1 to 5 years | Over 5 years | Total | | |
| Receive fixed rate/Pay floating rate | 372.0 | 714.0 | 1,257.2 | 2,343.2 | 467.0 | 995.0 | 819.2 | 2,281.2 | | |
| Receive floating rate/Pay fixed rate | 75.0 | 160.0 | 100.0 | 335.0 | 210.0 | 235.0 | 100.0 | 545.0 | | |
| Net position to pay fixed rate | 297.0 | 554.0 | 1,157.2 | 2,008.2 | 257.0 | 760.0 | 719.2 | 1,736.2 | | |

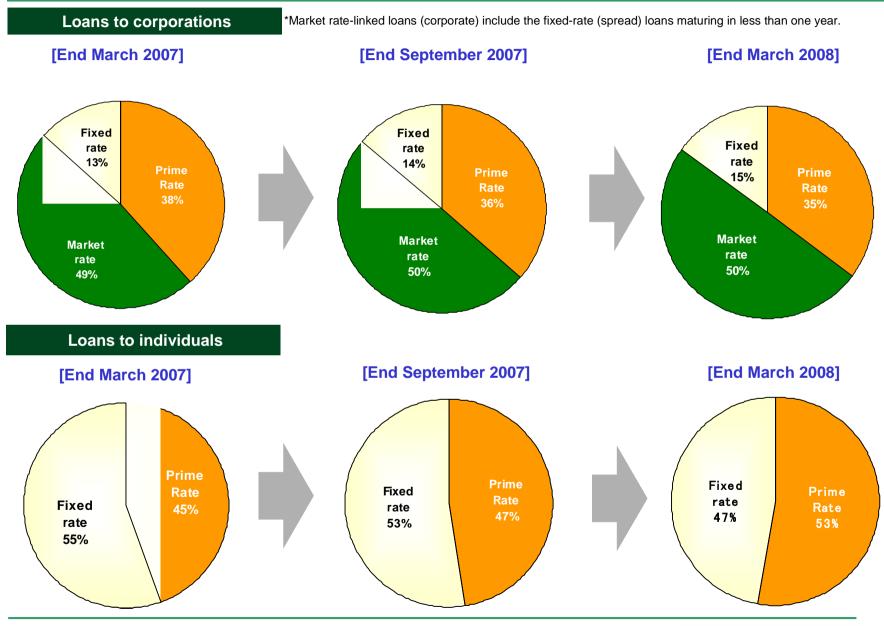
Ratio of net position (notional amount) to receive fixed rate to total assets *



<End of March 2008>

* Notional amount of interest rate swaps to which deferred hedge accounting is applicable.

(Billions of Von)

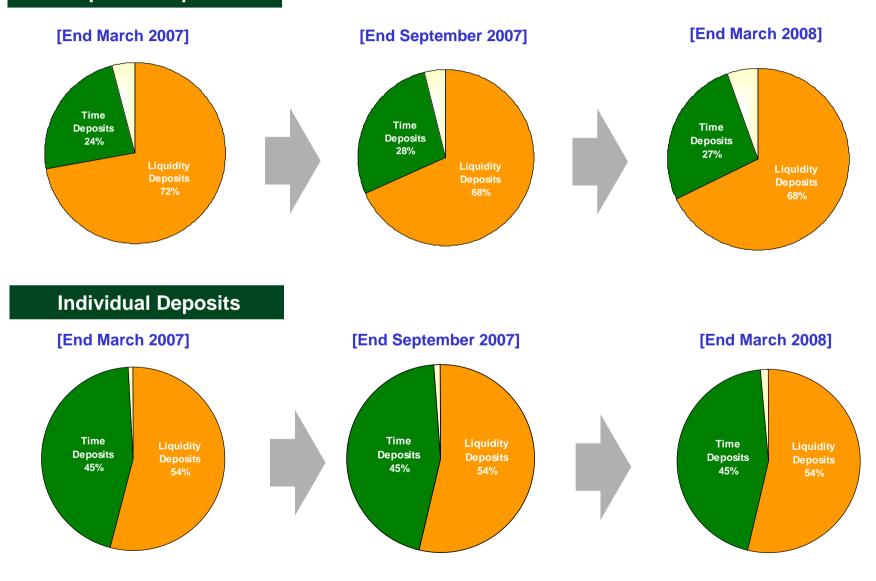


Composition of Loan Portfolio by Corporate/Individual Customers (Resona Bank)

* Portfolio composition is computed based on the numbers compiled for administration purposes.

Composition of Deposits by Corporate/Individual Customers (Resona Bank)

Corporate Deposits



| | | Normal | Other Watch | Special Attention | Doubtful | Quasi- Bankrupt | Bankrunt Other | | Collection, Assignments, Repayments Sale | | Upward Migration | Downward Migration |
|----------|----------------------|--------|-------------|----------------------|----------|--------------------|----------------|-------|---|------|---------------------|-----------------------|
| | Normal | 95.3% | 3.7% | 0.5% | 0.2% | 0.0% | 0.1% | 0.2% | 0.2% | 0.0% | - | 4.6% |
| End | Other Watch | 9.3% | 79.1% | 1.4% | 4.0% | 0.2% | 0.8% | 5.1% | 5.1% | 0.0% | 9.3% | 6.5% |
| 9, | Special Attention | 23.5% | 9.6% | 50.6% | 10.9% | 0.6% | 0.3% | 4.5% | 4.5% | 0.0% | 33.1% | 11.8% |
| March 20 | Doubtful | 1.7% | 4.4% | 1.1% | 73.6% | 7.8% | 2.3% | 9.0% | 6.1% | 3.0% | 7.2% | 10.2% |
| 2007 | Quasi- Bankrupt | 0.2% | 0.3% | 0.0% | 1.3% | 79.9% | 3.1% | 15.1% | 10.1% | 5.0% | 1.9% | 3.1% |
| | Bankrupt | 0.0% | 0.0% | 0.0% | 0.7% | 0.0% | 89.5% | 9.7% | 8.4% | 1.3% | 0.7% | - |

Exposure amount basis (Migration during the 1H of FY2007)

1. Above table shows how a borrower belonging to either of the borrower categories shown as of the end of March 2007 moved to a new category in the first half of FY2007.

2. Percentage points are calculated based on exposure amounts as of the end of March 2007. (New loans extended, loans collected or written-off during the period are not taken into account.)

3. "Other" for end of September 2007 indicates those exposures removed from the balance sheet due to collection, repayments, assignments or sale of claims.

| | End of March 2008 | | | | | | | | | | | |
|-----------|----------------------|--------|-------------|----------------------|----------|-----------------------------|-------|----------------|------------|--------------|---------------------|-----------------------|
| | | Normal | Other Watch | Special Attention | Doubtful | Doubtful Quasi- Bankrupt | | Bankrupt Other | | Assignments, | Upward Migration | Downward Migration |
| | | | | | | | | | Repayments | Sale | | |
| | Normal | 97.6% | 1.8% | 0.2% | 0.2% | 0.0% | 0.1% | 0.2% | 0.2% | 0.0% | | 2.3% |
| End o | Other Watch | 5.1% | 85.5% | 1.8% | 2.8% | 0.5% | 0.4% | 3.9% | 3.9% | 0.0% | 5.1% | 5.5% |
| of Sept | Special Attention | 3.5% | 9.9% | 76.3% | 4.7% | 1.7% | 0.8% | 3.2% | 3.2% | 0.1% | 13.4% | 7.1% |
| September | Doubtful | 1.9% | 9.9% | 1.8% | 53.8% | 18.7% | 2.7% | 11.2% | 8.3% | 2.9% | 13.6% | 21.4% |
| 2007 | Quasi- Bankrupt | 0.6% | 0.9% | 0.1% | 1.0% | 79.0% | 7.8% | 10.6% | 3.9% | 6.7% | 2.5% | 7.8% |
| | Bankrupt | 0.0% | 0.0% | 0.0% | 1.0% | 0.1% | 92.1% | 6.8% | 0.9% | 5.9% | 1.1% | - |

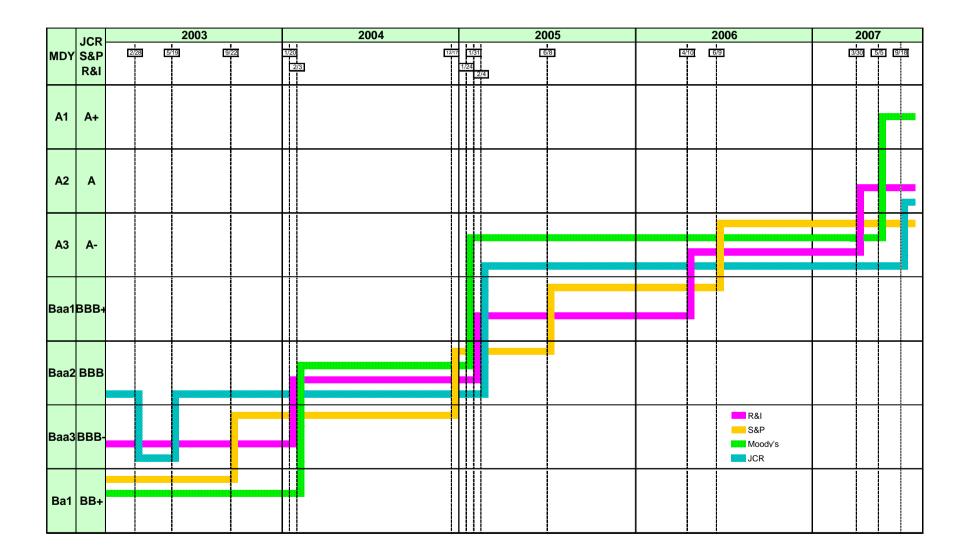
Exposure amount basis (Migration during the 2H of FY2007)

1. Above table shows how a borrower belonging to either of the borrower categories shown as of the end of September 2007 moved to a new category in the second half of FY2007.

2. Percentage points are calculated based on exposure amounts as of the end of September 2007. (New loans extended, loans collected or written-off during the period are not taken into account.)

3. "Other" for end of March 2008 indicates those exposures removed from the balance sheet due to collection, repayments, assignments or sale of claims.

Trend of Long-term Senior Debt Rating of Resona Bank



[As of April 30, 2008]

| | | Class B Preferred Shares | Class C Preferred Shares | Class E Preferred Shares | Class F Preferred Shares | |
|--|-----------------------------------|-------------------------------|---|----------------------------|-----------------------------|--|
| Distinction betweer | n public and private funds | Public Fund | Public Fund | Public Fund | Public Fund | |
| Original issuer and name of securities | | Daiwa Bank Class B Series 1 | Kinki Osaka Bank Series 1 Asahi Bank Series 1 Cla | | Asahi Bank Series 2 Class 2 | |
| Original issue date | | 3/31/1999 | 4/26/2001 3/31/1999 | | 3/31/1999 | |
| Current number of | shares | 272,202 shares | 120,000 shares | 9,576 shares | 80,000 shares | |
| Issue price per sha | re | JPY 600,000 | JPY 500,000 | JPY 1,250,000 | JPY 1,250,000 | |
| Total issue amount | remaining at present | JPY 163.3 Billion | JPY 60.0 Billion | JPY 12.0 Billion | JPY 100.0 Billion | |
| Original total issue | amount | JPY 408.0 Billion | JPY 60.0 Billion | JPY 300.0 Billion | JPY 100.0 Billion | |
| Shareholder | | RCC | RCC | RCC | RCC | |
| Preferred dividend | Dividend per share | JPY 6,360 | JPY 6,800 | JPY 14,380 | JPY 18,500 | |
| | Total amount of dividend | JPY 1,731 Million | JPY 816 Million | JPY 138 Million | JPY 1,480 Million | |
| | Yield | 1.06% | 1.36% | 1.1504% | 1.48% | |
| Acquisition right | Acquisition period | 6/30/1999 | 1/1/2002 | 7/1/2002 | 7/1/2003 | |
| | | 3/31/2009 | 3/31/2015 | 11/30/2009 | 11/30/2014 | |
| | Current exchange price | (JPY 294,985) | JPY 199,200 | JPY 359,700 | JPY 359,700 | |
| | Current exchange rate | 2.034 | (2.510) | (3.475) | (3.475) | |
| Reset of | Date of reset | 6/30 | 1/1 | 7/1 | 7/1 | |
| exchange rate | Direction of reset | Upward/Downward | Upward/Downward | Upward/Downward | Upward/Downward | |
| | Cap exchange rate | 3.429 | (2.999) | (3.475) | (3.475) | |
| | Floor exchange rate | | | | | |
| | Cap exchange price | | | | | |
| | Floor exchange price | (JPY 174,978) | JPY 166,700 | JPY 359,700 | JPY 359,700 | |
| | Start of market price calculation | 45 trading days before | 45 trading days before | 45 trading days before | 45 trading days before | |
| | Calculation period | 30 trading days | 30 trading days | 30 trading days | 30 trading days | |
| Acquisition clause | Date of mandatory exchange | 4/1/2009 | 4/1/2015 | 12/1/2009 | 12/1/2014 | |
| | Mandatory exchange rate | JPY 600,000/Market Pricex1.02 | JPY 500,000/Market Price | JPY 1,250,000/Market Price | JPY 1,250,000/Market Price | |
| | Start of market price calculation | 45 trading days before | 45 trading days before | 45 trading days before | 45 trading days before | |
| | Calculation period | 30 trading days | 30 trading days | 30 trading days | 30 trading days | |
| | Floor exchange price | JPY 100,000 | JPY 166,700 | JPY 359,800 | JPY 359,800 | |

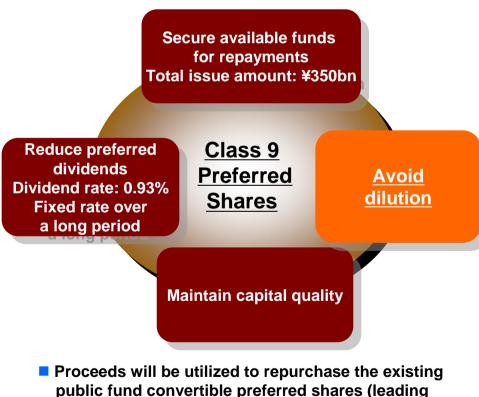
[As of April 30, 2008]

| | | Class 1 Preferred Shares | Class 2 Preferred Shares | Class 3 Preferred Shares | Class 4 Preferred Shares | Class 5 Preferred Shares | Class 9 Preferred Shares |
|--|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|--|--|---|
| Distinction between | n public and private fund | Public Fund | Public Fund | Public Fund | Private Fund | Private Fund | Private Fund |
| Original issuer and name of securities | | Resona Bank Class 1 Series 1 | Resona Bank Class 2 Series 1 | Resona Bank Class 3 Series 1 | Resona Holdings Class 4 | | |
| Original issue date | | 7/1/2003 | 7/1/2003 | 7/1/2003 | 8/31/2006 8/28/2007 | | 6/5/2007 |
| Current number of shares | | 2,750,000 shares | 2,817,808 shares | 2,750,000 shares | 25,200 shares 40,000 shares | | 100,000 shares |
| Issue price per sha | re | JPY 200,000 | JPY 200,000 | JPY 200,000 | JPY 2,500,000 | JPY 2,500,000 | JPY 3,500,000 |
| Total issue amount | remaining at present | JPY 550.0 Billion | JPY 563.6 Billion | JPY 550.0 Billion | JPY 63.0 Billion | JPY 100.0 Billion | JPY 350.0 Billion |
| Original total issue | amount | JPY 550.0 Billion | JPY 563.6 Billion | JPY 550.0 Billion | JPY 63.0 Billion | JPY 100.0 Billion | JPY 350.0 Billion |
| Shareholder | | DIC | DIC | DIC | Shinkin Trust Bank | Dai-ichi Life | Merill Lynch Japan Finance |
| Preferred dividend | Dividend per share (Jun '09) | JPY 3,190 | JPY 3,190 | JPY 3,190 | JPY 99,250 | JPY 91,875 | JPY 32,550 |
| | Total amount of dividend (Jun '09) | JPY 8,773 Million | JPY 8,989 Million | JPY 8,773 Million | JPY 2,501 Million | JPY 3,675 Million | JPY 3,255 Million |
| | Yield | Libor (1y) + 50bp | Libor (1y) + 50bp | Libor (1y) + 50bp | 3.97% | 3.675% | 0.93% |
| | | 1.595% | 1.595% | 1.595% | | | |
| Acquisition right | Acquisition period | 7/1/2006 | 7/1/2008 | 7/1/2010 | | | 6/5/2008 |
| | | | | | | | (Certain limitations appplicable) |
| | Current exchange price | JPY 299,700 | | | | | JPY 332,465 |
| Current exchange rate | | (0.667) | () | () | () | () () | |
| Reset of exchange rate | Date of reset | 8/1 | 11/1 | 5/1 | | | 6/5 4 times only (2012 - 2015) |
| | Direction of reset | Upward/Downward | Upward/Downward | Upward/Downward | | | Downward only |
| | Cap exchange rate | (7.143) | (10.000) | (11.765) | | | (40.355) |
| | Floor exchange rate | | | | | | |
| | Cap exchange price | | | | | | |
| | Floor exchange price | JPY 28,000 | JPY 20,000 | JPY 17,000 | | | JPY 86,730 |
| | Start of market price calculation | 45 trading days before | 45 trading days before | 45 trading days before | | | 45 trading days |
| | Calculation period | 30 trading days | 30 trading days | 30 trading days | | | 30 trading days (VWAP) |
| Acquisition clause | Date of mandatory exchange | Mandatory exchange not applicable | Mandatory exchange not applicable | Mandatory exchange not applicable |
| | | | | | Acquisition clause exercisable under certain conditions at the issuer's option after seven years affter issue date | Acquisition clause exercisable under certain conditions at the issuer's option after seven years affter issue date | Acquisition clause exercisable under certain conditions at the issuer's option after five years affter issue date |
| | Mandatory exchange rate | | | | | | |
| | Start of market price calculation | | | | | | |
| | Calculation period | | | | | | |
| | Floor exchange price | | | | | | |

Class 9 Preferred Shares: Structure that Embodies "Basic Policies toward Repayments"

Designed in such a way to ensure high capital eligibility and to avoid dilution

- All shares will be allotted and subscribed by Merrill Lynch Japan Finance
- The only convertible preferred share that the AoI allows



to a decline in the number of potential shares)

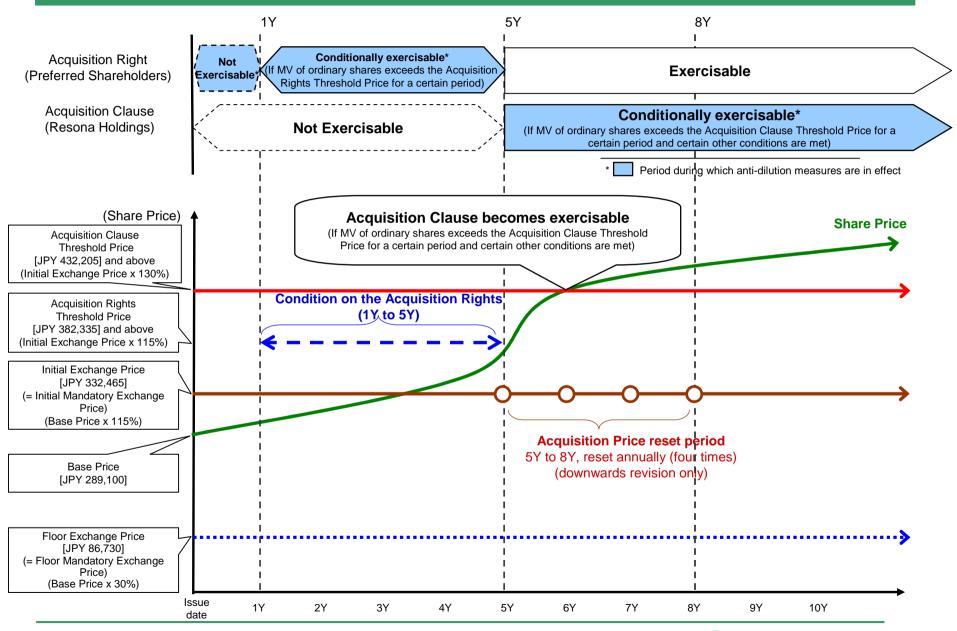
Limitation on exercise of Acquisition Rights

- Acquisition Rights are not exercisable for one year from the issue date
- Initial Exchange Price is set at an amount equal to the sum of the Base Price plus the Initial Exchange Premium of 15% (Same exchange price applicable for 5 years)
- For five years from the issue date, Acquisition Rights become exercisable only when ordinary share price exceeds 115% of the Initial Exchange Price
- Reset of Exchange Price (downward only) will be made only four times, after 5, 6, 7 and 8 years after the issue date.

Inclusion of the Acquisition Clause

- Acquisition Clause enables the issuer to limit excessive dilution when ordinary share price appreciates.
- If, after five years after the issuer date, the following conditions are met, the issuer may acquire the Preferred Shares in exchange for payment of cash (equal to subscription price) and delivery of ordinary shares (equal to the in-the-money value).
 - Ordinary share price exceeds Acquisition Clause Threshold Price for a certain period, and
 - Resona Holdings can maintain an adequate CAR after acquisition under the Acquisition Clause
- Simultaneous mandatory conversion is not applicable

Class 9 Preferred Shares: "Acquisition Right" and "Acquisition Clause"



Resona Holdings, Inc. 46

Class 9 Preferred Shares: Comparison with Public Fund Preferred Stocks

| | Financial Function Early Strengthening Law | Deposit Insurance Law | Class 9 Preferred Shares |
|--|---|-------------------------------------|---|
| Preferred Dividend Rate | Fixed rate (1.06% to 1.48%) | 1y¥Libor +50bps | Fixed rate (0.93%) |
| Initial Exchange Premium | N.A. | N.A. | 15% |
| Start of the Period for Exercise of Acquisition Rights | Already arrived | Jul. 2006 to Jul. 2010 | After one year after the issue date |
| Reset of Exchange Price and Direction | Once every year, upward/downward | Once every year, upward/downward | Four times after 5, 6, 7 and 8 years after the issue date Downward only |
| Floor Exchange Price | ¥166,700 to ¥359,700 | ¥17,000 to ¥28,000 | ¥86,730 |
| | | | (Base Price x 30%) |
| Limitation on Exercise of Acquisition Rights | N.A. | N.A. | Exercisable when ordinary share price exceeds 115% of the Initial Exchange Price |
| Period for Exercise of Acquisition Clause | N.A. | N.A. | Exercisable when ordinary share price exceeds 130% of the Initial Exchange Price after five years after the issue date |
| Simultaneous Mandatory Conversion | Applicable (Apr. 2009 to Dec. 2014) | N.A. | N.A. |
| Voting Rights | N.A. (Restored when dividends skipped) | Granted | N.A. (Not restored even when dividends skipped) |

Business Revitalization Plan: Earnings Plan

| (Total of Four Banks) | | | | | | | | | | | |
|---|----------|----------|----------|---------|---------|---|----------|----------|----------|----------|----------|
| | FY 2005 | FY 2006 | FY 2007 | FY 2008 | FY 2009 | | FY 2005 | FY 2006 | FY 2007 | FY 2008 | FY 2009 |
| (Billions of Yen) | (Actual) | (Actual) | (Actual) | (Plan) | (Plan) | (Billions of Yen) | (Actual) | (Actual) | (Actual) | (Plan) | (Plan) |
| Gross operating profit | 693.6 | 735.9 | 700.0 | 754.0 | 780.0 | Total assets (Note.2) | 41,653.9 | 40,649.4 | 40,476.0 | 39,870.0 | 40,620.0 |
| Trust fees | 36.6 | 40.4 | 41.3 | 33.0 | 34.0 | Loans and bills discounted | 25,247.2 | 26,019.4 | 25,787.7 | 27,480.0 | 28,030.0 |
| Jointly Operated Designated Money Trust | 6.2 | 6.7 | 6.9 | 2.0 | 1.0 | Securities | 7,598.5 | 7,341.8 | 6,846.0 | 6,550.0 | 6,950.0 |
| NPL disposal in trust account | 0.0 | 0.3 | (0.1) | 0.0 | 0.0 | Trading assets | 828.4 | 407.8 | 494.4 | 670.0 | 670.0 |
| Interest income | 604.4 | 660.2 | 701.3 | 777.0 | 852.0 | DTA (term-end bal.) | 4.4 | 280.1 | 286.3 | 112.2 | 74.9 |
| Interest expense | 76.6 | 115.5 | 164.1 | 208.0 | 267.0 | Total liabilities (Note.2) | 40,657.9 | 39,394.5 | 39,135.7 | 38,640.0 | 39,370.0 |
| Net fees & commissions | 91.0 | 107.0 | 97.0 | 103.0 | 110.0 | Deposits and NCDs | 33,153.4 | 33,118.3 | 33,302.6 | 33,300.0 | 33,790.0 |
| Net trading income | 3.0 | 20.5 | 69.7 | 22.0 | 23.0 | Trading liabilities | 15.0 | 40.7 | 68.8 | | |
| Other operating income | 35.0 | 23.2 | (45.3) | 27.0 | 28.0 | DTL (term-end bal.) | 32.0 | 18.2 | | 21.8 | 17.9 |
| Gains/(losses) on bonds | (12.2) | 7.4 | 7.2 | 1.0 | 1.0 | DTL for land revaluation (term-end bal.) | 46.2 | 44.2 | 43.1 | 44.3 | 44.3 |
| Adjusted net operating profit | 345.2 | 382.0 | 337.8 | 366.0 | 392.0 | Net assets (Note.2) | 1,692.0 | 1,947.6 | 1,471.5 | 1,481.2 | 1,487.2 |
| (Note.1) | 345.2 | 302.0 | 337.0 | 300.0 | 392.0 | Capital stock | 398.8 | 398.8 | 398.8 | 403.8 | 403.8 |
| Net operating profit | 348.7 | 377.2 | 337.9 | 366.0 | 392.0 | Capital reserve | 433.8 | 433.8 | 433.8 | 438.8 | 438.8 |
| Provision to general reserve | (3.6) | 4.4 | (0.0) | 0.0 | 0.0 | Other capital surplus | 88.7 | 88.7 | 88.7 | 88.7 | 88.7 |
| Expenses | 348.5 | 354.3 | 362.1 | 388.0 | 388.0 | Earned surplus reserve | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 |
| Personnel expense | 117.2 | 120.7 | 123.8 | 130.0 | 132.0 | Retained earnings (Note.3) | 433.3 | 660.4 | 328.2 | 271.7 | 277.7 |
| Non-personnel expenses | 210.2 | 212.7 | 217.1 | 237.0 | 235.0 | Land revaluation excess | 63.3 | 61.4 | 59.8 | 61.5 | 61.5 |
| Disposal of NPL | 57.6 | 72.1 | 80.3 | 60.0 | 56.0 | Net unrealized gains/(losses) on other securities | 253.8 | 300.0 | 123.4 | 196.4 | 196.4 |
| Net gain/(loss) on stocks | 53.9 | 69.1 | (45.8) | 8.0 | 8.0 | (Management Indicators) (Note.4) | | | | | |
| Loss on devaluation | 1.5 | 7.6 | 26.7 | 0.0 | 0.0 | Yield on interest earning assets (A) | 1.66 | 1.78 | 1.91 | 2.15 | 2.3 |
| Ordinary profit/(loss) | 336.6 | 386.5 | 212.5 | 308.0 | 338.0 | Interest earned on loans and bills discounted | 1.93 | 1.94 | 2.18 | 2.30 | 2.47 |
| Extraordinary gains | 69.2 | 34.3 | 94.6 | 0.0 | 0.0 | Interest on securities | 1.05 | 1.28 | 0.89 | 1.67 | 1.74 |
| Extraordinary losses | 4.5 | 12.9 | 5.0 | 8.0 | 8.0 | Total cost of funding (B) | 1.07 | 1.23 | 1.39 | 1.59 | 1.7 |
| Income taxes - current | 9.5 | 18.3 | 9.6 | 11.0 | 65.0 | Interest paid on deposits and NCDs (D) | 0.08 | 0.17 | 0.30 | 0.43 | 0.50 |
| Income taxes - deferred | 1.1 | (225.0) | 32.3 | 63.0 | 33.0 | Overall interest spread (A) - (B) | 0.58 | 0.55 | 0.52 | 0.56 | 0.59 |
| Net income/(loss) | 390.7 | 614.6 | 260.1 | 226.0 | 232.0 | Cost-to-income ratio (OHR) | 50.24 | 48.12 | 51.73 | 51.45 | 49.74 |

*1. Net operating profit before NPL disposal in trust account and provision to general reserve

*2. Assets and liabilities are stated in average balance. Net assets are reported in term-end balance.

*3. Earned surplus excluding earned surplus reserve

*4. Management indicators other than OHR are based on the total figures of three subsidiary banks excluding Resona Trust & Banking.

The forward-looking statements contained in this presentation may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any development and change related to the government's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.