#### **Decision of New Group Name and Reorganization of Subsidiary Banks**

Daiwa Bank Holdings, Inc. ("Daiwa Bank HD," President: Yasuhisa Katsuta) has decided its new group name. Daiwa Bank HD also reports updates of ongoing management consolidation including formulation of a further management rationalization plan. Details are announced as follows.

## 1. Decision of New Group Name

(1) New Group Name

New group name is "Resona Group."

(2) Name of Group Companies

Names of the holding company and its subsidiary banks will be changed as follows, subject to the approvals by shareholders and competent government authorities.

Corporate name of the holding company is "Resona Holdings, Inc."

Corporate names of subsidiary banks are decided in such a way to include the group name as part of their names such as Resona Bank, Ltd., Osaka Resona Bank, Ltd., Resona Trust & Banking Company Limited., etc.

New group name is put into use from today.

Name of the holding company is planned to be changed on October 1, 2002 after obtaining approvals by shareholders in the general stockholders' meeting to be held in June 2002.

Names of the subsidiary banks will be changed when the reorganizations of subsidiary banks, details of which are being discussed at the moment, are implemented.

### 2. Reorganization of Subsidiary Banks

As a first step, Daiwa Bank and Asahi Bank will be reorganized into Saitama Resona Bank and Resona Bank, using such reorganization schemes as corporate separation and merger, subject to the approvals from competent government authorities.

(For further details, please refer to the attachment.)

In addition, operations of Asahi Trust & Banking will be transferred to or merged by Daiwa Trust & Banking or by Daiwa Bank on October 1, 2002. This integration will lead to an elimination of redundant businesses within the group, raise efficiency of group operations and foster know-how integration.

(For further details, please refer to the attachment.)

## 3. Formulation of a Further Management Rationalization Plan

Daiwa Bank HD formulated a further management rationalization plan that will be implemented in line with the management consolidation and business reorganization process. The group banks will implement the rationalization measures outlined in the plan and strive to achieve the combined net business profit of over 440 billion-yen for the fiscal year ending March 2006. (Increase of approximately 140 billion-yen compared with the combined result for the fiscal year ended March 2001.)

(For further details, please refer to the attachment)

### 4. Measures to Strengthen Capital Base

Capital adequacy ratio will be lowered due to net losses posted for the fiscal year ended March 2002. Considerations will be given to measures to strengthen capital base including issuance of preferred securities.

#### 5. Others

As subsidiary banks post significant losses for the fiscal year ended March 2002, directors' salaries and remuneration will be reduced as follows:

Chairman, President and Deputy President of Daiwa Bank HD	Reduction of 50%
Directors, Auditors and Executive Officers of Daiwa Bank HD	Reduction of
and its subsidiary banks	10 to 20%

Furthermore, Daiwa Bank HD will not pay the term-end dividend for common stock for the fiscal year ended March 2002.

## [Attachment] Reorganization of Subsidiary Banks

Daiwa Bank and Asahi Bank will be reorganized into Saitama Resona Bank and Resona Bank, using such reorganization schemes as corporate separation and merger, subject to the approvals from competent government authorities.

#### 1. Objectives for the Reorganization

Daiwa Bank HD is aiming at creating a superregional bank, adopting a new business model of consortium of regional financial institutions.

More specifically, subsidiary banks under "Resona Holdings" will be reorganized based on their regional coverage of operations to form several regional banks covering specific regional areas and a broad-area bank.

Pension and corporate trust businesses were already concentrated to Daiwa Trust & Banking Company.\* Correspondingly, specialized services in such business fields as real estate, derivatives and others will be concentrated to the "broad-area bank."

\* Corporate name will be changed to Resona Trust & Banking Company.

Under this organizational framework, group banks will closely collaborate with each other to provide customers with high-quality financial services.

### 2. Outline of the Reorganization

#### (1) Establishment of "Saitama Resona Bank"

Branch offices of Asahi Bank in Saitama prefecture will be separated to form "Saitama Resona Bank" as one of the regional banks in the aforementioned business model.

Saitama Resona Bank will focus on its home market, serving all segments of customers.

In close collaboration with Resona Bank and Resona Trust & Banking Company, Saitama Resona Bank will offer customers wider variety of high-quality services.

#### (2) Establishment of Resona Bank

Soon after the separation of the Asahi Bank's operations in Saitama prefecture, Daiwa Bank and Asahi Bank will merge to establish Resona Bank as a broad-area bank in the aforementioned business model.

Resona Bank will take over all branch offices of Daiwa Bank and Asahi Bank other than those succeeded by Saitama Resona Bank. These branch offices will also maintain and strengthen their ties with local areas in which they operate. Considerations will be given to introducing internal regional company system to ensure such operations.

In addition, specialized services offered so far by Daiwa Bank and Asahi Bank such as derivatives and real estate, etc, will be concentrated to Resona Bank. As a common platform within the group, Resona Bank will provide customers of group banks with

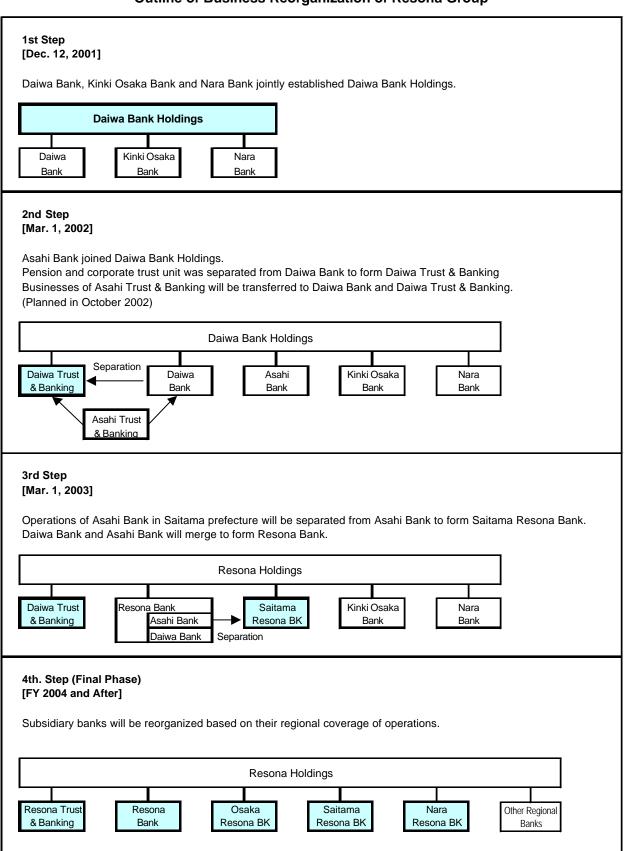
such specialized functions or services.

## (3) Others

Considerations are being given to reorganizing the operations of Resona Bank, Kinki Osaka Bank and Nara Bank to form Osaka Resona Bank in Osaka prefecture and Nara Resona Bank in Nara prefecture.

In addition, in order to develop its superregional bank concept further, Daiwa Bank HD continues to adopt an open-door policy and actively seek participation of other regional financial institutions in the group. (A regional bank joining the group will take over the branch offices of "broad-area bank" located in the region to form a new regional bank within the group.)

### **Outline of Business Reorganization of Resona Group**



# [Attachment] Integration of Asahi Trust & Banking Co., Ltd.

The Daiwa Bank, Ltd. ("Daiwa Bank"), The Daiwa Trust & Banking Co., Ltd. ("DTB") and The Asahi Bank, Ltd. ("Asahi Bank") have come to an agreement for Daiwa Bank and DTB to assume the operations of Asahi Trust & Banking Co., Ltd. ("Asahi Trust"), a trust banking subsidiary of Asahi Bank, subject to the approvals by the competent government authorities. Outline of the integration scheme is as follows:

### Integration Scheme

Business Areas	Acquiring Institution	Scheme
Investment Trusts Retirement Benefit Trusts Specified Money Trusts Others	The Daiwa Trust & Banking Company, Limited	Transfer of Business
Monetary Claims Trusts Land Trusts Special Donation Trusts	The Daiwa Bank, Ltd.	Merger

### Outline of DTB and Asahi Trust

	Daiwa Trust & Banking	Asahi Trust & Banking
Head Office Address	1-1, Otemachi 2-chome,	6-5 Takasago 2-chome,
	Chiyoda-ku, Tokyo	Saitama-shi, Saitama
Representative	President: Atsumu Kuroishi	President: Kiichiro Ohkura
Amount of Capital	10 billion yen	10 billion yen
Entrusted Assets	Approximately 24.5 trillion yen	Approximately 1 trillion yen
Ownership	Daiwa Bank Holdings (83.25%) and others	Fully owned by Asahi Bank
Establishment	Dec. 10, 2001	Mar. 6 1996

## [Attachment] Formulation of Further Management Rationalization Plan

### A. Outline of Management Rationalization Plan

Group banks will strive to achieve the combined net business profit of 444 billion yen for the fiscal year 2005, up 141.2 billion yen compared with the result of fiscal year 2000, by fully realizing the expected synergies and rationalization effects of management integration. Outline of the earnings plan is as follows:

(Billions of Yen)

	Fiscal 2000 (Actual Result)	Fiscal 2001 (Estimate)	Fiscal 2005 (Plan)	Difference
	` [A] ´	,	` [B] <sup>′</sup>	[B] - [A]
Gross Profits	786.1	800.0	892.7	106.6
General & Admin. Exp.	485.8	480.0	448.7	(37.1)
Net Business Profits*	302.8	325.0	444.0	141.2
Net Income	(49.2)	(910.0)	177.9	227.1

Note. Figures are shown as the sum of five banks (Daiwa Bank, Asahi Bank, Kinki Osaka Bank, Nara Bank and Daiwa Trust & Banking).

#### **B. Measures to Reduce General & Administrative Expenses**

Combined general & administrative expenses for fiscal 2005 is projected to be 448.7 billion yen, down 37.1 billion yen compared with the actual result for fiscal year 2000. Rationalization measures such as restructuring of personnel, abolition of redundant branch offices, integration of systems, etc. will be implemented.

(Billions of Yen)

General & Admin. Exp.	Fiscal 2000 (Actual Result)	Fiscal 2001 (Estimate)	Fiscal 2005 (Plan)	Difference
Aumin. Lxp.	[A]		[B]	[B] - [A]
Current Plan (A)	485.8	499.5	476.0	(9.8)
Further Rationalization Plan (B)	485.8	480.0	448.7	(37.1)
Difference (B) - (A)	0.0	(19.5)	(27.3)	(27.3)

OHR   61.80%   60.00%   50.26%   (11.54%)
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Current Plan:

Sum of the figures in Management Revitalization Plans submitted by Daiwa Bank, Asahi Bank and Kinki Osaka Bank, and Medium-term Management Plan formulated by Nara Bank.

<sup>\*</sup> Net Business Profits before NPL disposal expenses in trust account (Daiwa Bank only) and transfer to general reserve.

## (1) Restructuring of Personnel

Group banks will reduce the combined number of employees by approximately 5,600, compared with the actual figure as of the end of fiscal year 2000, through such measures as abolition of overlapping branch offices and integration of redundant functions within the group. Approximately 2,700 employees will be reduced additionally on top of the reduction planned in the current restructuring plan.

Number of Employees	Fiscal 2000 (Actual Result)	Fiscal 2001 (Estimate)	Fiscal 2005 (Plan)	Difference
Current Plan (A)	[A] 23,536	22,842	[B] 20,629	[B] - [A] (2,907)
	20,000	22,072	20,023	(2,301)
Further Rationalization Plan (B)	23,536	21,048	17,900	(5,636)
Difference (B) - (A)	0	(1,794)	(2,729)	(2,729)

#### (2) Review of Branch Network

Group banks will reduce the combined number of branch offices by 236, which is approximately equivalent to 30% of the existing branch network, by the end of fiscal year 2005. 148 offices will be reduced additionally on top of the reduction planned in the current restructuring plan.

Under the new plan, group banks combined will have 495 head and branch offices at the end of fiscal year 2005, with which the group can optimally satisfies the desired levels of operational efficiency and convenience for customers as a superregional bank.

Number of Head	Fiscal 2000	Fiscal 2001	Fiscal 2005	Difference
and Branch	(Actual Result)	(Estimate)	(Plan)	
Offices	[A]		[B]	[B] - [A]
Current Plan (A)	731	669	643	(88)
Further				
Rationalization	731	659	495	(236)
Plan (B)				
Difference	0	(10)	(110)	(110)
(B) - (A)	U	(10)	(148)	(148)

### (3) Integration of Systems

Integration of systems will be implemented in such a way that group banks can enhance the convenience of customers and raise efficiency of group operations. Group banks will try their best to avoid inconveniences on their customers in relation to the management consolidation and generate as much surplus resource as possible for further upgrading of systems through such rationalization efforts.

Rationalization effect from the integration of systems is estimated to be 16.8 billion-yen in fiscal year 2005 on a non-cumulative basis.

# C. Measures to Strengthen Gross Profits

Group banks will strive to achieve the combined gross profits of 892.7 billion yen for fiscal year 2005, up 106.6 billion yen compared with the actual result for fiscal year 2000.

(Billions of Yen)

Gross Profits	Fiscal 2000 (Actual Result)	Fiscal 2001 (Estimate)	Fiscal 2005 (Plan)	Difference
	` [A]	,	`[B] <sup>′</sup>	[B] - [A]
Current Plan (A)	786.1	823.2	867.9	81.8
Further Rationalization Plan (B)	786.1	800.0	892.7	106.6
Difference (B) - (A)	0.0	(23.2)	24.8	24.8

# Realization of Synergies

Group banks are expected to generate more than 29 billion yen of synergies from the following sources:

# Breakdown of Synergies

Billions of Yen

	Expected Synergies	Measures
Interest Income	13.4	<ul> <li>Sharing of know-how in promotion of housing loans, introduction of common products, and higher efficiency in operation</li> <li>More transaction opportunities through strengthened relationships with local customers</li> <li>Charge of loan spread appropriate to credit risk</li> </ul>
Real Estate	8.0	<ul> <li>Sharing of know-how within the group, collaborative framework for promotion of business</li> <li>Centralization of information and capturing of transaction opportunities</li> </ul>
Investment Trusts	4.0	<ul> <li>Diversification of sales channels</li> <li>Development and offering of products that satisfy the needs of customers</li> </ul>
Pension Trusts	2.5	<ul> <li>Improvement in asset management and consulting capabilities</li> <li>Expansion of client base through utilization of trust agents</li> </ul>
Others	1.3	<ul> <li>Increase of income from private banking business</li> <li>Increase of income in relation to the formation of JV trust bank</li> </ul>
Total	29.2	

Amounts of expected synergies are for fiscal year 2005.

# D. Further Development of Superregional Bank Concept

Daiwa Bank HD will continue to adopt an open-door policy vis-à-vis other regional financial institutions that hope to join the group in the future, based on its basic strategy of "creating a consortium of regional financial institutions."

Major benefits for other regional financial institutions to join the group include the access to the sophisticated retail banking know-how and trust functions of the group. Participation in the group will enable them to ensure higher conveniences to their customers and strengthen their earnings. In addition, making the best use of the common platforms, they can rationalize their operations, concentrating on their home markets without dispersing their management resources.