### Outlook for the Fiscal Year Ending March 2004 and Dividends

The outlook for the performance of Resona Holdings, Inc. (Resona Holdings) on a non-consolidated and consolidated basis is as follows.

### 1. Outlook for Performance

### Non-consolidated

(¥ million, %)

|   | Operating income | Ordinary profit | Net income |  |
|---|------------------|-----------------|------------|--|
| Interim period ending<br>September 30, 2003 | 15,000           | 9,300           | 9,300      |  |
| Change from previous term                   | 8,369            | 8,241           | 8,492      |  |
| Fiscal year ending<br>March 31, 2004        | 22,000           | 9,300           | 66,000     |  |
| Change from previous year                   | 8,922            | 7,513           | 1,219,552  |  |

### Consolidated

(¥ million, %)

|   |                 |                 | ( : ::::::::::::::::::::::::::::::::::: |
|---|-----------------|-----------------|---|
|   | Ordinary income | Ordinary profit | Net income                              |
| Interim period ending<br>September 30, 2003 | 550,000         | 26,000          | 22,000                                  |
| Change from previous term                   | (89,264)        | 3,642           | 8,482                                   |
| Interim period ending<br>March 31, 2004     | 1,110,000       | 75,000          | 63,500                                  |
| Change from previous year                   | (149,259)       | 585,143         | 901,133                                 |

## 2. Dividends

In view of the designation of subsidiary Resona Bank, Limited (Resona Bank), under Article 102, Section 1-1, of the Deposit Insurance Law and the need for Resona Bank and the Resona Group as a whole to restore the soundness of its operations at the earliest possible date, we regret that, from the perspective of securing retained earnings, Resona Holdings will not pay a cash dividend on its common shares. In addition, Resona Holdings is scheduled to pay cash dividends on its preferred shares in accord with the issue provisions of these securities. For the details of cash dividends on preferred shares, please see the Supplementary Information on the attached sheet.

Resona Holdings takes the infusion of public funds with utmost seriousness and will marshal the full capabilities and resources of the Resona Group to implement reforms in all aspects of management, and, by structuring a sound management base, will aim to restore dividends at an early date.

The outlook for the banking subsidiaries of the Resona Group is as follows. Please note that the outlook contained in this Supplementary Information may be revised as a result of changes in the assumptions regarding the operating environment and other factors. (The level of stock prices is assumed to be the average prices prevailing in March 2003.)

## **Outlook for Non-consolidated Performance**

(Fiscal year ending March 31, 2004)

(¥ billion)

|  |                |                                    |                |                           |                        |              | (+ billion)                  |
|--|----------------|------------------------------------|----------------|---------------------------|------------------------|--------------|------------------------------|
|  | Group<br>Total | Change<br>from<br>previous<br>year | Resona<br>Bank | Saitama<br>Resona<br>Bank | Kinki<br>Osaka<br>Bank | Nara<br>Bank | Resona<br>Trust &<br>Banking |
| Gross operating profit                             | 731.4          | (29.6)                             | 501.9          | 111.9                     | 86.1                   | 4.3          | 27.2                         |
| Interest income                                    | 589.7          | 8.1                                | 409.8          | 95.6                      | 80.6                   | 3.8          | (0.1)                        |
| Expenses   | 431.5          | (24.3)                             | 285.9          | 74.8                      | 56.7                   | 4.0          | 10.0                         |
| Personnel expenses                                 | 124.0          | (32.4)                             | 78.0           | 20.0                      | 21.0                   | 1.6          | 3.4                          |
| Actual net operating profit (Note 1)               | 299.9          | (7.4)                              | 216.0          | 37.1                      | 29.3                   | 0.3          | 17.2                         |
| Credit-related expenses (Note 2)                   | 147.2          | (363.2)                            | 107.9          | 17.1                      | 22.0                   | 0.2          | -                            |
| Gains/(losses) on<br>stock and other<br>securities | (10.0)         | 302.1                              | (10.0)         | -                         | -                      | -            | -                            |
| Ordinary profit                                    | 70.7           | 577.0                              | 35.8           | 17.1                      | 1.0                    | 0.0          | 16.7                         |
| Extraordinary gains / (losses)                     | 2.9            | 13.9                               | 1.1            | -                         | 1.8                    | -            | -                            |
| Income before income taxes                         | 73.6           | 590.9                              | 36.9           | 17.1                      | 2.8                    | 0.0          | 167                          |
| Income taxes (net of current and deferred)         | 14.7           | (258.3)                            | -              | 7.1                       | 1.1                    | 0.0          | 6.4                          |
| Net income   | 58.9           | 849.3                              | 36.9           | 10.0                      | 1.7                    | 0.0          | 10.3                         |
|  |                |                                    |                |                           |                        |              |                              |

## For reference: Outlook for the Interim Period (Interim period ending September 30, 2003)

(¥ billion)

|  |                |                                    |                |                           |                        |              | (+ DIIIIO11)                 |
|--|----------------|------------------------------------|----------------|---------------------------|------------------------|--------------|------------------------------|
|  | Group<br>Total | Change<br>from<br>previous<br>term | Resona<br>Bank | Saitama<br>Resona<br>Bank | Kinki<br>Osaka<br>Bank | Nara<br>Bank | Resona<br>Trust &<br>Banking |
| Gross operating profit                             | 353.5          | (37.5)                             | 241.5          | 56.0                      | 42.5                   | 2.0          | 11.5                         |
| Expenses   | 221.3          | (4.5)                              | 147.5          | 37.5                      | 29.0                   | 2.0          | 5.3                          |
| Actual net operating profit (Note 1)               | 132.2          | (34.7)                             | 94.0           | 18.5                      | 13.5                   | 0.0          | 6.2                          |
| Credit-related expenses (Note 2)                   | 77.5           | (72.1)                             | 58.0           | 8.5                       | 11.0                   | 0.0          | -                            |
| Gains/(losses) on<br>stock and other<br>securities | (5.0)          | 4.7                                | (5.0)          |                           | -                      | -            | -                            |
| Ordinary profit                                    | 24.5           | 10.8                               | 9.5            | 8.5                       | 0.5                    | 0.0          | 6.0                          |
| Net income   | 20.0           | 13.1                               | 10.0           | 5.0                       | 1.0                    | 0.0          | 4.0                          |

### Notes:

- 1. Core net operating profit excludes gains or losses from bonds, credit-related costs from the trust accounts (Resona Bank only), and provisions to the general reserve for possible loan losses.
- 2. Credit-related expenses include provisions to the general reserve for possible loan losses and credit-related costs from the trust accounts (Resona Bank only).

# **Outlook for Consolidated Performance**

(Fiscal year ending March 31, 2004)

(¥ billion)

|             | Ordinary in | come                               | Ordinary | profit                             | Net inco | me                                 |                                 |
|-------------|-------------|------------------------------------|----------|------------------------------------|----------|------------------------------------|---------------------------------|
|             |             | Change<br>from<br>previous<br>year |          | Change<br>from<br>previous<br>year |          | Change<br>from<br>previous<br>year | Capital<br>adequacy<br>ratio    |
| Resona Bank | 815.0       | 373.3                              | 42.0     | 354.3                              | 43.0     | 623.6                              | In the former half of 12% range |

Note: Please note that the consolidated capital adequacy ratio of Resona Holdings is forecasted to be approximately 12%.

## **Outlook for Cash Dividends on Preferred Stocks**

(Portion already issued)

(¥ million, except per share data)

|                                   |                                  | •                             |                 |
|-----------------------------------|----------------------------------|-------------------------------|-----------------|
| Cash Dividends on:                | Annual Dividend per<br>Share (¥) | Amount of Period-End Dividend | Source of Funds |
| Class A No. 1 preferred stock     | 24.75                            | 271                           |                 |
| Class B No. 1 preferred stock     | 6.36                             | 4,324                         | Public funds    |
| Class C No. 1<br>preferred stock  | 6.80                             | 816                           | Public funds    |
| Class D No. 1<br>preferred stock  | 10.00                            | 3                             |                 |
| Class E No. 1 preferred stock     | 14.38                            | 3,451                         | Public funds    |
| Class F No. 1<br>preferred stock  | 18.50                            | 1,480                         | Public funds    |
| Portion to be issued this         | s time                           |                               |                 |
| Type 1 preferred stock            | 0.908                            | 2,497                         | Public funds    |
| Type 2 preferred stock            | 0.908                            | 2,558                         | Public funds    |
| Type 3 preferred stock            | 0.908                            | 2,497                         | Public funds    |
| Amount of annual dividend payment |                                  | 17,899                        |                 |